

Human Resource Committee Meeting CareerSource Tampa Bay

May 25, 2022 3:30 PM - 4:30 PM EDT

Table of Contents

I. Call to order, Welcome, and Roll Call
II. Pledge of the Allegiance2
III. Public Comments
IV. Action Items
A. Approval of Minutes - October 27, 2021 Human Resource Meeting3
V. Discussion Items
A. CSTB Succession Planning
1. Discussion of Internal Succession Planning Process being designed and
implemented at CSTB
a. CSTB Succession Plan6
b. CSTB Succession Plan Replacement Chart14
c. CSTB Succession Plan Employee Development Form18
d. Bank Retail Division Overall Assessment19
VI. Other Administrative Matters
VII. Adjournment
A Novt Meeting: TRD

Pledge of Allegiance



Human Resource Committee Meeting Minutes



CareerSource Tampa Bay Oct 27, 2021 at 11:00 AM EDT

Attendance

Members Present (Remote):

Michael Bach, Richard Bennett, Sophia West

Members Absent:

Andrea Cichon

Attendance

Members Present (Remote):

Sheila Doyle, John Flanagan, Barry Martin, Tammy Stahlgren, Michelle Zieziula

Board Liaison Present (Remote):

Ken Jones

I. Call to order, Welcome, and Roll Call (Presenters: Michael Bach)

Chair Michael Bach called the meeting to order at 11:00 a.m. There was a quorum present.

II. Pledge of the Allegiance (Presenters: Michael Bach)

Chair Michael Bach led the pledge of allegiance.

III. Public Comments (Presenters: Michael Bach)

There were none.

IV. Action Items

A. Approval of Minutes - September 8, 2021 Special Human Resource Meeting (Presenters: Michael Bach)

Motion:

To approve the minutes of September 8, 2021, Special Human Resource Committee meeting.

Motion moved by Sophia West and motion seconded by Richard Bennett. Motion carried.

V. Discussion Items

A. CSTB Handbook and CEO Evaluation Update (Presenters: Barry Martin)

We have contracted with GrayRobinson, PA to review our current handbook We will bring back proposed changes to the committee.

CEO/President evaluation update: We have contracted with Robert Newman and Associates.

They are working on the following:

- An evaluation methodology to evaluate John Flanagan.
- Direct report evaluation.
- Executive Committee evaluation.
- Self assessment.

Next Steps:

- Schedule meeting with Board Chair to review process and then schedule a Special Executive Committee meeting.
- B. CEO Succession Planning (Presenters: Michael Bach)

Chair Michael Bach led the lengthy discussion on succession planning for the Executive Director (CEO/President) of CSTB position and Board members.

There are currently no concerns with John Flanagan, CEO/President of CareerSource Tampa Bay.

The objective of the CEO succession plan: BOD Confidence that CSTB has a starting point for succession plan, for both it's Executive Director and Board of Directors.

Next Steps:

Kens Jones and Michael Bach to schedule a meeting to review the process.

C. HR Update (Presenters: Barry Martin)

HR is currently working on the following:

- Filling current open positions.
- Transitioning 401k plan from ADP to John Hancock.
- Health Benefits Moving from Employee Navigator to Paylocity.
- Internal succession planning process.

VI. Adjournment

The meeting was adjourned at 12:13 p.m.

Minutes submitted by Tammy Stahlgren, Administrative Service Coordinator.





Policies & Procedures:

Succession Plan Institution

BARRY MARTIN
VICE PRESIDENT OF HUMAN RESOURCES & PROFESSIONAL DEVELOPMENT
813-297-2033
MARTINB@CAREERSOURCETB.COM

TABLE OF CONTENTS

APPROVAL HISTORY	3
REVISION & CHANGE HISTORY	3
CAREERSOURCE TAMPA BAY SUCCESSION PLANNING AND MANAGEMEN PROGRAM	
SUCCESSION PLANNING REVIEW 2022	5
POSITIONS TARGETED FOR SUCCESSION PLANNING AND MANAGEMENT	5
INTERIM COVERAGE IN EMERGENCY SITUATIONS	6
HIGH POTENTIAL EMPLOYEE LISTING FOR 2022/2023	7
EXHIBIT A – SUCCESSION PLANNING REPLACEMENT CHART	8
EXHIBIT B = HIGH POTENTIAL EMPLOYEE LISTING FOR 2022/2023	8

Approval History

YEAR	VERSION	APPROVAL NEEDED	APPROVAL DATE
2022	1		•

Revision & Change History

VERSION	DATE	AMENDED BY	CHANGE HISTORY
			•



CareerSource Tampa Bay Succession Planning and Management Program

Mission Statement

The purpose of the succession planning and management program at CareerSource Tampa Bay is to prepare a ready supply of internal talent for key positions if determined that a high potential employee can be developed to fulfill the responsibilities of these key positions. This organization is fully committed to equal employment opportunity for all employees, regardless of race, color, religion, sexual orientation, gender identity or expression, national origin, age, disability, genetic information, marital status, amnesty, or status as a covered veteran in accordance with applicable federal, state, and local laws.

Policy and Philosophy

It is the policy of CareerSource Tampa Bay to help employees develop to the full extent of their potential and, to the extent possible for the organization, to help them achieve realistic career goals that satisfy both individual and organizational requirements.

This organization is firmly committed to promotion from within, whenever qualified talent is available, for key positions. This organization is also firmly committed to helping employees develop their potential so that they are prepared and qualified to assume positions in line with individual career goals and organizational requirements.

Process

At least once each year, the organization will sponsor:

- A replacement planning activity that will assess how well the organization is positioned to meet replacement requirements by promotions or other personnel movements from within.
- *Individual performance appraisal* to assess how well individuals are meeting their current job requirements.
- *Individual potential assessment* on targeted individuals to assess how well individuals are presently equipped for future advancement. Unlike performance appraisal—which is typically focused on past or present performance—the focus of individual potential assessment will be on the future.
- Employee development planning (EDP) to provide the means for action plans to help individuals narrow the developmental gap between what they already know or can do and what they must know or do to qualify for advancement.

The succession planning and management program will rely heavily on the processes listed above to identify individuals suitable for advancement. The program will work closely in tandem with an in-house individual development planning program, which is designed to help individuals identify their career goals and take proactive steps to achieve them.

Succession Planning Review 2022/2023

The Executive Leadership Team (ELT) will complete a review of a Succession Planning Replacement Grid (attached Exhibit A) to document which positions have been targeted for formal succession planning and interim staff coverage for key positions in emergency situations. In targeting positions for formal succession planning an emphasis will placed on positions that were deemed most critical in the operation of the organization as well as identifying high potential employees that could be developed as possible successors for those positions. For those successors identified a formalized succession development plan will be developed or a plan will be implemented as part of the annual performance appraisal process. Below are listed the results:

Positions Targeted for Succession Planning and Management

1. Position: President & CEO, John Flanagan (Example for discussion purposes only)
Selected Succession Manager: Michele Zieziula, SVP, Chief Impact Officer (Could also list other Internal Candidates) or External Candidate

A strong leader is vital to the success of CareerSource Tampa Bay. Mr. Flanagan assumed the role of President and CEO in January 2019. Ms. Zieziula, SVP, Chief Impact Officer has assumed various positions overseeing Business & Community Development, MIS & Data Services, Public Relations & Marketing and Development since her employment in October 2020. Ms. Zieziula also has extensive experience working in the workforce development system. She has also gained the respect and experience in working with the Board of Directors. As part of a formal succession development plan, it is believed that Ms. Zieziula would be ready to assume responsibilities of the President & CEO position in 1-2 years. It is also important to acknowledge that while Ms. Zieziula maybe position ready at the time of Mr. Flanagan's departure when he decides to leave his current employment, the County Commissioners and Board of Directors should also consider engaging in an external candidate search for which Ms. Zieziula and any other internal candidates may apply.

Some Examples of Selected Successors from my prior Succession Plans in the Financial Industry. Institution and Personal Names have been changed for Confidentiality Purposes but give an overview of how this section is written.

2. Position: Executive Vice President, John Doe

Selected Succession Manager: Managed Assets Management function – Susan Day, AVP Special Assets Manager; Credit Administration function – High Potential Internal Candidate or External Candidate

The Bank has been fortunate to have the depth of experience Mr. Doe brings to the bank in being able to oversee the bank's Credit Administration and Managed Assets initiatives but also having a strong background in risk management, commercial lending, and commercial work-outs and collections. In analyzing this position, it was determined that Susan Day, AVP Special Assets Manager has the requisite knowledge and skills to be the successor for the managed assets management functions that Mr. Doe currently oversees. Ms. Day joined the bank in September 2002 as Special Assets Manager and in January 2011 assumed oversight for Credit and Mortgage Operations in addition to the Special Assets functions. It is believed that Ms. Day could be developed and position ready to assume these responsibilities in 1-3 years. For the Credit Administration function that Mr. Doe currently oversees, it was determined that that the bank has some internal high potential employees that we are monitoring to ascertain is they can develop the requisite skill sets to assume this role in the future. If not, then an external recruitment strategy for a person to oversee this role would need to occur in the future.

3. Position: Commercial Lenders

Selected Succession Manager: Develop high potential internal employees or external candidate search.

We currently have two senior commercial lenders due to retire in the next 5+ years. As a strong Commercial Lending team is instrumental to the bank's success, we will target a plan for internal candidate development or external candidate replacement in the next few years. The bank recently employed Mr. Tom Success as SVP and Senior Commercial Lender to strategically position our Commercial Lending efforts in the future. Mr. Success brings over 25 years of Commercial Lending Management experience in Maine to the Bank. Mr. Success will be assessing our internal capacity and working with the existing lenders to ensure a smooth transition as we close on their retirement timelines.

Interim Coverage in Emergency Situations

Manager/Position

Interim Manager

Executive Branch

John Flanagan, President and CEO
Michele Zieziula, SVP – Chief Impact Officer
Byron Clayton, SVP – Chief of Community and
Talent Development
Sheila Doyle, SVP – Chief Financial Officer
Donald Shepherd, Senior Director of Programs

Business Services

Kay Jefferson, VP of Business & Community
Development

Michelle Zieziula, SVP – Chief Impact
Officer/Business Development Mgrs.

<u>Manager/Position</u> <u>Interim Manager</u>

Community & Talent Development

Conchita Canty-Jones, Director of Student Byron Clayton, SVP – Chief of Community

Engagement Talent Development

Compliance/Special Projects

April Torregiante, Director of Policy and Donald Shepherd, Senior Director of

Special Projects Programs

High Potential Employee Listing for 2022/2023

The Executive Leadership Team will review a listing of all employees annually to document which employees are identified as high potential employees. The following Performance and Competencies (the list is not inclusive and not all competencies will apply to all individuals) may be used to identify those persons:

- **Performance** Does the individual meet or exceed performance expectations.
- **Builds Trust and Respect** Establishing and maintaining effective relationships with employees, coworkers, managers and customers. Trusting people to perform and being trusted in return. Sharing responsibility and accountability, delegating routine and important work. Recognizing that everyone makes mistakes, including oneself, and not misrepresenting his or her own actions.
- **Communicates Effectively** Expressing thoughts, expectations, ideas and intent effectively and concisely orally, in writing and through gestures and other forms of non-verbal communication. Listening attentively and accurately, even when not agreeing with the opinions of the speaker.
- **Demonstrates Accountability** Stepping forward to take the lead, even when disapproved of by peers or politically risky to do so. Taking initiative and responsibility in resolving challenging issues and emergency situations. Holding people accountable through clear goals and consistent follow-up.
- **Motivation** The desire or willingness to progress in one's position or within the organization.
- Meets and Exceeds the Expectations of Customers Taking action with the needs in mind of
 customers inside and outside the company. Seeking information that will improve company services and
 products. Using the quality process to ensure continuous improvement.
- **Commitment to the Organization** Portraying actions and/or behaviors that show dedication to the organization.
- Demonstrates Business and Technology Acumen Understanding market pressures that drive
 the company's business. Understanding and applying knowledge of factors relating to workforce
 development systems and programs, department acumen, finance, and other program specific knowledge in

order to build a comprehensive business plan for own group. Having knowledge of operating systems and processes (both IT and people management), and other factors that affect profitability.

- **Develops the Skills and Abilities of Others** Building the skills and abilities of employees, providing stretching assignments and compelling employees to plan and develop. Accepting development of employees as a building block for organizational success.
- **Inspires Direct Reports** Challenging employees to do their best. Recognizing that each person has a unique set of internal motivators and using those motivators to make all employees want to do their best. Demonstrating that the work of every employee is critical to success and inviting each employee to share in the ownership of the unit's performance.
- Creates and Implements a Shared Vision & Strategy Creating, understanding and articulating a detailed picture, direction and future focus for the company, division, or other area of responsibility that is consistent with the higher-level vision of the organization and that clearly maps the way for others to some future period. Anticipating future industry trends, determining customer needs, and using this information to develop strategic business plans and goals. Demonstrating the ability to effectively translate strategic goals into appropriate and profitable product and service offerings.

For those individuals that are identified as High Potential Employees and are not selected for formal succession planning and development; each senior manager will be responsible for ensuring those employees identified will have challenging development goals on their annual Employee Development Plan.

Exhibit A – Succession Planning Replacement Chart See attached

Exhibit B – High Potential Employee Listing for 2022/2023 See attached

Department	Current Manager	Position	Yrs to Retire. Retire = 67 Yrs. Of Age	Position Targeted for SP&M 2022/2023	Interim Manager - Emergency Situation	Selected Succession Manager	Title	Position Ready Now	Position Ready 1 - 2 Yrs.	Position Ready 3
Executive	John Flanagan	President & CEO	15 - 20							
	Tammy Stahlgren	Administrative Services Coordinator	10 - 15							
		Admin Services Asst Vacant/Hold								
	Michelle Zieziula	SVP - Chief Impact Officer	10 - 15							
	Byron Clayton	SVP - Chief of Community and Talent Development	<5							
	Sheila Doyle	SVP - Chief Financial Officer	10 - 15							
	Donald Shepherd	Senior Director of Programs	<5							
Business Services	Kay Jefferson	VP of Business & Community Development	15 - 20		Michelle Zieziula					
	David Robinson	Business Development Manager	5 - 10		Kay Jefferson/Bus. Dev. Mgr.					
	Mario Rodriquez	Business Development Manager	<5		Kay Jefferson/Bus. Dev. Mgr.					
	Shalanda Ross	Business Development Manager	15 - 20		Kay Jefferson/Bus. Dev. Mgr.					
	Maria Suarez	Business Development Manager	20+		Kay Jefferson/Bus. Dev. Mgr.					
	Jonathan Wolf	Business Development Manager	20+		Kay Jefferson/Bus. Dev. Mgr.					
	Doug Earle	Sector Strategist/Military Family	10 - 15		Kay Jefferson/Bus. Dev. Mgr.					
	Jessie Gonzalez	Outreach Specialist	15 - 20		Kay Jefferson/Bus. Dev. Mgr.					
	Jemelle Wilds	Outreach Specialist	10 - 15		Kay Jefferson/Bus. Dev. Mgr.					
Community & Talent Development	Conchita Canty-Jones	Director of Student Engagement	10 - 15		Byron Clayton					
Compliance/Special Projects	April Torregiante	Director of Policy and Special Projects	20+		Donald Shepherd					
	Indhira Chambers	Special Projects Coordinator	15 - 20		•					
	Wesley Barr	Special Projects Coordinator	20+							
	Elizabeth Holtman	Program Monitor	10 - 15							
	Ivelisse Torres	Program Monitor	15 - 20							
	Jenifer Ward	Program Monitor	10 - 15							
Development	Michelle Schultz	Director of Development	20+		Michelle Zieziula					
Finance/Facilities	Anna Munro	VP of Fiscal & Administrative Compliance	10 - 15		Sheila Doyle					
	Luna Clark	Compliance Manager	20+		Anna Munro & Melissa Carroll					
	Melissa Carroll	Fiscal Compliance Coordinator	20+		Anna Munro & Luna Clark					

				Position Targeted						
Department	Current Manager	Position	Yrs to Retire. Retire = 67 Yrs. Of Age	for SP&M 2022/2023	Interim Manager - Emergency Situation	Selected Succession Manager	Title	Position Ready Now	Position Ready 1 - 2 Yrs.	Position Ready 3 - 5 Yrs.
	Kelly Goodpasture	Accounting Manager	20+		Sheila Doyle					
	Jessica Jenkins	Staff Accountants	20+		Kelly Goodpasture					
	Kayla Sizemore	Staff Accountants	20+		Kelly Goodpasture					
	Gamal Zahran	Facilities Manager	20+		Sheila Doyle					
		Facilities Technician Position (1)			Gamal Zahran					
Human Resources	Barry Martin	VP of Human Resources and Professional Development	5 - 10		Sheila Doyle & Dolores Martinez					
	Dolores Martinez	Human Resources Manager	15 - 20		Barry Martin					
Information Technology	Rich Beynon	Director of IT	10 - 15		Sheila Doyle and Outside Consultant					
	Brandon Pham	IT/MIS Coordinator	15 - 20		Rich Beynon					
		IT Technician - New - (1)								
M. 1. (* /D.11; D.1.)	D	VP of Marketing & Public	10 15		NC 1 11 77 1 1					
Marketing/Public Relations	Doug Tobin	Relations	10 - 15		Michelle Zieziula					
	Shedlyn Joseph	Marketing/Outreach Specialist	20+		Doug Tobin					
	Carla Ortiz	Marketing/Outreach Specialist	20+		Doug Tobin					
MIS/Data Services	Chad Kunerth	VP of MIS and Data Services	20+		Michelle Zieziula					
	Matthew Quevedo	MIS Coordinator	20+		Chad Kunerth					
		MIS Data Enrty Specialists								
		Positions (4)			Matthew Quevedo & Specialists					
Programs:										
Special Grants/Projects	Saleema Bennett	Program Director	20+							
		Program Coordinator -								
	Zachariah Pearson	VETS/Military Spouse	20+							
		Career Coach Positions (2)								-
		Program Coordinator - NDWG/ACE/TQA/Tech								
	Cynthia Diaz	Boost/Others	20+							
	Andres Baez	Lead Career Coach	20+							
		Career Coach Positions (3)								
		Recruiter Position (1)								
	Laura Llera-Pearsall	Disability Program Navigator	<5							
		,	<u> </u>							
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Department	Current Manager	Position	Yrs to Retire. Retire = 67 Yrs. Of Age	Position Targeted for SP&M 2022/2023	Interim Manager - Emergency Situation	Selected Succession Manager	Title	Position Ready Now	Position Ready 1 - 2 Yrs.	Position Ready 3
WIOA Youth/TBSH	Jennifer Wilson	Program Director	20+							
WIGHT TOWNS TEST	veilinier vvinsen	TBSH Lead Career Coach	20:							
		Positions (2) 6 - 8 Month Emp. TBSH Career Coach Positions								
		(15) 6 - 8 Month Emp.								
		WIOA Youth Placement								
		Coordinator & TBSH Youth								
	Danielle Copeland	Program Coordinator	20+							
		WIOA Youth Recruiting Coach								
		Positions (2)								
		TBSH Lead Career Coach								
		Position (1) 6 - 8 Month Emp.								
		TBSH Program Specialist								
		Positions (4) 6 - 8 Month Emp.								
		Specialist/Intern Positions (2) 4 -								
		6 Month Emp.								
	Leondra Foster	WIOA Youth Training Coordinator	20+							
		Lead Career Coach (1) Vacant/Hold								
		Career Coach Positions (7);								
		Vacant/Hold (2)								
		Program Specialist Positions (2)								
	Ornette James-Constantine	Youth Workshop Instructor	20+							
		•								
WTP/SNAP	Saleema Bennett	Program Director	20+							
	Michele McConnell	Program Coordinator	<5							
	Stephanie Serrano	Lead Career Coach - WTP	20+							
		WTP Career Coach Positions (9)								
		WTP Career Coach/Workshop								
		Instuctor (1) Vacant/Hold								
		WTP Program Specialist								
		Positions (2); 1 Vacanat/Hold								
	Samantha Childs	Lead Career Coach - SNAP	20+							
		SNAP Career Coach Positions (4); Vacant/Hold (1)								
		SNAP Program Specialists (1)								
		1		I	L	l				

				Position Targeted						
Department	Current Manager	Position	Yrs to Retire. Retire = 67 Yrs. Of Age	for SP&M 2022/2023	Interim Manager - Emergency Situation	Selected Succession Manager	Title	Position Ready Now	Position Ready 1 - 2 Yrs.	Position Ready 3
· P										
Outsourced Service Provider -										
Adult/Discloated Worker Programs and Business Services - EDSI										
	1 D:4:									
Regional Coordinator Project Acct/Specialist/Cont.	1 FOSITION									
Improvement										
Program Director	1 Position									
Adult/Dislocated Worker Services	31 Positions									
Business Services	7 Positions									
Outsourced Service Provider - One- Stop Operator & Career Srvices - EDSI										
One Stop Operator	1 Position									
Program Director										
Career Services Staff	26 Positions									
DEO Staff (Functional Supervision)	Anacelis Collazo	Jobs & Benefits Supervisor								
		ESR/Cust. Service Positions (8)								
	William Farnands	Jobs & Benefits Supervisor								
		DVOP/LVER Positions (10)								

CAREERSOURCE TAMPA BAY SUCCESSION PLAN PARTICIPANT ANNUAL DEVELOPMENT PLAN PLAN YEAR

The individual below has been selected as a potential candidate to further develop knowledge, skills and abilities (KSAs) to be able to assume the functions of a specific position or portions of a specific position in the future. This should not be construed as a guarantee of any position in the future. Rather, this plan which will be completed/updated annually, will document plan goals and progress in specific areas to measure position/function readiness to possibly assume these responsibilities in the future.

NAME. Clink have to output tout	
NAME: Click here to enter text.	
POSITION: Click here to enter text.	DEPARTMENT: Click here to enter text.
Short-Term Succession Goal:Click here to en	ter text.
Long-Term Succession Goal:Click here to en	ter text.
	ACTION PLAN
Development Area: Click here to enter text.	
Plan: Click here to enter text.	
Scheduled Date:Click here to enter text.	Completed Date:Click here to enter text.
Development Area: Click here to enter text.	
Plan: Click here to enter text.	
Scheduled Date:Click here to enter text.	Completed Date:Click here to enter text.
Development Area: Click here to enter text.	Completed Batterenot there to enter texts
-	
Plan: Click here to enter text.	
Scheduled Date:Click here to enter text.	Completed Date:Click here to enter text.
Employee Signature:	Date:
Employee Signature:	Date:
A copy of this plan is kept by all who signed a	and in H Resources.

GRADE 20	Mid 20 to Mid 21 = 8.2%	2015 Overall	2014 Overall	2013 Overall	2012 Overall
		Assessment	Assessment	Assessment	Assessment
NAME	POSITION				
	Account Clerk I	М	M	М	M
	Teller I - FT2	N/A	N/A	N/A	N/A
	Teller I - PT	N/A	N/A	N/A	N/A
	Teller I - FT2	M	M	M	M
	Teller I Float - FT2	N/A	N/A	N/A	N/A
	Teller I Float FC FT2	M	N/A	N/A	N/A
	Teller I PT HS	N/A	N/A	N/A	N/A
	Teller I FT2	N/A	N/A	N/A	N/A
	Teller I Float FT2	M	N/A	N/A	N/A
	Teller I	M	M	M	M
	Teller I FT2	M	M	N/A	N/A
	Teller I PT	N/A	N/A	N/A	N/A
	Teller I FT2	N/A	N/A	N/A	N/A
	Teller I PT	M	N/A	N/A	N/A
	Teller I PT HS	N/A	N/A	N/A	N/A
	Teller I PT	N/A	N/A	N/A	N/A
	Teller I PT	N/A	N/A	N/A	N/A
	Teller I FT2	M	N/A	N/A	N/A
	Teller I Float PT	N/A	N/A	N/A	N/A
	Teller I	M	N/A	N/A	N/A
	Teller I	M	M	N/A	N/A
(21)				·	,
GRADE 21	Mid 21 to Mid 22 = 11.8%	Overall	Overall	Overall	Overall
	Wild ET to Wild EE Trio/o	Assessment	Assessment	Assessment	Assessment
NAME	POSITION				
	POSITION	Assessment	Assessment	Assessment	Assessment
	POSITION Loan Servicing Clerk PT	Assessment N/A	Assessment N/A	Assessment N/A	Assessment N/A
	POSITION Loan Servicing Clerk PT Loan Servicing Clerk	Assessment N/A M	Assessment N/A M M	Assessment N/A M	Assessment N/A M
	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk	N/A M M	Assessment N/A M	N/A M N/A	N/A M N/A
	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk	N/A M M N/A	N/A M M N/A	N/A M N/A N/A N/A	N/A N/A N/A N/A
	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT)	N/A M M N/A M N/A M N/A	N/A N/A M N/A M N/A M N/A	N/A M N/A N/A N/A N/A N/A	N/A M N/A N/A N/A N/A N/A
	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II	N/A M M N/A M N/A M N/A M N/A M	N/A N/A M N/A M N/A N/A	N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A
	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II	N/A M M N/A M N/A M N/A M N/A M	N/A N N N/A N N/A N/A M N/A M N/A	N/A N/A N/A N/A N/A N/A M N/A M N/A M	N/A N/A N/A N/A N/A N/A M N/A M N/A M N/A
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NAME	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II (PT)	N/A M M N/A M N/A M M N/A M M M M M M	N/A N M N/A M N/A M N/A M N/A M N/A M N/A M	N/A N/A N/A N/A N/A N/A M N/A M N/A M N/A M N/A M	N/A
NAME (9)	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II (PT) Teller II (PT)	N/A N/A M N/A M N/A M N/A M M M M M M	N/A N/A M N/A M N/A M N/A M N/A M N/A M M M	N/A	N/A
NAME (9)	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II (PT) Teller II (PT)	N/A M M N/A M M N/A M M M Overall	N/A N/A M N/A M N/A M N/A M N/A M Overall	N/A N/A N/A N/A N/A N/A M N/A N/A	N/A N/A N/A N/A N/A N/A N/A N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II Teller II Teller II Teller II Mid 22 to Mid 23 = 11.5%	N/A M M N/A M M N/A M M M Overall	N/A N/A M N/A M N/A M N/A M N/A M Overall	N/A N/A N/A N/A N/A N/A M N/A N/A	N/A N/A N/A N/A N/A N/A N/A N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II Teller II Teller II Teller II Teller II POSITION	Assessment N/A M M N/A M M M M M M M M M Assessment	Assessment N/A M M N/A M N/A M N/A M Overall Assessment	Assessment N/A M N/A N/A M N/A M N/A M N/A M Overall Assessment	N/A N/A N/A N/A N/A N/A N/A N/A N/A Overall Assessment
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II Teller III Teller III Teller III Teller III Accounting Clerk II	Assessment N/A M M N/A M M M M M M M M M M M M M	N/A N/A M N/A M N/A M N/A M N/A M Overall Assessment	N/A	N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II Teller III Teller III Teller III Teller III Teller III Collections Representative I	N/A N/A M N/A M N/A M M M M M M M M M M M E Overall Assessment	N/A N/A M N/A M N/A M N/A M N/A M M M M M M M M M Overall Assessment	N/A N/A N/A N/A N/A N/A N/A N/A N/A M N/A M N/A M N/A M N/A	N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II Teller III Teller III Teller III Teller III Collections Representative I Facilities Operator II (PT)	Assessment N/A M N/A M N/A M M M M M M M M Coverall Assessment E M E	N/A N/A M N/A M N/A M N/A M N/A M N/A M M M M M M M Overall Assessment M M E	N/A N/A N/A N/A N/A N/A N/A N/A M N/A M N/A M N/A N/A N/A N/A N/A N/A	N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II Teller III Teller III Teller III Collections Representative I Facilities Operator II	Assessment N/A M M N/A M M M M M M M M M M Coverall Assessment E M E	Assessment N/A M M N/A M N/A M N/A M M M M M M M M Overall Assessment M M E E	Assessment N/A M N/A N/A M N/A M N/A M N/A M N/A M N/A N/A	N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II Teller II Teller II Odi 22 to Mid 23 = 11.5% POSITION Accounting Clerk II Collections Representative I Facilities Operator II Information Proc. Analyst	Assessment N/A M M N/A M M M M M M M M M M M Coverall Assessment E M E M	Assessment N/A M N/A M N/A M N/A M M Overall Assessment M E E	N/A	N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II Teller II Mid 22 to Mid 23 = 11.5% POSITION Accounting Clerk II Collections Representative I Facilities Operator II Information Proc. Analyst Indirect Loan Processor	Assessment N/A M M N/A M M M M M M M M M M Coverall Assessment E M M E E M M M	Assessment N/A M M N/A M N/A M N/A M M M M M M M M Coverall Assessment M M M M M M M M M M M M M	N/A	N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II Teller II Teller II Mid 22 to Mid 23 = 11.5% POSITION Accounting Clerk II Collections Representative I Facilities Operator II (PT) Facilities Operator II Information Proc. Analyst Indirect Loan Processor Internal Controls Clerk	N/A N/A M M N/A M M N/A M M M M M M M M M M M M M M M M M M M	N/A	N/A	N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II (PT) Teller II Mid 22 to Mid 23 = 11.5% POSITION Accounting Clerk II Collections Representative I Facilities Operator II (PT) Facilities Operator III Information Proc. Analyst Indirect Loan Processor Internal Controls Clerk Internal Controls Clerk	Assessment N/A M M N/A M M M M M M M M M M M M M	N/A	N/A	N/A
NAME (9) GRADE 22	POSITION Loan Servicing Clerk PT Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Loan Servicing Clerk Teller II (PT) Teller II Teller II (PT) Teller III Mid 22 to Mid 23 = 11.5% POSITION Accounting Clerk II Collections Representative I Facilities Operator II (PT) Facilities Operator III Information Proc. Analyst Indirect Loan Processor Internal Controls Clerk Internal Controls Clerk Item Processing Clerk II	Assessment N/A M M N/A M M M M M M M M M M M M M	N/A	N/A	N/A

	Loan Processor	M	M	E	E
	Teller III FT2	M	N/A	N/A	N/A
	Teller III FT2	M	N/A	N/A	N/A
	Teller III FT2	M	N/A	N/A	N/A
	Teller III	M	M	М	M
	Teller III	M	M	М	М
	Teller III	М	M	М	М
	Teller III	М	M	М	М
	Teller III	М	M	М	М
	Teller III	М	М	М	М
	Teller III	М	М	М	E
	Teller III	М	М	М	М
	Teller III	М	М	М	М
	Teller III	Е	E	М	М
	Teller III FT2	М	N/A	N/A	N/A
(27)	10.001.001.00		1471	1,77.	14/11
GRADE 23	Mid 23 to Mid 24 = 9.9%	Overall	Overall	Overall	Overall
0.0.02	1911d 25 to 1911d 24 = 5.576	Assessment	Assessment	Assessment	Assessment
NAME	POSITION	7.000001110110	71000001110111	71000001110111	71000001110111
	Assistant Controller	М	М	М	D
	Call Center Prepresentative PT	M	N/A	N/A	N/A
	Call Center Representative	M	M	M	M
	Call Center Representative	M	M	M	M
	Call Center Prepresentative PT	M	D	M	M
	Call Center Representative FT2	N/A	N/A	N/A	N/A
	CSR I	E E	E E	E E	M
	CSR I	M	M	M M	M
	CSR I	M	M	M	M
	Deposit Ops Clerk II FT2	N/A	N/A	N/A	N/A
	Deposit Ops Clerk II	M	M	M	N/A
	Deposit Ops Clerk II	M	M	M	M
	Deposit Ops Clerk II	M	M	M	M
		E	E E	M	M
	Deposit Ops Clerk II FT2		E	E E	ļ
	Deposit Ops Clerk II	E E	E E	E E	E E
	Float Branch Supervisor - Teller III			E E	
	Float Branch Supervisor - Teller III	M	M		M
	Junior Credit Analyst	M M	M E	M M	N/A
(40)	Loan Servicing Specialist	IVI	E E	IVI	M
(19) GRADE 24		Overall	Overall	Overall	0
GRADE 24	Mid 24 to Mid 25 = 20.7%				Overall
NABAT	POSITION	Assessment	Assessment	Assessment	Assessment
NAME	POSITION				
	Branch Operations Asst.	M	M	M	M
	Branch Operations Asst.	E	E	E	E
	Branch Supervisor	M	M	M	M
	Branch Supervisor FT2	M	N/A	N/A	N/A
	Branch Supervisor	М	N/A	N/A	N/A
	Branch Supervisor	M	M	M	M
	Branch Supervisor	N/A	N/A	N/A	N/A
	Branch Supervisor	М	М	М	M
	Branch Supervisor	Е	М	М	M
	Branch Supervisor	М	М	Е	M
	Branch Supervisor	E	E	E	E

(1)	netali Sales Officer - Salariea NE	M		<u> </u>	
NAME	POSITION Retail Sales Officer - Salaried NE		E	E	E
		Assessment	Assessment	Assessment	Assessment
GRADE 25		Overall	Overall	Overall	Overall
(26)					
	Loan Processing Supervisor	N/A	N/A	N/A	N/A
	Item Processing Clerk II	E	E	E	E
	Executive Assistant PT	М	М	E	E
	Call Center Representative	E	E	М	N/A
	Electronic Service Rep/Call Ctr	E	E	E	E
	Deposit Operations Supervisor	E	E	E	E
	CSR II	М	М	E	M
	CSR II	М	М	E	M
	Collections Representative II	М	E	E	E
	Branch Supervisor	М	E	E	E
	Branch Supervisor FT2	М	N/A	N/A	N/A
	Branch Supervisor FT2	М	N/A	N/A	N/A
	Branch Supervisor	М	М	М	M
	Branch Supervisor	М	М	М	M
	Branch Supervisor	M	M	M	M