



Workforce Performance Committee

CareerSource Tampa Bay

Aug 2, 2023 9:00 AM - 10:00 AM EDT

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A. Next Workforce Performance Meeting - November 1, 2023	
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Workforce Performance Committee Minutes

CareerSource Tampa Bay
May 3, 2023 at 9:00 AM EDT

Attendance

Present:

Members: Meredith Abel (remote), John Howell (remote), Steve Morey (remote)

Absent:

Members: Tom Aderhold, Stephanie Brown-Gilmore, Jermaine White

Attendance

Present:

Members: Saleema Bennett (remote), Leondra Foster (remote), Kay Jefferson (remote), Melissa Carroll (remote), Dr. Byron Clayton (remote), John Flanagan (remote), Chad Kunerth (remote), Anna Munro (remote), Don Shepherd (remote), Tammy Stahlgren (remote), Doug Tobin (remote), April Torregiante (remote), Michelle Zieziula (remote)

Guests: Marcella Blanchett - Division of the Blind (remote), Nancy Brown -Division of the Blind (remote), Elizabeth Ventura - EDSI (remote), Paul Casebolt - EDSI (remote)

Board Liaison: Ken Jones (remote), Jonathon Wolf (remote)

I. Call to order, Welcome and Roll Call (Presenters: Steve Morey)

Chair, Steve Morey called the meeting to order at 9:00 a.m. There was a quorum present.

II. Pledge of Allegiance (Presenters: Steve Morey)

Steve Morey led the Pledge of Allegiance.

III. Public Comments

There were none.

IV. Action / Discussion Items

A. Approval of Minutes - February 2, 2023 Workforce Performance Committee Meeting (Presenters: Steve Morey)

Motion:

To approve the minutes from the February 2, 2023 Workforce Performance Committee Meeting.

Motion moved by John Howell and motion seconded by Meredith Abel. Motion carried.

B. Approval of Training Programs (Presenters: Melissa Carroll)

Motion:

To approve New Horizon's Computer Learning Center of Gulf Coast Florida, LT3 Academy, Learning Alliance Corporation, and Hillsborough Community College's application for new training programs.

Motion moved by John Howell and motion seconded by Meredith Abel. Motion carried. No discussion occurred.

C. Training Provider Performance Moratorium Removal (Presenters: Chad Kunerth)

In 2019 we created training provider performance criteria, but were never implemented due to Covid-19. The Board of Directors approved implementing a moratorium on the training provider performance until things returned to normal. DEO announced the REACH ACT which would create statewide metrics for performance. No metrics have been released by DEO. We want to remove the moratorium effective July 1, 2023. Current participants would be counted in this, and it would be effective for all participants that exit after July 1, 2023. When DEO releases metrics for implementation CSTB will move to adopt them.

Motion:

To approve the removal of the Training Provider Performance Moratorium effective July 1st, 2023. CSTB defined performance measures will remain in effect until the Department of Economic Opportunity implements statewide performance criteria.

Motion moved by John Howell and motion seconded by Meredith Abel. Motion carried. No discussion occurred.

V. Information Items

A. PY22-23 Strategic Metrics Dashboard Update (Presenters: Chad Kunerth)

There was a high-level overview of the Live Strategic Goals Dashboard. No discussion occurred.

B. REACH Q2 Performance Review (Presenters: Chad Kunerth)

Mr. Kunerth reviewed our 2nd Quarter letter grades for Program Year 2022-2023. All 7 measures were reviewed including our rank in each area. We received an "A-" average with a score of 90.53, ranking us eleventh among 24 Regions. We expect multiple measures to improve next quarter. No discussion occurred.

C. WIOA Primary Indicators of Performance: PY 22-23 July 22-Dec 22 (Presenters: Chad Kunerth)

Ratings are measured by how you have performed against goals: Exceeding (goals), Meeting, or Not Meeting.

Highlights - Region 15 Measures (CSTB)

- Exceeding in 5 Metrics.
- Meeting in 6 Metrics.
- Not Meeting in 7 Metrics (By the end of the year we expect several of these metrics to change to Meeting Goals).

Highlights - State Measures

- Exceeding in 5 Metrics.
- Meeting in 7 Metrics.
- Not Meeting in 6 Metrics.

Overall, we are performing well.

D. Training Provider Performance Report PY 22-23 (Presenters: Chad Kunerth)

Chad Kunerth provided an overview of the PY 22-23 Strategic Metrics Dashboard.

This report is from last program year PY 22-23, Q2. We use three criteria to gauge success for this program: wage rate at \$15.25 or above, completion rate of 65% or above, and placement rate of 70% or above.

The programs are pretty evenly distributed.

- 1/4 programs are meeting all three of the criteria.
- 1/4 programs are meeting two of the criteria.
- 1/4 programs are meeting one of the criteria.
- 1/4 did not meet any of the established criteria.

There are several training providers not meeting the established criteria, but once the moratorium is lifted, we will start holding the providers accountable for their performance.

E. One-Stop Operator Update (Presenters: Paul Casebolt)

Highlights

- Highlights
 - 51% of our customers received services at the Tampa Center location.
 - 20% of our customers received services online.
 - 19% of our customers received services at the Brandon Center location.
 - 74% of respondents found the resources received in attaining new employment to be "extremely valuable" or "very valuable".
 - 68% Overall Net Promoter Score.

- Employer Survey had an extremely low response, so the numbers are skewed in both directions. We are working on implementing some strategies and tactics that will increase the participation.

F. Special Grants Update (Presenters: Saleema Bennett)

The following grant highlights were reviewed:

Tech Boost Grant is utilized to increase Information Technology and IT-related industry credentials and work-based learning.

- 75 Enrollments since the launch of the program.
- Total budget: \$487,000.
- 74% of the year's budget has been obligated.

Tech Quest Apprenticeship Grant targets IT candidates for apprenticeship and pre-apprenticeship program enrollment.

- 57 Enrollments in PY 22-23.
- Total budget: \$42,000.
- 81.4% of the year's budget has been obligated.

National Dislocated Worker Grant (NWDG) targets assisting Hillsborough County residents that have been impacted by Covid to be placed in temporary employment or receive occupational skills training.

- PWE - 63 Enrollments in PY 22-23.
- OST -21 Enrollments.
- Total Served: 84.

We have officially closed out NDWG. The grant concluded on March 31, 2023.

Apprenticeship to Career Employment - Year-round Program.

- 77 Enrollments PY 22-23.
- 52 Certificates.
- 37 Measurable Skills Gained.
- 24 Completers.
- Total Served: 84.

G. Registered Apprenticeship Programs (Presenters: Melissa Carroll)

There have been four registered apprenticeship programs added to the CSTB ETPL.

H. New County Ex-Offender Grant (Presenters: Don Shepherd)

In February 2023, CareerSource Tampa Bay entered into an agreement effective April 1, 2023, with the Hillsborough Board of County Commissioners to develop and implement a local program that provides operational and support services for the delivery of workforce training and placement services

to Hillsborough County ex-offenders and formerly incarcerated individuals returning to our community.

I. Adjusted Lower Living Standard Income Level for 2023 (Presenters: April Torregiante)

The new LLSIL (Lower Living Standard Income Levels) were reviewed. No discussion occurred.

J. Targeted Sector Training Comparison (Presenters: Chad Kunerth)

The comparison in the Targeted Sectors were reviewed. Nothing unexpected, only that many regions serve the same sectors as CSTB.

VI. Industry Insights

There were none.

VII. Future Business

There was none.

VIII. Adjournment

The meeting adjourned at 9:54 a.m.

Minutes prepared by Tammy Stahlgren, Administrative Services Coordinator.



Action Item

CareerSource Tampa Bay Policy Revision

The CareerSource Tampa Bay (CSTB) Policy development team continues its work to develop and enhance administrative policies that guide the accountability and transparency of the LWDB 15 workforce development system. These policies are intended to operationalize the workforce board's plan and vision while establishing a consistent service delivery standard within the region.

At times, there are revisions required for existing Board approved policies that surpass general modifications outlined in an information item and require committee and board approval.

Under these guidelines, the following administrative policy revisions are recommended for approval:

Eligible Training Provider List (ETPL) – Revised Policy

This policy establishes the CSTB process surrounding initial eligibility and renewal of eligible training providers for provision of the Workforce Innovation and Opportunity Act (WIOA) and Welfare Transition (WTP) funded occupational skills training programs on the annual Hillsborough County Targeted Occupations List (TOL).

The policy has been revised to exemplify the current CareerSource Florida/Florida Department of Commerce (formerly DEO) Administrative Policy 90, except for areas where local criteria, in addition to the WIOA-required criteria for training provider eligibility, was allowable. The following was retained from the original policy, and listed as additional criteria for LWDB 15:

- ITA Training Cap of \$5,000 per individual
- Initial enrollment Cap of 12 initial enrollment maximum
- Training provider revenues if no more than 49% specific to CSTB

This overall revision will allow the Board to simplify the ETPL's initial and continued eligibility process and remove added requirements for training providers while upholding the original CareerSource Florida policy.

Recommendation:

Approve the following CareerSource Tampa Bay Board Policy Revisions for Eligible Training Provider List (ETPL) – #019-C0001.



POLICY

SECTION: WIOA & WT	POLICY# 019-C0001	PAGE: 1 of 9
TITLE: Eligible Training Provider Policy		EFFECTIVE DATE: 09.2013
REPLACES: Procurement, Approval and Maintenance of Training Providers and Programs		DATED: 09.2013; Revisions: 06.2017; 02.2019; 8.29.2019, 1.22.2020; 5.21.20; 1.08.2021; 2.27.21; Rev. 4.10.21; Rev. 1.13.2022; Rev. 2.25.22; Rev 11.04.22; Rev 6.29.23; Rev 7.6.23; Rev 7.28.23

DISTRIBUTION: CAREERSOURCE TAMPA BAY STAFF

PURPOSE: The purpose is to provide guidance to CareerSource Tampa Bay (CSTB or LWDB 15), as well as post-secondary training providers of training services and programs funded under the Workforce Innovation and Opportunity Act (WIOA), regarding the Eligible Training Provider (“ETP”) requirements. The document provides guidelines for: the initial and subsequent determination of eligibility of training providers; the federal and state requirements for training providers; performance standards, the reporting of data and the removal provisions for training providers.

BACKGROUND: The Workforce Innovation and Opportunity Act, requires CareerSource Tampa Bay to establish criteria, information requirements and procedures regarding the eligibility of providers of training services to receive funds provided under section 133(b), WIOA, for the provision of training services in Local Workforce Development Board (LWDB) 15.

This policy describes the process for determining eligible training providers for WIOA Title I-B adult and dislocated worker training participants and for publicly disseminating the list of these providers with relevant information about their programs. CareerSource Tampa Bay emphasizes informed consumer choices, job-driven training, provider performance, and continuous improvement. The quality and selection of providers and training services and programs is vital to achieving these core principles. The CareerSource Tampa Bay Eligible Training Provider List (“ETPL”) and the related eligibility procedures ensure the accountability, quality and labor-market relevance of training services and programs that receive funds through WIOA title I-B. The CareerSource Tampa Bay ETPL is also a means for ensuring informed customer choice for individuals eligible for training. In administering the eligible training provider process, CareerSource Tampa Bay will work to ensure that qualified providers, offering a wide variety of job-driven training programs, are available. CareerSource Tampa Bay’s ETPL is made publicly available online through the CSTB website. The ETPL is easily available in an electronic format, is accompanied by relevant performance and cost information and is presented in a way that is easily understood, to maximize informed customer choice and serve all significant population groups.

POLICY:

The Board of CSTB is responsible for approving eligible Training Providers of occupational skills training services and related training programs for the region's targeted occupations. A process for application, contracting, and maintaining a list of Training Providers is outlined below and is consistent with CareerSource Florida Administrative Policy Number 90, WIOA Eligible Training Provider List.

- The Board reserves the right to withhold approval on any program applications deemed incomplete, or on programs considered unsuccessful based on cost, reported completion and outcome rates based on established entry criteria and on-going performance outcomes.
- The Board reserves the right to allow the CEO or designee the right to suspend enrollment and/or terminate any relationship with an approved training institution based on failure to comply with the terms and conditions provided within this policy and/or Training Provider agreement. Suspension of enrollment may also be based on programs considered unsuccessful due to a significant number of students obtaining employment outside of the field of study and/or completion/outcome rates. This information will be presented to the Workforce Performance Committee or the CSTB Executive Committee for final determination and action.
- Training Providers and Programs Subject to ETP Requirements.

Eligible providers of training services programs ("ETP") are entities that are eligible to receive WIOA title I-B funds for adult and dislocated worker participants who enroll in training services programs through "Individual Training Accounts" ("ITA"). ITAs may also be used for WIOA Title I Youth funds to provide training to older, out-of-school youth, ages 18 to 24. To be eligible to receive training funds under Section 133(b), WIOA, the ETP shall be:

1. **Higher Education**
An institution of higher education that provides a program that leads to a recognized postsecondary credential, or;
2. **Apprenticeship programs**
An entity that carries out programs registered under the Act of August 16, 1937 (commonly known as National Apprenticeship Act (NAA) (50 Stat. 664, chapter 663; 29 U.S.C. 50 et seq.), or;
3. **Other public/private providers**
Other public or private providers of training services programs, which may include joint labor-management organizations, pre-apprenticeship programs and occupational/technical training, or
4. **Adult education and literacy activities**
Providers of adult education and literacy activities under title II if such activities are provided in combination with occupational skills training.
5. **Targeted Occupation List (TOL) Compliance**
With the exception of exempt training providers, all other training providers' programs shall be for training for occupations on the applicable Local Board TOL, current at the time of training, to be eligible to receive training funds under Section 133(b), WIOA.

Exempt Eligible Training Providers

Entities that carry out apprenticeship programs registered under the National Apprenticeship Act (NAA) (50 Stat. 664, chapter 663; 29 U.S.C. 50 et seq.) are exempt from “Initial” and “Continued Eligibility” application procedures. Registered apprenticeship programs are to be included and maintained on the Eligible Training Providers List (ETPL) as long as the corresponding program remains registered and will remain on the ETPL until it is deregistered or until the registered apprenticeship program notifies DEO in writing that it no longer wants to be included on the ETPL. Exempt eligible training providers shall not be subject to the below section on Collection and Dissemination of Information.

Note: When a postsecondary educational institution or an entity providing apprenticeships offers training services programs that do not meet the requirements under the criteria listed above (as examples; not degree or certificate-based, or not a registered apprenticeship), they must also apply through the “Initial Eligibility” application procedure.

Information Requirements to Establish “Initial Eligibility”

Providers of training services programs seeking “Initial Eligibility” receive “Initial Eligibility” for only one (1) full year, after which they may seek “Continued Eligibility”. The provider shall supply verifiable program-specific performance information pursuant to criteria established by CareerSource Tampa Bay for the area in which the provider applies to provide training services and programs. Such information shall support the provider’s ability to serve participants under section 122, WIOA. Such information shall include as a minimum, but is not limited to:

- a. Verification the provider is licensed, certified, or otherwise authorized under Florida law to provide training services programs. (This applies to in-state and out-of-state providers.)
- b. A detailed description of each training services program the applicant intends to provide.
- c. Information on the cost of attendance, including, but not limited to, tuition and fees.
- d. Whether the training program leads to an industry-recognized credential, including recognized postsecondary credential, identifying that credential.
- e. Whether the credential can be stacked with other credentials as part of a sequence to move an individual along a career pathway or up a career ladder.
- f. Whether the provider has developed the training in partnership or collaboration with a business or industry (identifying the business or industry).
- g. Identify the in-demand industry sectors and occupations which best fit with the training program.
- h. A description of the prerequisites or skills and knowledge required prior to the commencement of training.
- i. Verification the training program is for an occupation on the CareerSource Tampa Bay TOL.

Application:

- a. Except for previously specified exempt training providers (registered apprenticeships), all applications for WIOA “Initial Eligibility” must be submitted to CareerSource Tampa Bay to provide training services. The training provider must specifically identify the program(s) it intends to provide for each Local Area. The training provider shall provide the information described above to CareerSource Tampa Bay in a manner that will permit CSTB to decide on inclusion of the training provider on the Local ETPL.
- b. A provider that receives “Initial Eligibility” under this paragraph for any program shall be subject to all the requirements for that program even after such “Initial Eligibility” expires.
- c. Registered apprenticeship programs are not subject to the “Initial Eligibility” criteria or application requirements. While registered apprenticeships are automatically eligible, not all registered apprenticeship programs may want to be included on the list. Registered apprenticeship programs shall automatically be included on the State ETPL until such time as the program:

- 1) loses its registration; or
- 2) notifies the State in writing that it wants to be removed from the ETPL.

- d. CareerSource Tampa Bay will establish its own application procedure for Initial Eligibility and Continued Eligibility for training providers.

Additional Eligibility Information and Criteria

Pursuant to section 122(b)(3), WIOA, CareerSource Tampa Bay, through local policy, may establish additional criteria and required information for program eligibility within its Local Area. This may include setting required levels of performance as criteria for training providers (and their programs) to become or remain eligible to provide training services programs in LWDB 15. Training providers are advised that the same program(s) approved for some Local Areas may be denied for other Local Areas based on local criteria and/or need. Only the training providers and training provider programs approved by CareerSource Tampa Bay will be listed as part of the ETPL.

Local Board ETPL Policy and Procedures

Local Boards must establish a local ETPL Policy and Procedures for the approval of providers and programs that includes (but is not limited to) the information below. CareerSource Tampa Bay identifies:

- a. The method for public notification of the local approval process for the approval of eligible training providers is to post the Eligible Training Provider application and approval process on the website at www.CareerSourceTB.com.
- b. Local criteria which are in addition to the WIOA-required criteria for Initial Eligibility and Continuing Eligibility training providers includes:

i. Training ITA Cap

The CSTB Board of Directors has approved the following thresholds:

- Training customers may receive training assistance under ITA services up to a **lifetime** cap of:
 - i. \$5,000 per individual. Any budget established prior to July 7, 2023, will be grandfathered at the previous \$7,500 cap.
 1. OJT or Work-based Training – lifetime cap will be \$10,000 per participant.
 2. ITA + Work-based training (Combined Cap) – lifetime cap will be \$10,000 per participant.

ii. Initial Enrollment Cap

Enrollments are limited to a maximum of 12 until performance is established, with the ability of the CEO to approve up to 30, with appropriate justification.

iii. Revenues

No more than 49% of the Training Providers revenues as a whole was received from CSTB during the contract term. Training Provider's compliance will be evidenced by:

- By December 31st and to final year-end, June 30th, documentation supporting revenue threshold has been met and attestation of compliance with 49% revenue criteria or a written letter from a licensed Certified Public Accountant (CPA) firm stating that at the conclusion of the contract term June 30th, no more than 49% of the Training Providers

revenue as a whole was received from CSTB during the contract term.

- c. The process for adding and deleting training providers and training provider programs to or from the local ETPL is as follows:

i. Training Provider or Program Removal

Programs and/or approved Training Providers will be removed from the local ETPL when:

- A Training Provider and/or training program fails to meet accreditation, licensure, and/or required levels of performance.
- A Training Provider fails to provide student performance data to FETPIP and/or CIE as required.
- A Training Provider is determined to have supplied inaccurate information or to have violated any provision of the Workforce Innovation and Opportunity Act. A provider whose eligibility is terminated under these conditions may be liable to repay all WIOA adult, dislocated worker and youth training funds received during the period of noncompliance.
- A Training Provider does not respond to CSTB's request for renewal application.
- A Training Provider fails to meet required performance thresholds.
- A Training Provider fails to meet revenue requirements as outlined.

- d. The process for posting local policies pertaining to the approval or disapproval of training providers and training provider programs on the local websites is completing during periodic policy reviews, ensuring that the most updated policy versions are posted and available for viewing on the CareerSource Tampa Bay website in multiple locations, providing various opportunities to review.
- e. The process for listing of approved training providers and training provider programs, the listing of the local ETPL and the listing of the State ETPL on the One-Stop website for CareerSource Tampa Bay is to update the ETPL on the website whenever there is a board approved change to the listing of training providers and programs, ensuring that this most updated version is available. The posted location is easily accessible by training providers and the public.
- f. The process for the Local Board listing, solely at the Local Board's discretion, on its local ETPL, training providers and training provider programs approved elsewhere in Florida when the training provider has not applied in that Local Area, provided they meet the Local Board's needs and criteria.

i. Training Provider or Program Not Listed on ETPL:

- On a limited basis the Chief Executive Officer and his/her designee will have the authorization to provide a waiver to approve a training program or provider that is not listed on the local ETPL, or approved list of training programs based on need/justification. This approval will be completed on a case-by-case basis. Any waivers

- approved by the CEO or his/her designee will be summarized and reported to the Executive Committee and/or the Board of Directors.
- The Board allows the ability for customers to choose, and for CSTB to approve, training from the CareerSource Pinellas ETPL, and vice versa, in order to provide expanded access to workforce training options throughout the region.

Information Requirements to Establish “Continued Eligibility”

1. Two-Year Renewals

After a training provider has completed the “Initial Eligibility” period of at least one (1) full year, all eligible training providers must submit applications for “Continued Eligibility” every two (2) years to maintain their eligibility. Applications for “Continued Eligibility” must be submitted three (3) months before eligibility expires. Once on the ETPL, the “Continued Eligibility” application is required. Removal from the ETPL for a period of time does not return the training program to an “Initial Eligibility” status unless the training provider’s “Continued Eligibility” status was removed.

2. Information

Each “Continued Eligibility” applicant shall supply the following information:

- Verification the provider is licensed, certified, or otherwise authorized under Florida law (if applicable) to provide training services programs. This applies to in-state and out-of-state providers. If an out-of-state provider, section on out-of-state providers also applies.
- The total number of persons enrolled in the program.
- The total number of participants enrolled in the program.
- The total number of persons completing the program.
- The total number of participants completing the program.
- The total number of persons awarded a Recognized Postsecondary Credential (or other credential, if applicable),
- The total number of participants awarded a Recognized Postsecondary Credential (or other credential, if applicable.)
- The total number of persons employed after completing the program.
- The total number of participants employed after completing the program.
- Information on cost of attendance, including costs of tuition and fees, for participants completing the program.
- Information on Recognized Postsecondary Credentials (or other credentials, if applicable) received by such participants.
- Whether the credential can be stacked with other credentials as part of a sequence to move an individual along a career pathway or up a career ladder.
- Description of how the provider will ensure access to training services programs throughout the State, including in rural areas, and through the use of technology (if applicable).
- Description of how the training services programs serve individuals who are employed and individuals with barriers to employment.

- o. Information reported to State agencies with respect to Federal and State training services programs (other than the program carried out under this subtitle), including one-stop partner programs.
- p. Such other factors as CareerSource Tampa Bay determines are appropriate to ensure:
 - i. the accountability of the providers;
 - ii. that the one-stop center(s) will ensure that such providers meet the needs of local employers and participants;
 - iii. the informed choice of participants among training services providers; and
 - iv. any additional eligibility and criteria as specified by CareerSource Tampa Bay.

3. Florida Education and Training Placement Information Program (“FETPIP”) Information

Those training providers who have reported any of the above information to FETPIP may utilize FETPIP information in their applications.

4. Application:

- a. Except for previously specified exempt training providers (registered apprenticeships), all applications for WIOA “Continued Eligibility” must be submitted to CareerSource Tampa Bay to provide training services. The training provider must specifically identify the program(s) it intends to provide for each Local Area. The training provider shall provide the information described in subparagraph “Information Requirements to Establish “Initial Eligibility” above to CareerSource Tampa Bay in a manner that will permit CSTB to decide on inclusion of the training provider on the Local ETPL. A provider that receives “Continued Eligibility” under this paragraph for any program shall be subject to all the requirements for that program even after such “Continued Eligibility” expires.
- b. Registered apprenticeship programs who chose to remain on the ETPL are not subject to the “Continued Eligibility” application process.

Exceptions to the ETPL Policy Requirements

There are exceptions to the required use of the ETPL for ITA funded training. In situations covered by these exceptions, a contract for services may be used to provide for training instead of the ETPL.

1. Work-Based Training

On-the-job (“OJT”) training, customized training, incumbent worker training, internships, paid or unpaid work experience and transitional employment are not included in the ETPL and therefore are not subject to the eligibility requirements. CareerSource Tampa Bay will identify the criteria for selecting such contractors in local policy in the Local Plan, and any performance information required by the State will be specified in the specific policies for those types of training.

2. Insufficient Number of Providers

When CareerSource Tampa Bay determines there are an insufficient number of eligible providers in the Local Area to accomplish the purpose of an ITA, CareerSource Tampa Bay may use providers not on the ETPL only if a process is used for training provider selection previously approved in the Local Plan. The Local Plan must describe how this determination is to be made and the process for contracting training service providers.

Eligible Training Provider List and Information to Assist Participants in Choosing Providers

1. Eligible Training Provider List

The Florida Department of Commerce shall annually prepare on or before January 31 of each year a Florida statewide Eligible Training Provider List from the information received from the Local Boards' selection of ETPs. The ETPL may be updated during the year at Florida Commerce's discretion. To facilitate and assist participants in choosing employment and training activities and in choosing providers of training services programs, CareerSource Tampa Bay shall ensure there is an appropriate number of ETPs offering program(s) in the Local Area. Each participant shall be given access to "accompanying information" identifying the recognized postsecondary credential offered by the provider and other appropriate accompanying information as described in section "Information Requirements to Establish "Continued Eligibility". The ETPL shall be provided to all the Local Boards in the State and made available to such participants and to members of the public through the one-stop delivery system in the State.

2. Accompanying Information.

The accompanying information shall include, but is not limited to:

- a) "Continued Eligibility" section information listed and "Performance Reporting" section supplied by such providers, disaggregated by local areas served;
- b) "Initial Eligibility" section information listed supplied by such providers, disaggregated by local areas served.
- c) such other information as CareerSource Tampa Bay determines to be appropriate.

3. Availability and Limitation

The ETPL and the accompanying information shall be made available to such participants and to members of the public through the one-stop delivery system. In carrying out the requirements of this subsection, no personally identifiable information regarding a student, including a Social Security number, student identification number, or other identifier, may be disclosed without the prior written consent of the parent or student in compliance with section 444 of the General Education Provisions Act (20 U.S.C. 1232g).

4. Public Opportunity to Comment

In establishing criteria, information requirements, procedures, and the list of eligible providers, both the State for the state policy/statewide ETP list and CareerSource Tampa Bay for the LWDB 15 policy/Local Area ETP list shall provide an opportunity for interested members of the public to make recommendations and submit comments regarding such criteria, information requirements, procedures, and list.

Enforcement

1. Supplying Inaccurate Information

Upon a determination that a provider of training services programs, or an individual providing information on behalf of the provider, violated this Policy or WIOA by supplying inaccurate information, the eligibility of such provider to receive funds under chapter 3 shall be terminated for a period of time that is not less than two (2) years and the provider's program shall be removed from the ETPL for the same length of time. The provider may be excused if the supplying of inaccurate information was unintentional but the burden of proof of that defense is upon the provider.

2. Substantial Violation

Upon a determination that a provider of training services programs substantially violated a requirement or requirements under this Policy or under WIOA, the eligibility of such provider to receive funds under chapter 3 (as stated in section 122(f)(1)(B), WIOA) for the program involved shall be terminated for a period of not less than two (2) years and the provider's program shall be removed from the ETPL for the same length of time. "Substantial Violation" may be construed to be one (1) or more egregious violations in a short period of time or numerous minor violations over a longer period of time.

3. Removal

A training provider or its programs may be removed for failing to comply with this Policy, WIOA, State of Florida and/or CareerSource Tampa Bay requirements, or when the training program is no longer needed or desired, or for cause. "For cause" shall include, but not be limited to, engaging in fraud or other criminal acts, incapacity, unfitness, neglect, incompetence, irresponsibility, misfeasance, malfeasance, nonfeasance, or lack of performance.

4. Unlawful Remuneration

An ETP's offer of unlawful remuneration to attract participants shall result in the eligibility of such provider to receive funds under chapter 3 (as stated in section 122(f)(1)(B), WIOA) for the program involved to be terminated for a period of not less than two (2) years and the provider's program shall be removed from the ETPL for the same length of time.

5. Repayment

A provider of training services programs whose eligibility is terminated under paragraph (1), (2) or (3) above shall be liable for the repayment of funds received under chapter 5 of subtitle B of title I of the Workforce Investment Act of 1998, as in effect on the day before such date of enactment, or "chapter 3 of this subtitle" (as stated in section 122(f)(1)(C), WIOA) during a period of violation described in such subparagraph.

6. "Continued Eligibility" Status May Be Removed

A "Continued Eligibility" provider of training services programs whose eligibility is terminated under paragraph (1), (2) (3) or (4) above may, at the Florida Department of Commerce's discretion, lose its status as a "Continued Eligibility" training provider (see section "Continued Eligibility") and may be required to reapply as an "Initial Eligibility" training provider before being allowed to provide services.

7. Construction

The above subsections "Enforcement" (1-5) shall be construed to provide remedies and penalties that supplement, but shall not supplant, civil and criminal remedies and penalties specified in other provisions of law.

Collection and Dissemination of Information

1. ETP Reports to FETPIP and Employ Florida

ETPs must report participants' data for each approved program to the Florida Education &

Training Placement Information Program (FETPIP) pursuant to section 445.004(9)(e) and Employ Florida (EF) once accommodations have been completed for reporting. Florida law requires that educational and workforce training providers report student/participant performance data for each of their training programs to FETPIP. Florida school districts, community colleges, state colleges and state universities report their data directly to FETPIP. Other institutions that wish to be approved as a WIOA ETP must become licensed with the Commission for Independent Education (CIE), when applicable, which coordinates the gathering and analysis of student performance data with FETPIP. Institutions providing secondary training, education or skills that wish to be approved as a WIOA ETP must maintain regional AdvancED/SACS accreditation as a secondary public or private school district.

Appeals

For an appeal against any decision made by CareerSource Tampa Bay, the appellant shall follow the appeals procedure established in the CareerSource Tampa Bay local plan. For an appeal against any decision made at the State level, the appellant shall follow the appeals procedure established by the Florida Department of Commerce.

Out-of-State Training Providers

Out-of-state postsecondary institutions that are not operating within the State of Florida and are not required to be licensed by the Commission of Independent Education (CIE) must provide the following information to CSTB if it wishes to do business in this region:

- 1) Performance information for each program for which it seeks approval, AND
- 2) Evidence that the institution (and applicable programs) is accredited by an accreditation agency approved by the United States Department of Education, AND
- 3) Evidence that the institution meets the licensing requirements of its home state, AND
- 4) Evidence that the institution is on its state's ETPL, AND
- 5) Evidence that the specified training program is not available in the State of Florida.

In order to provide performance information for its programs, out-of-state providers are required to report their student completion data to FETPIP to the extent feasible under established reporting mechanisms.

Performance Reporting

Training providers' performances in respect to the performance accountability measures and other matters for which information is required under section 122(b)(2), WIOA include:

- I. Information on the performance of the provider with respect to the following performance accountability measures described in section 116(i)(I-IV), WIOA, for such participants (taking into consideration the characteristics of the population served and relevant economic conditions), and information specifying the percentage of such participants who entered unsubsidized employment in an occupation related to the program, to the extent practicable;
- II. The percentage of program participants who are in unsubsidized employment during the second quarter after exit from the program;
- III. The percentage of program participants who are in unsubsidized employment during the fourth quarter after exit from the program;
- IV. The median earnings of program participants who are in unsubsidized employment during the second quarter after exit from the program;

- V.** The percentage of program participants who obtain a recognized postsecondary credential, or a secondary school diploma or its recognized equivalent during participation in or within one (1) year after exit from the program.
- a.** Note: For the purposes of this clause, program participants who obtain a secondary diploma or its recognized equivalent shall be included in the percentage counted only if such participants, in addition to obtaining such diploma or its recognized equivalent, have obtained or retained employment or are in an education or training program leading to a recognized postsecondary credential within one (1) year after exit from the program.

Definitions

A. CareerSource Florida (“CSF”): CareerSource Florida is the principal workforce policy organization for the State of Florida. If mentioned in this policy, it is understood that CSF is acting on behalf of the Governor as provided in Section 101(d), WIOA.

B. Credential: a formalized recognition (such as a certificate or certification) of an individual’s attainment of measurable technical or occupational skills necessary to obtain employment or advance within an occupation., the technical or occupational skills being generally based on standards developed and/or endorsed by employers. A credential can be stacked with other credentials as part of a sequence to move an individual along a career pathway or up a career ladder. (A “work readiness” certificate is not included in this definition because it does not document “measurable technical or occupational skills necessary to gain employment or advance within an occupation.”)

C. Florida Department of Commerce (“Florida Commerce”): The Florida Department of Commerce is Florida’s state workforce executive agency and is CSF administrative entity for this policy. When mentioned in this policy, it is understood that Florida Commerce is acting on behalf of the Governor as provided in Section 101(d), WIOA.

D. Eligible Training Provider (“ETP”): A provider of training services programs who has met the eligibility requirements to receive WIOA Title I Adult and Dislocated Worker funds for providing training services programs to eligible individuals. Eligible training providers may also receive Title I Youth funds through ITAs under certain conditions, see Section B. An ETP is an ETP only for the LWDBs which have approved the ETP for their Local Areas and only for the program(s) which each LWDB has approved the ETP to provide in that LWDB’s Local Area. An ETP approved by one LWDB does not necessarily mean the ETP will be approved by other LWDBs as each LWDB’s ETP criteria and need may differ. An ETP’s program(s) approved by one LWDB does not necessarily mean the program(s) will be approved for other Local Areas as the other LWDBs’ criteria and need for the program(s) may differ. An ETP will be listed on the LWDB’s Local ETPL only if the ETP has its program(s) currently approved by the LWDB compiling the Local ETPL.

E. Participant: A person who is eligible under, and receiving training services under, Title I-B in an approved program from an approved training provider.

F. Program completer: A program participant who has met all the requirements of a training program.

G. Program of Training Services: A training services program is one or more courses or classes, or a structured regimen that leads to one or more of the following:

- 1) A recognized post-secondary credential, secondary school diploma or its equivalent, or;
- 2) Employment, or;
- 3) Measurable skill gains toward such a credential or employment.

H. Recognized Postsecondary Credential: A formalized recognition consisting of an industry-recognized certificate or certification, a certificate of completion of an apprenticeship, a license

recognized by the State or Federal Government, or an associate or baccalaureate degree.

I. Targeted Occupation Lists (TOL): These are the lists, compiled locally as well as statewide, which define demand occupations based on short and long term growth forecasts with a focus on occupations requiring high skills and providing high wages. The local TOL is compiled and approved by CareerSource Tampa Bay in consultation with the Florida Commerce Labor Market Statistics Center, based on data provided by the Labor Market Estimating Conference as well as additional data provided by CareerSource Tampa Bay. The state list is a compilation of the local TOLS from the 24 Local Boards. Unless excepted, training services programs for adults and dislocated workers must be directly linked to demand occupations on the local and/or state lists. Pursuant to TOL policy, CareerSource Tampa Bay may add or remove occupations based on local needs or requirements.

References:

- WIOA, Sections 122, 134_
<https://www.congress.gov/113/bills/hr803/BILLS-113hr803enr.pdf>
- WIOA Regulations, 20CFR 663, et seq., Subpart E- Eligible Training Providers_
<https://www.govinfo.gov/app/details/CFR-2014-title20-vol4/CFR-2014-title20-vol4-part663>
- FL Statutes, Chapter 445- Workforce Innovation_
http://www.leg.state.fl.us/Statutes/index.cfm?App_mode=Display_Statute&URL=0400-0499/0445/0445.html
- FAC 28-106- Decisions Determining Substantial Interests_
<https://www.flrules.org/gateway/ChapterHome.asp?Chapter=28-106>
- FS Chapter 1005-Nonpublic Postsecondary Education_
http://www.leg.state.fl.us/Statutes/index.cfm?App_mode=Display_Statute&URL=Ch1005/titl1005.htm&StatuteYear=2009&Title=%2D%3E2009%2D%3EChapter%201005
- FAC 6E-Commission for Independent Education_
<https://www.flrules.org/gateway/Division.asp?DivID=209>
- FS Chapter 1008- Assessment and Accountability_
http://www.leg.state.fl.us/Statutes/index.cfm?App_mode=Display_Statute&URL=Ch1008/titl1008.htm&StatuteYear=2009&Title=%2D%3E2009%2D%3EChapter%201008
- FAC 6A-10.0341&10.0342-re: Vocational Education Performance_
<https://www.flrules.org/gateway/ChapterHome.asp?Chapter=6A-10>
- DEO Policy #FG OSPS-77, "Selection and Retention of Training Providers Under the Workforce Investment Act of 1998 and presently The Workforce Innovation and Opportunity Act - Florida Statutes" issued on May 31, 2013
<http://www.floridajobs.org/PDG/guidancepapers/FG-ETPL.pdf>
- CareerSource Florida Administrative Policy # 90: WIOA Eligible Training Providers List_
http://www.floridajobs.org/docs/default-source/lwdb-resources/policy-and-guidance/guidance-papers/2016-guidance-papers/wioa_etpl_policy.pdf?sfvrsn=a5876ab0_9

INQUIRIES: Any questions about this policy should be directed to the CEO, VP of Policy and Programs, or their designee.



Action Item

CareerSource Tampa Bay and CareerSource Pinellas Combined Eligible Training Provider and Programs List

Purpose:

To recommend the addition of training programs from CareerSource Pinellas eligible training provider list (ETPL) to CareerSource Tampa Bay's (CSTB) ETPL.

Background:

On May 18th, 2023, the Board of Directors approved the following ETPL Policy revision to streamline and regionalize processes between Hillsborough and Pinellas counties, for the benefit of the area's residents, and in alignment with the REACH Act:

- Ability for customers to choose, and for CareerSource Tampa Bay to approve, training from the CareerSource Pinellas ETPL, and vice versa, which would provide expanded access to workforce training options throughout the region.

On June 7th, 2023, CSTB and CSPIN staff met to discuss the initial and subsequent eligibility requirements for training providers and obtain an understanding of the initial and renewal application processes.

On July 12th, 2023, CareerSource Pinellas' Board of Directors approved the recommendation to adopt a combined Regional Eligible Training Provider List for CareerSource Pinellas (CSPIN) and on June 20th, 2023, the combined ETPL was provided to program staff and CSPIN website was updated to include the combined ETPL.

Summary Analysis:

CSTB staff completed a comprehensive analysis of both LWDB's ETPLs to identify the training providers and programs currently included on CSPIN's ETPL but not listed on CSTB's ETPL.

CSTB currently has 316 training programs on its ETPL. CSPINs training programs that are not included on CSTB's ETPL will be added. Refer to Exhibit A for detailed listing.

All added training programs will be considered new and will be limited to 12 enrollments until performance is established.

REACH Act:

The REACH Act positions Florida to help individuals with barriers to education and employment become self-sufficient through a system-wide approach that includes requiring the Florida Commerce (fka DEO), with input from DOE, the state workforce development board and others, to establish minimum performance criteria for WIOA Eligible Training Providers (ETP) to be eligible for inclusion and to subsequently remain on the ETPL. Additionally, Florida Commerce is devel

administrative rule that provides information on the ETPL application process and the requirements of initial and continued eligibility. It is understood these changes will be presented at September's CareerSource Florida meeting. The Administrative Rule will impact CSTB's ETPL.

RECOMMENDATION

Approval of CSPIN's training programs to be added to CareerSource Tampa Bay's Eligible Training Provider List.

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Accounting Operations	\$3,331	900 clock hours	www.pcsb.org/myptc	43-3031	520302	Certificate	\$19.82	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Administrative Office Specialist	\$3,930	1050 clock hours	www.pcsb.org/myptc	43-1011	520204	Certificate	\$27.22	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Advanced Automotive Service Technology 1	\$7,677	800 clock hours	www.pcsb.org/myptc	49-3023	470604	Certificate	\$24.40	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Advanced Automotive Service Technology 2	\$7,693	800 clock hours	www.pcsb.org/myptc	49-3023	470604	Certificate	\$24.40	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Auto Collision Technology Technician	\$8,031	1400 clock hours	www.pcsb.org/myptc	49-3021	470603	Certificate	\$20.95	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Automotive Service Technology 1	\$9,903	1050 clock hours	www.pcsb.org/myptc	49-3023	470604	Certificate	\$20.24	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Automotive Service Technology 2	\$3,801	750 clock hours	www.pcsb.org/myptc	49-3023	470604	Certificate	\$24.40	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Baking and Pastry Arts	\$3,258	600 clock hours	www.pcsb.org/myptc	51-3011	120501	Certificate	\$13.32	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Central Sterile Processing Technician	\$2,677	650 clock hours	www.pcsb.org/myptc	31-9099	510899	Certificate	\$18.49	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Commercial Class B Driving	\$1,052	150 clock hours	www.pcsb.org/myptc	53-3033	490205	Certificate	\$16.70	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Commercial Vehicle Driving	\$3,053	320 clock hours	www.pcsb.org/myptc	53-3032	490205	Certificate	\$21.76	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Computer Systems and Information Technology	\$4,463	900 clock hours	www.pcsb.org/myptc	15-1152	110901	Certificate	\$30.51	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Dental Assisting	\$6,190	1230 clock hours	www.pcsb.org/myptc	31-9091	510601	Certificate	\$19.27	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Diesel Systems Technician 1	\$10,611	1050 clock hours	www.pcsb.org/myptc	49-3031	470613	Certificate	\$23.32	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Diesel Systems Technician 2	\$3,108	750 clock hours	www.pcsb.org/myptc	49-3031	470613	Certificate	\$26.00	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Digital Video Technology	\$3,370	900 clock hours	www.pcsb.org/myptc	27-4011	100105	Certificate	\$22.07	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Electricity	\$5,728	1200 clock hours	www.pcsb.org/myptc	47-2111	460302	Certificate	\$27.01	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Electronic Systems Integration & Automation Limited Voltage Technician	\$4,462	750	www.pcsb.org/myptc	49-2097		Certificate		301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Emergency Medical Technician - Applied Technology Diploma	\$1,602	300	www.pcsb.org/myptc	29-2041		Certificate		301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Heating, Ventilation, Air Conditioning/Refrigeration (HVAC/R) 1	\$4,938	750 clock hours	www.pcsb.org/myptc	49-9021	150501	Certificate	\$23.43	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Machining Technologies	\$6,040	1500 clock hours	www.pcsb.org/myptc	51-4041	480503	Certificate	\$21.36	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Marine Service Technologies	\$10,611	1350 clock hours	www.pcsb.org/myptc	49-3051	470616	Certificate	\$19.87	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Medical Administrative Specialist	\$5,239	1050 clock hours	www.pcsb.org/myptc	43-6013	510716	Certificate	\$17.59	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Medical Coder Biller	\$5,061	1110 clock hours	www.pcsb.org/myptc	29-2099	510707	Certificate	\$20.50	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Network Support Services	\$4,338	1050 clock hours	www.pcsb.org/myptc	15-1142	110901	Certificate	\$40.15	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Pharmacy Technician	\$4,759	1050 clock hours	www.pcsb.org/myptc	31-9099	510805	Certificate	\$16.32	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Phlebotomy	\$1,581	165 clock hours	www.pcsb.org/myptc	31-9097	511009	Certificate	\$17.07	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Plumbing	\$5,043	1080 clock hours	www.pcsb.org/myptc	47-2152	460503	Certificate	\$26.52	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Practical Nursing	\$7,684	1350 clock hours	www.pcsb.org/myptc	29-2061	513901	Certificate	\$22.83	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Professional Culinary Arts and Hospitality	\$6,833	1200 clock hours	www.pcsb.org/myptc	35-1011	120503	Certificate	\$24.78	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Public Works	\$1,941	450 clock hours	www.pcsb.org/myptc	17-3025	150506	Certificate	\$24.34	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	School Age Professional Certificate	\$272	120	www.pcsb.org/myptc	39-9011	190709	Certificate		301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Stage Production	\$1,213	300 clock hours	www.pcsb.org/myptc	27-4011	470103	Certificate	\$22.07	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Surgical Technology	\$5,737	1330 clock hours	www.pcsb.org/myptc	29-2055	510909	Certificate	\$23.22	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Television Production Technology	\$4,440	1200	www.pcsb.org/myptc	27-4032	100202	Certificate		301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Web Development	\$4,402	1050 clock hours	www.pcsb.org/myptc	15-1151	110801	Certificate	\$25.13	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Welding Technology - Advanced	\$4,167	750 clock hours	www.pcsb.org/myptc	51-4121	480508	Certificate	\$24.40	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
Pinellas County Schools, COE & SACS CASI (includes Community Adult Education & Pinellas Technical College - formerly PTEC) (Pinellas)	Welding Technology	\$5,450	1050 clock hours	www.pcsb.org/myptc	51-4121	480508	Certificate	\$20.43	301 Fourth Street SW, Largo FL 33779	(727) 893-2500 - St Pete & (727) 538-7167 - Clearwater
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Adobe Certified Associate (ACA) Certification: Illustrator Online	\$995	Self-paced	www.spcollege.augusoft.net	27-1024	110803	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Adobe Certified Associate (ACA) Certification: InDesign Online	\$995	Self-paced	www.spcollege.augusoft.net	27-1024	110803	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Adobe Certified Associate (ACA) Certification: Photoshop Online	\$995	Self-paced	www.spcollege.augusoft.net	27-1024	110803	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Amazon AWS Cloud Practitioner Certification	\$995	Self-paced	www.spcollege.augusoft.net	15-1151	111003	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Assisted Living Facilities Administrator Certification Prep	\$495	4 days	www.spcollege.augusoft.net	11-9111	510701	Diploma		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	AutoCAD Certified User Certification Online	\$2,595	6 months	www.spcollege.augusoft.net	17-3011	151302	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	AutoDesk Revit Architecture Certification Online	\$2,595	6 months	www.spcollege.augusoft.net	17-3011	151302	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Basic Electricity and Electronics - Mechatronics	\$199	Self-paced	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Blueprint reading/Schematics - Mechatronics	\$199	Self-paced	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Business Analytics Online	\$395	Self-paced	www.spcollege.augusoft.net	13-1111	520201	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Certified Clinical Medical Assistant	\$3,495	16 weeks	www.spcollege.augusoft.net	31-9092	510801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Certified Financial Planner	\$5,850	Self-paced	www.spcollege.augusoft.net	11-3031	520801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	General Principles	\$825	Self-paced	www.spcollege.augusoft.net	11-3031	520801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Insurance Planning	\$825	Self-paced	www.spcollege.augusoft.net	11-3031	520801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Investment Planning	\$825	Self-paced	www.spcollege.augusoft.net	11-3031	520801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Income Tax Planning	\$825	Self-paced	www.spcollege.augusoft.net	11-3031	520801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Retirement Planning	\$825	Self-paced	www.spcollege.augusoft.net	11-3031	520801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Estate Planning	\$825	Self-paced	www.spcollege.augusoft.net	11-3031	520801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Capstone	\$825	Self-paced	www.spcollege.augusoft.net	11-3031	520801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Certified Production Technician (MSSC-CPT)	\$1,295	10 weeks	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Cisco Certified Network Associate (CCNA) Online	\$1,695	Self-paced	www.spcollege.augusoft.net	15-1152	110901	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	CIW JavaScript Advanced	\$995	Self-paced	www.spcollege.augusoft.net	15-1131	110203	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	CIW JavaScript Specialist	\$995	6 weeks	www.spcollege.augusoft.net	15-1131	110203	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	CIW Web Design Specialist Certification	\$995	Self-paced	www.spcollege.augusoft.net	15-1134	110801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	CompTIA A+ Certification	\$1,695	6 weeks	www.spcollege.augusoft.net	15-1152	110901	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	CompTIA A+ Combined Certification - Online	\$1,995	Self-paced	www.spcollege.augusoft.net	15-1152	110901	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	CompTIA Cloud+ Certification	\$995	5 weeks	www.spcollege.augusoft.net	15-1152	110901	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	CompTIA Linux+ Certification	\$995	5 weeks	www.spcollege.augusoft.net	15-1142	111001	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	CompTIA Network+ Certification	\$995	5 weeks	www.spcollege.augusoft.net	15-1142	110901	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	CompTIA Security+ Certification	\$995	5 weeks	www.spcollege.augusoft.net	15-1142	111001	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Controls & Instrumentation - Mechatronics	\$199	Self-paced	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Customer Service Representative (4-40)	\$249	Self-paced	www.spcollege.augusoft.net	13-1031	521701	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Digital Marketing Analyst Online	\$1,995	10 weeks	www.spcollege.augusoft.net	27-4011	110801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Digital Media Marketing	\$699	6 weeks	www.spcollege.augusoft.net	27-4011	110801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Essential IT Skills For Conducting Business in a Virtual World Online	\$299	Self-paced	www.spcollege.augusoft.net	13-1199	90901	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Fundamentals of Data Analytics Online	\$995	Self-paced	www.spcollege.augusoft.net	11-1021	520201	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Google Data Analytics Professional Certificate Online	\$249	Self-paced	www.spcollege.augusoft.net	15-1141	307199	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Google IT Support Professional Certificate Online	\$995	Self-paced	www.spcollege.augusoft.net	15-1152	110901	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	General Project Management and Predictive Maintenance - Mechatronics	\$199	Self-paced	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Hemodialysis Technician Online	\$3,999	Self-paced	www.spcollege.augusoft.net	31-9099	511011	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	HTML 5 Online	\$399	8 weeks	www.spcollege.augusoft.net	15-1152	110901	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Instructional Design Certificate	\$1,695	9 weeks	www.spcollege.augusoft.net	25-2021	131206	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Instructional Technology Certificate	\$1,695	9 weeks	www.spcollege.augusoft.net	25-2021	131206	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	iOS Application Development Certification	\$1,965	6 weeks	www.spcollege.augusoft.net	15-1131	110201	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	IV Therapy Certification R.N & LPN	\$249	32 hours	www.spcollege.augusoft.net	29-1141	513801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	IV Certificate for Assistive Healthcare Personnel	\$304	11 hours	www.spcollege.augusoft.net	31-9092	510801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Local Anesthesia for the Dental Hygienist	\$1,295	60 hours	www.spcollege.augusoft.net	29-2021	510602	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Mechanical Systems/Mechanical Drive Systems - Mechatronics	\$199	Self-paced	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Medical Administrative Assistant with EHR Online	\$3,199	Self-paced	www.spcollege.augusoft.net	43-6013	510716	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Medical Office Manager Online	\$3,899	Self-paced	www.spcollege.augusoft.net	11-9111	510701	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Microsoft Office Core Productivity Full Suite Online	\$399	Self-paced	www.spcollege.augusoft.net	15-1151	520401	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	OSHA 10 Online	\$199	Self-paced	www.spcollege.augusoft.net	11-9199	430302	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Patient Care Technician	\$2,499	16 weeks	www.spcollege.augusoft.net	31-1014	513902	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Pharmacy Technician Online	\$3,899	Self-paced	www.spcollege.augusoft.net	31-9099	510805	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Phlebotomy	\$1,695	10 weeks	www.spcollege.augusoft.net	31-9097	511009	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	PICC Clinical	\$2,995	2 day	www.spcollege.augusoft.net	29-1141	513801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	PICC Clinical	\$4,495	3 day	www.spcollege.augusoft.net	29-1141	513801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	PMMI (PLCs) Level 1 Certification	\$125	Self-paced	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	PMP/CAPM Exam Prep Online	\$350	Self-paced	www.spcollege.augusoft.net	11-9199	111005	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	PMP/CAPM Project Management Exam Prep	\$1,595	6 weeks	www.spcollege.augusoft.net	11-9199	111005	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Professional Bookkeeping with QuickBooks and Payroll Practice and Management	\$3,495	6 months	www.spcollege.augusoft.net	11-3031	520302	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Professional Bookkeeping with QuickBooks Online	\$2,095	6 months	www.spcollege.augusoft.net	11-3031	520302	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Programmable Logic Controllers I - Mechatronics	\$199	Self-paced	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Programmable Logic Controllers II - Mechatronics	\$199	Self-paced	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Python Novice to Pythonista Online (Fundamentals of Python)	\$995	Self-paced	www.spcollege.augusoft.net	15-1132	110103	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Pythonista to Python Master Online (Advanced Python)	\$995	Self-paced	www.spcollege.augusoft.net	15-1132	110103	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	QuickBooks Fundamentals Online	\$170	Self-paced	www.spcollege.augusoft.net	43-3031	520302	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Robotics - Mechatronics	\$199	Self-paced	www.spcollege.augusoft.net	49-9041	470303	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Series 65 - Uniform Investment Adviser Law Exam Prep	\$599	8 weeks	www.spcollege.augusoft.net	11-3031	520201	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Six Sigma Black Belt Certification Exam Prep Online	\$189	Self-paced	www.spcollege.augusoft.net	11-1021	520201	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Six Sigma Green Belt Certification Exam Prep Online	\$129	Self-paced	www.spcollege.augusoft.net	11-1021	520201	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Six Sigma Yellow Belt Certification Exam Prep Online	\$99	Self-paced	www.spcollege.augusoft.net	11-1021	520201	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	Solar Power Associate Certification	\$1,495	Self-paced	www.spcollege.augusoft.net	47-1011	151001	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	SQL: Database Development Online	\$995	Self-paced	www.spcollege.augusoft.net	15-1141	110202	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	UAS/Drones Flight Training	\$599	Self-paced	www.spcollege.augusoft.net	47-4011	460403	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	UAS/Drones Fundamentals	\$199	Self-paced	www.spcollege.augusoft.net	47-4011	460403	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	UAS/Drones Remote Pilot Certification	\$399	Self-paced	www.spcollege.augusoft.net	47-4011	460403	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	UAS/Drones Safety Level 1 Certification	\$1,500	Self-paced	www.spcollege.augusoft.net	47-4011	460403	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College - Workforce Institute/Non-credit (Pinellas)	WordPress Fundamentals & Beyond	\$399	Self-paced	www.spcollege.augusoft.net	15-1134	110801	Certificate		13805 58th Street North, Clearwater FL 33760	(727) 394-6031
St. Petersburg College, SACS - COC (Pinellas)	Accounting Technology Operations Certificate	\$2,012	18 credit hours	www.spc.edu/info	43-3031	520302	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Addiction Studies Certificate	\$2,682	24 credit hours	www.spc.edu/info	21-1093	511599	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Audio Technology Certificate	\$1,676	15 credit hours	www.spc.edu/info	27-4011	500602	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Basic Firefighter I & II Career Certificate	\$3,968	398 clock hours	www.spc.edu/info	33-2011	430203	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Basic Law Enforcement Officer Certificate	\$4,200	790 clock hours	www.spc.edu/info	33-3051	430107	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Building Design & Construction Management - AS	\$6,705	60 credit hours	www.spc.edu/info	11-9021	522001	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Business Administration - AS	\$6,705	60 credit hours	www.spc.edu/info	13-1199	90901	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Business Administration (Financial Services plan) - AS	\$6,705	60 credit hours	www.spc.edu/info	13-2072	520801	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College, SACS - COC (Pinellas)	Business Management (Banking and Finance plan) Certificate	\$2,682	24 credit hours	www.spc.edu/info	43-4131	520803	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Cisco® Certified Network Associate Certificate	\$2,347	21 credit hours	www.spc.edu/info	15-1152	110901	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Community Health Worker - Certificate	\$2,012	18 credit hours	www.spc.edu/info	21-1093	511503	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Computer Information Technology - AS	\$6,705	60 credit hours	www.spc.edu/info	15-1151	110103	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Computer Networking - AS	\$6,705	63 credit hours	www.spc.edu/info	15-1143	110901	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Computer Network Support Specialist Certificate	\$2,347	21 credit hours	www.spc.edu/info	15-1152	110901	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Computer Programmer Certificate	\$3,688	33 credit hours	www.spc.edu/info	15-1131	110202	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Computer Programming and Analysis - AS	\$6,705	60 credit hours	www.spc.edu/info	15-1131	110201	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Computer Programming Specialist Certificate	\$2,012	18 credit hours	www.spc.edu/info	15-1131	110201	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Computer Related Crime Investigator Certificate	\$2,682	24 credit hours	www.spc.edu/info	15-1122	430116	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Crime Scene Technology - AS	\$6,705	60 credit hours	www.spc.edu/info	19-4092	430106	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Crime Scene Technology - Certificate	\$3,129	28 credit hours	www.spc.edu/info	19-4092	430106	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College, SACS - COC (Pinellas)	Criminal Justice Technology - AS	\$6,705	60 credit hours	www.spc.edu/info	33-1099	430103	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Cybersecurity - AS	\$6,705	63 credit hours	www.spc.edu/info	15-1122	111003	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Cybersecurity Certificate	\$2,012	18 credit hours	www.spc.edu/info	15-1122	111003	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Dental Hygiene - AS	\$6,705	88 credit hours	www.spc.edu/info	29-2021	510602	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Digital Forensics and Computer - AS	\$6,705	63 credit hours	www.spc.edu/info	15-1122	111001	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Digital Media - AS	\$6,705	60 credit hours	www.spc.edu/info	27-4011	110801	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Early Child Development Certificate	\$4,023	36 credit hours	www.spc.edu/info	39-9011	190709	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Early Childhood Education - AS	\$6,705	63 credit hours	www.spc.edu/info	25-2011	131210	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Educator Preparation Institute Certificate	\$3,312	27 credit hours	www.spc.edu/info	25-2021	131206	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Emergency Medical Services - AS	\$6,705	73 credit hours	www.spc.edu/info	29-2041	510904	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Emergency Medical Technician - Applied Technology Diploma	\$1,341	12 credit hours	www.spc.edu/info	29-2041	510904	Diploma		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Engineering Technology - AS	\$6,705	60 credit hours	www.spc.edu/info	49-9041	150000	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College, SACS - COC (Pinellas)	Event Planning Management Certificate	\$2,682	24 credit hours	www.spc.edu/info	11-9051	520909	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Food and Beverage Management Certificate	\$3,353	30 credit hours	www.spc.edu/info	11-9051	520905	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Food and Beverage Specialist Certificate	\$1,341	12 credit hours	www.spc.edu/info	11-9051	520905	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Health Care Services Certificate	\$3,576	32 credit hours	www.spc.edu/info	11-9111	510702	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Health Information Technology - AS	\$6,705	70 credit hours	www.spc.edu/info	29-2071	510707	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Health Sciences - AS	\$6,750	60 credit hours	www.spc.edu/info	43-6013	510716	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Healthcare Informatics Certificate	\$2,682	24 credit hours	www.spc.edu/info	29-2071	510707	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Help Desk Support Specialist Certificate	\$2,012	18 credit hours	www.spc.edu/info	15-1151	110103	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Hospitality and Tourism Management - AS	\$6,705	60 credit hours	www.spc.edu/info	11-9051	520901	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Human Services - AS	\$6,705	60 credit hours	www.spc.edu/info	21-1099	440000	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Infant Toddler Specialization Certificate	\$1,341	12 credit hours	www.spc.edu/info	39-9011	190709	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Linux System Administrator Certificate	\$1,347	21 credit hours	www.spc.edu/info	15-1142	110901	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Management/Leadership Certificate	\$1,341	12 credit hours	www.spc.edu/info	11-1021	520299	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College, SACS - COC (Pinellas)	Mechatronics Certificate	\$3,352	30 credit hours	www.spc.edu/info	49-9041	470303	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Medical Coder Certificate	\$4,540	37 credit hours	www.spc.edu/info	29-2071	510707	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Microsoft Certified Solutions Architect (MCSA) Certificate	\$2,012	18 credit hours	www.spc.edu/info	15-1152	110901	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Nursing - AS	\$6,705	72 credit hours	www.spc.edu/info	29-1141	513801	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Paralegal Studies - AS	\$7,152	64 credit hours	www.spc.edu/info	23-2011	220302	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Paralegal Studies Certificate	\$2,682	24 credit hours	www.spc.edu/info	23-2011	220302	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Paramedic Certificate	\$4,694	42 credit hours	www.spc.edu/info	29-2041	510904	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Physical Therapist Assistant - AS	\$6,705	74 credit hours	www.spc.edu/info	31-2021	510806	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Preschool Specialization Certificate	\$1,341	12 credit hours	www.spc.edu/info	39-9011	190709	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Production Systems Management - AS	\$6,705	60 credit hours	www.spc.edu/info	49-1011	520205	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Project Management Certificate	\$2,012	18 credit hours	www.spc.edu/info	11-9199	111005	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Public Safety Telecommunication Certificate	\$619	7 weeks	www.spc.edu/info	43-5031	430399	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Radiography - AS	\$6,705	77 credit hours	www.spc.edu/info	29-2034	510907	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
St. Petersburg College, SACS - COC (Pinellas)	Rapid Prototyping and Design Certificate	\$1,341	12 credit hours	www.spc.edu/info	51-4041	480503	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Respiratory Care - AS	\$6,705	76 credit hours	www.spc.edu/info	29-1126	510908	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Rooms Division Management Certificate	\$3,353	30 credit hours	www.spc.edu/info	37-1011	460401	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Social and Human Services - AS	\$6,705	60 credit hours	www.spc.edu/info	21-1093	511599	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Supply Chain and Logistics Certificate	\$2,012	18 credit hours	www.spc.edu/info	11-3071	520209	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Surgical Technology - AS	\$6,705	60 credit hours	www.spc.edu/info	29-2055	510909	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Veterinary Technology - AS	\$8,158	73 credit hours	www.spc.edu/info	29-2056	510808	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Web Development - AS	\$6,705	60 credit hours	www.spc.edu/info	15-1134	110801	AS Degree		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Web Development Specialist Certificate	\$2,012	18 credit hours	www.spc.edu/info	15-1134	110801	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
St. Petersburg College, SACS - COC (Pinellas)	Youth Development Professional Certificate	\$2,012	18 credit hours	www.spc.edu/info	21-1093	511504	Certificate		6021 142nd Avenue North, Clearwater FL 33760	(727) 341-4772
Florida Technical College (Hillsborough)	CompTIA Network+ Exam Prep	\$2,350	45 clock hours	www.ftccollege.edu	15-1151	110901	Diploma	No Data	1111 North Westshore Boulevard, #200, Tampa FL 33607	(813) 288-0110
Florida Technical College (Hillsborough)	CompTIA Security+ Exam Prep	\$2,350	45 clock hours	www.ftccollege.edu	15-1151	111003	Diploma	No Data	1111 North Westshore Boulevard, #200, Tampa FL 33607	(813) 288-0110

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
Galen College of Nursing (Sarasota)	Associate Degree in Nursing Program, Two-Year Option	\$52,000	96 weeks	www.galencollege.edu	29-1141	513801	AS Degree	\$34.62	501 N. Cattlemen, Rd, Sarasota FL 34232	(941) 343-4643
Galen College of Nursing (Sarasota)	Associate Degree in Nursing Program, LPH/LVN to AND Bridge Option	\$39,820	18 months	www.galencollege.edu	29-1141	513801	AS Degree	\$34.62	501 N. Cattlemen, Rd, Sarasota FL 34232	(941) 343-4643
Galen College of Nursing (Sarasota)	Baccalaureate Degree in Nursing Program, Prelicensure Option	\$79,485.00	36 months	www.galencollege.edu	29-1141	513801	BSN	34.62	501 N. Cattlemen, Rd, Sarasota FL 34232	(941) 343-4643
Ultimate Medical Academy (Pinellas)	Dental Assistant with Expanded Functions	\$15,000	720 clock hours	www.ultimate-medical.edu/programs	31-9091	510601	Diploma	\$11.82	1255 Cleveland Street, Clearwater FL 33755	(727) 298-8685
Ultimate Medical Academy (Pinellas)	Medical Assistant	\$16,950	940 clock hours	www.ultimate-medical.edu/programs	31-9092	510801	Diploma	\$10.30	1255 Cleveland Street, Clearwater FL 33755	(727) 298-8685
Ultimate Medical Academy (Pinellas)	Patient Care Technician	\$15,000	720 clock hours	www.ultimate-medical.edu/programs	31-1014	513902	Diploma	\$11.22	1255 Cleveland Street, Clearwater FL 33755	(727) 298-8685
Academy for Dental Assistants (Pinellas)	Dental Assistant	\$2,670	6 months	www.academy4da.com	31-9091	510601	Diploma	\$14.00	4995 49th Street North, St. Petersburg, FL 33709	(727) 914-0599
ACI Learning - Online Only	Computer User Support Specialist	\$13,875	200 clock hours	www.acilearning.com	15-1151	111006	Certificate	\$25.00	8663 Baypine Road, Bldg. 4, Suite 104, Jacksonville FL 32256	(904) 399-3555
ACI Learning - Online Only	Information Security Analyst	\$10,485	120 clock hours	www.acilearning.com	15-1122	111003	Certificate	\$25.00	8663 Baypine Road, Bldg. 4, Suite 104, Jacksonville FL 32256	(904) 399-3555
Champion Truck Driving School (Pinellas)	Commercial Truck Driver Training - CDL A	\$5,010	160 clock hours	www.cdlschoolinc.com	53-3032	490205	Certificate	\$36.00	1501 Lake Ave., SE, Largo FL 33771	(727) 900-5258
Jersey College (Pinellas)	Professional Nursing	\$49,504	75 credit hours	www.jerseycollege.edu	29-1141	313801	Diploma	\$28-\$34	2025 Indian Rocks Rd., Largo FL 33774	(727) 202-9191

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
ServiceSource Florida Career Institute (Pinellas)	Opportunity Calls - Customer Service and Contact Center	\$2,995	180 clock hours	www.servicesource.org	43-4051	520411	Diploma	\$12.00	2735 Whitney Road, Clearwater FL 33760	(727) 538-7370
New Horizons Computer Learning Center of Tampa Bay (Hillsborough)	Adobe Graphics OLA	\$1,295	80 clock hours	www.nhtampabay.com	15-1299	111005	Certificate	\$18.00	5402 West Laurel Street, Bldg 1A, Suite 106, Tampa FL 33607	(813) 387-3500
New Horizons Computer Learning Center of Tampa Bay (Hillsborough)	Cisco® Implementing and Administering Cisco® Solutions	\$4,995	73 clock hours	www.nhtampabay.com	15-1142	110901	Certificate	\$45.00	5402 West Laurel Street, Bldg 1A, Suite 106, Tampa FL 33607	(813) 387-3500
New Horizons Computer Learning Center of Tampa Bay (Hillsborough)	Cisco Understanding Cisco Cybersecurity Operations	\$4,295	40 clock hours	www.nhtampabay.com	15-1142	111001	Certificate	\$35.00	5402 West Laurel Street, Bldg 1A, Suite 106, Tampa FL 33607	(813) 387-3500
New Horizons Computer Learning Center of Tampa Bay (Hillsborough)	Critical Facilitation For Leaders	\$1,500	16 clock hours	www.nhtampabay.com	15-1299	111005	Certificate	\$35.00	5402 West Laurel Street, Bldg 1A, Suite 106, Tampa FL 33607	(813) 387-3500
New Horizons Computer Learning Center of Tampa Bay (Hillsborough)	Engineering Cisco Meraki Solutions	\$3,995	32 clock hours	www.nhtampabay.com	15-1299	11.1001	Certificate	\$35.00	5402 West Laurel Street, Bldg 1A, Suite 106, Tampa FL 33607	(813) 387-3500
New Horizons Computer Learning Center of Tampa Bay (Hillsborough)	Microsoft Power BI Data Analyst	\$1,785	24 clock hours	www.nhtampabay.com	13-1198	11.0501	Certificate	\$35.00	5402 West Laurel Street, Bldg 1A, Suite 106, Tampa FL 33607	(813) 387-3500
New Horizons Computer Learning Center of Tampa Bay (Hillsborough)	SHRM-CP/SHRM-SCP Certification	\$3,475	40 clock hours	www.nhtampabay.com	15-1299	111005	Certificate	\$35.00	5402 West Laurel Street, Bldg 1A, Suite 106, Tampa FL 33607	(813) 387-3500
New Horizons Computer Learning Center of Tampa Bay (Hillsborough)	QuickBooks - Getting started with quickbooks	\$870	16 clock hours	www.nhtampabay.com	13-2011	11.1005	Certificate	\$30.00	5402 West Laurel Street, Bldg 1A, Suite 106, Tampa FL 33607	(813) 387-3500
Southern Technical Institute (Pinellas)	Home Health Aide	\$1,078	75 clock hours	www.beacna.com	31-1011	512602	Diploma	\$12.00	8200 66th Street North, Pinellas Park FL	(727) 548-7737
Southern Technical Institute (Pinellas)	Phlebotomy Technician	\$1,298	115 clock hours	www.beacna.com	31-9097	511009	Diploma	\$12.00	8200 66th Street North, Pinellas Park FL	(727) 548-7737
Ultimate Medical Academy (Pinellas)	Health Science – Dental Assistant with Expanded Functions	\$15,480	1,260 clock hours	www.ultimatemedical.edu/programs	31-9091	510601	Degree	\$11.82	1255 Cleveland Street, Clearwater FL 33755	(727) 298-8685
Ultimate Medical Academy (Pinellas)	Health Sciences- Medical Assistant	\$7,740	1210	www.ultimatemedical.edu/programs	319099	510	Degree		1255 Cleveland Street, Clearwater FL 33755	(727) 298-8685

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
Ultimate Medical Academy (Pinellas)	Health Science – Medical Assistant	\$7,740	1,210 clock hours	www.ultimate-medical.edu/programs	31-9092	510801	Degree	\$11.00	1255 Cleveland Street, Clearwater FL 33755	(727) 298-8685
Ultimate Medical Academy (Pinellas)	Health Science – Patient Care Technician	\$12,900	1,170 clock hours	www.ultimate-medical.edu/programs	31-1014	513902	Degree	\$11.82	1255 Cleveland Street, Clearwater FL 33755	(727) 298-8685
Ultimate Medical Academy - Online Only	Health Science – Pharmacy Technician	\$29,213	77 weeks	www.ultimate-medical.edu/programs	29-2052	510805	Degree	\$13.95	3101 West Dr. Martin Luther King Jr. Boulevard, Suite 200, Tampa, FL 33607	(888) 205-2456
Ultimate Medical Academy - Online Only	Medical Administrative Assistant	\$16,340	720 clock hours	www.ultimate-medical.edu/programs	43-6013	510716		\$10.07	3101 West Dr. Martin Luther King Jr. Boulevard, Suite 200, Tampa, FL 33607	(888) 205-2456
Ultimate Medical Academy - Online Only	Health Science – Medical Administrative Assistant	\$10,320	720 clock hours	www.ultimate-medical.edu/programs	43-6013	510716		\$10.07	3101 West Dr. Martin Luther King Jr. Boulevard, Suite 200, Tampa, FL 33607	(888) 205-2456
Ultimate Medical Academy - Online Only	Medical Billing and Coding	\$18,525	45 weeks	www.ultimate-medical.edu/programs	43-6013	510716	Diploma	\$14.74	3101 West Dr. Martin Luther King Jr. Boulevard, Suite 200, Tampa, FL 33607	(888) 205-2456
Ultimate Medical Academy - Online Only	Medical Billing and Coding – Associate’s	\$29,925	75 weeks	www.ultimate-medical.edu/programs	43-6013	510716	Degree	\$14.69	3101 West Dr. Martin Luther King Jr. Boulevard, Suite 200, Tampa, FL 33607	(888) 205-2456
Ultimate Medical Academy - Online Only	Medical Office and Billing Specialist	\$18,050	75 weeks	www.ultimate-medical.edu/programs	43-6013	510714	Diploma	\$14.15	3101 West Dr. Martin Luther King Jr. Boulevard, Suite 200, Tampa, FL 33607	(888) 205-2456
Ultimate Medical Academy - Online Only	Health Science – Medical Office and Billing Specialist	\$11,400	45 weeks	www.ultimate-medical.edu/programs	43-6013	510714	Degree	\$14.15	3101 West Dr. Martin Luther King Jr. Boulevard, Suite 200, Tampa, FL 33607	(888) 205-2456

Exhibit A: Recommended for Inclusion

Training Provider	Program/ Course	Total Program Cost	Duration of Training Program	Website	SOC	CIP	Credential Type	Average Wage at Placement	Address	Telephone
CodeBoxx Technology School	Fullstack Development	\$9,800	640 clock hours	https://codeboxxtechnology.com/	15-1251	110801	Certificate	\$55,000.00	136 4th St. N, St. Petersburg FL 33701	(319) 360-3819
Keiser University (Pinellas)	Associate of Science in Medical Assisting	\$50,280	60.5 credit hours	www.keiseruniversity.edu	31-9092	510801	AS Degree	\$13.57	16120 US Highway 19 North, Clearwater FL 33764	(727) 526-6500
Keiser University (Pinellas)	Associate of Science in Surgical Technology	\$60,470	74 credit hours	www.keiseruniversity.edu	29-2055	510909	AS Degree	\$20.27	16120 US Highway 19 North, Clearwater FL 33764	(727) 526-6500



Action Item

Approval of Training Programs

Process for Current Training Providers to Add Additional Programs

Applications for approval of new training programs for an existing training provider is year-round. The following must be provided for each training program:

- a) Program Cost & Performance Data Worksheet
- b) A complete course description and new fee schedule; and
- c) A copy of license that includes the course or program being added, if applicable.

Current application threshold criteria per the Eligible Training Provider Policy are as follows:

- Limit new training providers/new training programs to a maximum of 12 enrollments until performance is established.
- ITA Cap: Training customers may receive training assistance under ITA services up to a lifetime cap of \$5,000.00 per individual.
- Limit training programs to those with a minimum entry level wage rate of \$17.12 per hour* (based on annual regionally adjusted wage rate)

Customer Choice

WIOA training services must be provided in a manner that maximizes informed consumer choice in selecting an eligible provider. Individuals who are interested in training services are made aware of the full array of training services by CSTB. They are invited to review and research training providers and programs outlined on the CSTB's approved training provider list. Training provider and program selections must fall on CSTB's ETPL to be considered for enrollment through the WIOA program.

Information for Tables Below

- Average Wage at Placement was provided by the Training Provider
- Entry Wage Rate based on the Standard Occupational Classification (SOC) code for the training program listed on the CSTB Region 15 - Regional Targeted Occupation List for PY 23-24*.
- Color legend:

Does not meet the minimum entry level wage rate
Does not meet completion rate of 65%
Does not meet wage rate and completion rate

Florida Trade Academy
5410 S Ware Blvd, Suite 1038, Tampa, FL 33619

Florida Trade Academy is applying for the addition of (3) pre-apprenticeship trades.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Completion Rate	Average Wage at Placement	RTOL 23-24 Entry Wage Rate*
Pipefitting Level 1 – Preapprenticeship Program	\$750.00	\$7,000.00	\$250.00	\$8,000.00	6 months	N/A – New Program	N/A – New Program	\$16.60
Carpentry Level 1 – Preapprenticeship Program	\$750.00	\$7,000.00	\$250.00	\$8,000.00	6 months	N/A – New Program	N/A – New Program	\$15.60
Sprinkler Fitter Level 1 - Preapprenticeship Program	\$750.00	\$7,000.00	\$250.00	\$8,000.00	6 months	N/A – New Program	N/A – New Program	\$16.54

Potential Financial Impact	Board Affiliated
<ul style="list-style-type: none"> Maximum Potential CSTB Financial Impact: For 12 enrollments for the program is: \$180,000 (12 x \$15,000) 	<ul style="list-style-type: none"> Not Applicable <p>NOTE: At full board meeting this will require related party voting, at which time board member will be required to abstain.</p>

Recommendation: Approval of Florida Trade Academy's application for new training programs.



Action Item

Approval of New Training Provider

Process for New Training Providers

Eligible Training Provider Policy application threshold criteria are as follows:

- Limit new training providers/new training programs to a maximum of 12 enrollments until performance is established.
- ITA Cap: Training customers may receive training assistance under ITA services up to a lifetime cap of \$5,000.00 per individual.
- Limit training programs to those with a minimum entry level wage rate of \$17.12 per hour hour* (based on annual regionally adjusted wage rate)

Customer Choice

WIOA training services must be provided in a manner that maximizes informed consumer choice in selecting an eligible provider. Individuals who are interested in training services are made aware of the full array of training services by CSTB. They are invited to review and research training providers and programs outlined on the CSTB's approved training provider list. Training provider and program selections must fall on CSTB's ETPL to be considered for enrollment through the WIOA program.

Information for Tables Below

- Average Wage at Placement was provided by the Training Provider
- Entry Wage Rate based on the Standard Occupational Classification (SOC) code for the training program listed on the CSTB Region 15 - Regional Targeted Occupation List for PY 23-24*.
- Color legend:

Does not meet the minimum entry level wage rate
Does not meet completion rate of 65%
Does not meet wage rate and completion rate

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St. Petersburg College

St. Petersburg College is a public college that offers more than 110 academic programs, from career training to university transfer options to bachelor's degrees. Staff conducted a site visit on Friday, 7.7.2023.

Courses/Certificate/Diploma Programs

Clearwater Campus - 2465 Drew Street, Clearwater, FL 33765

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Completion Rate	Average Wage at Placement	RTOL 23-24 Entry Wage Rate*
Mechatronic Fluid Power	\$0	\$399.00	\$0	\$399.00	8 weeks	100%	\$18.92	\$19.55

AllState Campus – 3200 34th Street South, St. Petersburg, FL 33711

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Completion Rate	Average Wage at Placement	RTOL 23-24 Entry Wage Rate*
Electrical Lineworker Program (with CDL Certification)	Included	\$7,500.00	Included	\$7,500.00	14 weeks	100%	\$23.95	\$16.56

Potential Financial Impact	Board Affiliated
<ul style="list-style-type: none"> Maximum Potential CSTB Financial Impact: For 12 enrollments for the program is: \$64,788 (12 x \$5,399) 	<ul style="list-style-type: none"> Not Applicable <p>NOTE: At full board meeting this will require related party voting, at which time board member will be required to abstain.</p>

Recommendation

Approval of St. Petersburg College's new training provider application to include the aforementioned training programs.

Wagner-Peyser Overview

Armando Perez – Career Services Coordinator

Who is eligible for Wagner-Peyser?

Individuals authorized to work in the U.S.

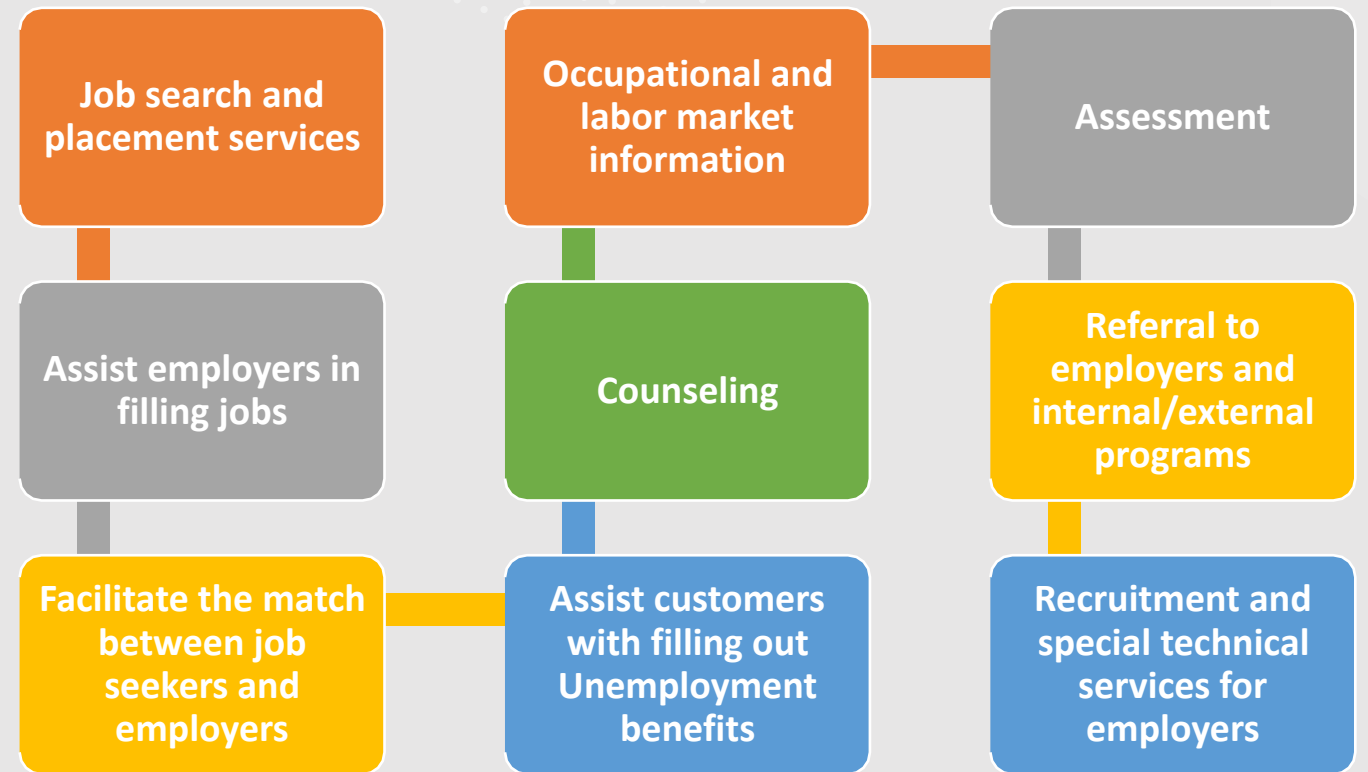


Wagner-Peyser Enrollment

Customers can enroll in Wagner-Peyser by visiting our CSTB centers and receiving staff-assisted services or self-registration at [EmployFlorida.com](https://www.employflorida.com).



What Services are provided under Wagner-Peyser?



Additional Wagner Peyser Services

Clarity Pod:

- Virtual reality career exploration tool
- Career Pathways Portal (which can also be found at this link: www.CSTBPathways.com)
- Industry insight videos into different careers
- Skills assessments and review
- Tools to review industry-specific employment opportunities in Hillsborough County
- Career connection sessions led by industry experts

Workshops:

- Choosing the Right Employer
- Crafting a Marketable Resume
- Creating an Effective Cover Letter
- Interviewing Basics
- Job Search Strategies in a Virtual World
- Mock Interviews

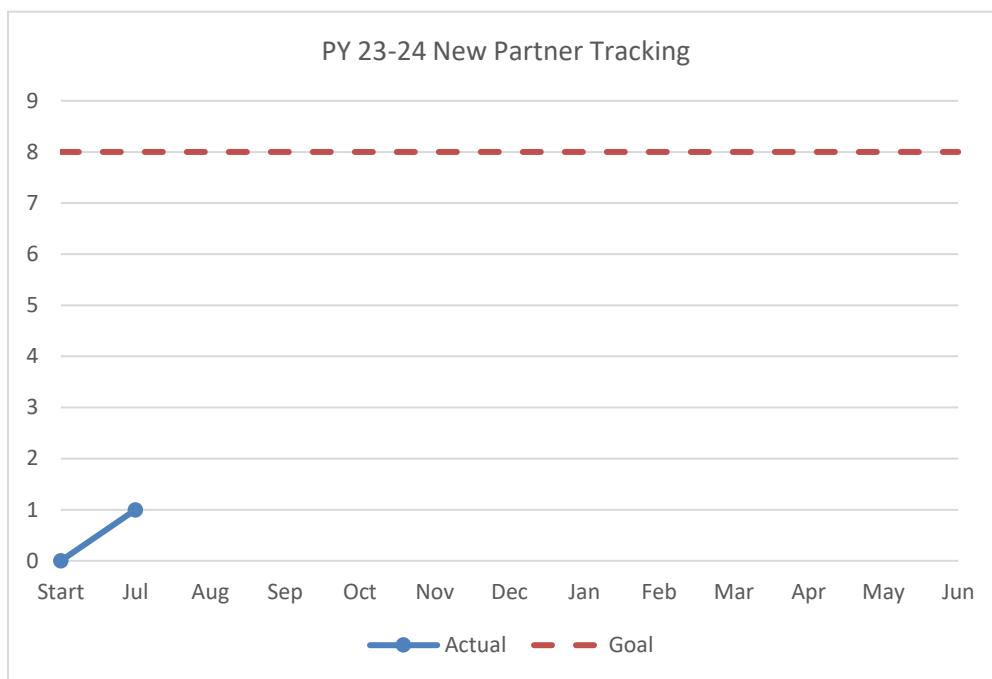


Information Item

Workforce Performance Committee One Stop Operator Report – PY23-24 Partner Development & Programming Wednesday, August 2, 2023

New Partner Goal

Our goal for PY23-24 is to add 8 new partners. As of July 25, 2023, we have added one new partner for the program year (see “Recently Added Partners” section below for more detail).



Recently Added Partners

In June of 2023, we added two new community partners to our network:

- [Bay Area Youth Services \(BAYS\)](#) – BAYS operates several programs that serve the youth of our community. Their partnership with us will initially focus on youth enrolled in their Juvenile Diversion Alternative Program (JDAP). According to their website, “JDAP is a pre or post arrest diversion program that provides services based on individual youth and family needs. Only youth referred by the Department of Juvenile Justice (DJJ) and approved by the State Attorney’s Office (SAO) in the judicial circuit in which services are to be provided, shall be admitted to JDAP.” BAYS was seeking a partner who could assist them with the career exploration component of their program for those participants age 16-18.
- [Feeding Tampa Bay \(FTB\)](#) – FTB is the organization leading the charge to mitigate and solve food insecurity



in our area. As a “...part of the national Feeding America network, [FTB] focuses on providing food to about 1 million food insecure families in the 10-county area of West Central Florida.” With food insecurity being a concern for unemployed job seekers, we are very excited to build this partnership. Additionally, FTB is preparing to open a new facility in February of 2024 that will include classroom space, computers labs, and meeting rooms and they are interested in exploring a weekly co-located schedule where CSTB can bring services on-site to FTB.

In July of 2023, we added one new community partner to our network:

- [Year Up](#) – According to their website, “Year Up’s mission is to close the Opportunity Divide by ensuring that young adults gain the skills, experiences, and support that will empower them to reach their potential through careers and higher education.” When Year Up approached us about a partnership, they were looking for an organization that could more effectively support the career exploration component of their program and possibly create opportunities for young people to located training programs for which they could receive financial assistance. Year Up is also interested in discussing an opportunity for a co-location arrangement at the Tampa Center in the future.

Partner Development

Our goal for new partners in the 2023-24 program year is 8. Currently, we have added 1 new partner (Year Up). Additional partner development currently underway:

- [More Too Life \(MTL\)](#) – MTL is an organization with a mission to rescue and rehabilitate victims of human trafficking. According to the Florida Department of Education’s website, “Florida is third in the nation for reported human trafficking cases.” A major component of the rehabilitation involves finding and maintaining gainful employment. MTL initially made contact with our Director of Programs, Saleema Bennett, who then referred them with our One Stop Operator, Paul Casebolt. The hope is this partnership will lead to an opportunity to connect the victims of these atrocities to training and employment. Paul Casebolt is meeting with the Founder & CEO (who was a victim of human trafficking) on Tuesday, July 25 to further discuss the benefits of a partnership.
- [Standard Communities](#) – Referred by Vice President of Policy & Programs, April Torregiante, to One Stop Operator, Paul Casebolt, the mission of Standard Communities is to “[m]ake a better world by cultivating long-term public and private partnerships to produce and preserve affordable, environmentally sustainable housing.” In Tampa, Standard Communities manage four communities housing over 1,300 residents (with an annual household income of less than \$20,000) in need of employment skills training and access to quality jobs. Each community has a community center, computers, and a coordinator who assists residents, plans events, and maintains partnerships. Standard Communities’s local Director of Community Impact has been invited to visit the Tampa Center for a tour and discussion of how a partnership would benefit their residents.
- [Redlands Christian Migrant Association \(RCMA\)](#) – RCMA is an organization with which our Migrant and Seasonal Farm Worker team already works through an informal partnership. RCMA maintains an office at the same location as the Ruskin Center. The One Stop Operator, Paul Casebolt, will visit their office on his next visit to Ruskin to discuss this possibility.
- [Lighthouse Gospel Mission \(LGM\)](#) – LGM is an organization in Riverview with which our Veterans team already works through an informal partnership. Our Veteran Program Manager, Bill Farnand, is working with one of the Disabled Veterans Opportunity Program (DVOP) representative to identify a point of contact for our One Stop Operator, Paul Casebolt, to contact.

Training Plans for Staff

In the coming year, we will be implementing training programs for staff to learn about the services offered by our mandated and other community partners so we can more effectively refer job seekers for services offered by these partners. The plan will be for this occur in two segments:

1. Mandated Partner Training – For this training, we will be inviting our mandated partners to provide a specialized training for our staff. These trainings will be conducted either in-person, virtually, or offered as a hybrid.
2. Community Partner Resource Fair and Staff Orientation – To better familiarize staff with services offered by our mandated and community partners and to provide customers with an opportunity to located services to support them on their reemployment journey, we plan to host a Community Partner Resource Fair. The first hour of the event will be limited to CSTB staff to walk around the room and talk with partners. We will then open the event to the community for several hours. During that time, staff at the Tampa Center will transition to the outlying offices and give staff at those locations a chance to come to the Tampa Center and the last hour of the day will again be focused on staff learning. Our hope is to conduct this event sometime in later Q1 or early Q2.





Information Item

PY22-23 Strategic Metrics Dashboard Update

Here's the link to the live dashboard: [Strategic Goals Live Dashboard Link](#)

Introduction

This document was created to support individual CSTB Strategic PY22-23 Strategic Metrics Dashboard users as they review and interact with the Dashboard tool and seek to better understand the methodology for how metrics are calculated and reported.

Dashboard Data Dictionary

Individuals Served- Count of distinct customers that are assigned to Region 15 and have received a service or activity in WIOA, Generic Programs, WP, TAA, SNAP, or WT with an activity or service actual begin date between 7/1/2022 and 06/30/2023.

WP Enrolled- Count of distinct customers that are assigned to Region 15 and are enrolled in the Wagner-Peyser program with a participation date between 7/1/2022 and 06/30/2023.

Employer Satisfaction- Percentage of employers who select effective or higher to the monthly employer survey question "How effective has the CSTB staff been in providing you the services you need?" between 7/1/2021 and 6/30/2022.

Placements- Distinct count of customers assigned to Region 15 that had an activity code between 750 and 883 with an actual date between 7/1/2022 and 6/30/2023, a job placement start date in OSST between 7/1/2022 and 6/30/2023 or employment entered on the case closure with a closure date between 7/1/2022 and 6/30/2023.

Business Penetration- Count of distinct employers assigned to Region 15 who receive a service between 7/1/2022 and 6/30/2023.

Repeat Business Percentage- Count of distinct employers assigned to Region 15 who receive a service between 7/1/2022 and 6/30/2023 who received a service from CSTB between 7/1/2019 and 6/30/2022 divided by count of distinct employers assigned to Region 15 who receive a service between 7/1/2022 and 6/30/2023

Work Experience Enrolled- Count of customers assigned to Region 15 who receive a Work Experience activity with an actual begin date between 7/1/2022 and 6/30/2023.

OJT/Apprenticeship Enrolled- Count of customers assigned to Region 15 who receive an On-the-Job or Registered Apprenticeship activity with an actual begin date between 7/1/2022 and 6/30/2023.

New Partners- Count of new partners with CSTB who are registered in Unite US portal allowing partner to both send referrals to and receive referrals from CSTB.

Services Provided- Count of services, both staff assisted and self-service, provided to customers assigned to Region 15 with an actual date between 7/1/2022 and 6/30/2023.

Completion to Funding- Count of distinct WIOA and WP customers assigned to Region 15 who, between 7/1/2022 and 6/30/2023, have gone 90 days without a service who do not have a currently open activity divided by the distinct count of WIOA and WP customers who have an open activity or a last activity date within 90 days.

WP Entered Employment %- Count of WP Customers assigned to Region 15 who received a placement service between 7/1/2022 and 6/30/2023 divided by all WP Customers who have an active WP enrollment between 7/1/2022 and 6/30/2023.

Youth Training Counts- Count of WIOA Youth customers assigned to Region 15 who have an Occupational Skills Training, Apprenticeship, On-the-Job Training or Work Experience activity between 7/1/2022 and 6/30/2023.

Partner Referrals- Count of referrals provided by CSTB to partners within the Unite Us platform between 7/1/2022 and 6/30/2023.



Training Vendor Outcome Report: PY2223 (July 1st, 2022-June 30th 2023)

Provider Name	Program Name	Active	Total Completed	Total Unsuccessfully Completed	Totals Successfully Completed	Total Employed Training Related	Employed Not Training Related	Average Wage*	Completion %**	Placement %**
Academy of Applied Technology dba Applied Technology Academy	Certified Project Management Professional - PMP		1		1		1	\$ 25.00	100%	100.00%
Academy of Applied Technology dba Applied Technology Academy	CompTIA A+		1		1			N/A	100%	0.00%
Academy of Applied Technology dba Applied Technology Academy	CompTIA Linux+		1		1	1		\$ 25.00	100%	100.00%
Academy of Applied Technology dba Applied Technology Academy	CompTIA Network+		1		1			N/A	100%	0.00%
Academy of Applied Technology dba Applied Technology Academy	CompTIA Security+		2	1	1			N/A	50%	0.00%
Academy of Applied Technology dba Applied Technology Academy	Project Management and Six Sigma Professional		1		1			N/A	100%	0.00%
Academy of Applied Technology dba Applied Technology Academy	Secure Infrastructure Specialist		6	1	5		1	\$ 22.11	83%	20.00%
Access Computer Training	A+ Certification Prep (A+CERT)		5		5		1	\$ 20.00	100%	20.00%
Access Computer Training	Business Application		2		2		1	\$ 24.83	100%	50.00%
Access Computer Training	Introduction to Bookkeeping		1		1			\$ 16.00	100%	0.00%
Access Computer Training	Microsoft Cloud Applications (CLOUD		1		1			\$ 16.00	100%	0.00%
Access Computer Training	Microsoft Excel (EXCELALL)		1		1		1	\$ 18.75	100%	100.00%
Access Computer Training	Network+ Certification Prep (NET+CERT)		2		2		1	\$ 20.00	100%	50.00%
Access Computer Training	Security+ Certification Prep (SEC+Cert)	2	2		2	1	1	\$ 33.33	100%	100.00%
Aguilas International Technical Institute	Medical Assistant	1	1	1				N/A	0%	N/A
Aguilas International Technical Institute	Pharmacy Technician	1	1		1	1		\$ 15.00	100%	100.00%
Altierus Career College	Dental Assistant		1		1	1		\$ 16.00	100%	100.00%
Altierus Career College	Massage Therapy	1	1		1	1		\$ 15.00	100%	100.00%
Altierus Career College	Nursing	2	1			1		\$ 19.98	0%	N/A
Ana G Mendez University	Medical Assistant	10	9	2	7	5	2	\$ 15.59	78%	100.00%
Aparicio-Levy Technical Center	Firefighter I/II @ Hillsborough County Fire Rescue		1		1	1		\$ 16.00	100%	100.00%
Armenia Pharmacy Solutions School	Pharmacy Tech Training		1	1			1	\$ 18.00	0%	N/A
Career Tech	Commercial Truck Driver Training-Cd4		11		11	6		\$ 25.51	100%	54.55%
Center For Technology Training	Business Applications Specialist	2	2	2		1	1	\$ 36.85	0%	N/A
Center For Technology Training	Microsoft Network Administration	2	1	1				N/A	0%	N/A
Center For Technology Training	PC Repair Technician (A+ Prep)-Cd4		1		1			N/A	100%	0.00%
Center For Technology Training	SEO & Social Media Professional		1		1		1	\$ 33.01	100%	100.00%
Center For Technology Training	Webmaster Foundation	1	1		1	1		\$ 11.00	100%	100.00%
Computer Coach Training Center	Computer Support Technician		4		4			N/A	100%	0.00%
Computer Coach Training Center	Cyber Security Specialist		18	2	16			N/A	89%	0.00%

Computer Coach Training Center	Business Office Specialist	5	7	1	6	4	2	\$ 18.32	86%	100.00%
Computer Coach Training Center	Business Operations Specialist		9	1	8			N/A	89%	0.00%
Computer Coach Training Center	Computer Support Technician	2	3		2		2	\$ 16.00	67%	100.00%
Computer Coach Training Center	Cyber Security Specialist	18	42	2	39	7	12	\$ 18.66	93%	48.72%
Computer Coach Training Center	Data Specialist	1	1		1	1		\$ 27.88	100%	100.00%
Computer Coach Training Center	Digital Marketing Specialist	14	31	7	24		8	\$ 15.35	77%	33.33%
Computer Coach Training Center	Front-End Web Developer	11	29	7	22	2	2	\$ 20.34	76%	18.18%
Computer Coach Training Center	IT Security Professional	1	1		1			N/A	100%	0.00%
Computer Coach Training Center	Project Management Specialist / Service Management		5	2	3		2	\$ 16.97	60%	66.67%
Computer Coach Training Center	Web Development		1		1				100%	0.00%
CONCORDE CAREER INSTI	Surgical Technology	1	1		1	1		\$ 28.00	100%	100.00%
D G Erwin Technical Center	Cosmetology	2	2		2		1	\$ 17.00	100%	50.00%
DATS of Florida, Inc.	Dental Assistant Expanded Duties	1	2		2			\$ 15.50	100%	0.00%
Erwin Technical Center	Automotive Service Technology	1	1		1	1		\$ 16.00	100%	100.00%
Erwin Technical Center	Cloud Computing and Virtualization		1	1				N/A	0%	N/A
Erwin Technical Center	Cosmetology -New-C		1	1			1	\$ 16.00	0%	N/A
Erwin Technical Center	Massage Therapy		1		1	1		\$ 22.00	100%	100.00%
Erwin Technical Center	Medical Biller/Coder - ATD	1	1		1		1	\$ 13.00	100%	100.00%
Erwin Technical Center	Plumbing	1	1	1				N/A	0%	N/A
FleetForce Truck Driving School	Commercial Truck Operator	2	11	1	10	2	4	\$ 20.40	91%	60.00%
Florida Career College	Dental Assistant		1		1	1		\$ 17.00	100%	100.00%
Florida Career College	Heating, Ventilation, and Air Conditioning	1	2	1	1		1	\$ 13.00	50%	100.00%
Florida Career College	Medical Assistant Technician	3	4	1	3	3		\$ 15.67	75%	100.00%
Florida Career College	Medical Front Office and Billing	6	9		9	4	4	\$ 18.28	100%	88.89%
Galen College Of Nursing	Assoc Degree in Nursing Program, LPN/LVN to ADN Bridge	2	1		1	1		\$ 31.78	100%	100.00%
Galen College Of Nursing	Associate Degree in Nursing Program, Two-year Option		2	2		1		\$ 21.00	0%	N/A
Galen College Of Nursing	Baccalaureate Degree in Nursing Program, Prelicensure Option		1		1	1		\$ 31.00	100%	100.00%
Galen College Of Nursing	Nursing-As	1	2	1	1	1	1	\$ 24.20	50%	200.00%
Galen College Of Nursing	Practical Nursing Program, 4-quarter Option		1		1	1		\$ 16.00	100%	100.00%
Herzing University	Associate of Science in Nursing		1		1			N/A	100%	0.00%
Herzing University	Diploma in Practical Nursing		1	1				N/A	0%	N/A
Hillsborough Community College	Business Administration - Entrepreneurship	2	1	1			1	\$ 10.00	0%	N/A
Hillsborough Community College	Clinical Medical Assistant		2	1	1			N/A	50%	0.00%
Hillsborough Community College	Cloud Professional Certification		1		1			N/A	100%	0.00%
Hillsborough Community College	Commercial Vehicle Driving (Heavy and Tractor-Trailer Truck Drivers)	5	18	5	13	9	2	\$ 17.18	72%	84.62%
Hillsborough Community College	CompTIA A+ Certification Job Readiness Skills		1		1			N/A	100%	0.00%
Hillsborough Community College	Cybersecurity	3	1		1			N/A	100%	0.00%
Hillsborough Community College	Phlebotomy		1		1	1		\$ 16.50	100%	100.00%
Hillsborough Community College	Radiography	1	1		1	1		\$ 25.00	100%	100.00%

Jersey College	Practical Nursing-Cd4		1	1				N/A	0%	N/A
Jersey College	Professional Nursing	2	5	1	4	2	2	\$ 21.75	80%	100.00%
JobWorks dba JobWorks Education and Training Systems	TechWorks	3	7	4	3			N/A	43%	0.00%
LT3 Academy (Net Synergy)	Uptown Preapprenticeship for Technology & Innovation		23	5	18	1	1	\$ 18.00	78%	11.11%
National Aviation Academy	Aviation Maintenance Professional Program	1	2		2			N/A	100%	0.00%
National Aviation Academy	Aviation Maintenance Technology	7	7	1	6	5		\$ 28.52	86%	83.33%
New Horizons Computer Learning Center - Tampa	Microsoft Office Specialist MOS		2		2	1		\$ 24.03	100%	50.00%
New Horizons Computer Learning Center - Tampa	Preparation for Certified Information Security Systems Professional-CISSP	1	3		3		2	\$ 21.98	100%	66.67%
New Horizons Computer Learning Center - Tampa	Preparation for Cisco Certified Network Associate (CCNA) certificate		1		1			\$ 19.23	100%	0.00%
New Horizons Computer Learning Center - Tampa	Preparation for CompTIA A+		1		1			N/A	100%	0.00%
New Horizons Computer Learning Center - Tampa	Preparation for CompTIA Security+	1	2		2			N/A	100%	0.00%
New Horizons Computer Learning Center - Tampa	Preparation for Cyber Security IT Professional	3	11	1	10	2		\$ 24.33	91%	20.00%
New Horizons Computer Learning Center - Tampa	Preparation for Information Technology Infrastructure Library ITIL		3		3			N/A	100%	0.00%
New Horizons Computer Learning Center - Tampa	Preparation For Project Management Professional (pmp) Certification-Cd4		1		1			N/A	100%	0.00%
New Horizons Computer Learning Center - Tampa	Preparation For Project Management Professional PMP		2		2	1		\$ 23.27	100%	50.00%
New Horizons Computer Learning Center - Tampa	Program for Microsoft Certified Azure		1		1			N/A	100%	0.00%
Palm Beach Code School	Social Media Marketing Specialist	1	1		1			N/A	100%	0.00%
Rasmussen College	Practical Nursing - Diploma	1	1	1		1		\$ 23.30	0%	N/A
Rasmussen College	Professional Nursing AS	5	7	1	4	3		\$ 29.40	57%	75.00%
Rasmussen College	Nursing-As	1	1		1	1		\$ 20.00	100%	100.00%
Roadmaster Drivers School, Inc.	Commercial Truck Driver Training		10		10	7		\$ 18.24	100%	70.00%
Suncoast Career Academy	Entry-level Dental Assistant		1		1			N/A	100%	0.00%
Tampa Truck Driving School	Class A CDL Training	25	74	7	67	41	11	\$ 19.52	91%	77.61%
Tampa Vocational Institute	Introduction To Green Construction		9		9			N/A	100%	0.00%
University Of South Florida-Main Campus	HR Management Certificate		2		2	1		\$ 13.00	100%	50.00%
University Of South Florida-Main Campus	Paralegal Certificate	4	7	3	4	1	2	\$ 25.70	57%	75.00%
University Of South Florida-Main Campus	Process Improvement - Lean Six Sigma Green Belt Certification	1	3	1	2		1	\$ 19.50	67%	50.00%
University Of South Florida-Main Campus	Project Management Certificate	1	3		3	1		\$ 17.36	100%	33.33%
University Of South Florida-Main Campus	Project Management Professional (PMP)® Certification Prep		4		4	1		\$ 30.89	100%	25.00%

*Average wage at or above \$15.40 or where data is not available are highlighted green. Average wage below \$15.40 are highlighted yellow.

**Completion Rates at or above 65% and Placement Rates at or above 70% are highlighted green.

* Note: Participants who exited training after completion have 180 days from completion to be counted as placed. Currently there is a moratorium on removing providers based on performance due to COVID-19.

PY 23-34 Targeted Sector Employer Report

Targeted Sector Employer and Service Count by Sector

Targeted Sector	Employer Count	Service Count
Finance/Professional Services	1233	12,247
Transportation/Trades	623	4,844
Healthcare/Life Sciences	430	4,292
Manufacturing/Logistics	394	2,824
Hospitality/Retail/Tourism	251	1,463
Information Technology	172	1,383
Other	103	978
Total	3,206	28,030

Service Description	Service Count
Automatic Service - Job Order Created	17852
Employers view internal resumes	4157
Employer Contact	1239
Information package Provided	1013
Referred Qualified Applicants	981
Promotional Call	428
Veteran Services	293
On-Site Visit	268
Job Order	265
Provided Job Fair Services	239
Organizational Visit VET/MSFW	218
Veteran Advocacy	176
Business Incentive Information	166
Provided Job Order Follow-up	135
Provided Tax Credit/WOTC Information	112
Provided Federal Bonding Information	101
Provided Mass Recruitment Services	90
Delivered Applications/Resumes	69
HIRE Vets Medallion Program	60
Customized Training	24
Rapid Response/Dislocated Workers Assistance	19
Job Referrals and Placement	13
On the Job Training	13

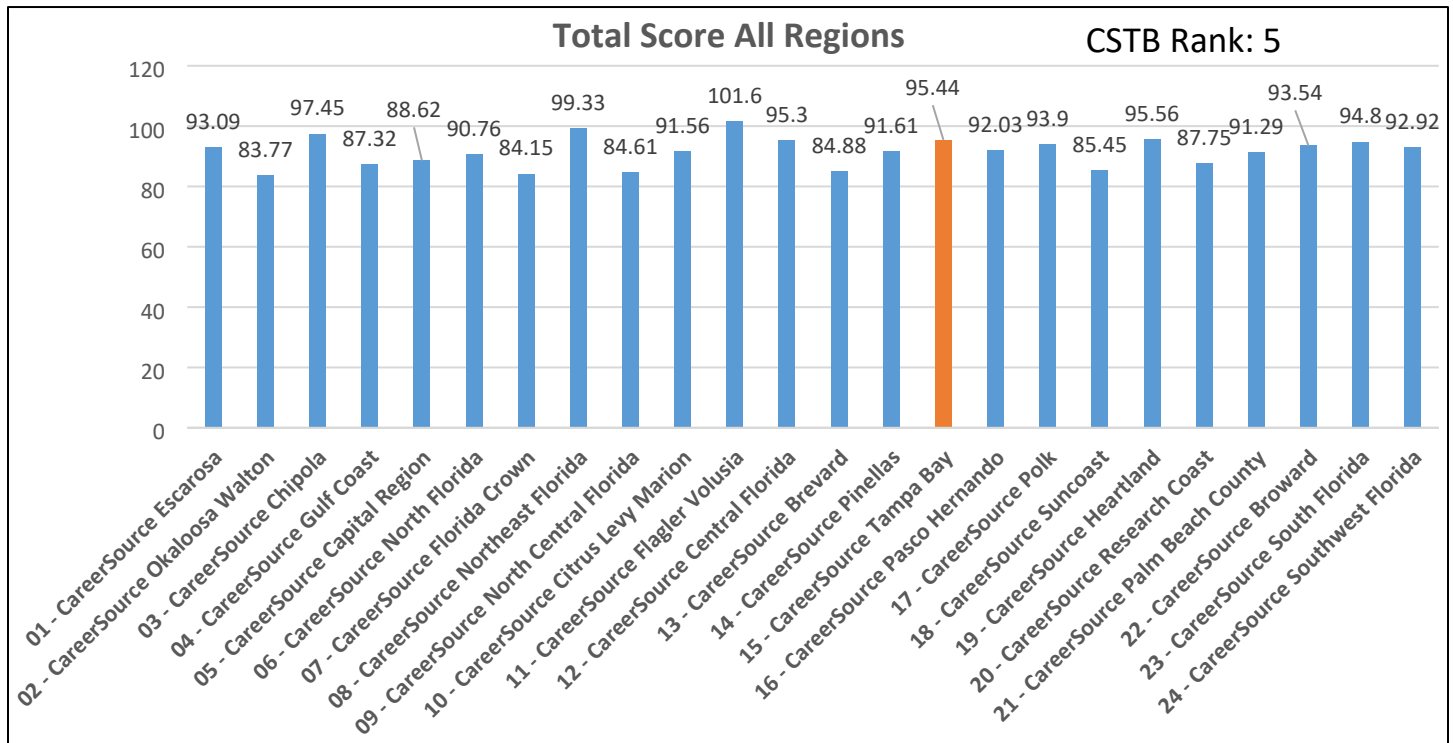
Provided information not Otherwise Classified	11
Rapid Response Orientation	10
Provided Detailed Labor Market Study	9
Provision of Incumbent Worker Training (IWT) Information	7
Incumbent Worker Training	7
Reviewed resumes and referred eligible individuals	7
Provided Candidate Pre-Screening	5
Provided Information Regarding Registered Apprenticeships	5
Rapid Response Initial Employer Visit	5
Employer Workshop	4
Provided Other Training Service Not Otherwise Classified	4
Job Development	4
Notification to employer of potential applicant	3
Manufacturing Career Fair Participation	3
Provided Recruitment Assistance	3
Provided DOD SkillBridge Information	3
Employer Outreach Visit VET/MSFW	2
Participated in the Expansion of an Existing Registered Apprenticeship Program	2
Provided Workforce Development Training Information	2
On-Site Workshop - Recruitment	1
Employer Relations Committee	1
WARN Notice Assistance	1
Participated in the Expansion of an Existing Registered Pre-apprenticeship Program	1
Total	28,031

REACH Performance Review

Background: On June 27th, 2023, CareerSource Florida Released Program Year 2022-2023 Quarter 3 Letter Grades for all 24 Florida Workforce Regions. Specific performance is reviewed below and is also available at <https://analytics.careersourceflorida.com/LetterGrades>.

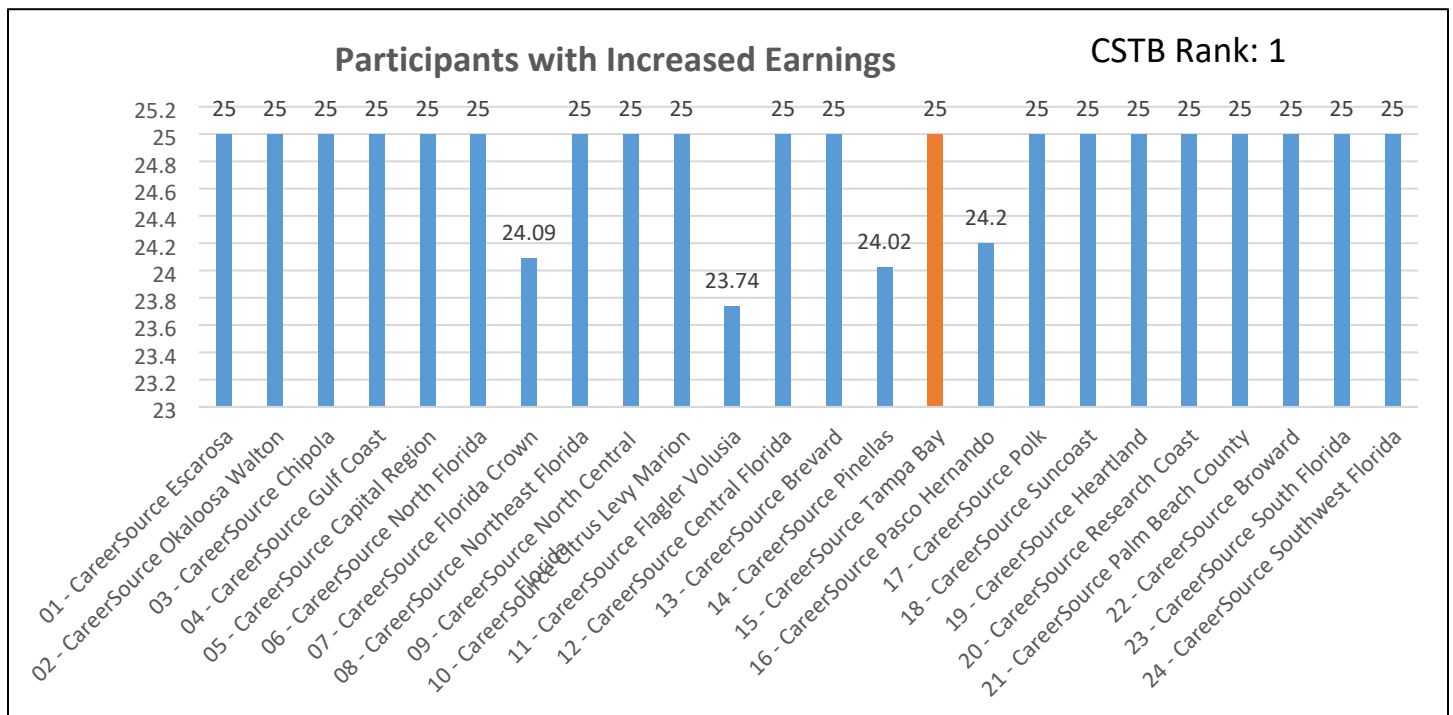
Region	Final Score	Letter Grade
01 - CareerSource Escarosa	93.09	A
02 - CareerSource Okaloosa Walton	83.77	B
03 - CareerSource Chipola	97.45	A
04 - CareerSource Gulf Coast	87.32	B+
05 - CareerSource Capital Region	88.62	B+
06 - CareerSource North Florida	90.76	A-
07 - CareerSource Florida Crown	84.15	B
08 - CareerSource Northeast Florida	99.33	A+
09 - CareerSource North Central Florida	91.56	B
10 - CareerSource Citrus Levy Marion	101.6	A-
11 - CareerSource Flagler Volusia	95.3	A+
12 - CareerSource Central Florida	84.88	A
13 - CareerSource Brevard	91.61	B
14 - CareerSource Pinellas	95.44	A-
15 - CareerSource Tampa Bay	92.03	A
16 - CareerSource Pasco Hernando	93.9	A-
17 - CareerSource Polk	85.45	A
18 - CareerSource Suncoast	95.56	B
19 - CareerSource Heartland	87.75	A
20 - CareerSource Research Coast	91.29	B+
21 - CareerSource Palm Beach County	93.54	A-
22 - CareerSource Broward	94.8	A
23 - CareerSource South Florida	92.92	A
24 - CareerSource Southwest Florida	91.24	A-

Total Scores



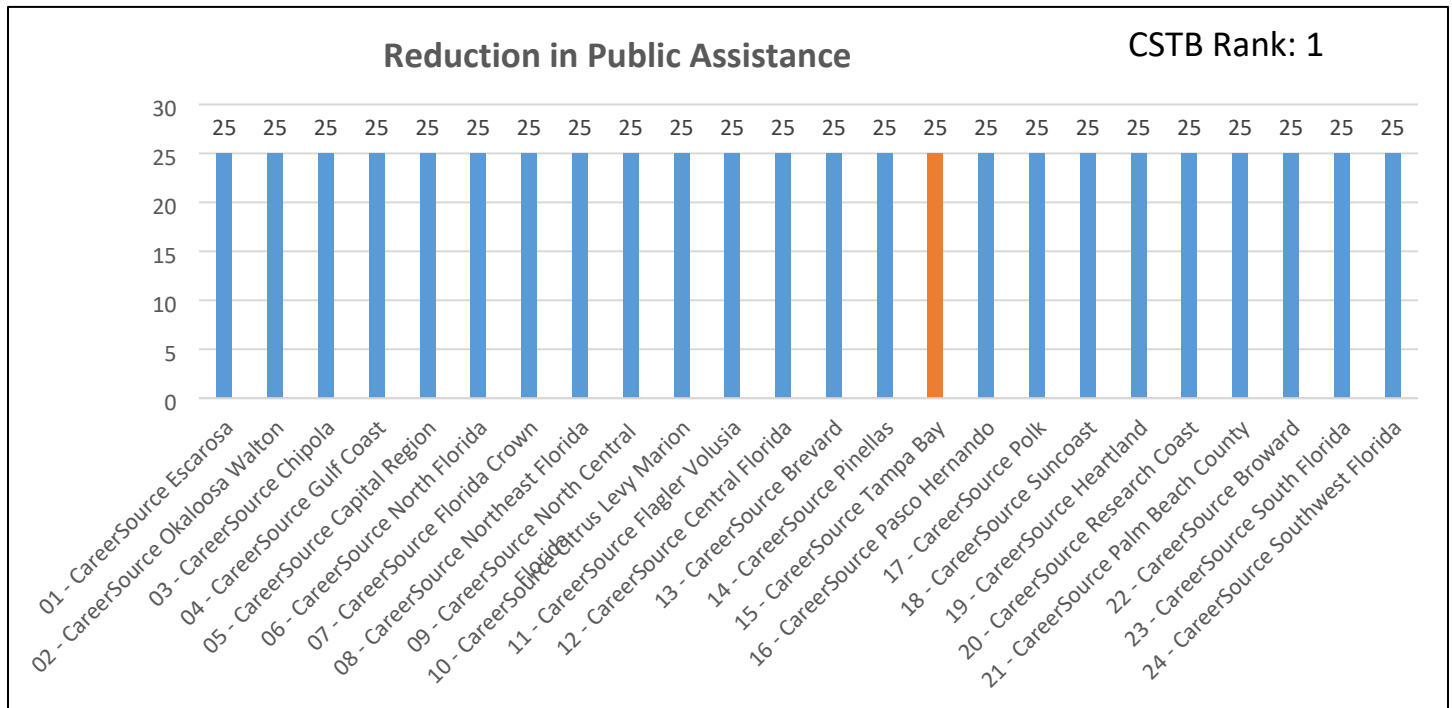
Measure 1- Participants with Increased Earnings

The percentage of participants who earned more the second quarter after exit than before their engagement with the local workforce development board.



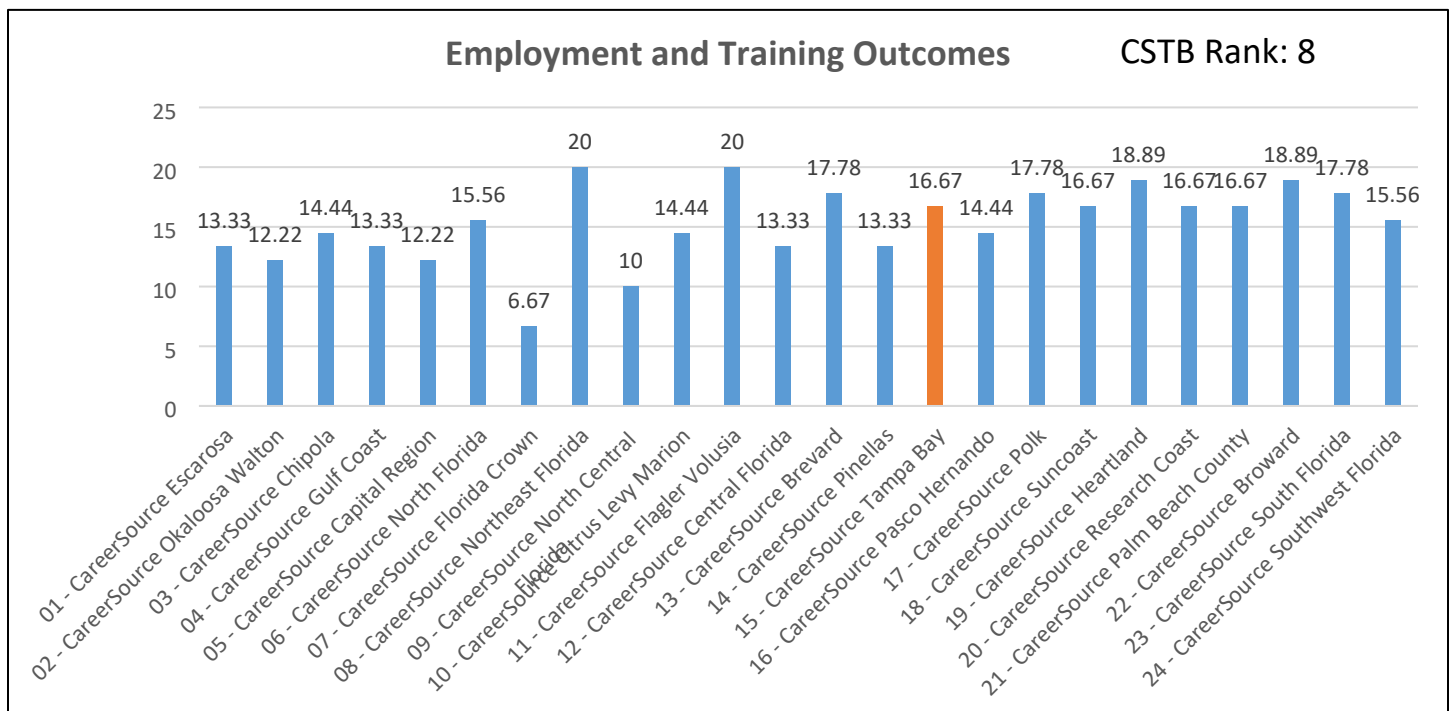
Measure 2 – Reduction in Public Assistance

The percentage of exiters who received SNAP or TANF benefits during their engagement with the local workforce development board who were no longer receiving SNAP or TANF benefits in the fourth quarter after exit.



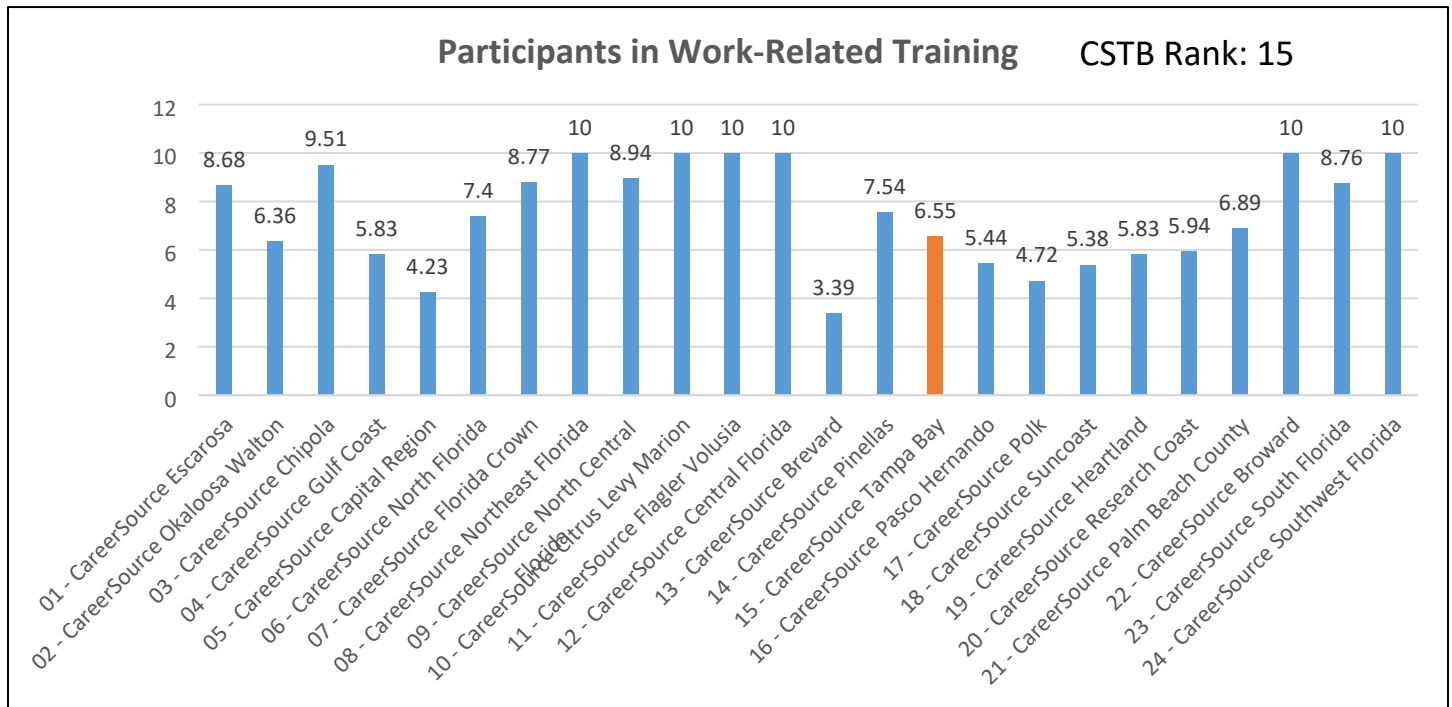
Measure 3 – Employment and Training Outcomes

Comprises the local workforce development board's existing 18 federal accountability measures.



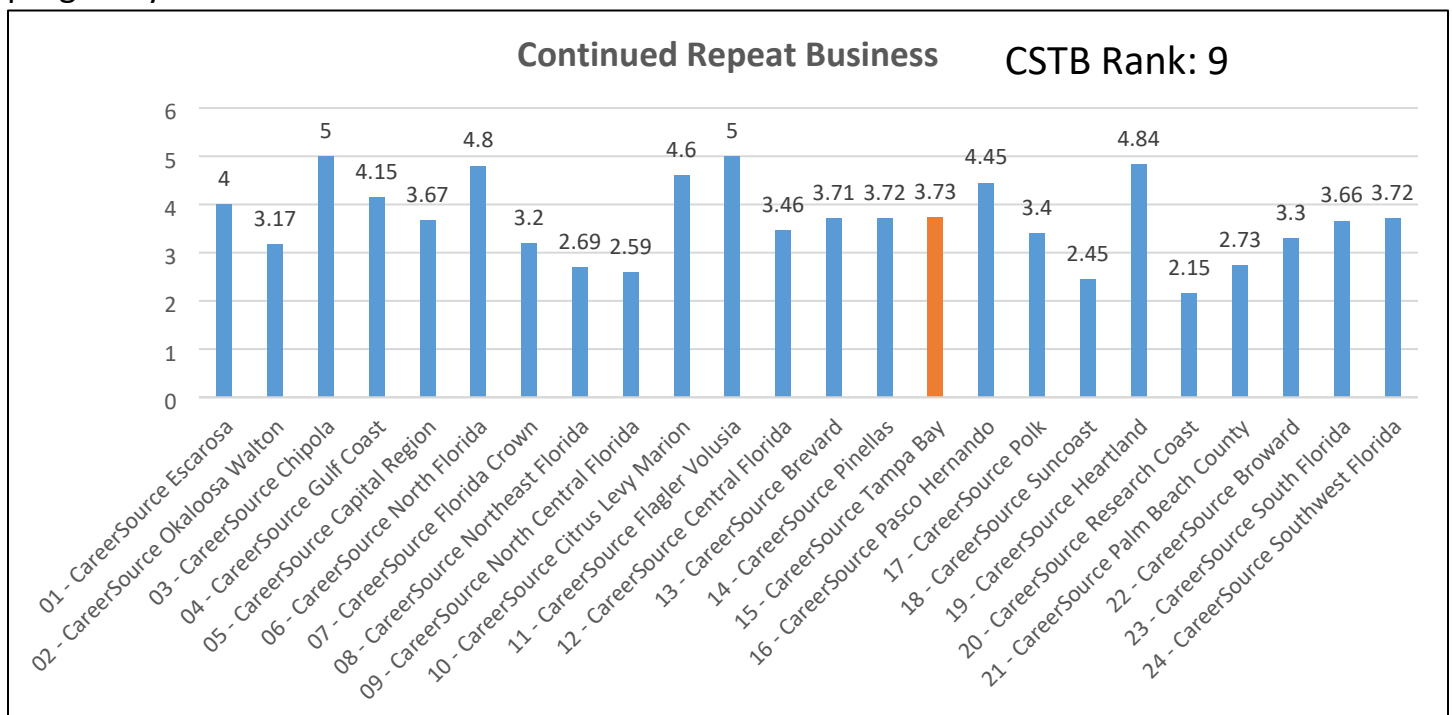
Measure 4 – Participants in Work-Related Training

The percentage of all job seekers who were enrolled in work-related training.



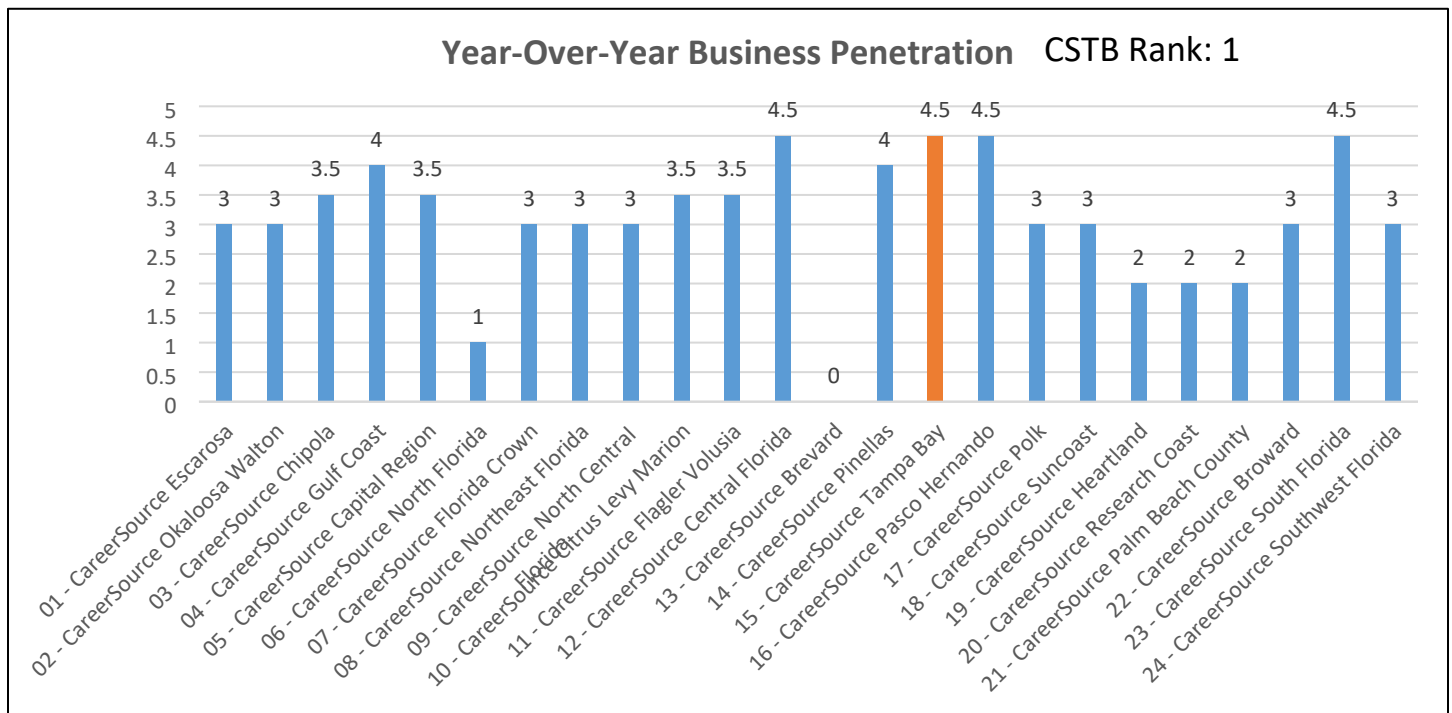
Measure 5- Continued Repeat Business

Percentage of employers served in prior three years that continued to be served in the current program year.



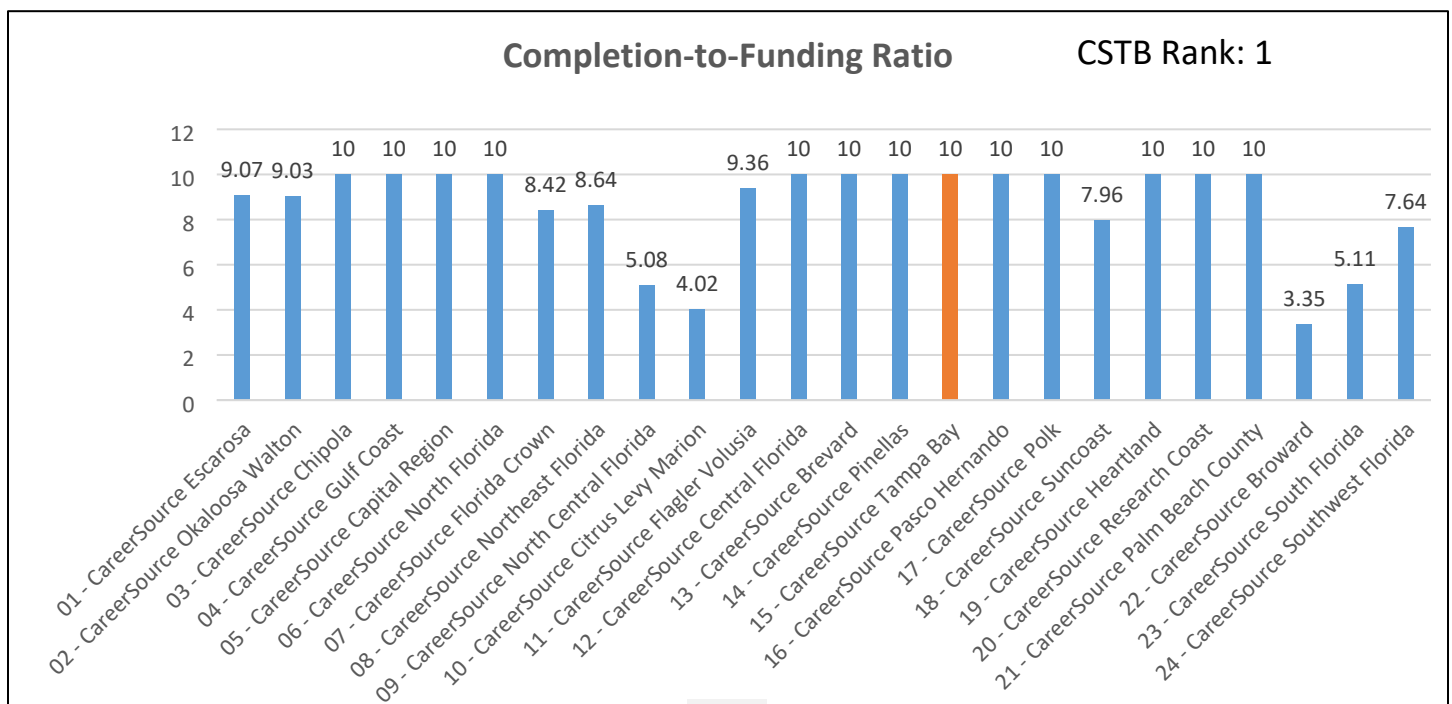
Measure 6 - Year-Over-Year Business Penetration

Compares the percentage of employers served this year to the total number of active employers assigned to CSTB in Employ Florida to the percentage served in the prior year.



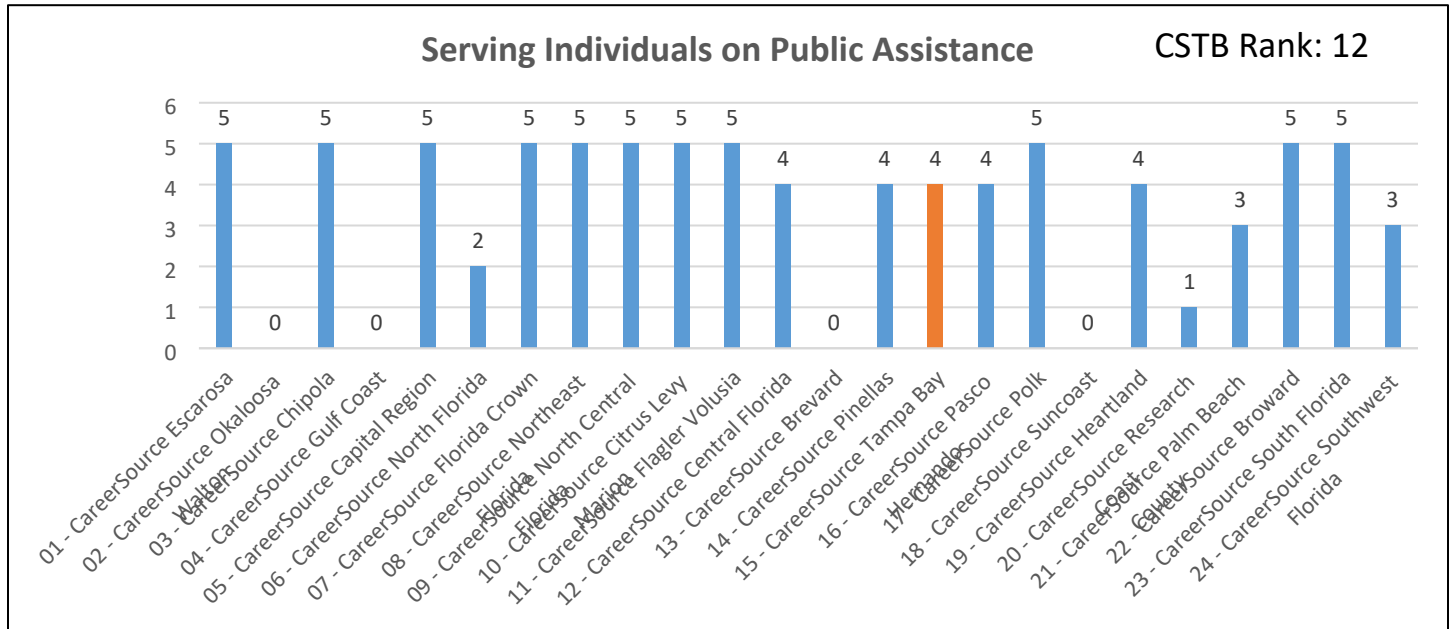
Measure 7 – Completion-to-Funding Ratio

Compares a local workforce development board's share of statewide WIOA and Wagner-Peyser exiters with the local workforce development board's share of statewide funding allocations.



Extra Credit Measure - Serving Individuals on Public Assistance

Awards up to five percentage points toward the total grade based on the percentage of customers receiving SNAP or TANF benefits.



CareerSource Tampa Bay Metric Data

Metric	Metric Category	Weight	Numerator	Denominator	Rate (%)	YOY Rate Difference	Target (%)	Target Met ¹ (%)	Weighted Performance ² (%)
1. Participants with Increased Earnings	Employment and Training Services, Self-Sufficiency	0.25	3,687	7,415	49.72	-	45.00	100.00	25.00
2. Reduction in Public Assistance	Employment and Training Services, Self-Sufficiency	0.25	2,202	4,805	45.83	-	35.00	100.00	25.00
3. Employment and Training Outcomes	Employment and Training Services	0.20	15	18	83.33	-	100.00	83.33	16.67
4. Participants in Work-Related Training	Training Services	0.10	1,984	12,116	16.38	-	25.00	65.52	6.55
5. Continued Repeat Business	Business Services	0.05	1,204	4,616	26.08	-	35.00	74.51	3.73
6. Year-Over-Year Business Penetration	Business Services	0.05	-	-	-	3.05	100.00	90.00	4.50
PY 2021-2022 Business Penetration		-	1,418	28,691	4.94	-	-	-	-
PY 2022-2023 Business Penetration		-	2,385	29,835	7.99	-	-	-	-
7. Completion-to-Funding Ratio	Employment and Training Services	0.10	11.79	7.29	100.00	-	100.00	100.00	10.00
Exiters: Local Board (N) / Statewide (D)		-	9,415	79,844	11.79	-	-	-	-
Budget: Local Board (N) / Statewide (D)		-	\$11,499,489	\$157,813,605	7.29	-	-	-	-
Extra Credit: Serving Individuals on Public Assistance	Employment and Training Services, Self-Sufficiency	Up to 0.05 points	6,021	12,179	49.44	-	-	-	4.00
TOTAL									95.44



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