



Wednesday, August 8, 2018, 9:00 AM
4902 Eisenhower Blvd., Tampa, FL
Conference Dial: 1-800-511-7985
Conference Code: 605-9608#

Workforce Solutions Committee
Agenda

- I. Welcome and Introductions.....Jeff Serpico, Incoming Chair
II. Action/Discussion Items
1. Approval of Minutes – May 16, 2018 Workforce Solutions Committee Mtg..... Page 2
2. Approval of Training Vendor: American Manufacturing Skills..... Page 7
3. Approval of Training Vendor: Southern Technical College..... Page 8
4. Approval of Training Vendor: Learning Alliance Corporation Page 9
5. Workforce Solutions Strategic Goals..... Page 10
III. Information Items/Programs Update
1. Overview of Workforce Innovation & Opportunity Act (WIOA)..... Page 11
2. Overview of Individual Training Accounts (ITAs) Page 13
3. WIOA Self-Sufficiency Definitions Page 14
4. 2017 - 2018 Workforce Solutions Goals Update Page 15
5. Training Vendors Outcome Report..... Page 24
6. USDOL Tech Hire Partnership Grant Update..... Page 28
7. Special Grants Update Page 29
8. Help Wanted On-Line Summary..... Page 32
IV. Reports – Industry Insights
a. Education.....M. Ramsey
b. Economic Development..... Y. Rosario, L. Kimball
c. Other Industry Sectors..... Committee Members

V. Public Comments

VI. Adjournment

Next Workforce Solutions Committee Meeting October 10, 2018

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**CareerSource Tampa Bay
Workforce Solutions Committee Meeting**

Date: Wednesday, May 16, 2018, 9:00 AM
Location: 4902 Eisenhower Blvd., Tampa, FL

Call to Order

On behalf of Sean Butler, Dick Peck called the meeting to order at 9:02 a.m. There was a quorum present with the following committee members participating:

Committee Members in Attendance *denotes attended via telephone
Sean Butler*, Ryan Buckthorpe* for Ginger Clark, Robert Coppersmith, Darrell Faber, Tim Harding*, Kenneth Jones, Craig Richard*, Yanina Rosario, Dick Peck

Committee Members Not in Attendance
Robert Garry, Ken Jurgensmeyer, Eileen Schneider

Staff
Juditte Dorcy, Alice Cobb, Jody Toner, Mai Russell, Joe Vitale

Guests
Suzanne Ricci

Action Items

Item 1 – Approval of November 22, 2017 Workforce Solutions Meeting Minutes

The minutes of November 22, 2017 Workforce Solutions Committee meeting were presented for approval.

Motion: Kenneth Jones
Second: Sean Butler

*The minutes were approved as presented.
The motion carried.*

Item 2 – Approval of Training Vendor: Computer Coach Training Solutions

Computer Coach Training Solutions has a provisional license from the Commission for Independent Education. Staff conducted a site visit on 5.4.18. Computer Coach Training Solutions is reporting to FETPIP.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition & Fees	Total Cost	Duration Of Training	Anticipated Wage At Placement
Business Office Specialist	Included	\$4,000	\$4,000	120	\$17.00
Cloud Integration Specialist	Included	\$4,500	\$4,500	96	\$30.00
Computer Support Technician	Included	\$6,000	\$6,000	180	\$18.00
Cyber Security Specialist	Included	\$8,000	\$8,000	200	\$30.00
Data Specialist (DBA, Developer, Analysts)	Included	\$7,000	\$7,000	140	\$30.00
Front End Web Development	Included	\$8,000	\$8,000	200	\$25.00

Full Stack Web App Developer	Included	\$8,000	\$8,000	200	\$30.00
IT Network Administration Cisco	Included	\$5,000	\$5,000	120	\$30.00
IT Security Professional	Included	\$6,000	\$6,000	160	\$20.00
IT Service Management	Included	\$3,500	\$3,500	96	\$20.00
IT System Administrator Microsoft	Included	\$5,000	\$5,000	120	\$30.00
Internet Marketing Specialist	Included	\$3,500	\$3,500	76	\$30.00
Project Management Specialist	Included	\$4,200	\$4,200	104	\$25.00

- School in Business: 16 years
- Total enrollments for prior year: 39 corporate training enrollments with overall satisfaction rating of a 9 out of 10
- Total Cost, Completion Rates and Average Wage at Placement for the program are comparable to other schools that offer the same type of training.
- Currently there are several training vendors for LWDB 15 that offer these IT trainings.

NOTE: In accordance with CareerSource Florida Administrative Policy #90 – WIOA Eligible Training Provider List when the training provider has met the established criteria LWDB are required to approve the training provider.

Motion: Bob Coppersmith
 Second: Yanina Rosario

*The Workforce Solutions Committee recommended approval of Computer Coach Training Solutions an approved training vendor.
 The motion carried.*

Item 3 - Approval of Training Vendor: Alterius Career College

Alterius Career College has a license from the Commission for Independent Education. Staff conducted a site visit on 4.20.2018. Alterius Career College is reporting to FETPIP this year.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition & Fees	Total Cost	Duration Of Training	Completion Rate	Placement Rate	Average Wage At Placement	Retention Rate
Electrician	\$1,830	\$10,921	\$12,751	720 clock hours/	61%	73.30%	\$48,000 per year	52%
Heating, Ventilation and Air Conditioning (HVAC)	\$2,109	\$11,353	\$13,462	720 clock hours/	70%	78.90%	\$31,000 per year	65%
Medical Assistant	\$2,444	\$13,689	\$16,133	920 clock hours/	57%	83.72%	\$29,000 per year	71%
Pharmacy Technician	\$1,275	\$12,148	\$13,423	760 clock hours/	68%	81.82%	\$31,000 per year	90%

- School Opened: 2015
- Total enrollments for prior year: 467
- Total Cost, Completion Rates and Average Wage at Placement for the program are comparable to other schools that offer the same type of training.

- Currently there are several training vendors for LWDB 15 that offer Pharmacy Technician, Electrician, Medical Assistant and HVAC training.

NOTE: In accordance with CareerSource Florida Administrative Policy #90 – WIOA Eligible Training Provider List when the training provider has met the established criteria LWDB are required to approve the training provider.

*Motion: Bob Coppersmith
Second: Dick Peck*

*The Workforce Solutions Committee recommended approval of Alterius Career College as an approve training vendor for CareerSource Tampa Bay.
The motion carried.*

Item 4 – MOU with Tampa Hillsborough EDC

This memorandum of understanding is intended to coordinate resources and ensure the effective and efficient delivery of workforce services in Hillsborough County. These resources will focus on retention and growth of employers and the services available through both Tampa Hillsborough Economic Development Corporation (THEDC) and CareerSource Tampa Bay.

*Motion: Bob Coppersmith
Second: Kenneth Jones*

Craig Richard declared a conflict of interest and abstained from voting.

*The Workforce Solutions Committee recommended approval of the memorandum of understanding with Tampa Hillsborough Economic Development Corporation effective July 1, 2018 thru June 30, 2019.
The motion carried.*

Other Administrative Matters

No items were brought forward for action

Information Items

2017 – 2018 Workforce Solutions Strategic Goals Update

For Period Covering: July 2017 thru March 2018

- **Partnership with Tampa Hillsborough EDC**
 - No. of Job Orders: 44
 - No. of EWT: 4
 - No. of OJT: 50
- **Professional Talent of Tampa Bay**
 - No. of Placements: 244
 - Ave. Wage: \$27.62
- **OJT**
 - Total Funding \$671,001
 - No. of Trainees: 293

- No. of Employers: 52
- Avg. Wage at Placement: \$13.32
- **PWE**
 - Total Funding: \$612,834.50
 - No. of Trainees: 183
 - No. of Employers: 26
 - Avg. Wage at Placement: \$11.87
- **EWT**
 - Funding Allocated: \$400,000.00
 - No. of Applications Received: 36
 - No. of EWT awards: 27
- **TampaBayIntern.com**
 - No. of Employers: 78
 - No. of Internships: 126
 - No. of Interns Registered: 421
 - No. of Placements: 77
- **Website Traffic**
 - No. of People Visited Site: 200,294
 - Returning Visitors: 15%
 - New Visitors: 85%
- **Social Media Traffic**
 - No. of New Twitter Followers: 94
 - No. of new Facebook Fans: 246
 - No. of New LinkedIn Followers: 328
 - No. of Engagements: 7,954
 - No. of Impressions: 1,300,000

Training Vendors Outcome Report

Period covering: July 2017 thru March 2018

- No. that exited Training: 177
- No. that exited without completing training; 23
- No. that exited after completing training: 154
- No. of job at the point of training completion: 68
- No. that had a job at the point of training completion: 86
- No. that obtained a job whether they completed training or not: 96
- No. that obtained a job that was directly related to their training: 52
- Training completion rate: 87%
- Job placement rate: 54%
- Training related to job placement rate: 29%
- Average wage at job placement: \$21.51

USDOL Tech Hire Partnership Grant Update - Tampa Bay Tech Hire Program

- Total no of participants served: 820 (70% of goal)
- Total participants enrolled in Education/Training: 820 (70% of goal)
- Total no. of participants completing training: 355 (36% of goal)
- Total no. of unemployed participants who obtain employment: 86 (10% of goal)

Help Wanted Online Summary

In April 2018, the top three online advertised occupations were:

- Software Developers, Applications: 788
- Heavy Tractor Trailer Truck Drivers: 744
- Registered Nurses: 743

Industry Insights

Education Industry provided by Darrell Faber, Hillsborough County Public Schools

- At the end of school year 2017 – 18, close to 125 students will be graduating.
- In August 2018, Brewster Technical College will begin offering online courses on Web Development.

Manufacturing provided by Dick Peck, QTM, Inc.

- Many jobs in manufacturing will be obsolete.
- He encouraged schools to offer training for future demands. E.g. CNC

Economic Development by Yanina Rosario, Small Business Development Center

- SBDC continues to provide no cost, confidential consulting services such as financials and marketing to small businesses.
- SBDC helps small businesses to develop strategies for company growth.

Public Comments

None was made.

Adjournment

The meeting was adjourned at approximately 9:50 a.m.



Action Item
Approval of Training Vendor
ICTC Governing Board dba AmSkills
American Manufacturing Skills Initiative
 7825 Campus Drive New Port Richey, FL 34653

AmSkills Apprenticeship Program is certified under the Florida Department of Education, Division of Career and Adult Education in the trades of Electronics Technician, Industrial Maintenance Repairer, Mechatronics, Tool and Die Maker. Staff conducted a site visit on Tuesday, July 24, 2018.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration Of Training	Completion Rate	Average Wage At Placement
Pre-Apprenticeship Skills Training	\$300	\$1,792	\$0	\$2,092	400 clock hours/ 17 weeks	95%	\$12.00 per hour

- School Opened: 8/20/2014
- School Locations:

Regional Headquarters & Training Center Marchman Technical College 7825 Campus Drive, Building 6 New Port Richey, Florida 34653	Adult Pre-Apprenticeship Program Northeast High School 5500 16 th Street North, St. Petersburg, FL. 33703
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- *NOTE: They are also working to secure a location in Hillsborough County.*
- Total enrollments for prior year: 20
- Total Cost, Completion Rates and Average Wage at Placement for the program are comparable to other schools that offer the same type of training.
- Currently there are several other approved training vendors for LWDB 15 that offer Registered Apprenticeship training.

NOTE: In accordance with CareerSource Florida Administrative Policy #90 – WIOA Eligible Training Provider List when the training provider has met the established criteria LWDB are required to approve the training provider.

Recommendation: Approval of AmSkills as an approved training vendor for CareerSource Tampa Bay.



Action Item

**Approval of Training Vendor
Southern Technical College – Tampa Campus (ID# 2274)
3910 Riga Blvd. Tampa, FL 33619**

Southern Technical College has a license from the Commission for Independent Education (#2274). Staff conducted a site visit on Tuesday, July 24, 2018. Southern Technical College currently reports to FETPIP.

Southern Technical College is currently an approved training provider for the Brandon campus, they are requesting to add their additional branch location for Tampa to CareerSource Tampa Bay’s approved training providers.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplie	Tuition	Fees	Total Cost	Duration Of Training	Completion Rate	Average Wage At Placement
Diagnostic Medical Sonographer-AS	\$0	\$41,552	\$0	\$41,552	98 Credit Hour	15.9%	\$26.63 per hour
Management -BS	\$0	\$38,400	\$0	\$38,400	192 Credit Hours	23.8%	\$14 per hour
Medical Assistant - Diploma	\$0	\$17,500	\$0	\$17,500	51 Credit Hours	9.4%	\$10.50 per hour
Medical Laboratory Technician-AS	\$0	\$35,910	\$0	\$35,910	105 Credit Hours	9.4%	\$16.50 per hour
Nursing -AS	\$0	\$45,885	\$0	\$45,885	115 Credit Hours	9.7%	\$25 per hour

- School Opened: 2000
- Total enrollments for prior year: 327
- Total Cost, Completion Rates and Average Wage at Placement for the program are comparable to other private institutions that offer the same type of training.

NOTE: In accordance with CareerSource Florida Administrative Policy #90 – WIOA Eligible Training Provider List when the training provider has met the established criteria LWDB are required to approve the training provider.

Recommendation: Approval of Southern Technical College Tampa Campus as an approved training vendor for CareerSource Tampa Bay.



Action Item

**Approval of Training Vendor
 Knowledge Quest Education Solutions Inc. dba Learning Alliance
 Corporation (ID# 5422)**

4508 Oak Fair Blvd., Suite 240 Tampa, FL 33610

Learning Alliance Corporation has a license from the Commission for Independent Education. Staff conducted a site visit on Tuesday, 7.24.2018. Learning Alliance Corporation will start reporting to FETPIP.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition & Fees	Total Cost	Duration Of Training	Completion Rate	Average Wage At Placement
Broadband Digital Installer	Included	\$10,000	\$10,000	304 hours	95%	\$12
Business Information Systems	Included	\$3,500	\$3,500	240 hours	95%	\$12
* Practical Project Management	Included	\$7,500	\$7,500	300 hours	N/A	Anticipated \$14
* Lean Sigma Green Belt Champion	Included	\$7,500	\$7,500	300 hours	N/A	Anticipated \$14

** New programs approved by Florida Department Education on 3.5.2018*

- School Opened for 16 years
- Total enrollments for prior year: 43
- Total Cost, Completion Rates and Average Wage at Placement for the program are comparable to other private schools that offer the same type of training.

NOTE: In accordance with CareerSource Florida Administrative Policy #90 – WIOA Eligible Training Provider List when the training provider has met the established criteria LWDB are required to approve the training provider.

Recommendation: Approval of Learning Alliance Corporation as an approved training vendor for CareerSource Tampa Bay.



Workforce Solutions Strategic Goals

The strategic goals are being reviewed for update on an annual basis. The following goals were adopted in August 2017.

Goal I

Provide Employers with a Skilled Workforce

- Objective 1** Provide workforce resources to employers.
- Objective 2** Identify training opportunities for targeted occupations.
- Objective 3** Develop Labor Market Information.
- Objective 4** Develop a Regional Targeted Occupations List.

Goal II

Develop Effective Employer Based Workforce Programs

- Objective 1** Increase participation in the On the Job Training (OJT) and Paid Work Experience (PWE) programs.
- Objective 2** Encourage employer involvement in the Local Employed (EWT) and Incumbent Worker Training (IWT) programs.
- Objective 3** Connect employers with the Florida Flex Program administered by CareerSource Florida.
- Objective 4** Encourage employer participation in the internship and apprenticeship programs.

Goal III

Effectively Market and Brand Services and Programs

- Objective 1** Develop innovative strategies and outreach materials to market various programs.
- Objective 2** Host employer focused and sponsored events based on trends and interest.
- Objective 3** Encourage participation with partners within the community.



Information Item

Overview of Workforce Innovation & Opportunity Act (WIOA)

President Barack Obama signed the *Workforce Innovation and Opportunity Act* into law on July 22, 2014. The Act is designed to help job seekers access employment, education, training, and support services needed to succeed in the labor market and to match employers with skilled workers they need to compete in the global economy.

Population Group	WIOA definition
Adult	An individual who is 18 years or older.
Dislocated Worker	<ul style="list-style-type: none"> • An individual who has been terminated or laid off through no fault of their own; or • A displaced homemaker; or • A spouse of a member of the Armed Forces on active duty.
Youth, In-School	<ul style="list-style-type: none"> • An individual who is 14 – 21 years old, attending school and low income.
Youth, Out-of-School	<ul style="list-style-type: none"> • An individual who is 16 – 24 years old, not attending any school.

Career Services and training services for adults, dislocated workers, and youth are provided through the career centers.

There are three types of Career Services:

Type	WIOA distinction
Basic Career Services	<ul style="list-style-type: none"> • Are universally accessible and must be made available to all individuals seeking employment and training services. • Less staff time and include services such as: eligibility determination, initial skill assessments, labor exchange services, and program referrals.

Individualized Career Services	<ul style="list-style-type: none"> • Are provided after workforce professional staff determine that such services are required to retain or obtain employment, consistent with any applicable statutory priorities. • Significant staff time and customize to each individual's need. • Individualized services such as: specialized assessments, developing an individual employment plan, counseling, work experiences, etc.
Follow Up Services	<ul style="list-style-type: none"> • Follow up services for adults & dislocated workers who are placed in unsubsidized employment, for up to 12 months after the first day of employment.

Training Services are to be provided either through an *Individual Training Account* (ITA) or through a training contract. Training services must be provided by an *Eligible Training Provider* (ETP) in accordance with WIOA sec. 122(d).



Information Item

Individual Training Account (ITA)

The Individual Training Accounts (ITA's) are established to assist with funding post-secondary education for individuals that meet specific program eligibility requirements. An ITA is provided to eligible WIOA-defined adult, dislocated workers, youth, and welfare transition participants to obtain training that meets the demands of local needs and leads to employment for self-sufficiency.

WIOA allows local workforce boards to set limits on ITA dollar amount. For Hillsborough County, the maximum amount of an ITA is \$5,000 per program year, maximum of two years. Customers who need additional funding for training that exceed the ITA limit may be approved by the CEO or CEO designee.



Information Item

Workforce Services Plan WIOA Self-Sufficiency Definitions

Background WIOA sec. 108 (b)(1)

Program	Definitions
Dislocated Worker	Defined as having a job with a wage that is at least 80% of the Dislocated Worker's pre-layoff wage.
Adult	Employed Adult is defined as a wage that is equal to or above \$26/hour or a family income above 250 percent of the LLSIL, whichever is higher. If the self-sufficiency wage level is above 250 percent of the LLSIL and above the average wage in this region, staff will include justification in the individual's file that the level is required to provide for the individual and his/her family.

LOWER LIVING STANDARD INCOME LEVEL (LLSIL)

In accordance with DEO communiqué issued on June 14, 2018, the table below reflects LLSIL income levels to determine whether an individual meets the WIOA "low income" definition effective May 30, 2018 when the notice was published in the Federal Register.

FAMILY UNIT SIZE	Annual Income
1	\$12,140**
2	\$16,460**
3	\$21,162
4	\$26,126
5	\$30,835
6	\$36,063
7	\$41,291
8	\$46,519
**100% of poverty	<i>For each additional person in a family above eight, add \$5,228 per person in the Metro areas.</i>



2017 – 2018 Workforce Solutions Strategic Goals Update

For Period Covering: July 2017 thru June 2018

Goal I

Provide Employers with a Skilled Workforce

Objective 1 Provide workforce resources to employers.

CareerSource Tampa Bay partners with Tampa Hillsborough Economic Development Corp. to assist in the facilitation of new employer relationships. There is a formal agreement in place with benchmarks that align with informing employers of the services offered.

Activities	July 2016 – June 2017	July 2017 – June 2018
<i>No. of Job Orders</i>	16	46
<i>No. of EWT and/or IWT</i>	0	3
<i>No. of QRT and/or OJT</i>	9	29

The Professional Talent of Tampa Bay networking group provides professional level job seekers the ability to connect and interact with their peers. During these sessions, a dedicated Business Services staff member provides job referral, leads and placement assistance. In addition, candidates are provided access to additional training to make them more marketable to hiring employers. Guest employers may also be featured during the weekly meetings, which improve the employers' visibility to a diverse talent pool.

Activities	July 2016 – June 2017	July 2017 – June 2018
<i>No. of Placements</i>	158	383
<i>Ave. Wage</i>	\$27.29	\$27.63

Objective 2 Identify training opportunities for targeted occupations.

Awarded By	Award Amount	Award Funds to be Applied
<i>Citi Foundation</i>	<i>\$250k</i>	<i>Youth</i>
<i>CareerSource Florida</i>	<i>\$391,545</i>	<i>CareerREADY (Manufacturing and Construction)</i>
<i>CareerSource Florida</i>	<i>\$147,125</i>	<i>Community Based Training (Construction, Manufacturing and Apprenticeship)</i>
<i>CareerSource Florida</i>	<i>\$396,495</i>	<i>Sector Strategies (IT Training Initiative)</i>
<i>CareerSource Florida</i>	<i>\$100,000</i>	<i>Pre-Apprenticeship for Construction</i>

Objective 3 Develop Labor Market Information.

IT Skills Gap Analysis Report: tampabaygapanalysis.com/it.html

Manufacturing Skills Gap Analysis Report: tampabaygapanalysis.com/manufacturing.html

Financial & Shared Services Skills Gap Analysis Report: tampabaygapanalysis.com/finance.html

Objective 4 Develop a Regional Targeted Occupations List.

Training areas included within the Regional Targeted Occupations List (RTOL) include occupations identified as critical to the four targeted industry sectors: Healthcare, Manufacturing, Information Technology, and Financial and Shared Services.

2018 – 2019 RTOL List <https://careersourcetampabay.com/pages/wioa>

Goal II

Develop Effective Employer Based Workforce Programs

Objective 1 Increase participation in the On the Job Training (OJT) and Paid Work Experience (PWE) programs.

Employers may utilize the OJT program to offset costs associated with hiring and training new employees. The program provides an opportunity for individuals who already possess some job-related skills.

OJT	2016 – 2017 July – June 2017	2017 – 2018 July – June 2018
Total Funding	\$956,124.16	\$692,367
# of Trainees	479	303
# of Employers	87	56
Avg. Wage at Placement	\$14.22	\$13.38

***Paid Work Experience** is a career preparation program intended to expose young workers to a business environment, with a focus on skill development in high demand occupations. Employers will have the opportunity to connect with and employ motivated, fresh talent at no cost to the company.*

PWE	2016 – 2017 July – June 2017	2017 – 2018 July – June 2018
Total Funding	\$915,807.00	\$625,910.50
# of Trainees	353	188
# of Employers	46	28
Avg. Wage at Placement	\$10.74	\$11.88

Objective 2 Encourage employer involvement in the Local Employed (EWT) and Incumbent Worker Training (IWT) programs.

The EWT/IWT program is designed for businesses who seek to enhance the professional skills of existing employees. The program increases workforce availability and skills to support targeted industry sectors and apprenticeship programs. This strategy will promote business retention and contribute to the overall economic growth within the region.

EWT	2016 - 2017 <i>July – June 2017</i>	2017 – 2018 <i>July – June 2018</i>
<i>Funding Allocated:</i>	\$1,350,000	\$400,000.00
<i>No. of applications received:</i>	55	36
<i>No. of EWT awards:</i>	51	26
<i>No. of Trainees:</i>	1,266	409
<i>Amt. approved for funding:</i>	\$1,231,622.14	\$352,832.54
<i>Expected Employer Contribution:</i>	\$9,409,863.57	\$4,115,883.60

Objective 3 Connect employers with the Florida Flex Program administered by CareerSource Florida.

FloridaFlex is administered by CareerSource Florida and offers businesses in Florida, or relocating to Florida, a completely integrated talent support solution to help them compete and grow with programs such as the Incumbent Worker Training Program (IWT) and Quick Response Training (QRT).

IWT: For-profit, small- to mid-sized businesses in Florida may be eligible for grant dollars to help pay for training existing employees.

Company	Amt. Requested
<i>Braille Works International, Inc.</i>	\$28,655.00
<i>SunView Software, Inc.</i>	\$69,413.00
<i>Checkers Drive In Restaurants, Inc.</i>	\$153,954.00
<i>AJW Technology Consultants, Inc.</i>	\$971.00
<i>Envirofocus Technologies LLC, DBA Gopher Resource</i>	\$10,560.00
<i>WilsonHCG</i>	\$17,545.00
<i>Center for Transformation and Innovation</i>	\$5,344.00
<i>Sensible Micro Corporation</i>	\$5,625.00
<i>DGMorrison, Inc. d/b/a Arete Industries</i>	\$25,500.00
<i>JoTo PR</i>	\$1,800.00
<i>Convergence Consulting Group</i>	\$6,358.00
<i>HealthPlan Services, Inc.</i>	\$36,863.00
<i>Access Computer Training, LLC</i>	\$7,000.00
<i>Brandon Honda</i>	\$15,250.00
<i>Toyota Tampa Bay</i>	\$15,925.00
Total:	\$400,763.00

QRT: New businesses or those relocating to or expanding in Florida may be eligible for grant dollars to help pay for training new employees.

Company	Amount
<i>Avalon Health Services, LLC</i>	\$44,625.00
<i>Net Synergy Virtual Solutions</i>	\$241,500.00

Objective 4 Encourage employer participation in the internship and apprenticeship programs.

TampaBayIntern.com provides an exclusive and unique opportunity for employers to connect with current students and recent graduates seeking employment opportunities. Once connected to TampaBayIntern staff, employers can count on our staff to recruit and refer candidates for their open positions.

Period	No. of Employers	No. of Internships	No. of Interns Registered	No. of Placements
<i>July 2016 – June 2017</i>	<i>205</i>	<i>328</i>	<i>593</i>	<i>118</i>
<i>July 2017 – June 2018</i>	<i>91</i>	<i>152</i>	<i>532</i>	<i>92</i>

Goal III

Effectively Market and Brand Services and Programs

Objective 1 Develop innovative strategies and outreach materials to market various programs.

CareerSource Tampa Bay utilizes a range of tools and tactics to help raise awareness and encourage use of services and programs. Our public outreach strategy includes a strong emphasis on digital sources, as well as television, radio, and print advertising to reach customers and potential customers to educate them about ways to connect to employment and training assistance. Each message is developed to reflect a strong call to action to job seekers, workers seeking to advance in their careers and employers, encouraging them to visit careersourcetampabay.com to access services and resources. We use a suite of social media platforms to complement other outreach efforts aimed at informing and engaging job seekers, workers, and businesses.

CareerSourceTampaBay.com

CareerSource Tampa Bay's website is being redesigned and upgraded to meet ADA requirements, enhance interaction with consumers, and strengthen brand equity.

The newly designed website will be launched during the week of August 20th.

Benefits and features include:

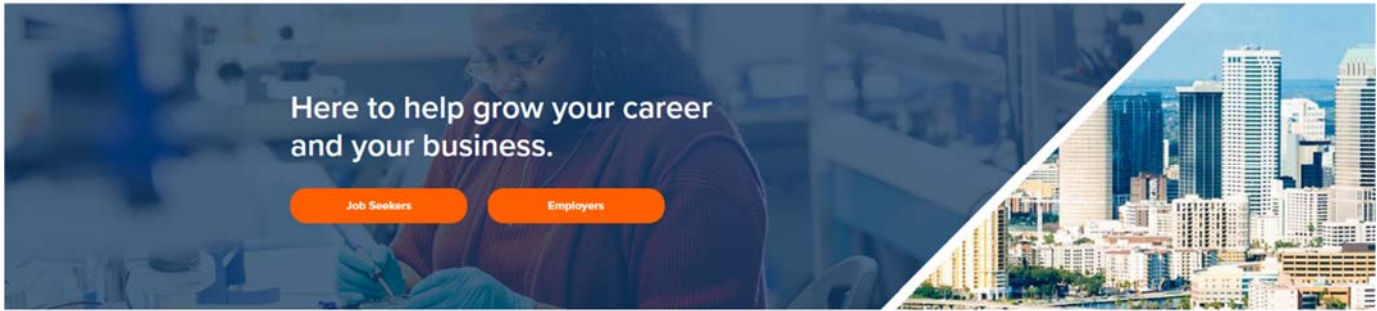
- Improved, easy navigation*
- Smart phone compatible*
- Support online payment system*
- Support online registration system*

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Home Page



- JOB SEEKERS
- EMPLOYERS
- ABOUT US
- EVENTS
- CONTACT US
- LOGIN
- REGISTER



Here to help grow your career and your business.

Job Seekers

Employers

HOW WE HELP



JOB SEARCH

Find a job that best fits your individual talents and skills. We are here to support you with resume assistance, training, interview preparation, networking, and referrals.



RECRUITING

You need candidates whose skills align with your business goals. Our team can supply market information to guide your decisions along with candidate screening and training grant opportunities.



TRAINING AND EDUCATION

Acquire new skills to help your career and your business grow. We can connect you with a wide array of training from short-term courses for specialized workers to internships and paid work experience opportunities.

Upcoming Events

AUG 07

Skills & Training
Basic Financial Literacy – Tampa

Skills & Training
Boost Your Credit Score – Tampa

Skills & Training
Computer Skills (Resume) – Tampa

AUG 08

Skills & Training
Basic Computers – Tampa

Skills & Training
Employment Transition – Brandon

Skills & Training
LinkedIn: Getting Started & Beyond – Tampa

[View All Upcoming Events](#)

Career Development Specialties



"Hard work is obviously no deterrent for single mom, Jasmine Rosa. Despite unemployment and raising her 6 month old son, Rosa has not let circumstances stop her from pursuing her dream of becoming an attorney and joining most of her family members in the legal field."

Jasmine Rosa

[Continue Reading](#)



"Sharisah Odoms was a working, single mother of two children, ages 15 and 9. After being diagnosed an unexpected medical condition, Odoms was laid off from her job as an Insurance Underwriter."

Sharisah Odoms

[Continue Reading](#)



"Family man Raul Silva assumes many different roles throughout his day. As a hardworking New York native, husband, father, and grandfather, being unemployed wasn't a role he had planned to obtain."

Raul Silva

[Continue Reading](#)

OUR PROMISE TO YOU

CareerSource Tampa Bay is committed to advancing Florida's workplace and economy. We can make a difference in your career or business. Let us show you how.

[Learn More](#)

Job Seekers Page



Job Seekers

HERE TO HELP YOU PREPARE FOR JOBS IN DEMAND

Whether you're entering the workforce for the first time, an existing professional, re-entering the workforce, a military veteran or looking to enhance skills for better earning power, CareerSource Tampa Bay can assist in preparing and referring you to leading employers. Our staff will provide support with all aspects of your career development and enhancement.

Focused talent services

- [Military Services](#)
- [Young Talent, Tampa Bay](#)
- [Persons with Disabilities](#)

Our career services include:



JOB SEARCH

Explore jobs based on location, wage, industry, keyword, education, and more. Connect with employers at job fairs and recruitment events.



CAREER TRAINING AND DEVELOPMENT

From computer skills courses to pre-vocational training and work experience opportunities, we can help you get the experience you need.



ASSISTANCE PROGRAMS

Recently lost a job or struggling financially? Let us help you navigate assistance programs that may be available to you and your family.

We are committed to helping the workforce in our community. Whether it's helping a job-seeker find the right position or an employer seeking the candidate who is the right fit – we will do our best to fit your specific needs.

Not finding what you are looking for? Check out our [resources page](#). When in doubt, reach out to us – we are here to help!

Quick Contact For Job Seekers

We help more than 900 people a year

by getting them the resources they need to advance their careers.

GROW YOUR CAREER!

First Name*

Last Name*

Email Address*

Phone Number (optional)

Comments

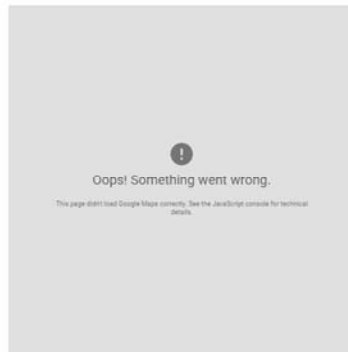
How can we help you? Check all that apply

- Training and Development
- Job Search
- Resume Assistance
- Interview Preparation
- Networking and Referrals
- Career Guidance

Start now

By submitting this form, you agree to the [Terms and Conditions of CareerSource Tampa Bay](#) and wish to be contacted by a representative.

Career Development Specialties



Career Center Locations

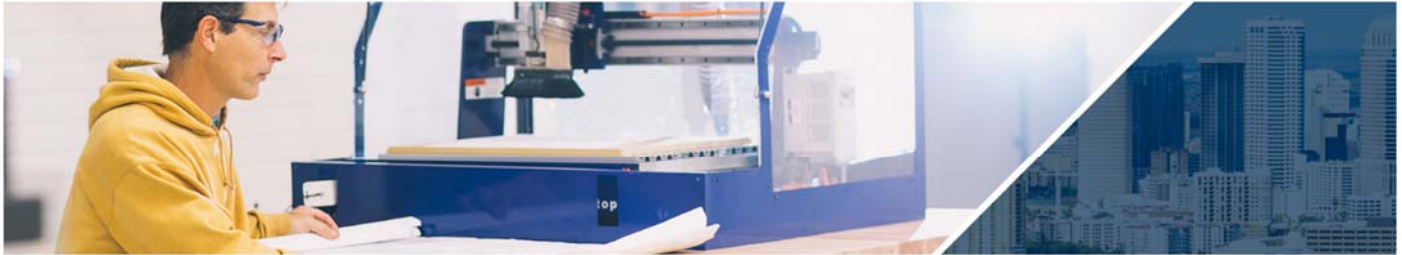
Tampa Center
9275 N. Florida Ave., Suite 101 Tampa, FL 33612
Open until 5:00pm
(813) 930-7400

Brandon Center
9350 Bay Plaza Blvd., Suite 121 Tampa, FL 33619
Open until 5:00pm
(813) 930-9832

Ruskin Center
201 14th Ave SE, Ruskin, FL, USA
Open until 5:00pm
(813) 419-5300

Career Prep Center
2605 North 43rd Street, Tampa, FL, USA
Open until 5:00pm
(813) 419-5301

Employers Page



Employers

CareerSource Tampa Bay can help leverage and support your human resources function, from recruitment and training to labor market information and business seminars. Our team will ensure the best possible service and custom solutions for your specific workforce needs. We are dedicated to providing innovative employment and training strategies to improve the skills of your staff, boost productivity, and increase the efficiency of your business.

CareerSource Tampa Bay delivers services that can save your business valuable time and money.

- Recruitment & job posting services
- Specialized pre-screening & candidate search
- Targeted career fairs & recruitment events
- Training grants for new & existing employees
- All resources and services are NO COST!

Our employer services include:



EMPLOYEE TRAINING

Find information about on the job training paid for by us.



PROGRAMS & RESOURCES

From Migrant Seasonal Farm Worker (MSFW) information to our Business Associations Program, get access to resources here.



POST JOBS

Posting your positions with CareerSource Tampa Bay gives your company the opportunity to have your job viewed by thousands of candidates.

Quick Contact For Employers

HAVE QUESTIONS?

Submit

By submitting this form, you agree to the Terms and Conditions of CareerSource Tampa Bay and wish to be contacted by a representative.

Career Development Specialties



Website Traffic

Timeframe	# of People Visited Site	# of Visits	Pageviews	Returning Visitors	New Visitors
<i>July 2016 – June 2017</i>	<i>292,658</i>	<i>474,816</i>	<i>1,727,121</i>	<i>14%</i>	<i>86%</i>
<i>July 2017 – June 2018</i>	<i>268,491</i>	<i>463,112</i>	<i>1,587,580</i>	<i>15%</i>	<i>85%</i>

Source: Google Analytics

Social Media Traffic

Month	# of New Twitter Followers	# of New Facebook Fans	# of New LinkedIn Followers	# of Engagements	# of Impressions
<i>July 2016 – June 2017</i>	<i>630</i>	<i>1,214</i>	<i>401</i>	<i>17,100</i>	<i>5,200,000</i>
<i>July 2017 – June 2018</i>	<i>124</i>	<i>485</i>	<i>476</i>	<i>11,500</i>	<i>2,100,000</i>

Source: Sprout Social

Objective 2 Host employer focused and sponsored events based on trends and interest.

Job Fairs

Date	Type	No. of Employers	No. of Job Seekers
<i>Oct 11, 2017</i>	<i>Internship Hiring Event</i>	<i>32</i>	<i>237</i>
<i>Feb 22, 2018</i>	<i>Internship Hiring Event</i>	<i>37</i>	<i>117</i>
<i>March 21, 2018</i>	<i>Professional Mixer</i>	<i>12</i>	<i>122</i>
<i>April 26, 2018</i>	<i>Veterans/General Career Fair</i>	<i>67</i>	<i>357</i>
<i>June 14, 2018</i>	<i>Construction Job Fair</i>	<i>23</i>	<i>112</i>

Objective 3 Encourage participation with partners within the community.

Business Associations Program	Amount Paid
<i>Florida Irrigation Society</i>	<i>\$250.00</i>
<i>South Tampa Chamber of Commerce</i>	<i>\$1,000.00</i>
<i>Greater Brandon Chamber of Commerce</i>	<i>\$1,000.00</i>
<i>Westshore Alliance</i>	<i>\$500.00</i>
Total	\$2,750.00



Training Vendors Outcome Report

Period covering: July 2017 thru June 2018

CareerSource Tampa Bay provides funded training services with a focus on successful completion of demand-driven industry certifications and training programs.

Performance Outcome Description

Column ID	Description
A	The total # of all WIOA customers who exited training since the beginning of the current program year.
B	The total # of all WIOA customers that exited training since the beginning of the current program year <u>without completing training</u> .
C	The total # of all WIOA customers that exited training since the beginning of the current program year <u>after completing training</u> .
D	The total # of all WIOA customers that exited training since the beginning of the current program <u>without employment after completing training</u>
E	The total # of all WIOA customers that exited training since the beginning of the current program <u>with a job after completing training</u> .
F	The total # of all WIOA customers that <u>obtained a job after they exited training</u> , whether they completed training or not, during the current program year.
G	The total # of all WIOA customers that exited training since the beginning of the current program and <u>obtained a job that was directly related to their training</u>
H	Training completion rate: Calculation (C÷A)
I	Job placement rate: Calculation (F÷A)
J	Training related job placement rate: Calculation (G÷A)

Region 15

Provider	PY 17/18 thru 6/30/2018											
	# that exited training	Exited without completing training	Exited after Completing training	No job at the point of training completion	Had a job at the point of training completion	# that obtained a job whether they completed training or not	# that obtained a job that was directly related to their training	Training completion rate	Job placement rate	Training related job placement rate	# of job placements that occurred this PY but training ended prior to beginning of PY	Average wage at job placement
Region Total	234	36	198	78	120	130	70	85%	56%	30%	99	\$ 21.58
Access Computer Training	1		1	1				100%		0%		
Aparicio-Levy Technical Center											1	
BizTech											1	
Career Tech, LLC	1		1		1	1	1	100%	100%	100%		\$ 17.50
Center for Technology Training (CTT)	17	3	14	7	7	9	3	82%	53%	18%	14	\$ 20.11
Concorde Career Institute	8	2	6	2	4	4	4	75%	50%	50%	2	\$ 12.88
Erwin Technical Center	9	2	7	2	5	7	3	78%	78%	33%	3	\$ 15.62
Galen School of Nursing	3	1	2	1	1	2	1	67%	67%	33%		\$ 20.88
Hillsborough Community College	24	10	14	5	9	13	7	58%	54%	29%	9	\$ 17.24
Ironworkers	18	10	8	1	7	7	7	44%	39%	39%	6	\$ 24.00
Jersey College (The Center for Allied He	4	1	3	1	2	2	2	75%	50%	50%	4	\$ 23.75
Keiser University - Lakeland	3		3	1	2	2	2	100%	67%	67%		\$ 22.75
LaSalle Computer Learning Center	26	1	25	11	14	14	6	96%	54%	23%	11	\$ 30.28
Learey Technical Center											1	
National Aviation Academy	10	1	9	6	3	3	3	90%	30%	30%	2	\$ 17.94
New Horizons Computer Learning Cente	62	3	59	25	34	35	11	95%	56%	18%	36	\$ 24.72
Pinellas Technical College	2		2	1	1	1		100%	50%	0%	1	\$ 11.00
Refrigeration & Air Conditioning Contra	1		1	1				100%		0%		
Roadmaster Drivers School, Inc.	23		23	6	17	17	16	100%	74%	70%	3	\$ 16.95
Tampa Area Electrical JATC	13	1	12		12	12	4	92%	92%	31%	4	\$ 23.69
Truck Driver Institute of Fla., Inc.											1	
Ultimate Medical Academy	2		2	1	1	1		100%	50%	0%		\$ 9.50
University of South Florida-Corporate C	7	1	6	6				86%		0%		

Region 15		PY 17/18 thru 6/30/2018										
Provider	# that exited training	Exited without completing training	Exited after Completing training	No job at the point of training completion	Had a job at the point of training completion	# that obtained a job whether they completed training or not	# that obtained a job that was directly related to their training	Training completion rate	Job placement rate	Training related job placement rate	# of job placements that occurred this PY but training ended prior to beginning of PY	Average wage at job placement
Region Total	234	36	198	78	120	130	70	85%	56%	30%	99	\$ 21.58
Access Computer Training	1		1	1				100%		0%		
Bookkeeping, Accounting, and Au	1		1	1				100%		0%		
Aparicio-Levy Technical Center											1	
Computer Systems Analysts											1	
BizTech											1	
Bookkeeping, Accounting, and Au											1	
Career Tech, LLC	1		1		1	1	1	100%	100%	100%		\$ 17.50
Truck Drivers, Heavy and Tractor-	1		1		1	1	1	100%	100%	100%		\$ 17.50
Center for Technology Training (CTT)	17	3	14	7	7	9	3	82%	53%	18%	14	\$ 20.11
Computer and Information System	3		3	1	2	2		100%	67%	0%	4	\$ 19.92
Computer Network Architects											1	
Computer Systems Analysts	1		1	1				100%		0%	1	
Computer User Support Specialist	1		1	1				100%		0%		
Database Administrators	2	1	1		1	2		50%	100%	0%		\$ 13.88
Network and Computer Systems A	10	2	8	4	4	5	3	80%	50%	30%	8	\$ 22.69
Concorde Career Institute	8	2	6	2	4	4	4	75%	50%	50%	2	\$ 12.88
Dental Assistants	3		3		3	3	3	100%	100%	100%		\$ 12.50
Medical Secretaries	2		2	1	1	1	1	100%	50%	50%		\$ 14.00
Pharmacy Technicians	1	1								0%	1	
Registered Nurses	2	1	1	1				50%		0%		
Respiratory Therapists											1	
Erwin Technical Center	9	2	7	2	5	7	3	78%	78%	33%	3	\$ 15.62
Accountants and Auditors	1		1		1	1	1	100%	100%	100%		\$ 12.00
Civil Engineers	1		1		1	1		100%	100%	0%	1	\$ 17.79
Licensed Practical and Licensed V	4	2	2		2	4	1	50%	100%	25%	1	\$ 15.89
Medical Records and Health Infor											1	
Network and Computer Systems A	2		2	2				100%		0%		
Welders, Cutters, Solderers, and B	1		1		1	1	1	100%	100%	100%		\$ 16.00
Galen School of Nursing	3	1	2	1	1	2	1	67%	67%	33%		\$ 20.88
Licensed Practical and Licensed V	1		1		1	1	1	100%	100%	100%		\$ 20.00
Registered Nurses	2	1	1	1		1		50%	50%	0%		\$ 21.75
Hillsborough Community College	24	10	14	5	9	13	7	58%	54%	29%	9	\$ 17.24
Bookkeeping, Accounting, and Au	1	1								0%		
Computer and Information System	1	1								0%		
Correctional Officers and Jailers											1	
Education Administrators, Elemer	3		3		3	3	1	100%	100%	33%		\$ 20.67
Education Administrators, Presch	1	1				1			100%	0%		\$ 12.08
Elementary School Teachers, Exce	1	1				1			100%	0%		\$ 14.55
Emergency Medical Technicians a	1	1								0%		
Employment, Recruitment, and P											1	
Executive Secretaries and Admini	1		1		1	1	1	100%	100%	100%		\$ 14.63
Fire Fighters	1	1								0%		
General and Operations Manager	1	1				1			100%	0%	2	\$ 13.24
Information Security Analysts	1	1								0%		
Insurance Adjusters, Examiners, a	1		1	1				100%		0%		
Medical Records and Health Infor	1	1								0%	1	
Municipal Fire Fighters											1	
Ophthalmic Laboratory Technicia	1		1	1				100%		0%		
Registered Nurses	1		1		1	1	1	100%	100%	100%	1	\$ 24.72
Respiratory Therapists	1		1		1	1	1	100%	100%	100%		\$ 21.44
Truck Drivers, Heavy and Tractor-	7	1	6	3	3	4	3	86%	57%	43%	2	\$ 15.38

Region 15

PY 17/18 thru 6/30/2018

Provider	# that exited training	Exited without completing training	Exited after Completing training	No job at the point of training completion	Had a job at the point of training completion	# that obtained a job whether they completed training or not	# that obtained a job that was directly related to their training	Training completion rate	Job placement rate	Training related job placement rate	# of job placements that occurred this PY but training ended prior to beginning of PY	Average wage at job placement
Ironworkers	18	10	8	1	7	7	7	44%	39%	39%	6	\$ 24.00
Structural Iron and Steel Workers	18	10	8	1	7	7	7	44%	39%	39%	6	\$ 24.00
Jersey College (The Center for Allied He	4	1	3	1	2	2	2	75%	50%	50%	4	\$ 23.75
Licensed Practical and Licensed V	2		2	1	1	1	1	100%	50%	50%	3	\$ 21.69
Registered Nurses	2	1	1		1	1	1	50%	50%	50%	1	\$ 25.81
Keiser University - Lakeland	3		3	1	2	2	2	100%	67%	67%		\$ 22.75
Business Operations Specialists, A	1		1	1				100%		0%		
Physical Therapist Assistants	1		1		1	1	1	100%	100%	100%		\$ 33.00
Registered Nurses	1		1		1	1	1	100%	100%	100%		\$ 12.50
LaSalle Computer Learning Center	26	1	25	11	14	14	6	96%	54%	23%	11	\$ 30.28
Bookkeeping, Accounting, and Au	4		4	2	2	2	1	100%	50%	25%		\$ 25.53
Computer and Information System	7		7	3	4	4	1	100%	57%	14%	5	\$ 42.94
Computer Programmers	1		1	1				100%		0%		
Computer Systems Analysts	1		1		1	1		100%	100%	0%		\$ 23.30
Computer User Support Specialist	2	1	1		1	1		50%	50%	0%	2	\$ 11.00
Database Administrators	2		2	1	1	1		100%	50%	0%		\$ 33.65
Network and Computer Systems A	9		9	4	5	5	4	100%	56%	44%	4	\$ 26.64
Learey Technical Center											1	
Fire Fighters											1	
National Aviation Academy	10	1	9	6	3	3	3	90%	30%	30%	2	\$ 17.94
Aircraft Mechanics and Service Te	10	1	9	6	3	3	3	90%	30%	30%	2	\$ 17.94
New Horizons Computer Learning Cente	62	3	59	25	34	35	11	95%	56%	18%	36	\$ 24.72
Bookkeeping, Accounting, and Au											1	
Business Operations Specialists, A	2		2		2	2	1	100%	100%	50%	1	\$ 51.35
Computer and Information System	16	1	15	9	6	6	1	94%	38%	6%	13	\$ 32.11
Computer Hardware Engineers	4		4	2	2	2		100%	50%	0%		\$ 13.25
Computer Network Architects	1		1		1	1		100%	100%	0%	2	\$ 44.61
Computer Systems Analysts	2		2		2	2	2	100%	100%	100%		\$ 23.13
Computer User Support Specialist	8		8	5	3	3		100%	38%	0%	2	\$ 22.37
Database Administrators	4		4	1	3	3	1	100%	75%	25%	1	\$ 23.67
Employment, Recruitment, and P	1		1	1				100%		0%		
Executive Secretaries and Admini	1		1	1				100%		0%		
Information Security Analysts	2		2		2	2	1	100%	100%	50%		\$ 21.50
Management Analysts	4		4	1	3	3	1	100%	75%	25%	2	\$ 15.98
Network and Computer Systems A	17	2	15	5	10	11	4	88%	65%	24%	12	\$ 20.32
Software Developers, Systems So											2	

Region 15

PY 17/18 thru 6/30/2018

Provider	# that exited training	Exited without completing training	Exited after Completing training	No job at the point of training completion	Had a job at the point of training completion	# that obtained a job whether they completed training or not	# that obtained a job that was directly related to their training	Training completion rate	Job placement rate	Training related job placement rate	# of job placements that occurred this PY but training ended prior to beginning of PY	Average wage at job placement
Pinellas Technical College	2		2	1	1	1		100%	50%	0%	1	\$ 11.00
Heating, Air Conditioning, and Refrigeration	1		1		1	1		100%	100%	0%		\$ 11.00
Licensed Practical and Licensed Vocational Nurses	1		1	1				100%		0%		
Medical Secretaries											1	
Refrigeration & Air Conditioning Contractors	1		1	1				100%		0%		
Heating and Air Conditioning Mechanics	1		1	1				100%		0%		
Roadmaster Drivers School, Inc.	23		23	6	17	17	16	100%	74%	70%	3	\$ 16.95
Truck Drivers, Heavy and Tractor-Trailer	23		23	6	17	17	16	100%	74%	70%	3	\$ 16.95
Tampa Area Electrical JATC	13	1	12		12	12	4	92%	92%	31%	4	\$ 23.69
Electricians	13	1	12		12	12	4	92%	92%	31%	4	\$ 23.69
Truck Driver Institute of Fla., Inc.											1	
Truck Drivers, Heavy and Tractor-Trailer											1	
Ultimate Medical Academy	2		2	1	1	1		100%	50%	0%		\$ 9.50
Medical Secretaries	2		2	1	1	1		100%	50%	0%		\$ 9.50
University of South Florida-Corporate Center	7	1	6	6				86%		0%		
Computer and Information Systems	2	1	1	1	1			50%		0%		
Employment, Recruitment, and Placement	3		3	3				100%		0%		
Paralegals and Legal Assistants	1		1	1				100%		0%		
Secondary School Teachers, Except Special Education	1		1	1				100%		0%		

USDOL H-1B Job Training Grant - Tampa Bay TechHire Program

July 1, 2016 – June 30, 2020

The Tampa Bay TechHire program is funded with a nearly \$3.8 million grant awarded to CareerSource Tampa Bay by the U.S. Department of Labor. Consistent with the White House TechHire Initiative launched in 2015, this grant is one of 39 programs nationwide that will focus on providing workers the skills for a pathway to the middle class while supplying employers with the skilled technology workers needed to grow and expand. Over 1,000 unemployed and underemployed young adults ages 17-29 with barriers to training and employment and front-line incumbent workers will receive accelerated skills training, certifications, and work experience to obtain employment or advance along career pathways leading to high-demand, middle to high skill jobs in the IT and healthcare industries.

Training programs include fast-track IT industry certifications such as CompTIA A+, CompTIA Security+, and Java Programming. Healthcare training programs include Medical Clinical Laboratory Technician/Technologist, Phlebotomy, and Registered Nursing. Training is provided by education partners such as Hillsborough Community College, Hillsborough County School District - Workforce and Continuing Education, St. Petersburg College, and the University of South Florida. Additional partners include BayCare Health System, IBM, Tampa Innovation Alliance, and Tampa Bay Technology Forum.

Outcome Measure			Goal	To Date:	% to Goal
1a	Target Population: Youth and Young Adults with Barriers to Training and Employment (ages 17-29) (83%)	Subtotal:	980	768	78%
1b	Other Populations: Incumbent Workers (17%)	Subtotal:	195	178	91%
Total Participants Served:			1175	946	81%
Targets for All Participants:					
2	Total Participants Enrolled in Education/Training Activities	Total:	1175	946	81%
3	Total Participants Completing Education/Training Activities	Total:	1000	566	57%
4	Total Participants Who Complete Education/Training Activities and Received a Degree or Other Credential	Total:	1000	528	53%
5	Total Number of Unemployed Participants Who Obtain Employment	Total:	860	148	17%
6	Total Number of Incumbent Worker Participants that Advanced to a New Position	Total:	195	2	1%
7	Median Earnings	Total:	\$20.00/hr		

* Data reported as of the quarter ending March 31, 2018.

TechHire Community Designation

In November 2016, Tampa Bay was selected by the White House to join a national network of TechHire Communities. More than 250 employers are involved in this initiative through their partnerships with Tampa Innovation Alliance and Tampa Bay Technology Forum. Now managed by the nonprofit Opportunity@Work in partnership with the U.S. Department of Education, TechHire Communities encompass big cities and small towns to share the goal to connect 100,000 people to tech jobs by 2020.

For additional information regarding TechHire Communities nationwide, visit:

<https://obamawhitehouse.archives.gov/issues/technology/techhire> and <https://techhire.org/#section-communities>.

CareerSource Tampa Bay – CareerSource Florida Grants Summary

Quarter Ending 6/30/2018

Community Based Training – Construction

Performance Period: July 1, 2017-December 31, 2018

Total Grant Award: \$147,125

Number Served: 281

Summary: Expanding current resources to meet the growing demand for skilled construction and manufacturing industry workers, this initiative will aid in much needed talent development to address skills gaps through the advancement of apprenticeship and pre-vocational training opportunities, industry-recognized certifications, and work experience to local workers.

Training Programs:

1. Construction Trades
2. Apprenticeship Programs

Targeted Occupations:

1. Construction Laborers
2. Carpenters; Electricians; Welders; Plumbers and Pipefitters; Cement Masons; Heating, Air-Conditioning and Refrigeration Mechanics and Installers, and Other Skilled Trades Workers

Measure	Projected Performance 7/1/17-12/31/18	Performance to Date	Percentage to Goal
Total Number of Participants Served	281	196	70%
Total Number of Participants who Completed Training	281	99	35%
Total Number of Participants Placed or Retained Employment	281	188	67%

Sector Strategies – CareerREADY

Performance Period: September 1, 2017 – February 28, 2019

Total Grant Award: \$391,545

Number Served: 228

Summary: The CareerREADY short-term pre-vocational, training programs encompassed in this initiative will provide innovative training strategies that lead to industry-recognized credentials and in-demand well-paying jobs in the construction and manufacturing industries.

Training Programs:

1. Construction
2. Welding
3. Soldering & Cabling

Targeted Occupations:

1. Construction Laborers; Carpenters; Electricians; Welders; Plumbers and Pipefitters; Cement Masons; Heating, Air-Conditioning and Refrigeration Mechanics and Installers, and Other Skilled Trades Workers
2. Welders, Cutters, Solderers, and Brazers
3. Solderers (Electronic), Solder Assemblers, Soldering Technicians

Measure	Projected Performance 9/1/17-2/28/19	Performance to Date	Percentage to Goal
Total Number of Participants Served	228	32	14%
Total Number of Participants who Completed Training	228	27	12%
Total Number of Participants Placed or Retained Employment	205	8	4%

Sector Strategies – IT Training

Performance Period: July 1, 2017-December 31, 2018

Total Grant Award: \$396,495

Number Served: 80

Summary: IT training programs that are agile, customized, competency-based, and open-ended are essential to provide organizations with employees that possess the necessary skills to meet rapidly advancing industries. The training programs encompassed in this initiative are based on in demand skills identified by local employers and validated by local labor market data.

Training Programs:

Mobile and Web Development

1. SQL
2. Java
3. Python
4. Ruby on Rails
5. iOS Bootcamp
6. Linux

Network Administration

7. CCNA

Targeted Occupations:

1. Computer Programmer
2. Software Developer, Applications
3. Web Developer
4. Network and Computer Systems Administrator

Measure	Projected Performance 7/1/17-12/31/18	Performance to Date	Percentage to Goal
Total Number of Participants Served	80	33	41%
Total Number of Participants who Completed Training	80	15	19%
Total Number of Participants Placed or Retained Employment	80	5	6%



Help Wanted Online Summary

INFORMATION

The Help Wanted OnLine report provides summary of available ads and new ads by occupations and employers for Hillsborough County.

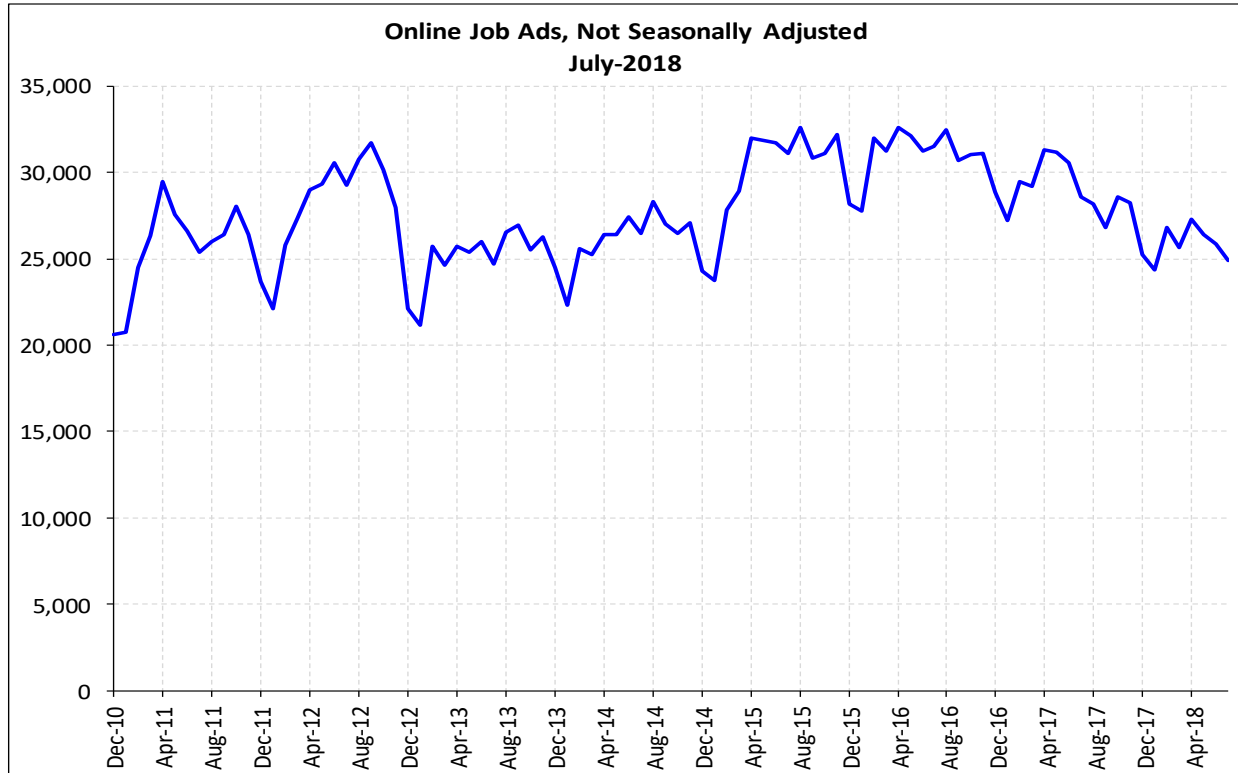
Help Wanted OnLine™ summary is a measure of real-time labor demand captured through online job ads. Since the online ads are a direct indication of hiring intent by employers, they serve as a measure of labor demand.

The summaries for new ads show new postings during the month of July 2018. Any openings that were posted prior to that month are not shown. This gives you the best picture of what is new on the market.



Florida Department of Economic Opportunity
107 East Madison Street
Caldwell Building G020
Tallahassee, FL 32399

CareerSource Tampa Bay Hillsborough County



Source: The Conference Board, Help Wanted OnLine (HWOL), prepared by the Florida Department of Economic Opportunity, Bureau of Labor Market Statistics.

Occupations in Demand

Top 15 Advertised Occupations	Online Ads July-2018	Online Ads June-2018	Online Ads July-2017	Over the Month Change		Over the Year Change	
				Level	Percent	Level	Percent
Total	24,921	25,881	28,592	-960	-3.7%	-3,671	-12.8%
Registered Nurses	813	835	1,048	-22	-2.6%	-235	-22.4%
Software Developers, Applications	769	840	745	-71	-8.5%	24	3.2%
Web Developers	676	640	564	36	5.6%	112	19.9%
Heavy and Tractor-Trailer Truck Drivers	643	735	572	-92	-12.5%	71	12.4%
Management Analysts	548	608	601	-60	-9.9%	-53	-8.8%
Computer Systems Analysts	548	611	625	-63	-10.3%	-77	-12.3%
Computer User Support Specialists	518	568	592	-50	-8.8%	-74	-12.5%
Network and Computer Systems Administrators	510	522	529	-12	-2.3%	-19	-3.6%
Customer Service Representatives	507	489	595	18	3.7%	-88	-14.8%
First-Line Supervisors of Office and Administrative Support Workers	432	451	483	-19	-4.2%	-51	-10.6%
Retail Salespersons	428	458	464	-30	-6.6%	-36	-7.8%
First-Line Supervisors of Retail Sales Workers	371	371	493	0	0.0%	-122	-24.7%
Maintenance and Repair Workers, General	354	371	414	-17	-4.6%	-60	-14.5%
Information Technology Project Managers	341	382	380	-41	-10.7%	-39	-10.3%
Accountants	338	345	413	-7	-2.0%	-75	-18.2%

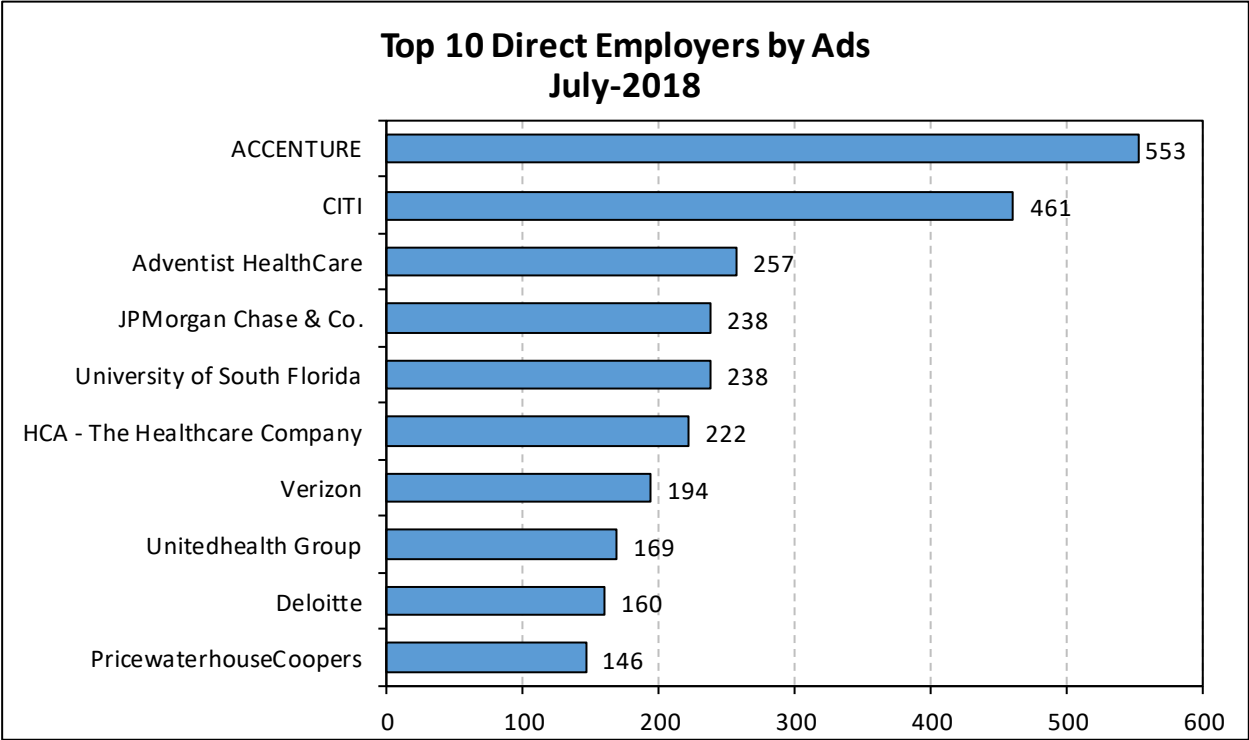
Source: The Conference Board, Help Wanted OnLine, prepared by the Florida Department of Economic Opportunity, Bureau of Labor Market Statistics.

Job Type Distribution

Job Type	Online Ads July-2018
Full-Time	23,701
Part-Time	4,725
Contract	1,701
Internship	141

Note: Total advertisements in this table may not equal the previously reported total due to overlapping or unspecified categories.

Source: The Conference Board, Help Wanted OnLine, prepared by the Florida Department of Economic Opportunity, Bureau of Labor Market Statistics.



Source: The Conference Board, Help Wanted OnLine, prepared by the Florida Department of Economic Opportunity, Bureau of Labor Market Statistics.



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