Workforce Performance Committee

CareerSource Tampa Bay

May 3, 2023 9:00 AM - 10:00 AM EDT

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- **A. Next Workforce Performance Meeting - May 3, 2023**

Pledge of Allegiance

CareerSource TAMPA BAY

Workforce Performance Committee Minutes

CareerSource Tampa Bay
Feb 1, 2023 at 9:00 AM EST

Attendance

Present:
Members: Meredith Abel (remote), Meredith Abel (remote), Tom Aderhold (remote), Stephanie Brown-Gilmore (remote), John Howell (remote), Jermaine White (remote)

Attendance

Present:
Members: Saleema Bennett (remote), Rich Beynon (remote), Leondra Foster (remote), Don Shepherd (remote), Melissa Carroll (remote), Chad Kunerth (remote), Anna Munro (remote), Tammy Stahlgren (remote), Doug Tobin (remote), April Torregiante (remote), Michelle Zieziula (remote)
Guests: Nancy Brown -Division of the Blind (remote), Marcela Blanchett - Division of the Blind (remote), Paul Casebolt - EDSI (remote)

Absent:
Board Liaison : Ken Jones

I. Call to order, Welcome and Roll Call (Presenters: Steve Morey)

Chair, Steve Morey called the meeting to order at 9:01 a.m. There was a quorum present.

II. Pledge of Allegiance (Presenters: Steve Morey)

Tom Aderhold led the Pledge of Allegiance.

III. Public Comments

There were none.

IV. Action / Discussion Items

A. Approval of Minutes - November 2, 2022 Workforce Performance Committee Meeting (Presenters: Steve Morey)

Motion:
To approve the minutes from the November 2, 2022 Workforce Performance Committee meeting.

Motion carried.

B. Approval of Training Provider (Presenters: Melissa Carroll)

DRAFT

Motion:

To approve Finlay Institute of Nursing's new training provider application to include the aforementioned training programs.

Motion carried.

V. Information Items

A. PY22-23 Strategic Metrics Dashboard Update (Presenters: Chad Kunerth)

There was a high-level overview of the Live Strategic Goals Dashboard. Link to the live dashboard: Strategic Goals Live Dashboard Link

B. REACH Q1 Performance Review (Presenters: Chad Kunerth)

Mr. Kunerth reviewed our 1st Quarter letter grades for Program Year 2022-2023. All 7 measures were reviewed including our rank in each area. We received an "A" average with a score of 94.07, making us the fourth highest performing board in the state. We are happy with how the measures are going.

C. WIOA Primary Indicators of Performance: PY 22-23 July 22-Sep. 22 (Presenters: Chad Kunerth)

Ratings are measured by how you have performed against goals: Exceeding (goals), Meeting, or Not Meeting.

Highlights - Region 15 Measures -
- Exceeding in 8 Metrics
- Meeting in 7 Metrics
- Not Meeting in 3 Metrics

Highlights - State Measures
- Exceeding in 12 Metrics
- Meeting in 3 Metrics
- Not Meeting in 2 Metrics

Overall, we are performing well. There was a request to compare regions that have the same target industries.

D. Training Provider Performance Report PY22-23 (Presenters: Chad Kunerth)

This report is from last program year PY 22-23, January 1, 2022-December 31, 2022. We use three criteria to gauge success for this program: wage rate at $15.25 or above, completion rate of 65% or above, and placement rate of 70% or above.

- 28 programs are meeting all three of the criteria.
- 26 programs are meeting two of the criteria.
- 20 programs are meeting one of the criteria.

- 27 did not meet any of the established criteria

Due to COVID-19, there is a moratorium in place on removing providers based on poor performance. DEO will be enforcing performance. We are waiting for their plan.

E. One-Stop Operator Update (Presenters: Paul Casebolt)

Highlights

- 51% of customers learned about CareerSource Tampa Bay through a referral from another agency.
- 44% of respondents attended an in-person or online workshop.
- 68% of respondents found the resources received in attaining new employment to be "extremely valuable" to "very valuable".
- 45 Overall Net Promoter Score.
- On January 24, CareerSource Tampa Bay hosted a launch event for the Career Clarity Pod.

F. Special Grants Update (Presenters: Saleema Bennett)

The following grant highlights were reviewed:
Tech Boost Grant is utilized to increase Information Technology and IT-related industry sector-based credentials and work-based learning.

- 45 Enrollments since the launch of the program.
- Total budget: $350,000.
- 67.1% of the year's budget has been obligated.

Tech Quest Apprenticeship Grant targets IT candidates for apprenticeship and pre-apprenticeship programs enrollment.

- 38 Enrollments in PY 22-23.
- Total budget: $42,000.
- 54.3% of the year's budget has been obligated.

National Dislocated Worker Grant (NWDG) targets assisting Hillsborough County residents that have been impacted by Covid to be placed in temporary employment or receive occupational skills training.
PY 22-23

- PWE - 26 Enrollments.
- OST -9 Enrollments.
- Total Served: 35.

Grant TD

- PWE: 62 Enrollments.
- OST: 21 Enrollments.
- Total Served: 83.
- PWE Total budget: $.78,942.
- 100% of the year's budget has been obligated.
- OST Total Budget $98,461.
- 100% of the year's budget has been obligated.

G. Training Provider Updates (Presenters: Melissa Carroll)

CSTB has approved 6 training providers that have met the requirements for continued eligibility and have renewal agreements.
No discussion occurred.

VI. Industry Insights

There were no Industry Insight updates.

VII. Future Business

There was none.

VIII. Adjournment

The meeting was adjourned at 9:58 a.m.
Minutes prepared by Tammy Stahlgren, Administrative Services Coordinator.

DRAFT

Action Item
Approval of Training Programs

Process for Current Training Providers to Add Additional Programs

Applications for approval of new training programs for an existing training provider is year-round. The following must be provided for each training program:

a) Program Cost & Performance Data Worksheet
b) A complete course description and new fee schedule; and
c) A copy of license that includes the course or program being added, if applicable.

Current application threshold criteria per the Eligible Training Provider Policy are as follows:

- Limit new training providers/new training programs to a maximum of 12 enrollments until performance is established.
- ITA Cap: Training customers may receive training assistance under ITA services up to a lifetime cap of $7,500.00 per individual.
- Limit training programs to those with a minimum entry level wage rate of $16.25 per hour* (based on annual regionally adjusted wage rate)

Customer Choice

WIOA training services must be provided in a manner that maximizes informed consumer choice in selecting an eligible provider. Individuals who are interested in training services are made aware of the full array of training services by CSTB. They are invited to review and research training providers and programs outlined on the CSTB's approved training provider list. Training provider and program selections must fall on CSTB's ETPL to be considered for enrollment through the WIOA program.

Information for Tables Below

- Average Wage at Placement was provided by the Training Provider
- Entry Wage Rate based on the Standard Occupational Classification (SOC) code for the training program listed on the CSTB Region 15 - Regional Targeted Occupation List for PY 22-23*.
- Color legend:

Does not meet the minimum entry level wage rate
Does not meet completion rate of 65%
Does not meet wage rate and completion rate

New Horizon's Computer Learning Center of Gulf Coast Florida

5402 W. Laurel St. Bldg. 1A, Suite 106, Tampa, FL 33607

New Horizon's Computer Learning Center of Gulf Coast Florida is applying for the addition of (2) new training programs.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Completion Rate	Average Wage at Placement	RTOL 22-23 Entry Wage Rate*
Preparatory Program for Back End Web Developer	Included	$8,000.00	Included	$8,000.00	8 weeks	N/A – New Program	N/A – New Program	$21.29
Preparatory Program for Front End Web Developer	Included	$8,000.00	Included	$8,000.00	8 weeks	N/A – New Program	N/A – New Program	$21.29

Potential Financial Impact	Board Affiliated
• Maximum Potential CSTB Financial Impact: For 12 enrollments for the program is: $180,000 (12 x $15,000)	• Not Applicable NOTE: At full board meeting this will require related party voting, at which time board member will be required to abstain.

Net Synergy Virtual Solutions dba LT3 Academy

12204 University Mall Court, Tampa, FL 33612

LT3 Academy is applying for the addition of (3) new pre-apprenticeship training programs.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Completion Rate	Average Wage at Placement	RTOL 22-23 Entry Wage Rate*
Cyber Security Pre-Apprenticeship Program	Included	$9,995.00	Included	$9,995.00	6 months	N/A – New Program	N/A – New Program	$19.79
Helpdesk Technician (Computer Support Specialist) Pre-Apprenticeship Program	Included	$9,995.00	Included	$9,995.00	6 months	N/A – New Program	N/A – New Program	$15.61
Material Coordinator (Alt Title: Supply Chain Tech) Pre-Apprenticeship Program	Included	$9,995.00	Included	$9,995.00	6 months	N/A – New Program	N/A – New Program	$14.71

Potential Financial Impact	Board Affiliated
• Maximum Potential CSTB Financial Impact: For 12 enrollments for the program is: $270,000 (12 x $22,500)	• Not Applicable NOTE: At full board meeting this will require related party voting, at which time board member will be required to abstain.

Knowledge Quest Education Solutions dba Learning Alliance Corporation

5910 B-Breckenridge Parkway, Tampa, FL 33610

Learning Alliance Corporation is applying for the addition of (2) new training programs.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Completion Rate	Average Wage at Placement	RTOL 22-23 Entry Wage Rate*
Broadband Fiber Digital Installer	Included	$6,500.00	Included	$6,500.00	3 weeks	86%	$22.00	$29.75
Broadband Wireless Digital Installer	Included	$6,500.00	Included	$6,500.00	3 weeks	82%	$22.00	$29.75

Potential Financial Impact	Board Affiliated
• Maximum Potential CSTB Financial Impact: For 12 enrollments for the program is: $156,000 (12 x $13,000)	• Not Applicable NOTE: At full board meeting this will require related party voting, at which time board member will be required to abstain.

Hillsborough Community College

10451 Nancy Watkins Drive, Brandon, FL 33619

Hillsborough Community College is applying for the addition of (1) new training program.

Courses/Certificate/Diploma Programs

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Completion Rate	Average Wage at Placement	RTOL 22-23 Entry Wage Rate*
Electrical Line Worker	Included	$6,500.00	Included	$6,500.00	4 months	N/A – New Program	N/A – New Program	$29.75

Potential Financial Impact	Board Affiliated
• Maximum Potential CSTB Financial Impact: For 12 enrollments for the program is: $78,000 (12 x $6,500)	• Dr. Brian Mann NOTE: At full board meeting this will require related party voting, at which time board member will be required to abstain.

Recommendation: Approval of New Horizon's Computer Learning Center of Gulf Coast Florida, LT3 Academy, Learning Alliance Corporation, and Hillsborough Community College's application for new training programs.

Action Item

Removal of Training Provider Performance Moratorium

Per WIOA Section 122(b)(3), a Local Board, through local policy, may establish additional criteria and required information for program eligibility within its Local Area. This may include setting required levels of performance as criteria for training providers (and their programs) to become or remain eligible to provide training services programs in that Local Board's particular Local Area.

On October 10, 2018, the Workforce Solutions Committee approved the additional Training Provider requirements effective July 1, 2019. On November 15, 2018 the Board of Directors approved the additional Training Provider requirements effective July 1, 2019. CareerSource Tampa Bay added the following training provider performance requirements in order to maintain continued eligibility:

a) **Employment Rate**. Each program will maintain a 70% rate of employment for all students that received CSTB funding assistance. This rate will be inclusive of those that did not complete training. Under this requirement both full and part time employment and employment outside the field of training will be considered as a positive outcome. Employment rate is measured by those who obtain employment within 180 days of the completion of training.

b) **Completion Rate**. Each program completion will maintain a 65% successful completion rate per training program.

c) **Wage Rate**. Currently, each training program must meet the minimum entry level wage rate in effect for the applicable period. This wage rate is adjusted annually by the State based on the Florida Price Index in effect for CSTB or otherwise established by CSTB Board of Directors.

NOTE: New program enrollments are limited to 12 enrollments until performance is established.

On May 21st, 2021, the Board of Directors approved a moratorium on the Training Provider Performance Thresholds due to the COVID-19 pandemic and national unemployment crisis. CSTB continued to track the ETPL Training Provider Performance and report out on a quarterly basis and provide to the Workforce Performance Committee, Executive Committee and Board of Directors. This was for reporting purposes only as no decision were made due to the existing moratorium.

On June April 26th, 2021, HB 1507 was passed by the Florida Senate and signed into law by the Governor on June 28th, 2021. HB 1507 will have an impact on these requirements as the Department of Economic Opportunity (DEO) will be establishing performance criteria for the Master Credentials List which will impact the ETPL.

- Initial and subsequent eligibility criteria, based on input from the state board, local workforce development boards, the Department of Education, and other stakeholders, for the Workforce Innovation and Opportunity Act eligible training provider list. This list directs training resources to programs leading to employment in high-demand and high-priority occupations that provide economic security, particularly those occupations facing a shortage of skilled workers. A training provider who offers training to obtain a credential on the Master Credentials List u[illegible]s. 445.004(4)(h), may not be included on a state or

local eligible training provider list if the provider fails to submit the required information or fails to meet initial or subsequent eligibility criteria. Subsequent eligibility criteria must use the performance and outcome measures defined and reported under s. 1008.40, to determine whether each program offered by a training provider is qualified to remain on the list.

- For the 2021-2022 program year, the Department of Economic Opportunity and the Department of Education shall establish the minimum criteria a training provider must achieve for completion, earnings, and employment rates of eligible participants. The minimum program criteria may not exceed the threshold at which more than 20 percent of all eligible training providers in the state would fall below.

To date, performance thresholds requirements have not been implemented by the Department of Economic Opportunity.

Recommendation:

Staff are recommending the removal of the Training Provider Performance Moratorium effective July 1st, 2023. CSTB defined performance measures will remain in effect until the Department of Economic Opportunity implements statewide performance criteria.

Information Item

PY22-23 Strategic Metrics Dashboard Update

Here's the link to the live dashboard: Strategic Goals Live Dashboard Link

Introduction

This document was created to support individual CSTB Strategic PY22-23 Strategic Metrics Dashboard users as they review and interact with the Dashboard tool and seek to better understand the methodology for how metrics are calculated and reported.

Dashboard Data Dictionary

Individuals Served- Count of distinct customers that are assigned to Region 15 and have received a service or activity in WIOA, Generic Programs, WP, TAA, SNAP, or WT with an activity or service actual begin date between 7/1/2022 and 06/30/2023.

WP Enrolled- Count of distinct customers that are assigned to Region 15 and are enrolled in the Wagner-Peyser program with a participation date between 7/1/2022 and 06/30/2023.

Employer Satisfaction- Percentage of employers who select effective or higher to the monthly employer survey question "How effective has the CSTB staff been in providing you the services you need?" between 7/1/2021 and 6/30/2022.

Placements- Distinct count of customers assigned to Region 15 that had an activity code between 750 and 883 with an actual date between 7/1/2022 and 6/30/2023, a job placement start date in OSST between 7/1/2022 and 6/30/2023 or employment entered on the case closure with a closure date between 7/1/2022 and 6/30/2023.

Business Penetration- Count of distinct employers assigned to Region 15 who receive a service between 7/1/2022 and 6/30/2023.

Repeat Business Percentage- Count of distinct employers assigned to Region 15 who receive a service between 7/1/2022 and 6/30/2023 who received a service from CSTB between 7/1/2019 and 6/30/2022 divided by count of distinct employers assigned to Region 15 who receive a service between 7/1/2022 and 6/30/2023

Work Experience Enrolled- Count of customers assigned to Region 15 who receive a Work Experience activity with an actual begin date between 7/1/2022 and 6/30/2023.

OJT/Apprenticeship Enrolled- Count of customers assigned to Region 15 who receive an On-the-Job or Registered Apprenticeship activity with an actual begin date between 7/1/2022 and 6/30/2023.

New Partners- Count of new partners with CSTB who are registered in Unite US portal allowing partner to both send referrals to and receive referrals from CSTB.

Services Provided- Count of services, both staff assisted and self-service, provided to customers assigned to Region 15 with an actual date between 7/1/2022 and 6/30/2023.

Completion to Funding- Count of distinct WIOA and WP customers assigned to Region 15 who, between 7/1/2022 and 6/30/2023, have gone 90 days without a service who do not have a currently open activity divided by the distinct count of WIOA and WP customers who have an open activity or a last activity date within 90 days.

WP Entered Employment %- Count of WP Customers assigned to Region 15 who received a placement service between 7/1/2022 and 6/30/2023 divided by all WP Customers who have an active WP enrollment between 7/1/2022 and 6/30/2023.

Youth Training Counts- Count of WIOA Youth customers assigned to Region 15 who have an Occupational Skills Training, Apprenticeship, On-the-Job Training or Work Experience activity between 7/1/2022 and 6/30/2023.

Partner Referrals- Count of referrals provided by CSTB to partners within the Unite Us platform between 7/1/2022 and 6/30/2023.

CareerSource TAMPA BAY

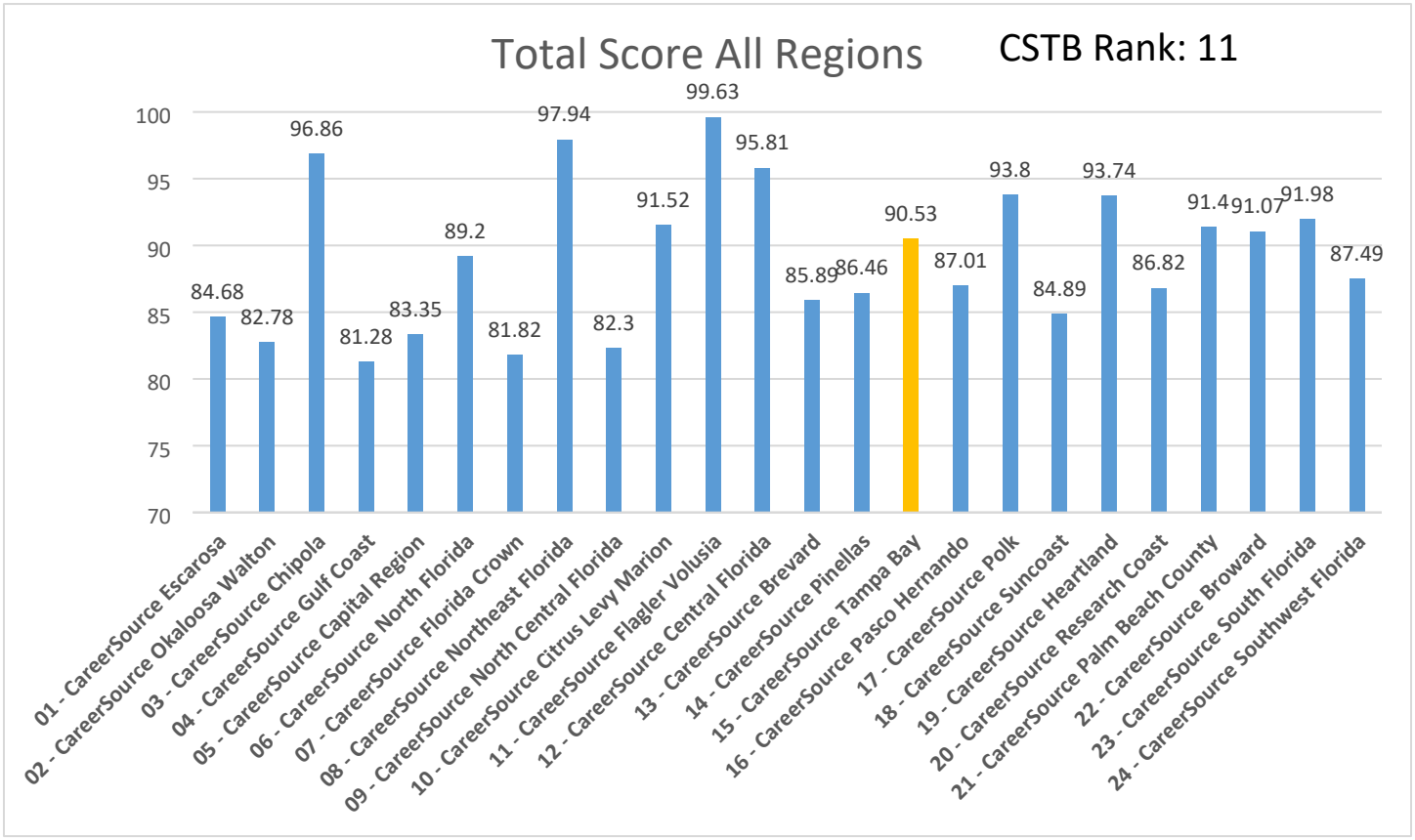
Information Item

REACH Performance Review

Background: On April 11th, 2023 CareerSource Florida Released Program Year 2022-2023 Quarter 2 Letter Grades for all 24 Florida Workforce Regions. Specific performance is reviewed below and is also available at https://analytics.careersourceflorida.com/LetterGrades.

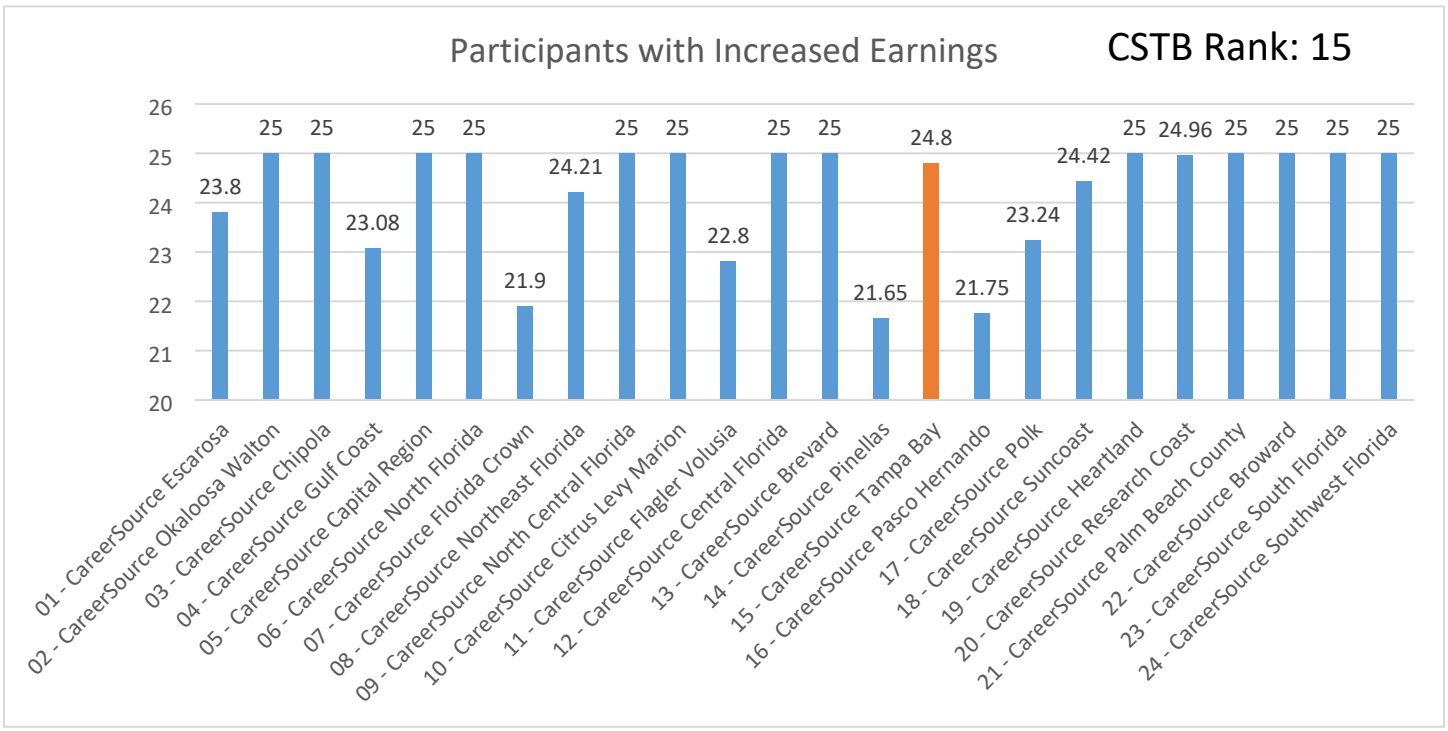
Region	Final Score	Letter Grade
01 - CareerSource Escarosa	84.68	B
02 - CareerSource Okaloosa Walton	82.78	B-
03 - CareerSource Chipola	96.86	A
04 - CareerSource Gulf Coast	81.28	B-
05 - CareerSource Capital Region	83.35	B-
06 - CareerSource North Florida	89.2	B+
07 - CareerSource Florida Crown	81.82	B-
08 - CareerSource Northeast Florida	97.94	A+
09 - CareerSource North Central Florida	82.3	B-
10 - CareerSource Citrus Levy Marion	91.52	A-
11 - CareerSource Flagler Volusia	99.63	A+
12 - CareerSource Central Florida	95.81	A
13 - CareerSource Brevard	85.89	B
14 - CareerSource Pinellas	86.46	B
15 - CareerSource Tampa Bay	90.53	A-
16 - CareerSource Pasco Hernando	87.01	B+
17 - CareerSource Polk	93.8	A
18 - CareerSource Suncoast	84.89	B
19 - CareerSource Heartland	93.74	A
20 - CareerSource Research Coast	86.82	B
21 - CareerSource Palm Beach County	91.4	A-
22 - CareerSource Broward	91.07	A-
23 - CareerSource South Florida	91.98	A-
24 - CareerSource Southwest Florida	87.49	B+

Total Scores



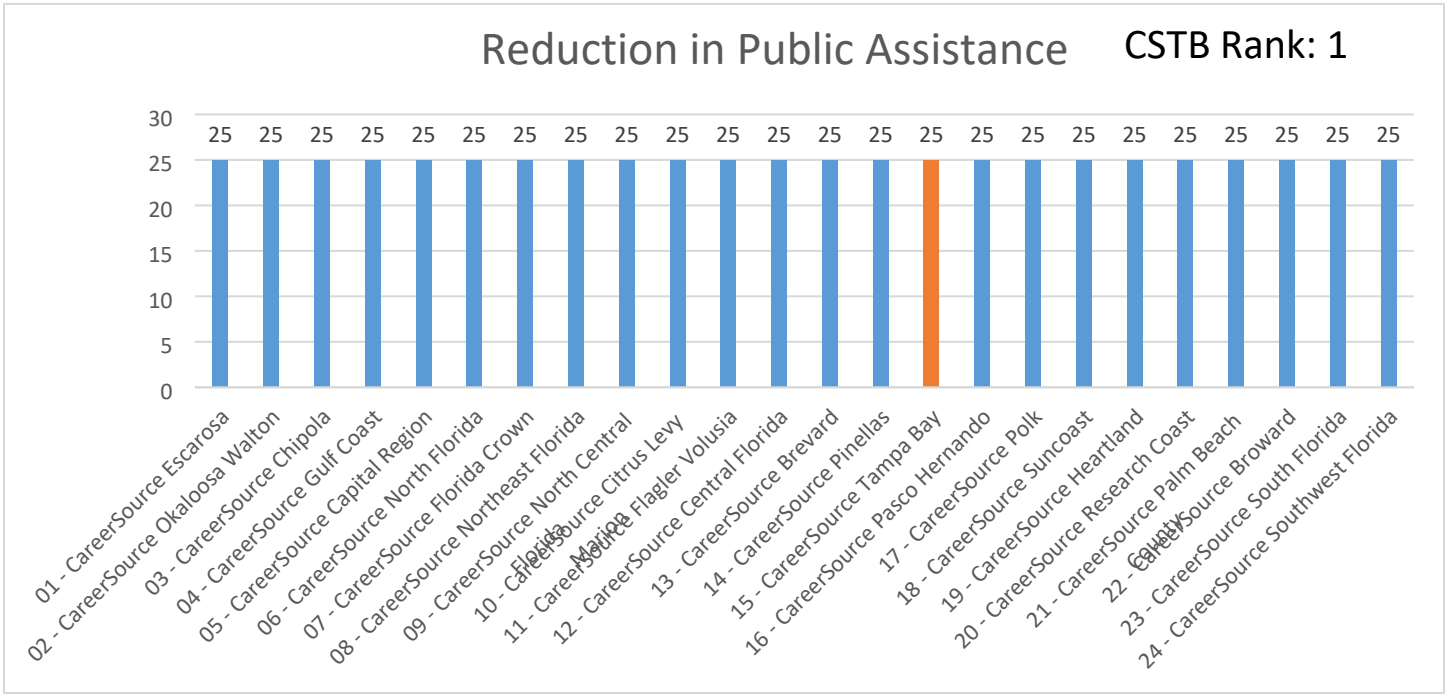
Measure 1- Participants with Increased Earnings

The percentage of participants who earned more the second quarter after exit than before their engagement with the local workforce development board.



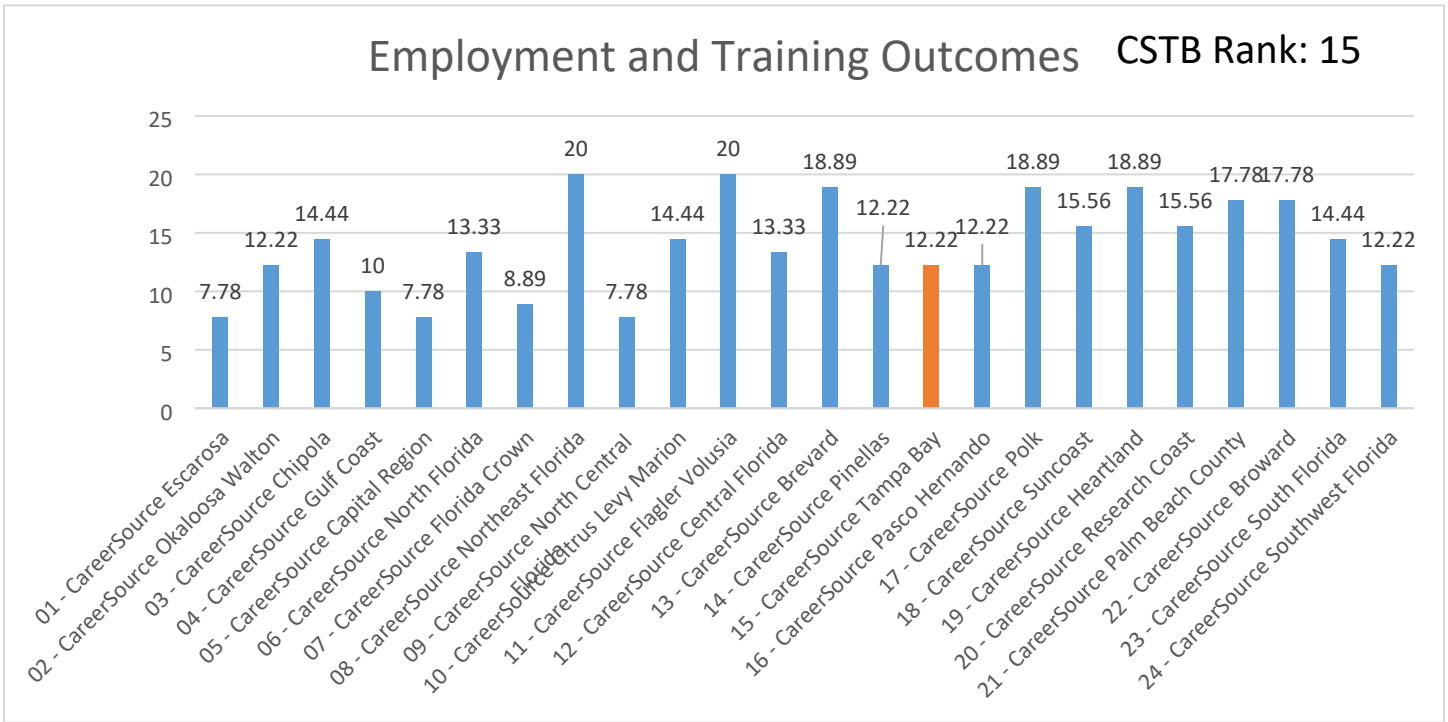
Measure 2 – Reduction in Public Assistance

The percentage of exiters who received SNAP or TANF benefits during their engagement with the local workforce development board who were no longer receiving SNAP or TANF benefits in the fourth quarter after exit.



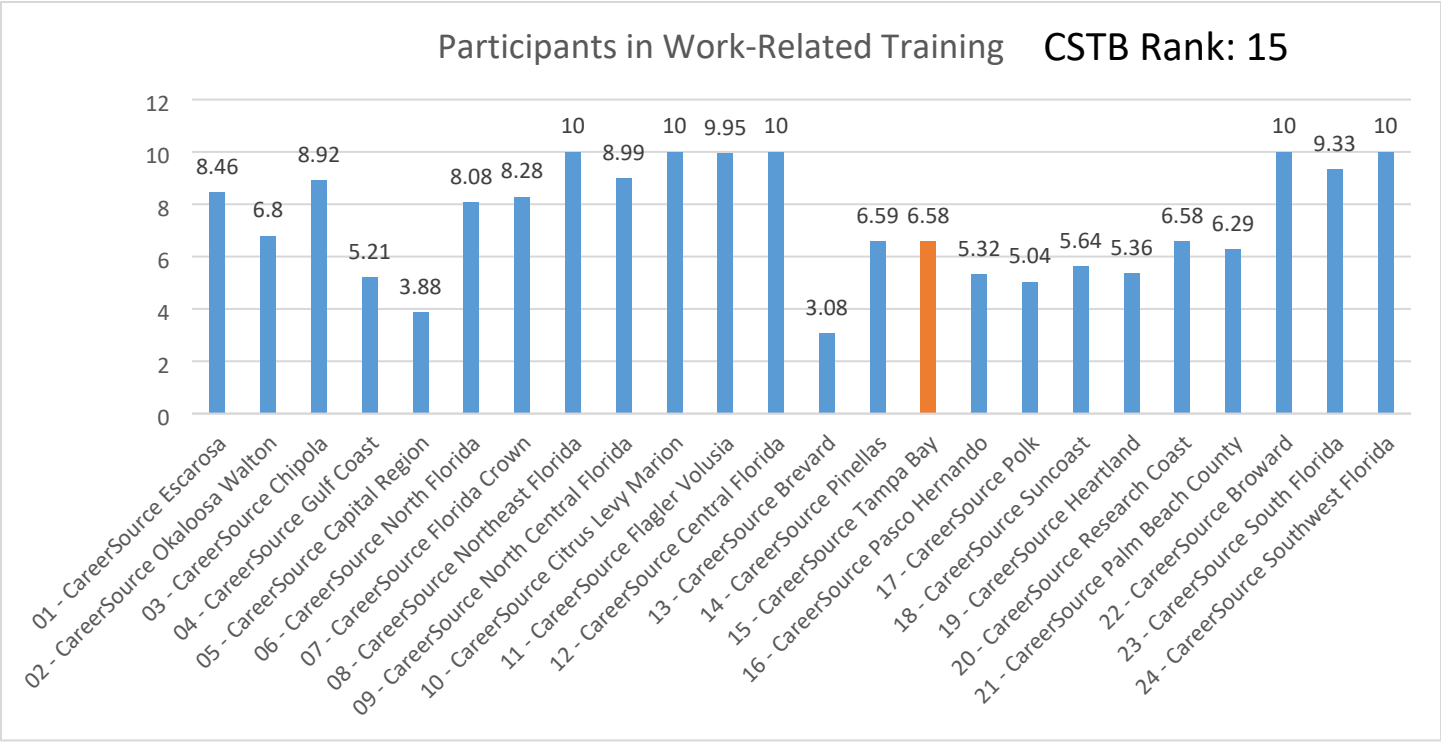
Measure 3 – Employment and Training Outcomes

Comprises the local workforce development board's existing 18 federal accountability measures.



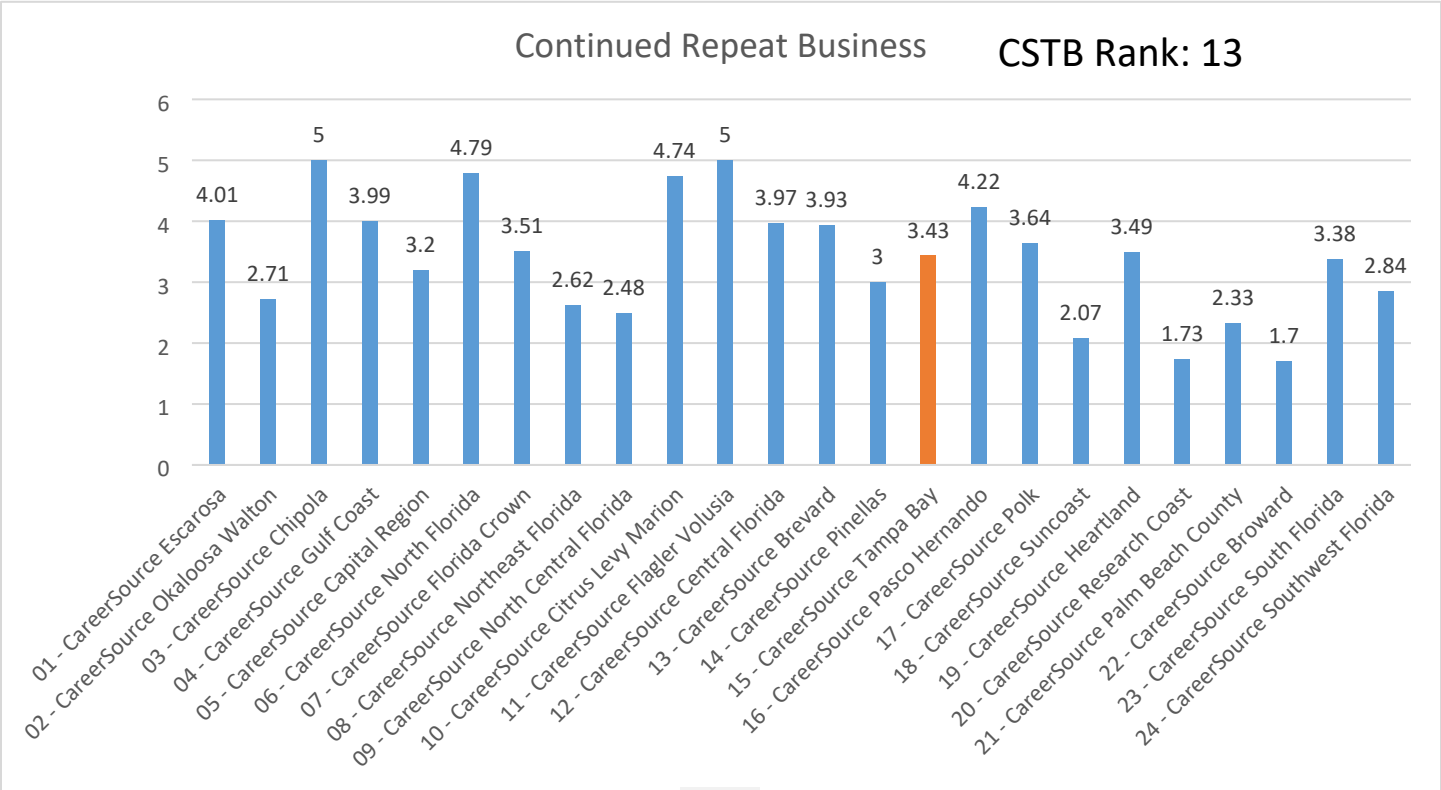
Measure 4 – Participants in Work-Related Training

The percentage of all job seekers who were enrolled in work-related training.



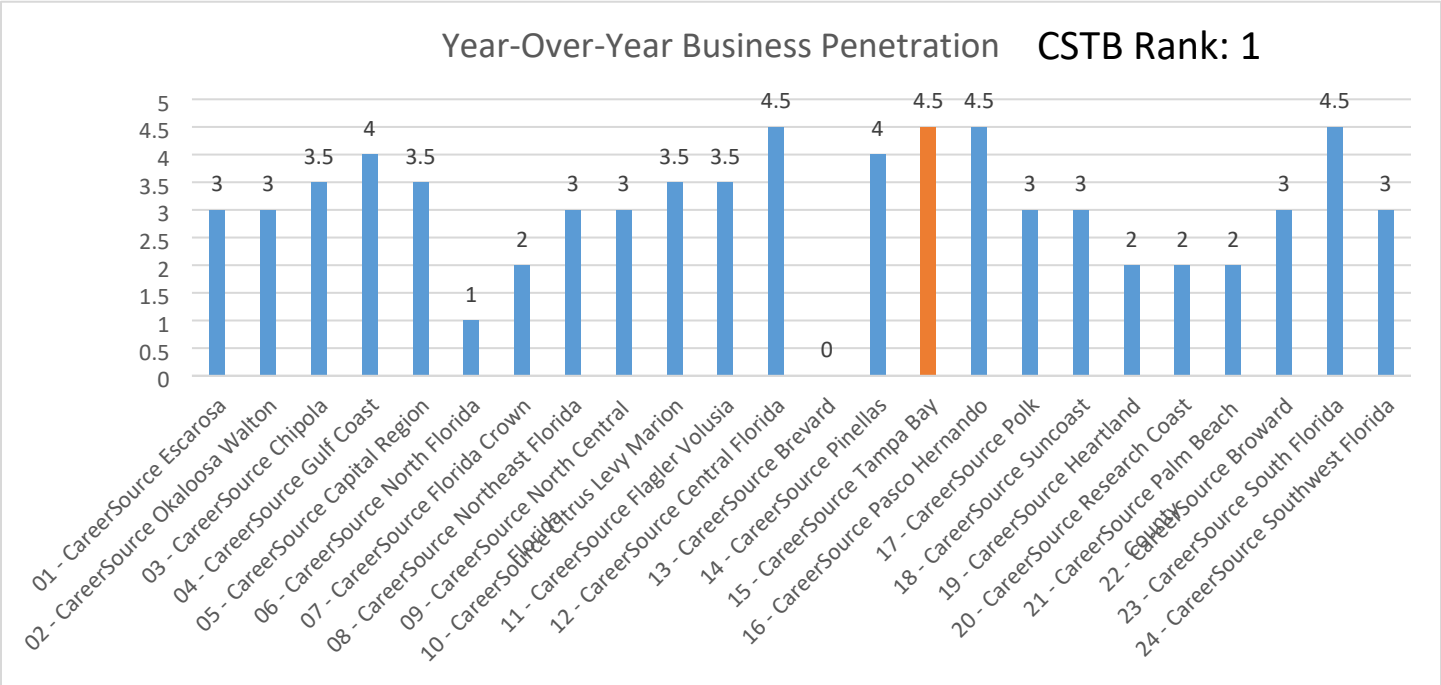
Measure 5- Continued Repeat Business

Percentage of employers served in prior three years that continued to be served in the current program year.



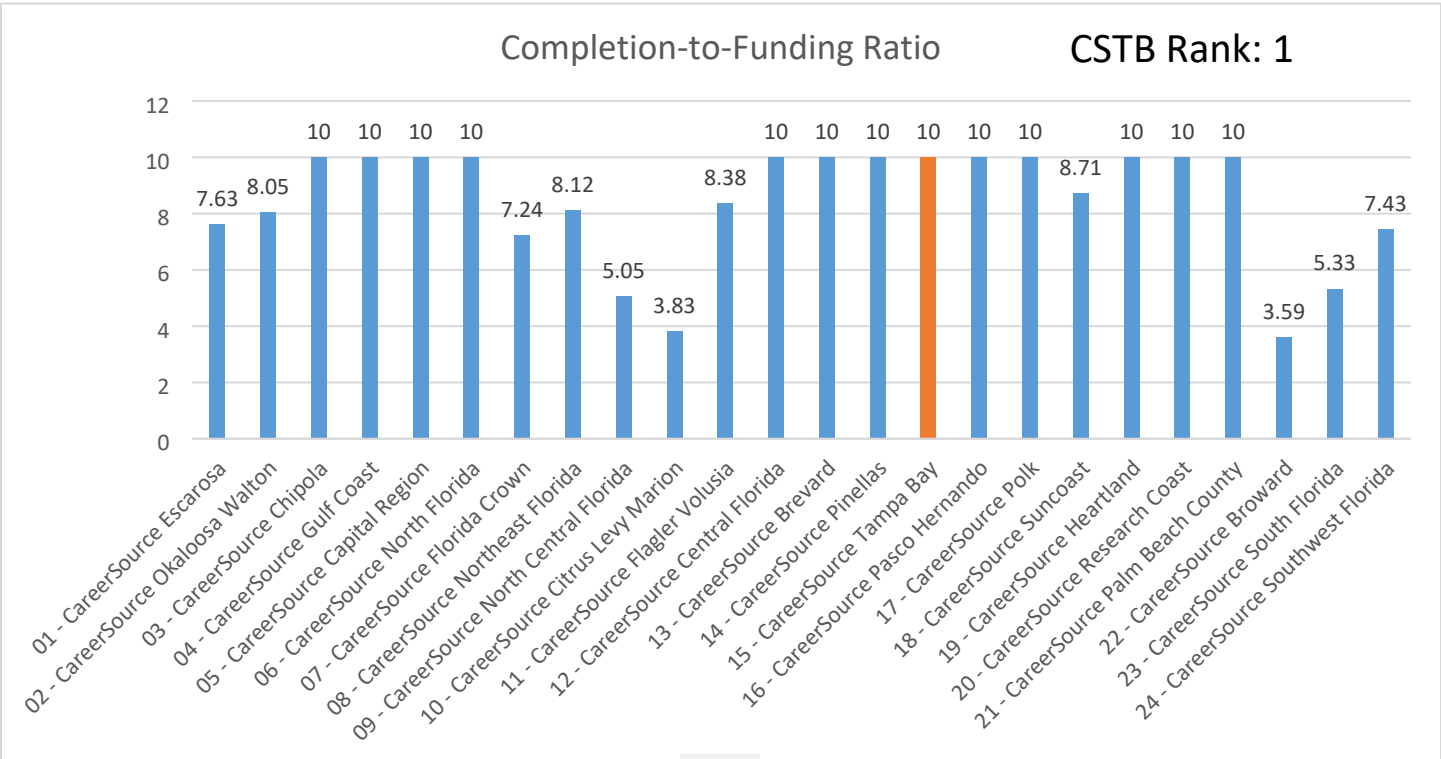
Measure 6 - Year-Over-Year Business Penetration

Compares the percentage of employers served this year to the total number of active employers assigned to CSTB in Employ Florida to the percentage served in the prior year.



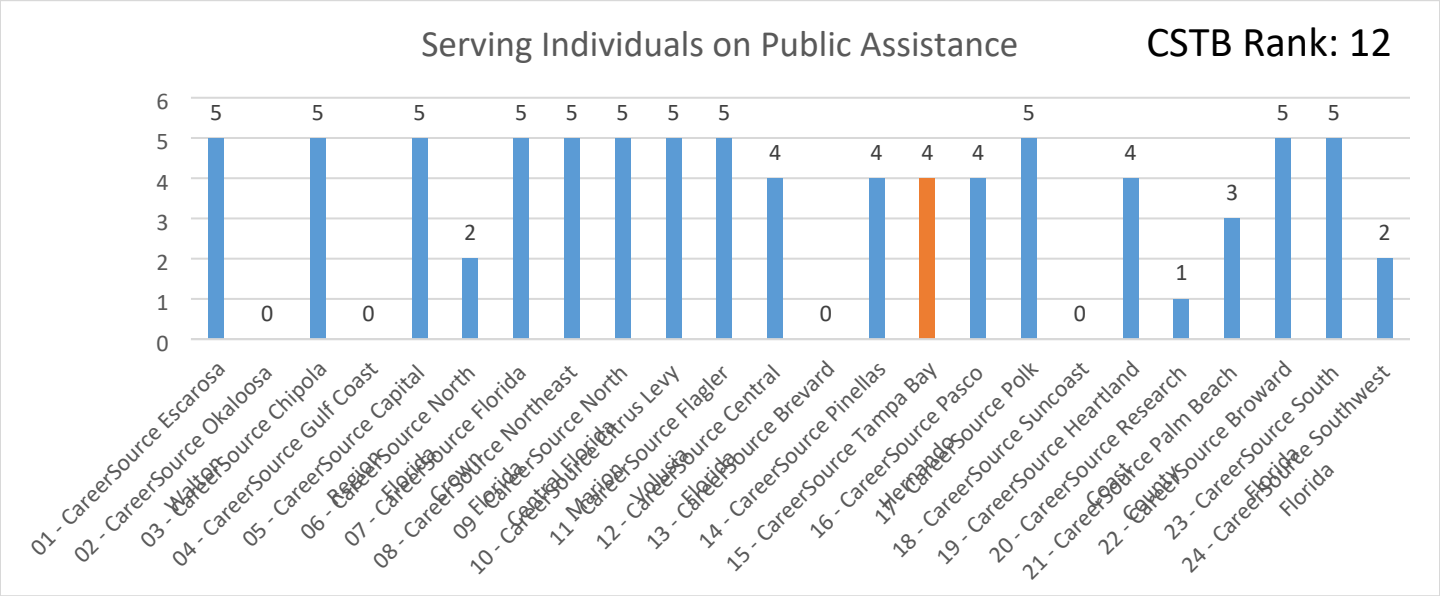
Measure 7 – Completion-to-Funding Ratio

Compares a local workforce development board's share of statewide WIOA and Wagner-Peyser exiters with the local workforce development board's share of statewide funding allocations.



Extra Credit Measure - Serving Individuals on Public Assistance

Awards up to five percentage points toward the total grade based on the percentage of customers receiving SNAP or TANF benefits.



CareerSource Tampa Bay Metric Data

Metric	Metric Category	Weight	Numerator	Denominator	Rate (%)	YOY Rate Difference	Target (%)	Target Met [1] (%)	Weighted Performance [2] (%)
1. Participants with Increased Earnings	Employment and Training Services, Self-Sufficiency	0.25	3,226	7,112	45.36	-	45.00	100.00	**25.00**
2. Reduction in Public Assistance	Employment and Training Services, Self-Sufficiency	0.25	1,135	2,728	41.61	-	35.00	100.00	**25.00**
3. Employment and Training Outcomes	Employment and Training Services	0.20	17	18	94.44	-	100.00	94.44	**18.89**
4. Participants in Work-Related Training	Training Services	0.10	507	6,597	7.69	-	25.00	30.76	**3.08**
5. Continued Repeat Business	Business Services	0.05	2,005	7,287	27.51	-	35.00	78.60	**3.93**
6. Year-Over-Year Business Penetration	Business Services	0.05	-	-	-	-8.87	100.00	0.00	**0.00**
PY 2021-2022 Business Penetration		-	3,877	14,896	26.03	-	-	-	-
PY 2022-2023 Business Penetration		-	2,632	15,341	17.16	-	-	-	-
7. Completion-to-Funding Ratio	Employment and Training Services	0.10	7.46	2.95	100.00	-	100.00	100.00	**10.00**
Exiters: Local Board (N) / Statewide (D)		-	6,251	83,798	7.46	-	-	-	-
Budget: Local Board (N) / Statewide (D)		-	$4,643,504	$157,402,477	2.95	-	-	-	-
Extra Credit: Serving Individuals on Public Assistance	Employment and Training Services, Self-Sufficiency	Up to 0.05 points	2,295	6,472	35.46	-	-	-	**0.00**
								TOTAL	**85.89**

Information Item

WIOA Primary Indicators of Performance: PY 22-23 July 22-Dec. 22

LWDB 15

Measures	PY2022-2023 1st Quarter Performance	PY2022-2023 % of Performance Goal Met For Q1	PY2022-2023 2nd Quarter Performance	PY2022-2023 % of Performance Goal Met For Q2	PY2022-2023 Performance Goals
Adults:					
Employed 2nd Qtr After Exit	78.00	94.66	71.70	87.01	**82.40**
Median Wage 2nd Quarter After Exit	$9,815	115.47	$7,821	92.01	**$8,500**
Employed 4th Qtr After Exit	79.80	103.64	73.30	95.19	**77.00**
Credential Attainment Rate	63.50	97.69	50.00	76.92	**65.00**
Measurable Skill Gains	63.50	86.75	67.10	91.67	**73.20**
Dislocated Workers:					
Employed 2nd Qtr After Exit	78.50	94.69	70.80	85.40	**82.90**
Median Wage 2nd Quarter After Exit	$10,092	99.67	$10,112	99.87	**$10,125**
Employed 4th Qtr After Exit	82.60	100.98	72.30	88.39	**81.80**
Credential Attainment Rate	73.80	105.43	57.60	82.29	**70.00**
Measurable Skill Gains	69.70	90.05	64.10	82.82	**77.40**
Youth:					
Employed 2nd Qtr After Exit	67.80	87.03	75.80	97.30	**77.90**
Median Wage 2nd Quarter After Exit	$5,474	116.27	$4,736	100.59	**$4,708**
Employed 4th Qtr After Exit	70.60	96.71	75.00	102.74	**73.00**
Credential Attainment Rate	35.70	71.40	39.70	79.40	**50.00**
Measurable Skill Gains	46.80	168.35	52.20	187.77	**27.80**
Wagner Peyser:					
Employed 2nd Qtr After Exit	63.80	98.61	63.40	97.99	**64.70**
Median Wage 2nd Quarter After Exit	$7,281	110.47	$6,962	105.63	**$6,591**
Employed 4th Qtr After Exit	68.80	108.35	65.10	102.52	**63.50**

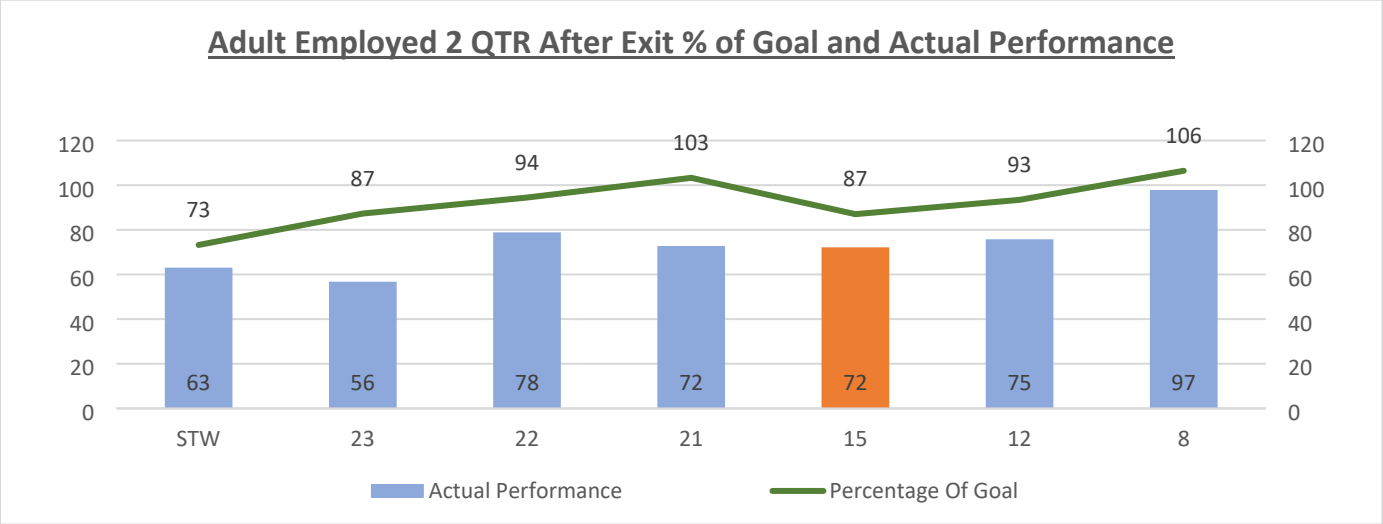
Not Met (less than 90% of negotiated)
Met (90-100% of negotiated)
Exceeded (greater than 100% of negotiated)

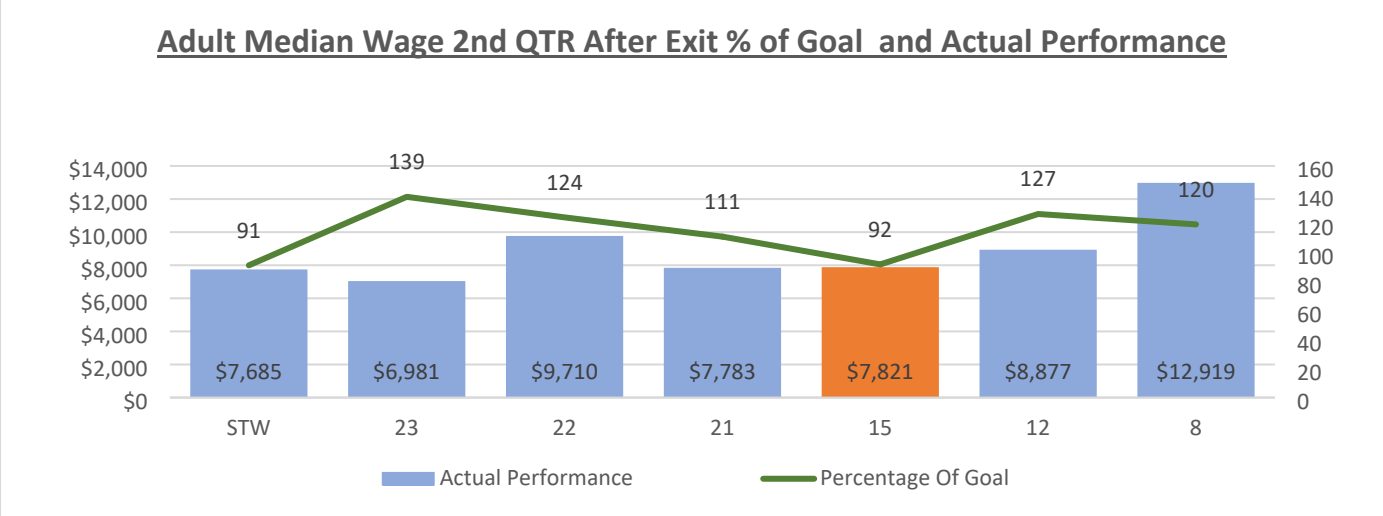
Statewide

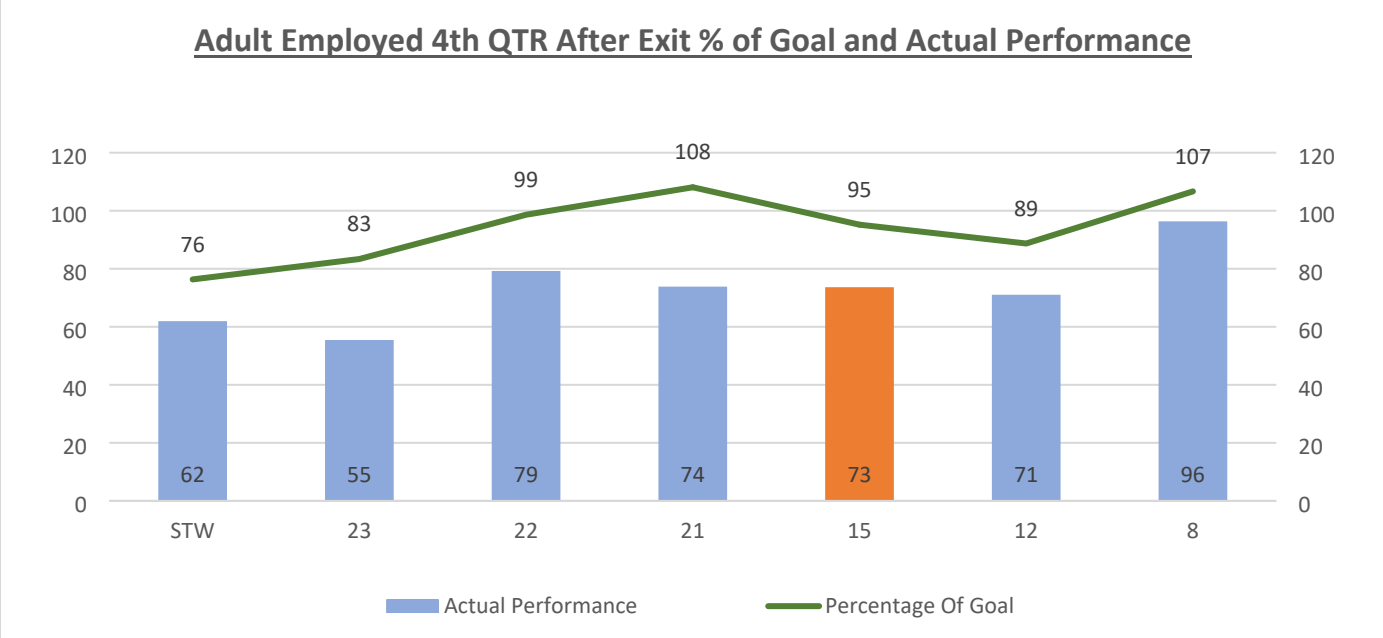
Measures	PY2022-2023 1st Quarter Performance	PY2022-2023 % of Performance Goal Met For Q1	PY2022-2023 2nd Quarter Performance	PY2022-2023 % of Performance Goal Met For Q2	PY2022-2023 Performance Goals
Adults:					
Employed 2nd Qtr After Exit	66.20	77.43	62.60	73.22	**85.50**
Median Wage 2nd Quarter After Exit	$7,772	92.40	$7,685	91.37	**$8,411**
Employed 4th Qtr After Exit	83.80	103.84	61.60	76.33	**80.70**
Credential Attainment Rate	79.70	113.86	67.30	96.14	**70.00**
Measurable Skill Gains	70.50	121.55	69.90	120.52	**58.00**
Dislocated Workers:					
Employed 2nd Qtr After Exit	73.50	86.47	70.60	83.06	**85.00**
Median Wage 2nd Quarter After Exit	$9,771	96.81	$9,639	95.50	**$10,093**
Employed 4th Qtr After Exit	87.80	117.07	71.00	94.67	**75.00**
Credential Attainment Rate	85.60	103.51	78.80	95.28	**82.70**
Measurable Skill Gains	72.60	121.00	69	115.00	**60.00**
Youth:					
Employed 2nd Qtr After Exit	73.90	90.79	70.50	86.61	**81.40**
Median Wage 2nd Quarter After Exit	$5,070	131.21	$5,031	130.20	**$3,864**
Employed 4th Qtr After Exit	81.60	105.15	68.00	87.63	**77.60**
Credential Attainment Rate	80.50	115.00	62.20	88.86	**70.00**
Measurable Skill Gains	64.50	117.27	65.60	119.27	**55.00**
Wagner Peyser:					
Employed 2nd Qtr After Exit	63.30	97.38	61.40	94.46	**65.00**
Median Wage 2nd Quarter After Exit	$6,794	120.06	$6,742	119.14	**$5,659**
Employed 4th Qtr After Exit	63.50	104.96	60.50	100.00	**60.50**

Not Met (less than 90% of negotiated)
Met (90-100% of negotiated)
Exceeded (greater than 100% of negotiated)

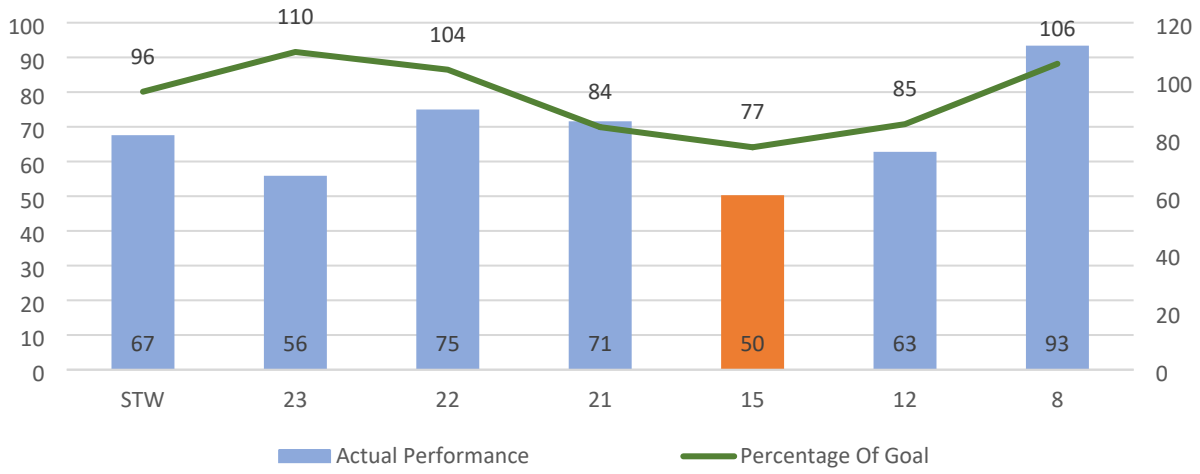
Regional Comparison



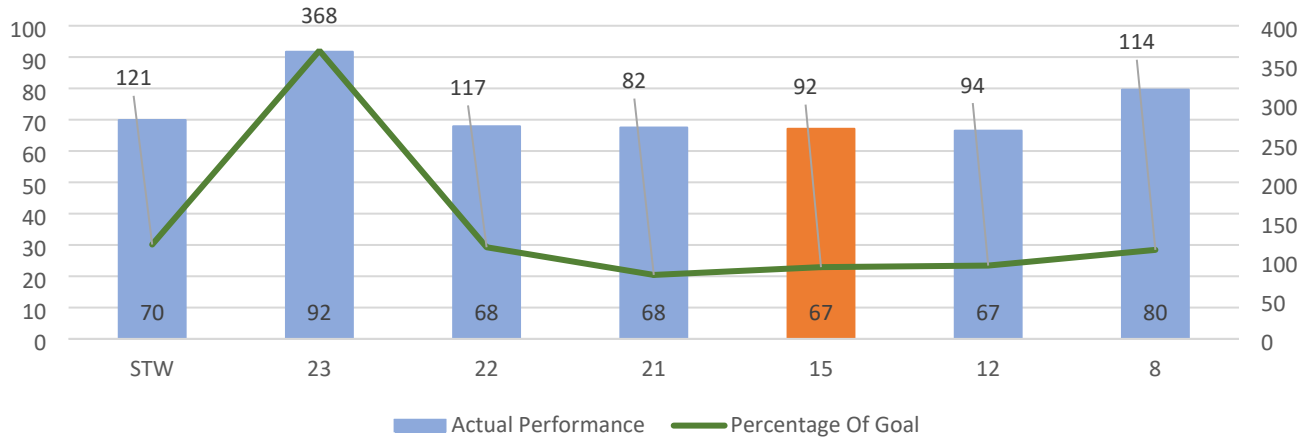




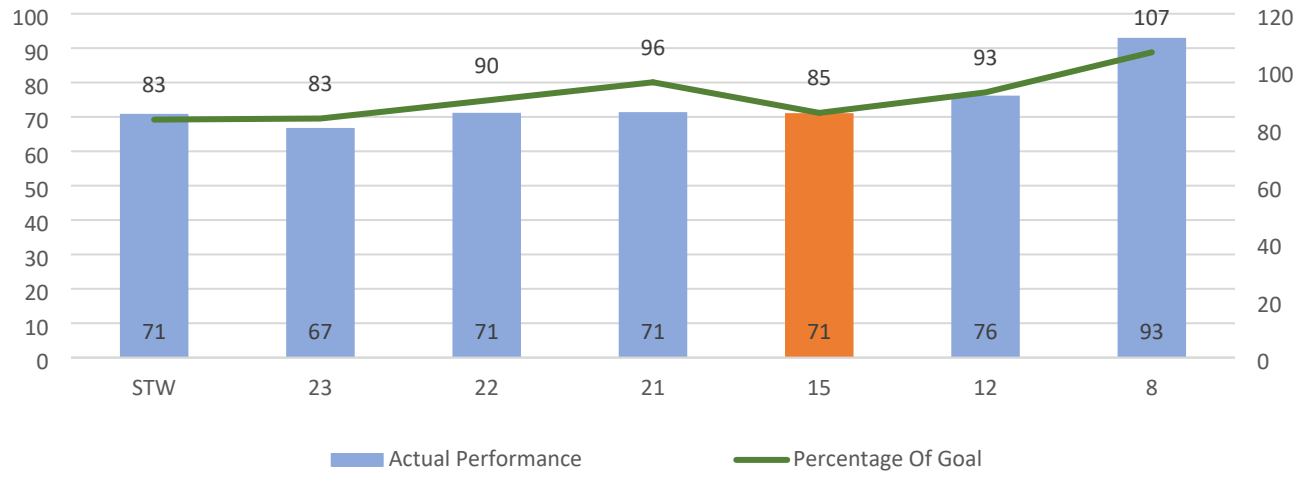
Adult Credential Attainment Rate % of Goal and Actual Performance



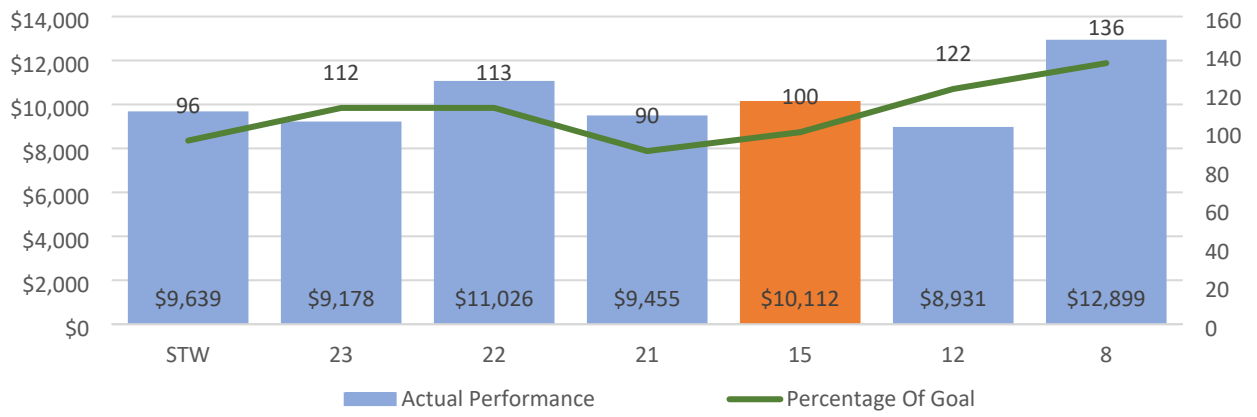
Adult Measurable Skills Gains and Actual Performance



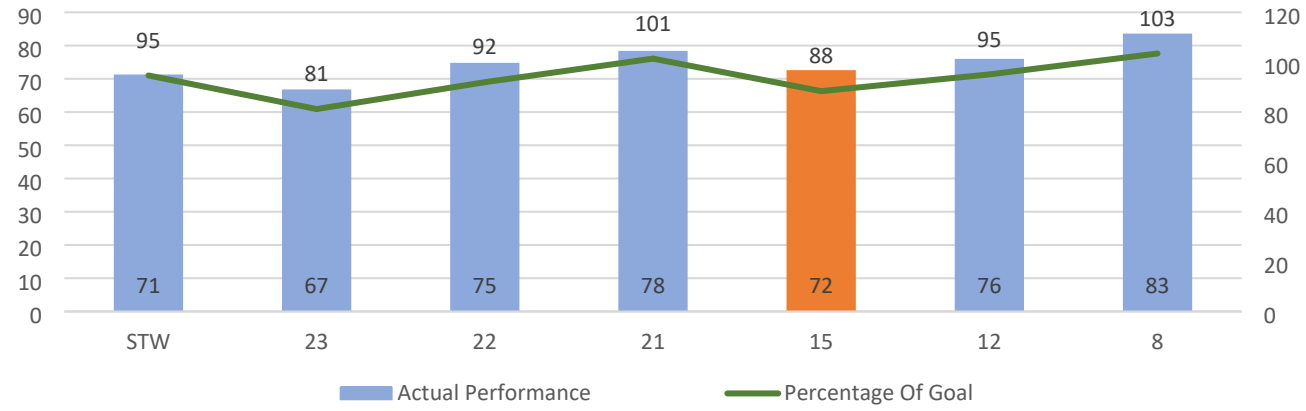
DW Employed 2nd QTR After Exit % of Goal and Actual Performance



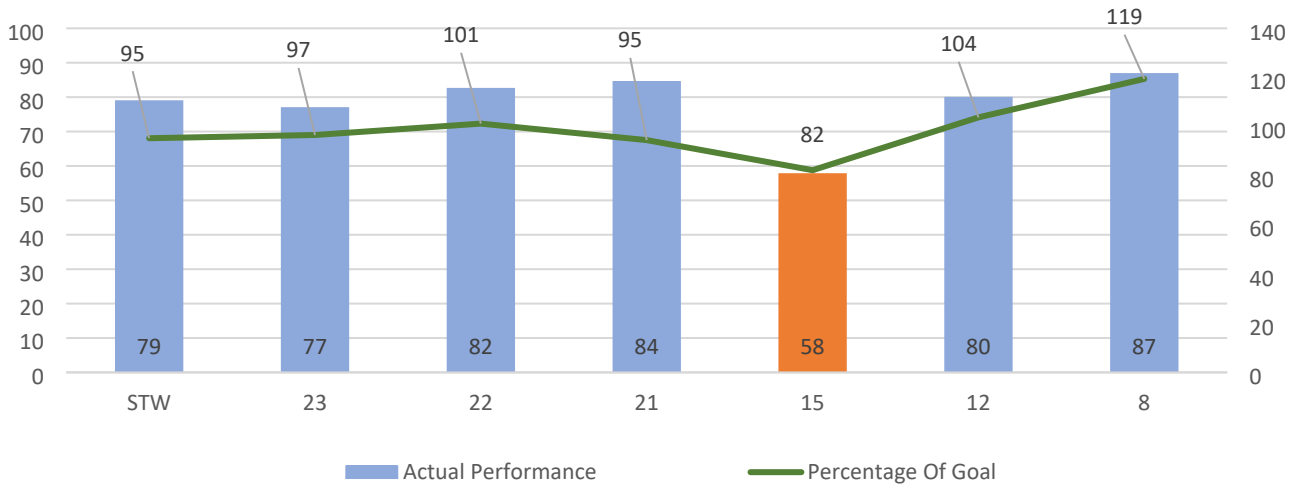
DW Median Wage 2nd QTR After Exit % of Goal and Actual Performance



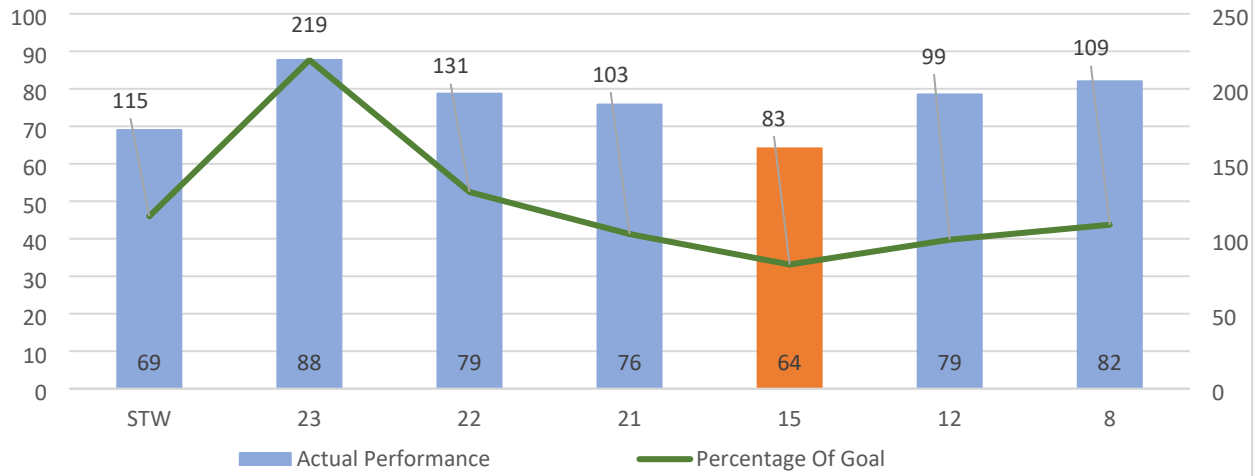
DW Employed 4th QTR After Exit % of Goal and Actual Performance



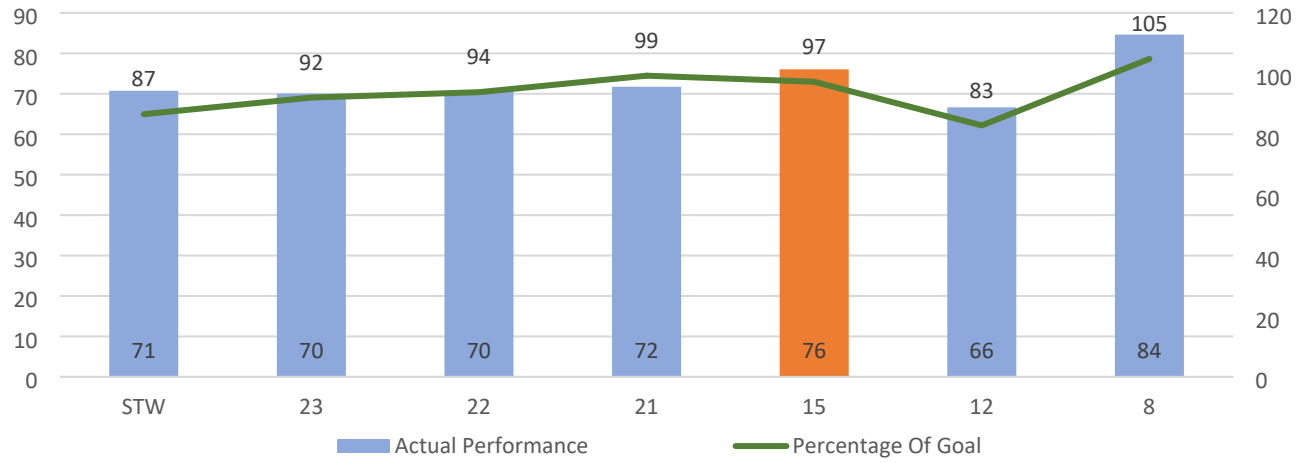
DW Credential Attainment Rate % of Goal and Actual Performance



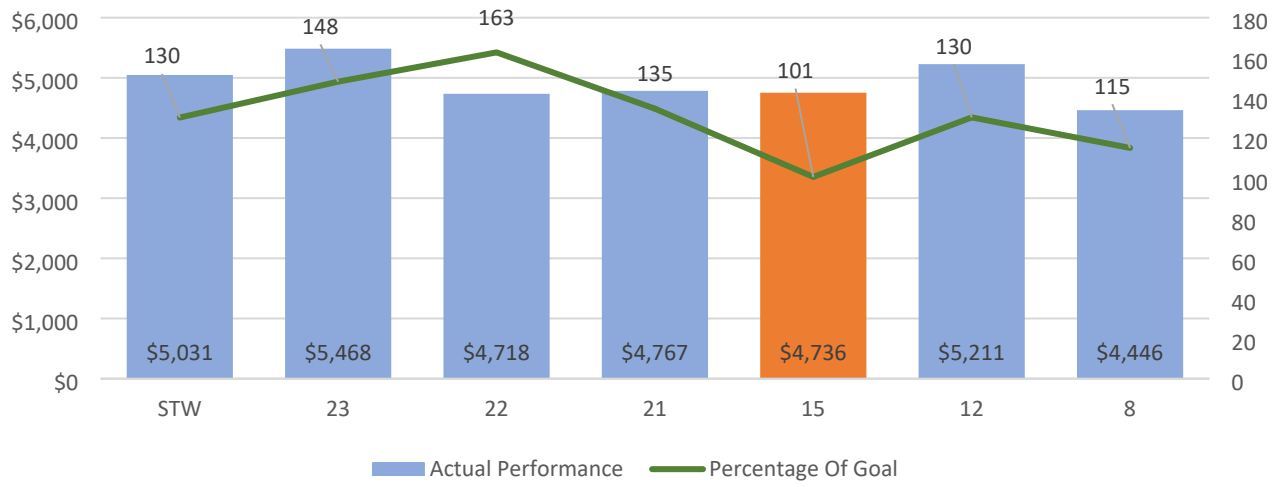
DW Measurable Skills Gains and Actual Performance



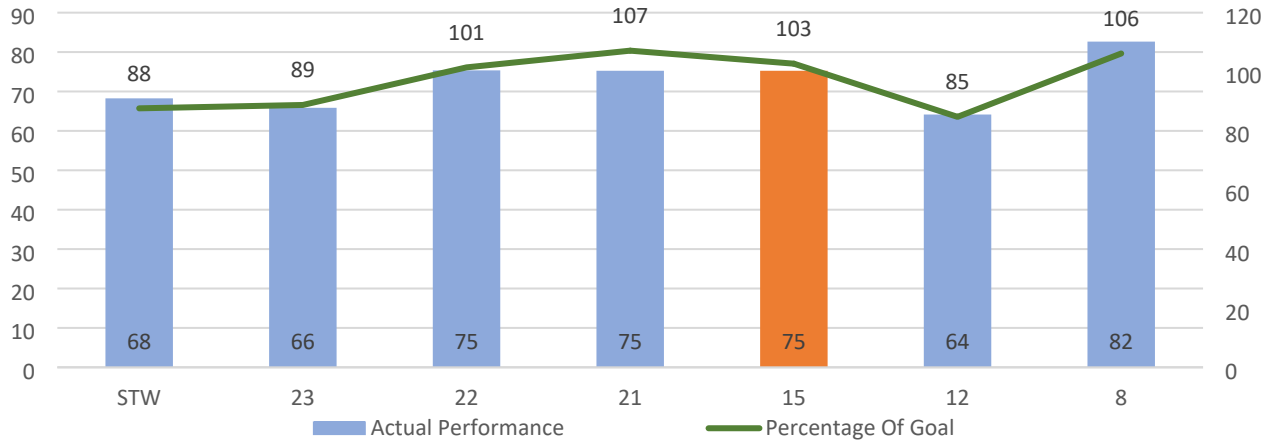
Youth Employed 2nd QTR After Exit % of Goal and Actual Performance



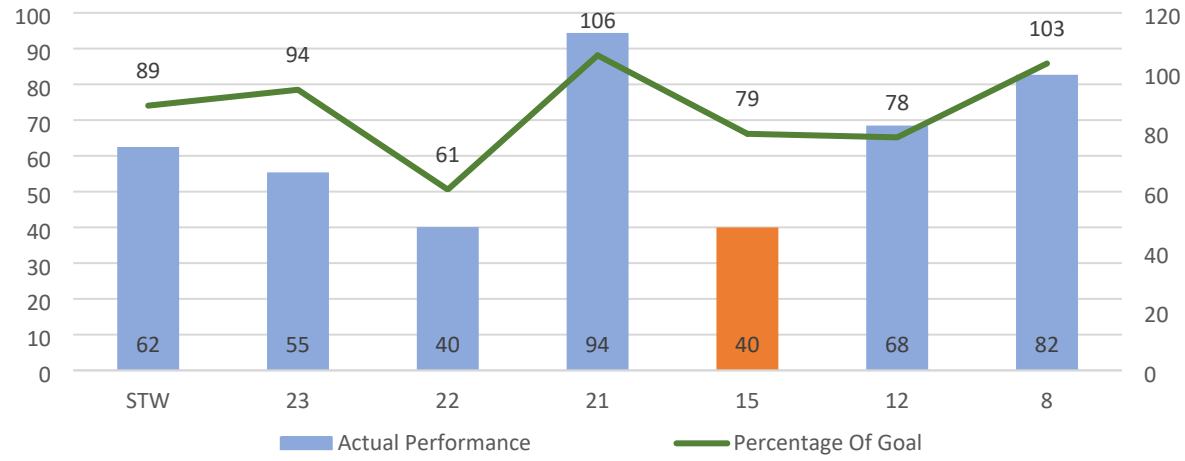
Youth Median Wage 2nd Quarter After % of Goal and Actual Performance



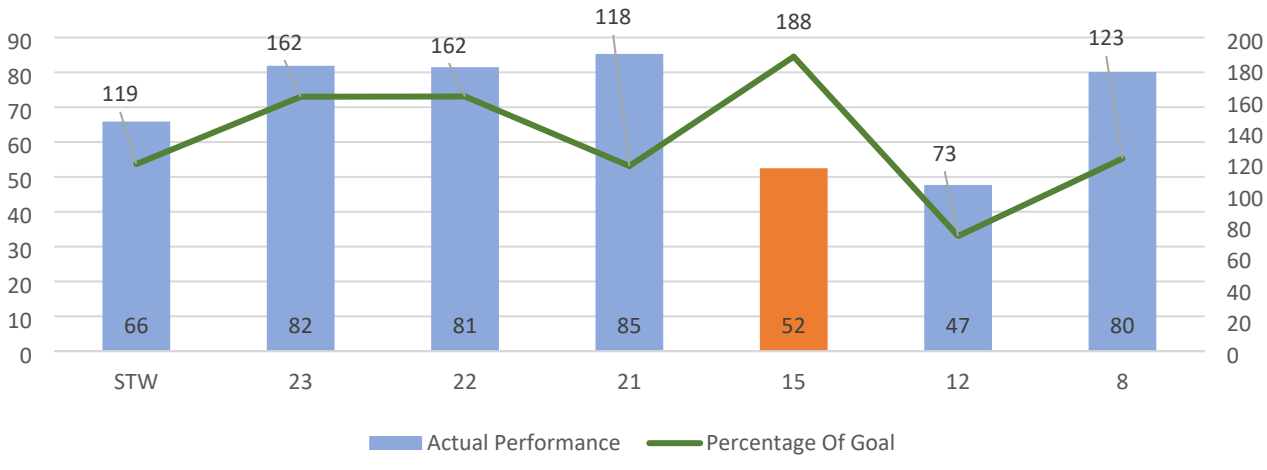
Youth Employed 4th QTR After Exit % of Goal and Actual Performance



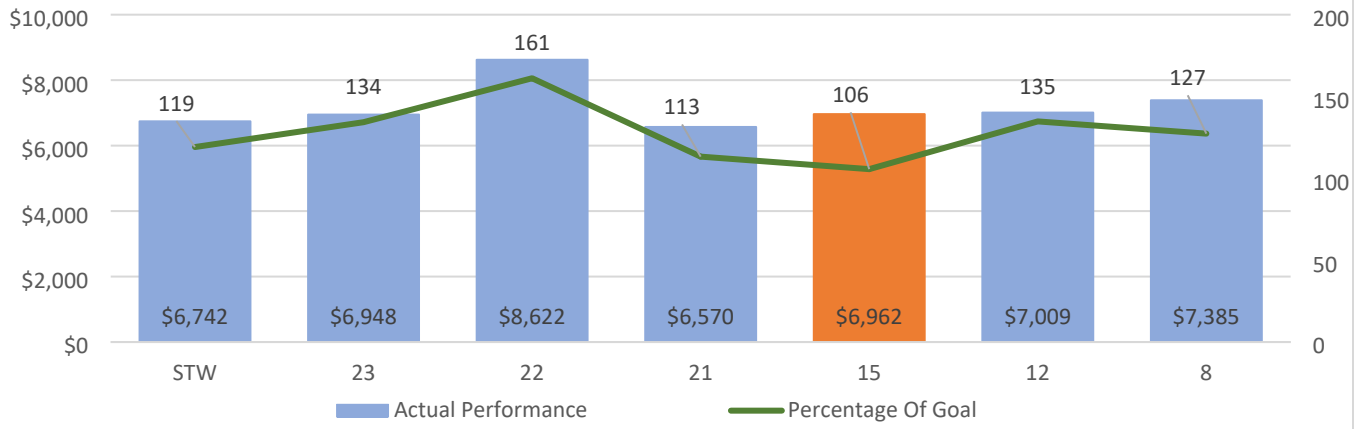
Youth Credential Attainment % of Goal and Actual Performance



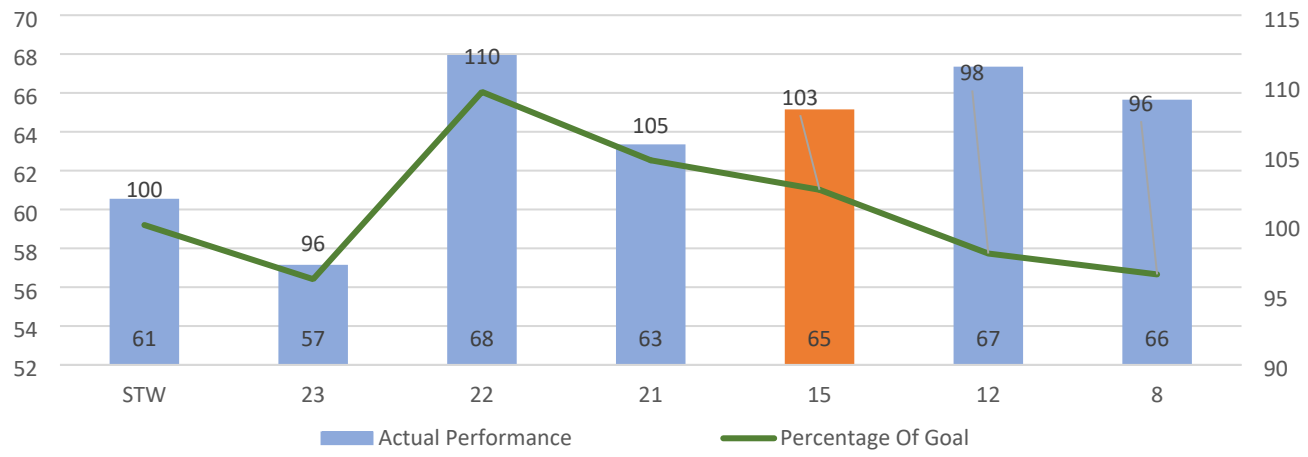
Youth Measurable Skills Gains and Actual Performance



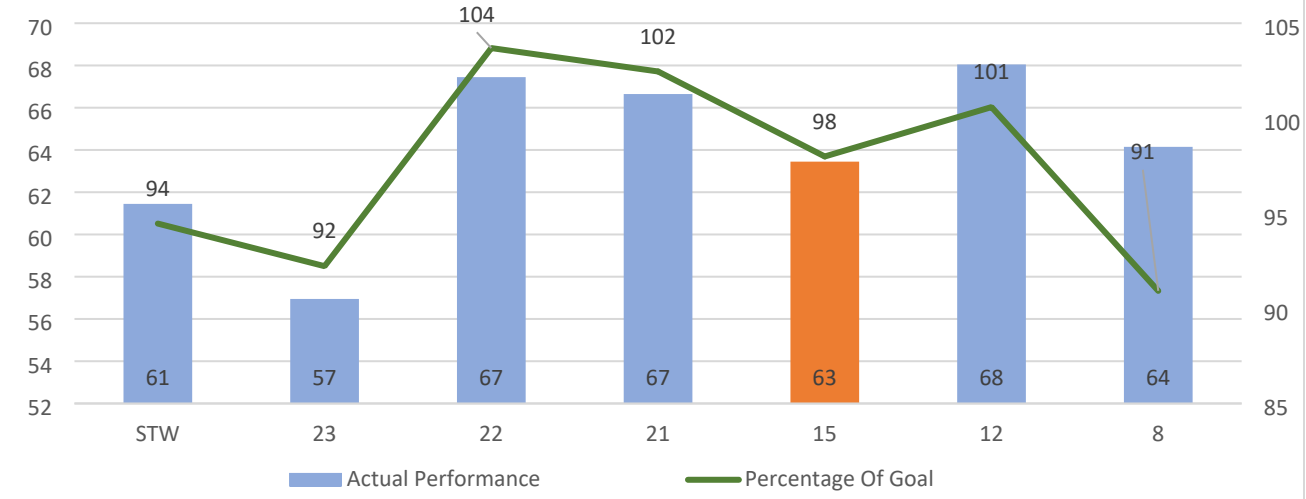
WP Median Wage 2nd QTR After Exit % of Goal and Actual Performance



WP Employed 4th Quarter After Exit % of Goal and Actual Performance



WP Employed 2nd QTR After Exit % of Goal and Actual Performance



STW – Statewide

Region 8- CareerSource North Florida

Region 15 – Career Source Tampa Bay

Region 12 CareerSource Central Florida

Region 21- CareerSource Palm Beach

Region 22- CareerSource Broward

Region 23- CareerSource South Florida

Chart Legend

Region 15 – Orange

Actual Performance – Bar Chart / Blue

Percentage of Goal – Line Graph / Green

CareerSource TAMPA BAY

Training Vendor Outcome Report: PY2223 Q2 (January 1st, 2022-December 31st 2022)

Provider Name	Program Name	Active	Total Exited Training	Totals Successfully Completed	Exited without Completing Training	Total Employed Training Related	Employed Not Training Related	Average Wage	Completion %**	Placement %**
Academy for Dental Assistants	12 Week Dental Assisting Program		1		1			N/A	0%	N/A
Academy of Applied Technology dba Applied Technology Academy	Certified Project Management Professional - PMP		1	1			1	$ 25.00	100%	100%
Academy of Applied Technology dba Applied Technology Academy	CISCO Certified Network Administrator		1		1			N/A	0%	N/A
Academy of Applied Technology dba Applied Technology Academy	CompTIA Linux+		1	1		1		$ 30.00	100%	100%
Academy of Applied Technology dba Applied Technology Academy	CompTIA Network+		1	1				N/A	100%	0%
Academy of Applied Technology dba Applied Technology Academy	CompTIA Security+		1	1				N/A	100%	0%
Academy of Applied Technology dba Applied Technology Academy	Secure Infrastructure Specialist		2	1	1			N/A	50%	0%
Access Computer Training	A+ Certification Prep (A+CERT)		4	3	1	1	1	$ 27.89	75%	67%
Access Computer Training	Business Application		7	6	1	1	3	$ 22.69	86%	67%
Access Computer Training	Introduction to Bookkeeping		2	1	1	1		$ 15.73	50%	100%
Access Computer Training	Microsoft Advanced Office ADVOFF		2	2				N/A	100%	0%
Access Computer Training	Network+ Certification Prep (NET+CERT)		2	2			1	$ 30.77	100%	50%
Access Computer Training	Security+ Certification Prep (SEC+Cert)	2	2	2		1		$ 25.00	100%	50%
Access Computer Training LLC	Business Applications (BAPP)		1		1			N/A	0%	N/A
Access Computer Training LLC	Microsoft Office (MSALL)		1		1			N/A	0%	N/A
Aguilas International Technical Institute	Medical Assistant	1	4	2	2			N/A	50%	0%
Aguilas International Technical Institute	Pharmacy Technician	1	2	1	1	1		$ 15.00	50%	100%
AHLEI	Certified Front Desk Representative		1	1		1		$ 15.00	100%	100%
Altierus Career College	Dental Assistant		1	1		1		$ 16.00	100%	100%
Altierus Career College	Massage Therapy	1	2	2		1		$ 15.00	100%	50%
Altierus Career College	Nursing	2	1	1				N/A	100%	0%
Altierus Career College	Refrigeration Technician		1		1			N/A	0%	N/A
Ana G Mendez University- CSCF	Medical Assistant	10	10	7	3	4	1	$ 15.42	70%	71%
Aparicio-Levy Technical Center	Emergency Medical Technician		3		3			N/A	0%	N/A
Aparicio-Levy Technical Center	Firefighter I/II @ Hillsborough County Fire Rescue		1	1		1		$ 16.00	100%	100%
Armenia Pharmacy Solutions School	Pharmacy Tech Training		2	1	1			N/A	50%	0%

Brewster Technical Center	Central Sterile Processing Technologist		1	1				N/A	100%	0%
Career Tech	Commercial Truck Driver Training4		11	11		4		$ 28.89	100%	36%
CareerSource Tampa Bay Center	Bring Your A Game		1	1				N/A	100%	0%
Center For Technology Training	Business Applications Specialist	2	5	2	3	1	3	$ 27.42	40%	200%
Center For Technology Training	Microsoft Network Administration	2	6	1	5	1	1	$ 16.71	17%	200%
Center For Technology Training	Network Administrator - MCSE-MNE		1	1			1	$ 12.50	100%	100%
Center For Technology Training	SEO & Social Media Professional		2		2		1	$ 21.00	0%	N/A
Center For Technology Training	Web Design Professional	1	3		3		2	$ 18.18	0%	N/A
Center For Technology Training	Webmaster Foundation	1	1	1		1		$ 11.00	100%	100%
Computer Coach Training Center	Business Office Specialist	5	12	8	4	5	2	$ 17.71	67%	88%
Computer Coach Training Center	Business Operations Specialist		1		1			N/A	0%	N/A
Computer Coach Training Center	Cloud Integration Specialist		1		1			N/A	0%	N/A
Computer Coach Training Center	Computer Support Technician	2	1					N/A	0%	N/A
Computer Coach Training Center	Cyber Security Specialist	18	45	38	6	6	17	$ 17.63	84%	61%
Computer Coach Training Center	Data Specialist	1	2	2			1	$ 20.00	100%	50%
Computer Coach Training Center	Digital Marketing Specialist	14	38	26	12	3	8	$ 14.55	68%	42%
Computer Coach Training Center	Front-End Web Developer	11	18	12	6	2	1	$ 19.46	67%	25%
Computer Coach Training Center	IT Security Professional	1	1		1			N/A	0%	N/A
Computer Coach Training Center	Project Management Specialist / Service Management		5	4	1	2	1	$ 19.80	80%	75%
CONCORDE CAREER INSTI	Surgical Technology	1	1	1				N/A	100%	0%
Concorde Career Institute	Medical Assistant4		1	1			1	$ 16.00	100%	100%
Concorde Career Institute	Medical Office Administration		2		2		1	$ 17.00	0%	N/A
D G Erwin Technical Center	Cosmetology	2	2	2			1	$ 17.00	100%	50%
D G Erwin Technical Center	Dental Assisting Technology and Management		1		1			N/A	0%	N/A
D G Erwin Technical Center	Massage Therapy		1	1		1		$ 30.00	100%	100%
D G Erwin Technical Center	MEDICAL ASSISTING		1	1				N/A	100%	0%
DATS of Florida, Inc.	Dental Assistant Expanded Duties	1	1	1			1	$ 16.00	100%	100%
Erwin Technical Center	Accounting Operations		1	1			1	$ 24.00	100%	100%
Erwin Technical Center	Air Conditioning, Refrigeration, and Heating Technology		1	1				N/A	100%	0%
Erwin Technical Center	Automotive Service Technology	1	1	1		1		$ 16.00	100%	100%
Erwin Technical Center	Medical Biller/Coder	1	1	1			1	$ 13.00	100%	100%
Erwin Technical Center	Plumbing	1	1		1			N/A	0%	N/A
Erwin Technical Center	Practical Nursing		4	2	2	1		$ 24.00	50%	50%
Erwin Technical Center	Surgical Technology		1		1			N/A	0%	N/A
FleetForce Truck Driving School	Commercial Truck Operator	2	7	5	2		3	$ 14.50	71%	60%
Florida Career College	Business Office Administration		1		1			N/A	0%	N/A
Florida Career College	Dental Assistant		4	4		2	1	$ 15.74	100%	75%
Florida Career College	Heating, Ventilation, and Air Conditioning	1	6	4	2	2	2	$ 15.38	67%	100%
Florida Career College	Medical Assistant Technician	3	8	7	1	6		$ 15.50	88%	86%
Florida Career College	Medical Front Office and Billing	6	13	11	2	7	3	$ 15.78	85%	91%

Galen College Of Nursing	Assoc Degree in Nursing Program, LPN/LVN to ADN Bridge	2	2	2		2		$ 31.95	100%	100%
Galen College Of Nursing	Associate Degree in Nursing Program, Two-year Option		3		3			N/A	0%	N/A
Galen College Of Nursing	Baccalaureate Degree in Nursing Program, Prelicensure Option		2	1	1	2		$ 24.68	50%	200%
Galen College Of Nursing	Nursing	1	2	1	1	1	1	$ 24.20	50%	200%
Galen College Of Nursing	Practical Nursing Program, 4-quarter Option		2	2		1		$ 32.87	100%	50%
Hillsborough Community College	Accounting Technology		1		1			N/A	0%	N/A
Hillsborough Community College	Aircraft Electronics Technician (AET) Certification Program		2	1	1			N/A	50%	0%
Hillsborough Community College	Automotive Collision Technology Technician		1		1	1		$ 18.88	0%	N/A
Hillsborough Community College	Business Administration - Entrepreneurship	2	1		1		1	$ 10.00	0%	N/A
Hillsborough Community College	Business Administration		1	1				N/A	100%	0%
Hillsborough Community College	Certified Nursing Assistant (CNA NUR 8017)		1	1		1		$ 16.49	100%	100%
Hillsborough Community College	Clinical Medical Assistant		4	3	1	2	1	$ 16.13	75%	100%
Hillsborough Community College	Commercial Vehicle Driving (Heavy and Tractor-Trailer Truck Drivers)	5	12	11	1	5		$ 21.13	92%	45%
Hillsborough Community College	Health Technologists and Technicians, All Other		1		1			N/A	0%	N/A
Hillsborough Community College	Radiography	1	1	1		1		$ 25.00	100%	100%
Hillsborough Community College	Welding		1		1			N/A	0%	N/A
Jersey College	Practical Nursing		1	1				N/A	100%	0%
Jersey College	Professional Nursing	2	2	1	1	1		$ 17.25	50%	100%
National Aviation Academy	Aviation Maintenance Technology	7	8	4	3	1	1	$ 27.00	50%	50%
New Horizons Computer Learning Center - Tampa	Preparation for Certified Information Security Systems Professional-CISSP	1	2	2			1	$ 15.10	100%	50%
New Horizons Computer Learning Center - Tampa	Preparation for Cisco Certified Network Associate (CCNA) certificate		1	1				$ 19.23	100%	0%
New Horizons Computer Learning Center - Tampa	Preparation for CompTIA Security+	1	1	1				N/A	100%	0%
New Horizons Computer Learning Center - Tampa	Preparation for Cyber Security IT Professional	3	1	1		1		$ 20.00	100%	100%
New Horizons Computer Learning Center - Tampa	Preparation for Information Technology Infrastructure Library ITIL		1	1				N/A	100%	0%
New Horizons Computer Learning Center - Tampa	Preparation For Project Management Professional (pmp) Certification4		1	1				N/A	100%	0%
New Horizons Computer Learning Center - Tampa	Preparation For Project Management Professional PMP		1	1				N/A	100%	0%

Palm Beach Code School	Social Media Marketing Specialist	1	1		1			N/A	0%	N/A
Pinellas Technical College (PTec) - Clearwater	Cosmetology		1	1			1	$ 16.01	100%	100%
Rasmussen College	Practical Nursing		1		1			N/A	0%	N/A
Rasmussen College	Professional Nursing AS	6	6	3	1	2		$ 25.42	50%	67%
Roadmaster Drivers School, Inc.	Commercial Truck Driver Training		6	5	1	2		$ 15.75	83%	40%
Southern Technical College, Tampa	Medical Assistant	1	2	2		2		$ 16.85	100%	100%
Southern Technical College, Tampa	Medical Laboratory Technician	1	1		1			N/A	0%	N/A
Tampa Truck Driving School	Class A CDL Training	25	98	85	13	40	8	$ 18.96	87%	56%
University Of South Florida-Main Campus	HR Management Certificate		4	3	1	2	1	$ 34.22	75%	100%
University Of South Florida-Main Campus	Legal Assistant/Paralegal		1		1			N/A	0%	N/A
University Of South Florida-Main Campus	Paralegal Certificate	4	8	3	5	1	2	$ 25.70	38%	100%
University Of South Florida-Main Campus	Process Improvement - Lean Six Sigma Green Belt Certification	1	1	1		1		$ 79.32	100%	100%
University Of South Florida-Main Campus	Project Management Certificate	1	2	2		1		$ 17.36	100%	50%
University Of South Florida-Main Campus	Project Management Professional (PMP)® Certification Prep		1	1		1		$ 30.89	100%	100%
University Of South Florida-Main Campus	SHRM Certified Professional or SHRM Senior Certified Professional		1		1	1		$ 43.79	0%	N/A
University Of South Florida-Main Campus	SHRM Essential of HR		1	1				$ 32.31	100%	0%

*Average wage at or above $15.25 or where data is not availble are highlighted green. Average wage below $15.25 are highlighed yellow.

**Completion Rates at or above 65% and Placement Rates at or above 70% are highlighted green.

Note: Participants who exited training after completion have 180 days from completion to be counted as placed. Currently there is a moritorium on removing providers based on performance due to COVID-19.

Information Item

One Stop Operator Update

CareerSource Tampa Bay defined the role of a One-Stop Operator as an entity that coordinates the service delivery of participating one-stop partners and service providers within the Career Centers.

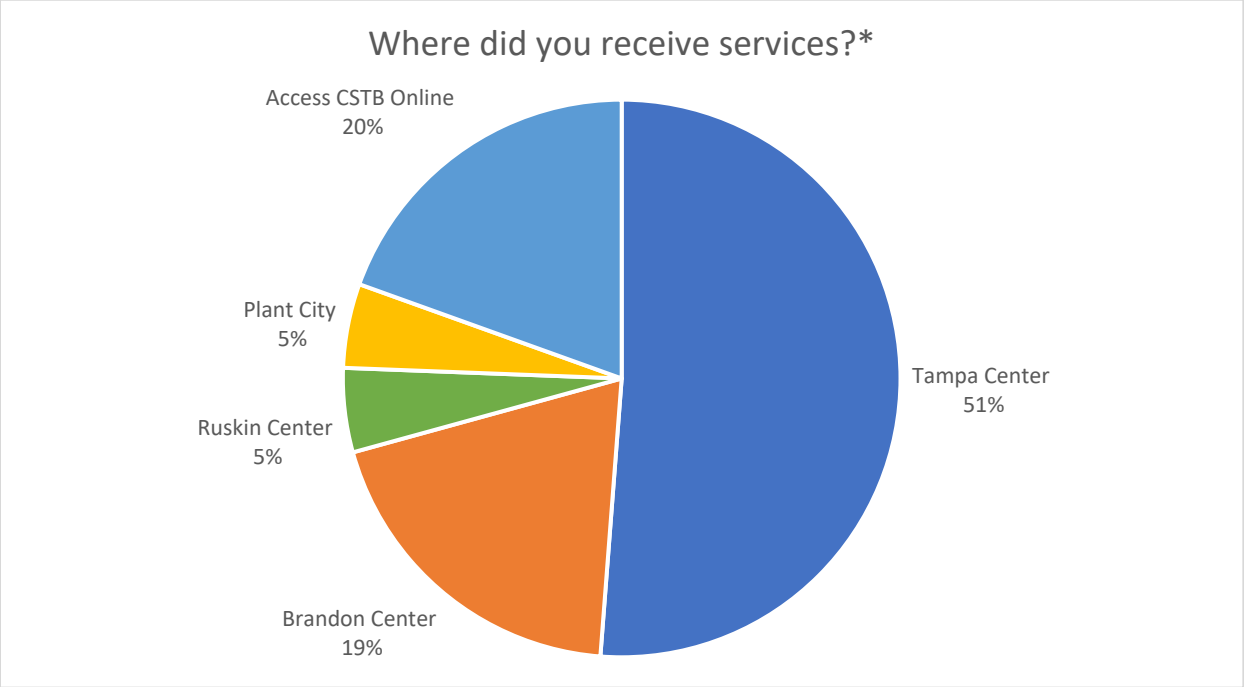
EDSI, Inc. has been our One-Stop Operator since July of 2021. Paul Casebolt, One-Stop Operator of EDSI, Inc., manages our One-Stop Operator Contract.

NET PROMOTER SCORE

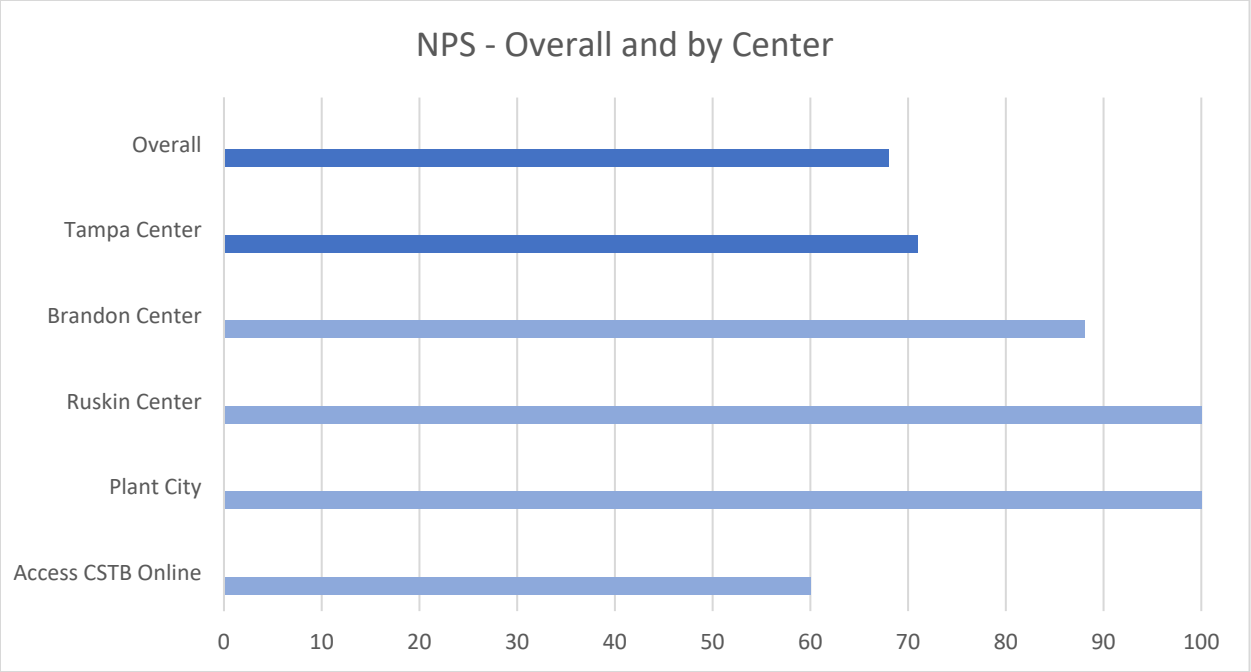
Customer satisfaction is measured using Net Promoter Score (NPS). NPS is a loyalty and satisfaction measurement taken from asking customers how likely they are to recommend your product or service to others on a scale of 1-10. It is an indicator of customer experience, customer satisfaction, and brand loyalty.

FEBRUARY RESULTS

Data for a specific month is collected over the course of the following month. This creates a one-month lag in reporting, making the most recent available data set the February 2023 results.



*We did not receive responses from customers who received services at Plant City, Enterprising Latinas, or Bullard Family Foundation.



While customers learn about us from a wide range of sources, almost half (48%) learned about CareerSource Tampa Bay through a referral from another agency. 8% learned about us through Social Media, 5% through Television, 5% through Print Media, and 3% through digital marketing. 38% of respondents selected "other" and cited a variety of sources including word of mouth, past experience with CSTB, the internet, and prompting from the Department of Economic Opportunity either over the phone or as a result of other DEO sources.

31% of respondents attended an in-person or online workshop. 21% came for a staff appointment. 31% attended an orientation of some kind. 8% attended a job fair/hiring event. 15% came to use the Resource Room. 23% were first-time visitors.

74

Percentage of respondents who found the resources received in attaining new employment to be "extremely valuable" or "very valuable."

Customer Experience Survey Data Breakdown	Raw Data	Of those who received an invitation	Of those who opened the survey	Of those who clicked through	
Invitations sent	639				
Opened	347	54.30%			
Click throughs	87	13.62%	25.07%		
Completions	41	6.42%	11.82%	47.13%	
Partial Completions	0	0.00%	0.00%	0.00%	
Bouncebacks	19	2.97%			
Opt outs	11	1.72%			

"Excellent staff, very kind, understanding, and helpful."

"It is amazing how much close attention the staff gives to each individual person. I respect and value them…I am grateful for everything they do."

"You can tell they genuinely care about helping people find jobs."

EMPLOYER SURVEY

The Employer Survey provides key insights on employers' views of the organization and services delivered.

FEBRUARY 2023 RESULTS

Data for a specific month is collected over the course of the following month. This creates a one-month lag in reporting, making the most recent available data set the February 2023 results.

Notes from the data:

- 50% of participants indicate they found the services provided by CSTB staff to be "very effective."
- 50% of participants indicated they are "very familiar" with the resources offered by CareerSource Tampa Bay.
- 50% of participants indicate that staff return voicemail and email within "1-2 business days."
- Both respondents indicated they have hired 1-4 employees from CSTB's services in the prior 30 days.
- Both quantitative and qualitative data received in the survey would indicate that it was difficult to match appropriately skilled talent to the particular positions that needed to be filled with one respondent writing "candidates are bottom tier..."
- 50% of respondents indicate they learned about CSTB through word of mouth while 50% work with CareerSource sites all over the state for their company.

50

Percentage of respondents who found the CSTB Business Services team to be "professional."

Employer Experience Survey Data Breakdown	*Raw Data*	*Of those who received an invitation*	*Of those who opened the survey*	*Of those who clicked through*	
Invitations sent	535				
Opened	96	17.94%			
Click throughs	6	1.12%	6.25%		
Completions	2	0.37%	2.08%	33.33%	
Partial Completions	0	0.00%	0.00%	0.00%	
Bouncebacks	59	11.03%			
Opt outs	5	0.93%			

50

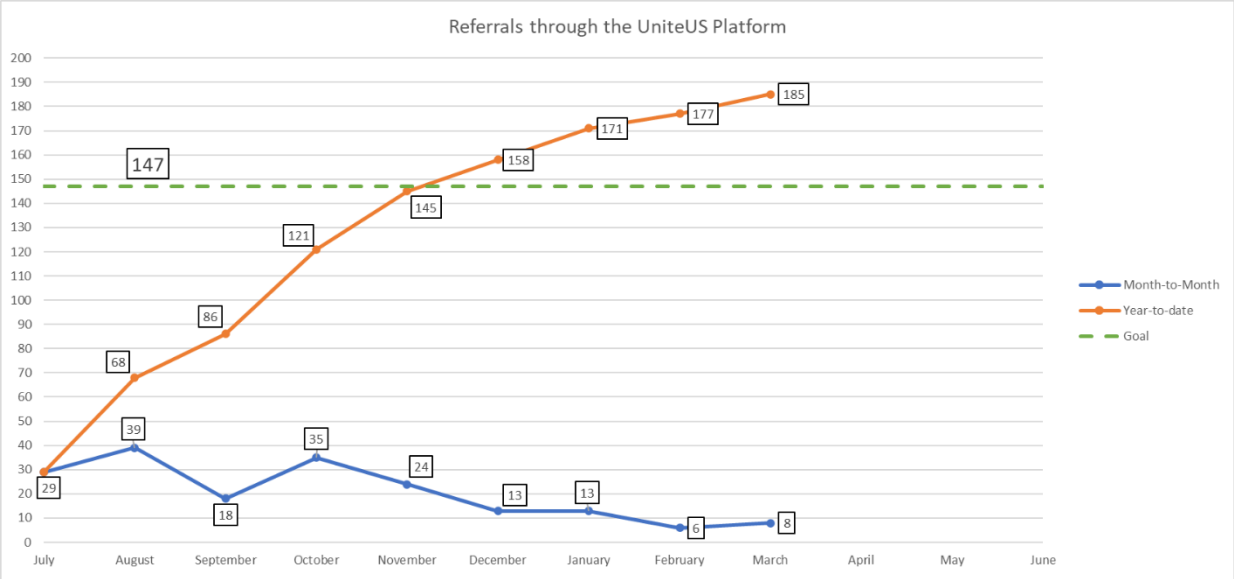
Percentage of respondents indicating they "definitely will" use CSTB services in the future

One of the larger challenges with this survey instrument has been the low participation rate. For example, only two employment partners participated in the February data collection. Such low participation can easily skew the numbers positive or negative.

The OSO has worked with the Director of WIOA AD/DW who also oversees Business Services to work with the team to develop tactics for increased participation. The March survey instrument has already received 14 responses, a 700% increase from the February collection.

Referrals through the UniteUs Platform

We continue to see use of the UniteUs platform within our partner network for the referral of customers.



Our goal for PY22-23 is 147 referrals within the system. As of the end of Q3, we have already exceeded our goal with 185 (125.9%) total referrals. Of 158 total referrals, 86 (46.5%) occurred in Q1 of the program year, 72 (38.9%) occurred in Q2, with 27 (14.6%) in Q2.3

Partner Engagement

Our Quarterly Partner Meeting was held virtually on Thursday, March 30, 2023. Representatives from 19 partners attended as well as 11 representatives from CareerSource Tampa Bay. Topics discussed included:

- Partner Spotlight on Tampa Housing Authority's T3 program: This is a financial literacy series funded by a grant from the U.S. Department of Health & Human Services. It is an "…initiative that provides outreach, financial education, and supportive services to working individuals in Hillsborough County." Program qualifications; 1) Age 25-64; 2) a working individual with a moderate income; 3) have children who are at risk for or have Adverse Childhood Experiences (ACEs); and, 4) eligible to receive the Earned Income Tax Credit. Services available include tax preparation, referrals for supportive services, and educational workshops.
- Programs updates included the Apprenticeship-to-Career Empowerment (ACE) programs and upcoming cohorts, support for differently abled customers through the Ticket-to-Work program, promotion of the Get There Faster Grant for military service members and their spouses, and promotion of the TechBoost program.
- WIOA AD/DW updates included a reminder of the closure of ITA funding, promotion of Work-Based Training (PWEs, OJTs, Apprenticeships), and promotion of employer partners for Tampa Bay Summer Hires (TBSH)
- WIOA Youth updates included an update on the applications for participants in the TBSH program. Youth staff have been doing outreach in the schools and have seen a significant influx of applications. Additionally, the Youth team has moved into its new space in Suite 103 (previously occupied by the Early Learning Coalition).
- OSO updates included a discussion of expanding services at the outlying centers to increase foot traffic along with an invitation for partners to utilize space at our outlying centers for their activities, a discussion

of the creation of a quarterly Net Promoter survey for CSTB partners (initial launch goal, May of 2023), and a reminder to utilize the UniteUs platform.

- Luna Clarke from the CSTB Finance/Compliance department joined the meeting to let partners know that they would be hearing from her soon (if they hadn't already) about updates to their Memorandums of Understanding for the coming program year.
- Veterans Services Updates included completing interviews for the vacant Disabled Veteran Opportunity Program representative (DVOP), placement of 143 veterans YTD for PY22-23, and 735 serivces provided to 138 employers YTD for PY22-23
- Reminders of upcoming partner meetings (June 15, 2023) with PY23-24 dates available soon, holiday closures, and upcoming hiring events.

Partner Development

The OSO is coordinating with various personnel and CSTB to identify potential community partners with whom we can enter an agreement for supportive services. In talking with frontline staff, key needs being cited by customers as barriers to employment or their job search include:

- Various needs relating to housing (rent assistance, utility assistance, etc.)
- Childcare (both young child and after-school care for older children)
- Transportation

Recent discussions with potential community partners include:

- Much Too Life – This organization works with victims of human trafficking. They feel a partnership with CSTB is critical for the population they serve.
- Florida Department of Corrections (FDOC) – Through a connection with one of the Sector Strategists, the OSO learned the FDOC had been in contact with his predecessor about becoming a community partner. The FDOC was working with their legal team to evaluate the language of the MOA and determine changes needed on their end. The OSO is working to complete this process.
- Lighthouse Gospel Mission – The OSO recently learned the Veteran's team is already working extensively with this organization for items such as shelter and food. The OSO obtained the contact information and is reaching out to approach them about starting the process in coordination with the Veteran's team.
- Catholic Charities Hope Program – A representative for the Hope Program recently stopped by the Tampa Center and met with the OSO. They operate a "tent city" for homeless and were interested in creating a partnership to assist those individuals in finding work. This could be an opportunity to connect homeless CSTB customers with temporary shelter as well.
- Redlands Christian Migrant Association (RCMA) – The Migrant & Seasonal Farmworkers team already has a loose relationship with RCMA which provides support for childcare. The OSO is coordinating the DEO Jobs and Benefits Supervisor to obtain a contact at RCMA to discuss formalizing the process.

The OSO is using the Asset Mapping Tool created by CSTB to identify providers of these services and create a targeted list of potential partners which is then shared with the VP of Business & Community Development to identify any existing outreach and relationships and then develop the appropriate strategy to approach those potential partners. The goal is to generate a minimum of 7 new partnerships over the course of PY22-23. We have currently generated 1, making this a significant focus of effort for the remainder of the program year.

Information Item

The following 5 pages provide the Special Grants Updates

TECHBOOST

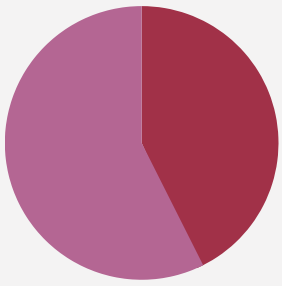
Tech Boost grant is utilized to increase Information Technology (IT) and IT-Related industry sector based credentials and work-based training

TOTAL ENROLLMENTS

Since the Grant Launch, the team has enrolled 75 individuals. Since the last time we met as a group, we enrolled 30 participants. To date, we have received 415 pre-screens. In addition, 9 individuals have been placed either during or after training. We were notified by Clark University, in April, that we are #2 in the nation in regards to enrollments.

BUDGET OBLIGATION GRAPH

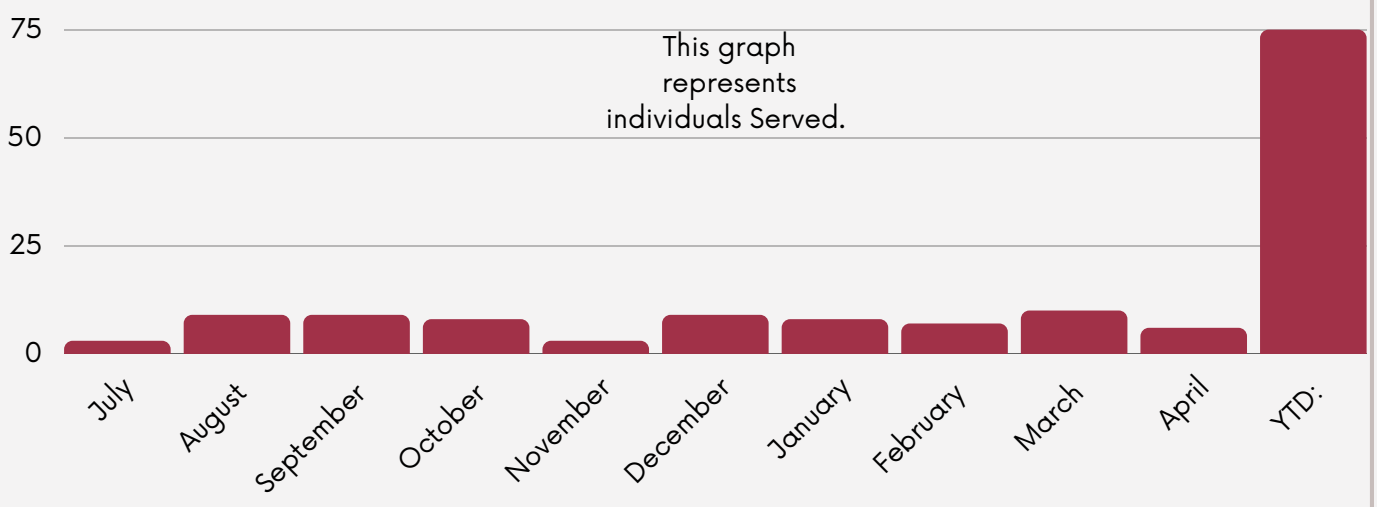
TECHBOOST GRANT - MAX $5,000



Total Budget $487,000.00

Obligated Amount: $361,120.00

Currently we have obligated 74% of the year budget.



TECHBOOST INDIVIDUALS SERVED

TECH QUEST APPRENTICESHIP

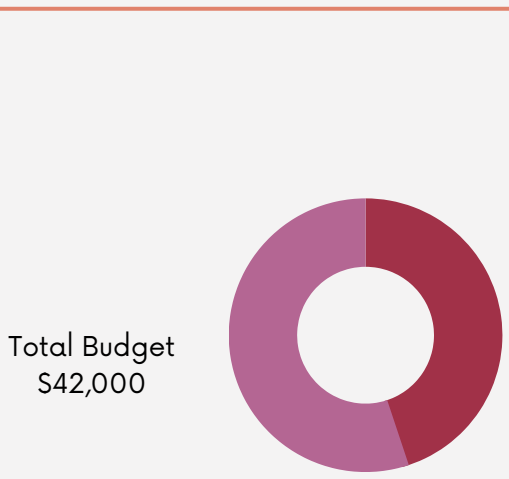
TQA grant targets IT and IT-Related apprenticeships and pre-apprenticeship programs in development, expansion and active enrollment.

TOTAL ENROLLMENTS

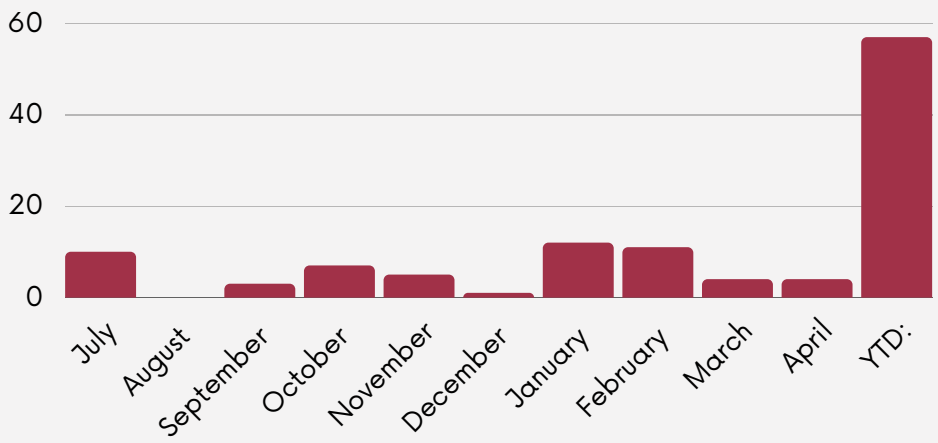
In PY 22 - 23, we have enrolled 57 individuals. Since we last met as a group, we have enrolled 19 participants . We were notified by Clark University, in April, that we are #1 in the nation in regards to enrollments.

BUDGET OBLIGATION GRAPH

TQA GRANT - MAX $600



Currently we have obligated 81.4% of the year budget.



This graph represents individuals Served.

TQA INDIVIDUALS SERVED

NATIONAL DISLOCATED WORKER GRANT

The NDWG grant targets assisting Hillsborough County residents that have been impacted by COVID-19 to be placed in temporary employment or receive occupational skills training.

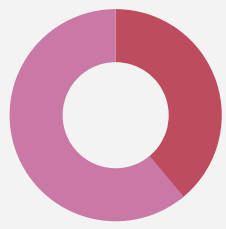
TOTAL ENROLLMENTS

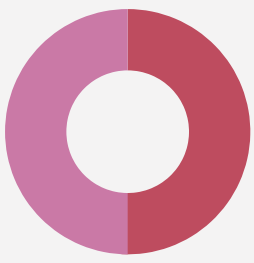
PY22.23:
PWE - Total Enrollments 27
OST - Total Enrollments 9
Total Served: 36

Grant TD:
PWE - Total Enrollments 63
OST - Total Enrollments 21
Total Served: 84

BUDGET OBLIGATION GRAPH

Currently we have obligated 100% of the PWE budget.





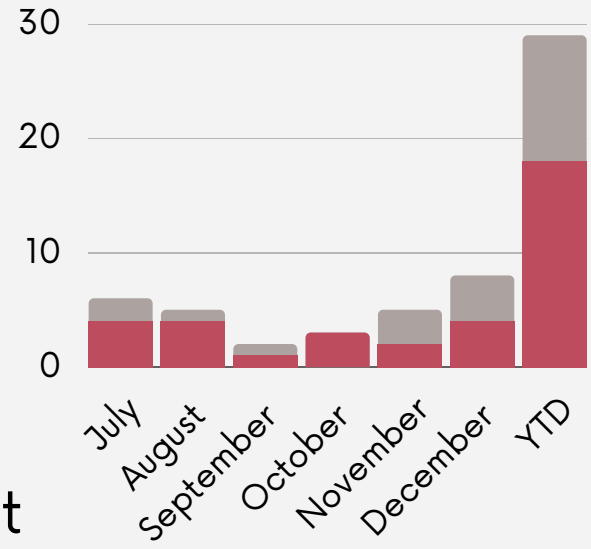
Currently we have obligated 100% of the OST budget.

NDWG Individuals Served

This graph represents individuals Served this PY.

EMPLOYER PARTNERS

Metropolitan Ministries
Feeding Tampa Bay
CareerSource Tampa Bay
United Food Bank of Plant City



We have officially closed out NDWG! The grant concluded on March 31, 2023. Through the grant, we were able to serve 84 Hillsborough County Residents with training dollars or wages to upskill at a PWE.

GET THERE FASTER - VETERAN & MILITARY SPOUSE GRANT

The GTF grant is expanding current training and resource to address regional needs for Veterans, Transitioning Service Members and Military Spouses by providing employment training, employment and support programs.

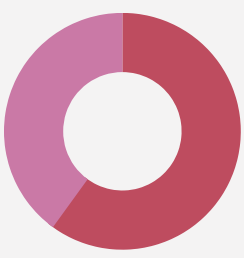
TOTAL ENROLLMENTS

PY22.23:
OJT - Total Enrollments 4
OST - Total Enrollments 44
IT Pre/Apprenticeship Enrollment: 4
Total Served: 53

Veteran/Spouse Count:
Veterans: 52
Spouses: 1

BUDGET OBLIGATION GRAPH

Obligated Amount: S 467,111.18

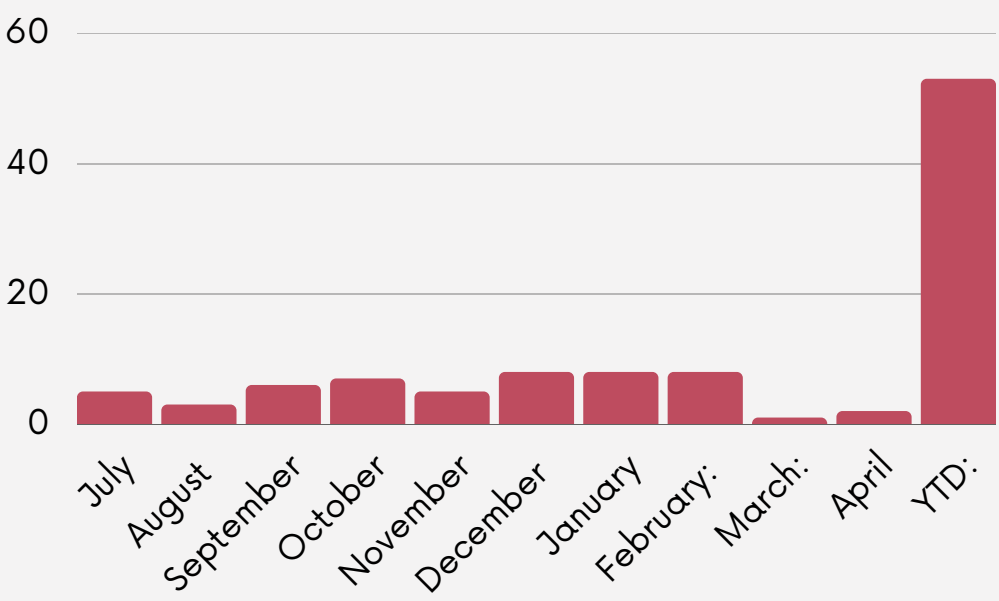


Total Budget S700,000

Region 15 is currently tied for the #1 spot in regards to Enrollments!

GTF Veterans & Spouses Served

This graph represents individuals Served this PY.

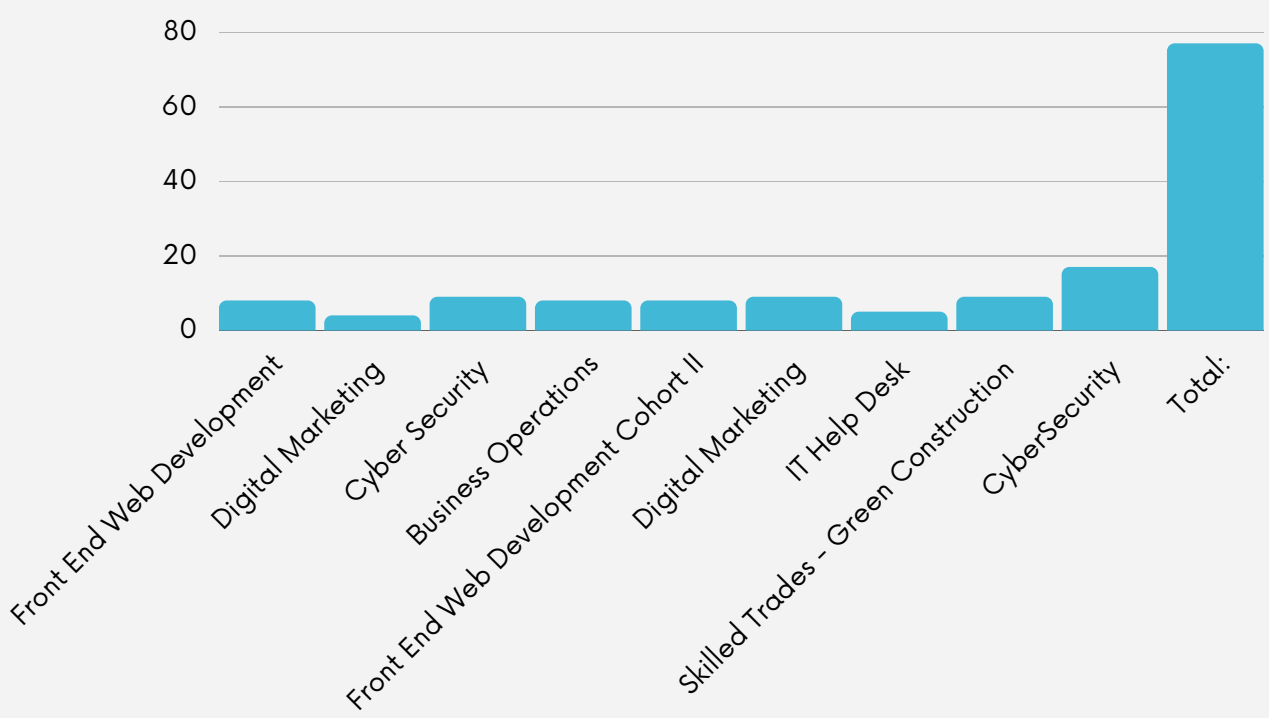


APPRENTICESHIP TO CAREER EMPOWERMENT - YEAR ROUND

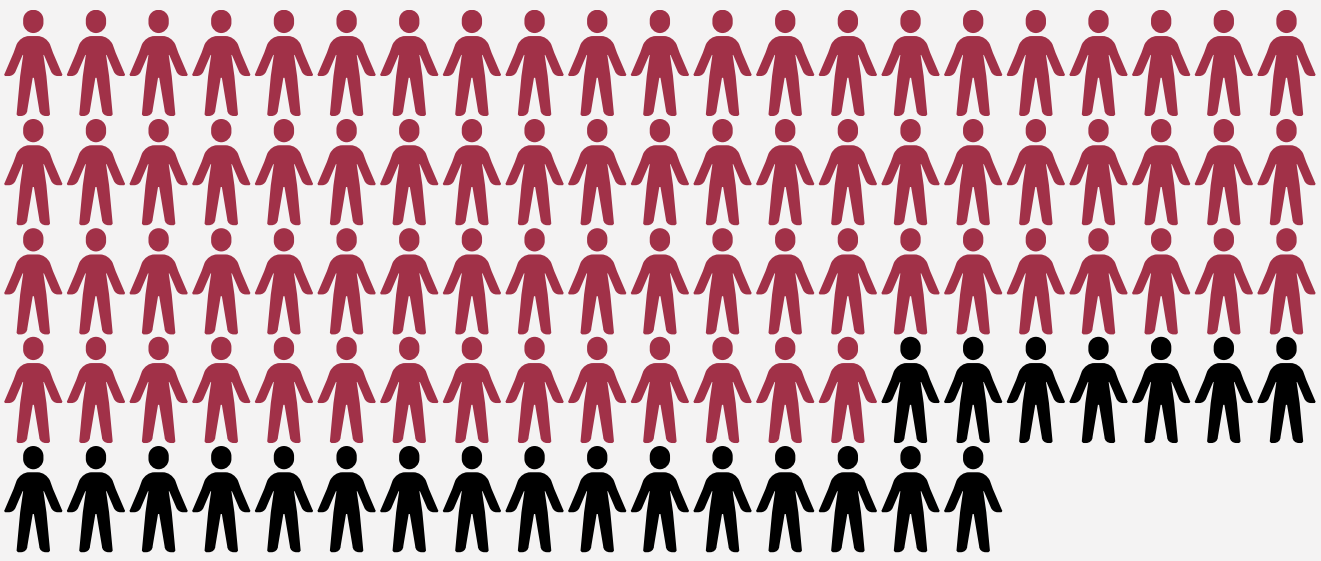
ACE UPDATES

Currently, we have 77 enrollments into the ACE program, with over 370 individuals expressing interest. To date, the participants have received 37 Measurable Skills Gained, 52 Certificates, 24 Completers. We plan to host three more classes - Digital Marketing, Business Operations and Green Construction.

ACE PARTICIPANT INFORMATION



ACE ENROLLMENTS



EMPLOYER PARTNERS

Academy of Hope
Acumen Strategist
Above Promotions
CareerSource Tampa Bay
CC Marketing
Community Business Solutions
Computer Coach
Cornerstone Barricades
Dallas Construction I
Ducon
EA Direct Connect
Envision Flooring
Etarios Health
E-Notary Log, LLC
Fat Dog Spirits, LLC
Ferguson Legal, PLLC
Fluent
Garney Construction
Habitat for Humanities
Holland Family Services, Inc.
Hillsborough County Public Schools
Interactive Health Alliance
JJ Taylor Companies, Inc
Karmai Consulting, LLC
KatPro Technology, Inc.
Keller Williams Realty New Tampa
Lead Titans, LLC
LexDock
Mielke Holdings
Ministry Event Marketing
On Point IT Solutions
OHC Environmental Engineering, Inc.
Paragon Cyber Solutions
PeopleGuru
Positive Spin, Inc.
Roth Trucking, LLC
Running Wolf Logistics
S2W
Sanwa Growers Warehouse
Solita's House
Tampa Innovation
Tampa Museum of Art
Temple Terrace Uptown Chamber of Commerce
The Fitness Frame
VG IT Services
We Think Marketing Group, Inc.
Wharton Smith

Information Item

Registered Apprenticeship Programs

Registered apprenticeship programs are not subject to the “Initial Eligibility” criteria or application requirements and are automatically eligible to be included on the ETPL. Registered apprenticeship programs are to be included and maintained on the Eligible Training Providers List (ETPL) as long as the corresponding program remains registered and will remain on the ETPL until it is deregistered or until the registered apprenticeship program notifies CSTB in writing that it no longer wants to be included on the ETPL.

The following registered apprenticeship programs have been added to the CSTB ETPL.

Independent Electrical Contractors (IEC)

Independent Electrical Contractors (IEC) submitted a request to include their registered apprenticeship program on CSTB’s ETPL. The training portion of the apprenticeship program is completed in a classroom setting and the OJT portion will be completed with a participating employer; apprentice has the option to choose from 64 participating employers. IEC submitted a request for the new Registered Apprenticeship training program and provided the FL DOE Approval Letter and Certification for the Registered Apprenticeship.

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Breakdown of Hours
Electrician	Included	$15,000.00	Included	$15,000.00	4 years	720 RTI hours / 8000 OJT hours

Learning Alliance

Learning Alliance is currently an approved training provider with several non-apprenticeships and registered apprenticeship training programs included on CSTB’s

ETPL. Their current training provider agreement is good thru 6/30/2023 and they are in the process of renewing their training provider application. Learning Alliance submitted a request to include a registered apprenticeship program on CSTB's ETPL. The training portion of the apprenticeship program is completed via classroom or online learning and the OJT portion will be completed with a participating employer; apprentice has the option to choose from three participating employers.

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Breakdown of Hours
Solar Energy Technician	Included	$6,500.00	Included	$6,500.00	2 years	144 RTI hours / 4000 OJT hours

Tampa Ship

Tampa Ship submitted a request to include their registered apprenticeship program on CSTB's ETPL. The training portion of the apprenticeship program is completed in a correspondence/shop or online learning and the OJT portion will be completed with the participating employer, Tampa Ship. Tampa Ship submitted a request for the new Registered Apprenticeship training program and provided proof of FL DOE approval via the FL DOE website.

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Breakdown of Hours
Electrician (Ship & Boat)	$2,500.00	$4,500.00	$500.00	$7,500.00	4 years	144 RTI hours / 8000 OJT hours

The Bee2Bee Network

The Bee2Bee Network submitted a request to include their registered apprenticeship program on CSTB's ETPL. The training portion of the apprenticeship programs is completed in a classroom setting or online learning and the OJT portion will be completed with the participating employer, The Bee2Bee Network. The Bee2Bee Network submitted a request for the new Registered Apprenticeship training program and provided the FL DOE Approval Letter and Certification for the Registered Apprenticeship.

Program – Course # - Type of Degree or Certificate	Books & Supplies	Tuition	Fees	Total Cost	Duration of Training	Breakdown of Hours

Software Developer (Web & Application Developer)	N/A	$16,000.00	N/A	$16,000.00	4 years	140 RTI hour / 8000 OJT hours

Information Item

New County Ex-Offender Grant

Background: In February 2023, CareerSource Tampa Bay entered into an agreement effective April 1, 2023 with the Hillsborough Board of County Commissioners to develop and implement a local program in Hillsborough that provides operational and support services for the delivery of workforce training and placement services to Hillsborough County ex-offenders and formerly incarcerated returning to our community seeking to develop a pipeline of talent with foundational employability skills or experience to competitively re-enter the workforce in today's economy. The program will seek to introduce program participants to the skills and workplace traits necessary to improve their employability and raise their interest in and awareness of career opportunities within Hillsborough County, as well as seeking to engage employers in providing employment opportunities for ex-offenders or returning formerly incarcerated citizens.

The program will seek support within the community in partnership with community-based organizations currently serving this population which will help to identify candidates, facilitate needed training and corporate and private sector employers to participate. Sought outcomes of the program will include providing opportunities for occupational skills training, work-based training and job placement with local employers and needed industry-recognized certifications, where appropriate.

Currently, CareerSource Tampa Bay is researching and seeking information and partnership with local community-based organizations for the new ex-offender program. All interested organizations are directed to submit interest or queries to the CSTB contact below:

Tammy Stahlgren
Administrative Services Coordinator
CareerSource Tampa Bay
Stahlgrent@careersourcetampabay.com
Tel: 813-397-2070

Information Item
Adjusted Lower Living Standard Income Level for 2023

In accordance with the DEO memorandum issued on March 16, 2023, the table below reflects LLSIL (Lower Living Standard Income Levels) to determine whether an individual meets the WIOA “low income” definition, effective January 19, 2023, when the notice was published in the Federal Register.

Persons in Household	Poverty Guideline
1	$14,580
2	$19.720
3	$24,860
4	$30,000
5	$35,140
6	$40,280
7	$45,420
8	$50,560

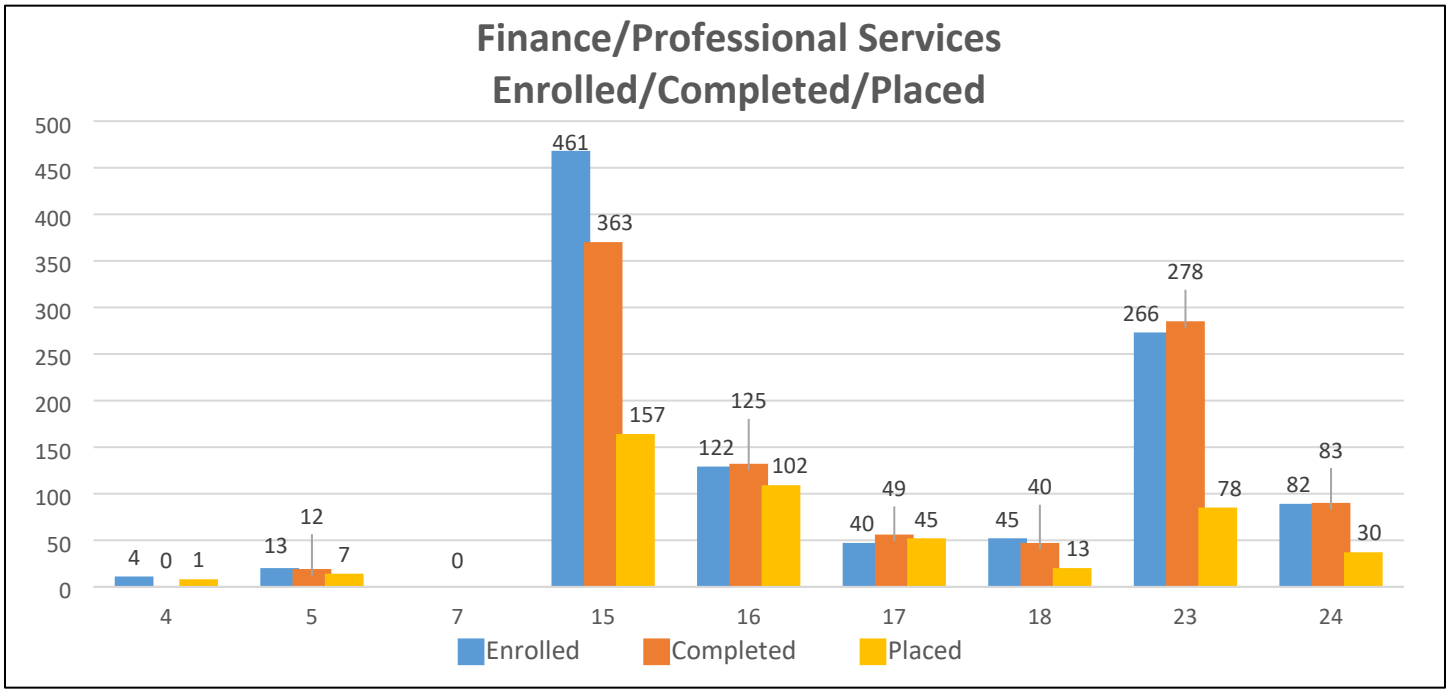
For families/households with more than eight (8) persons, add $5,140 for each additional person.

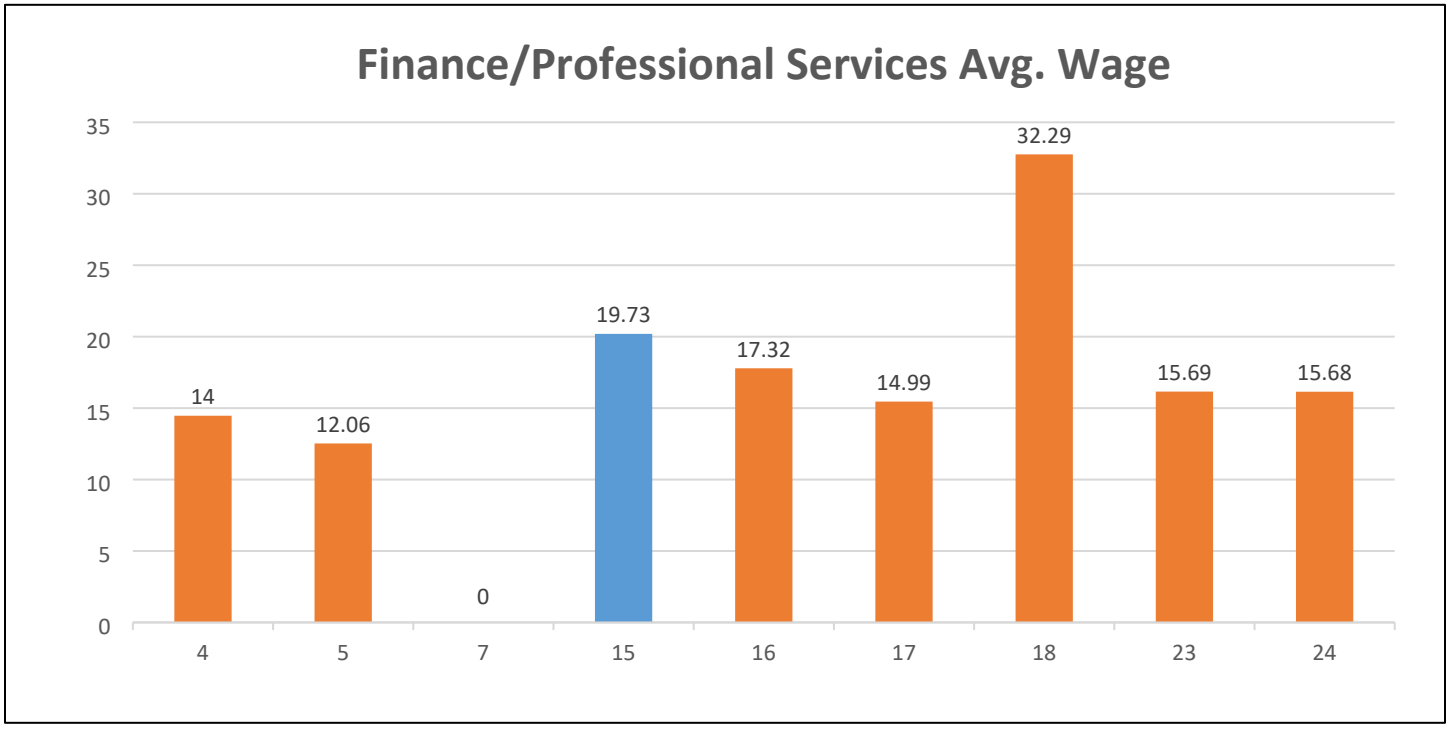
CareerSource TAMPA BAY

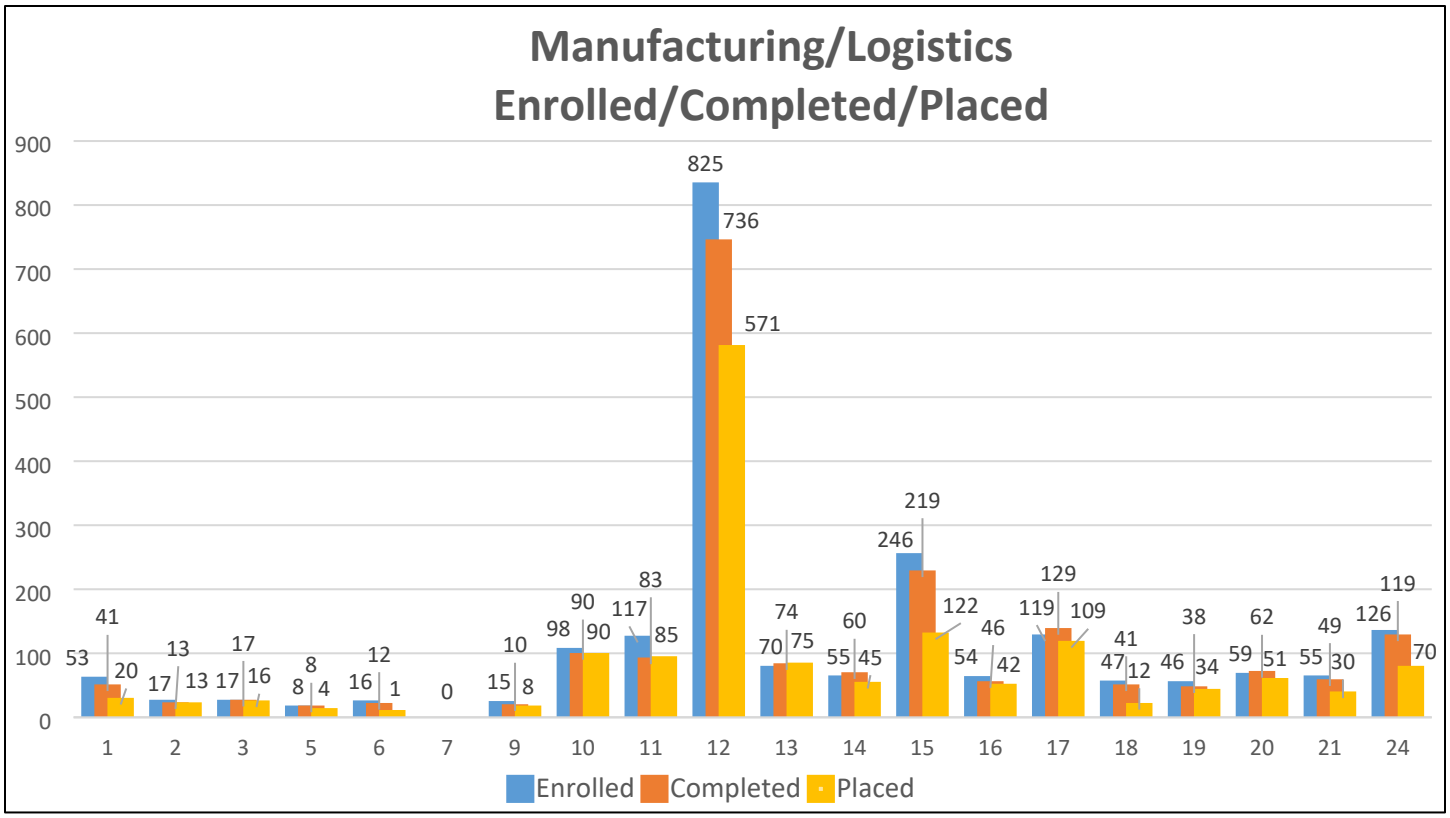
Information Item

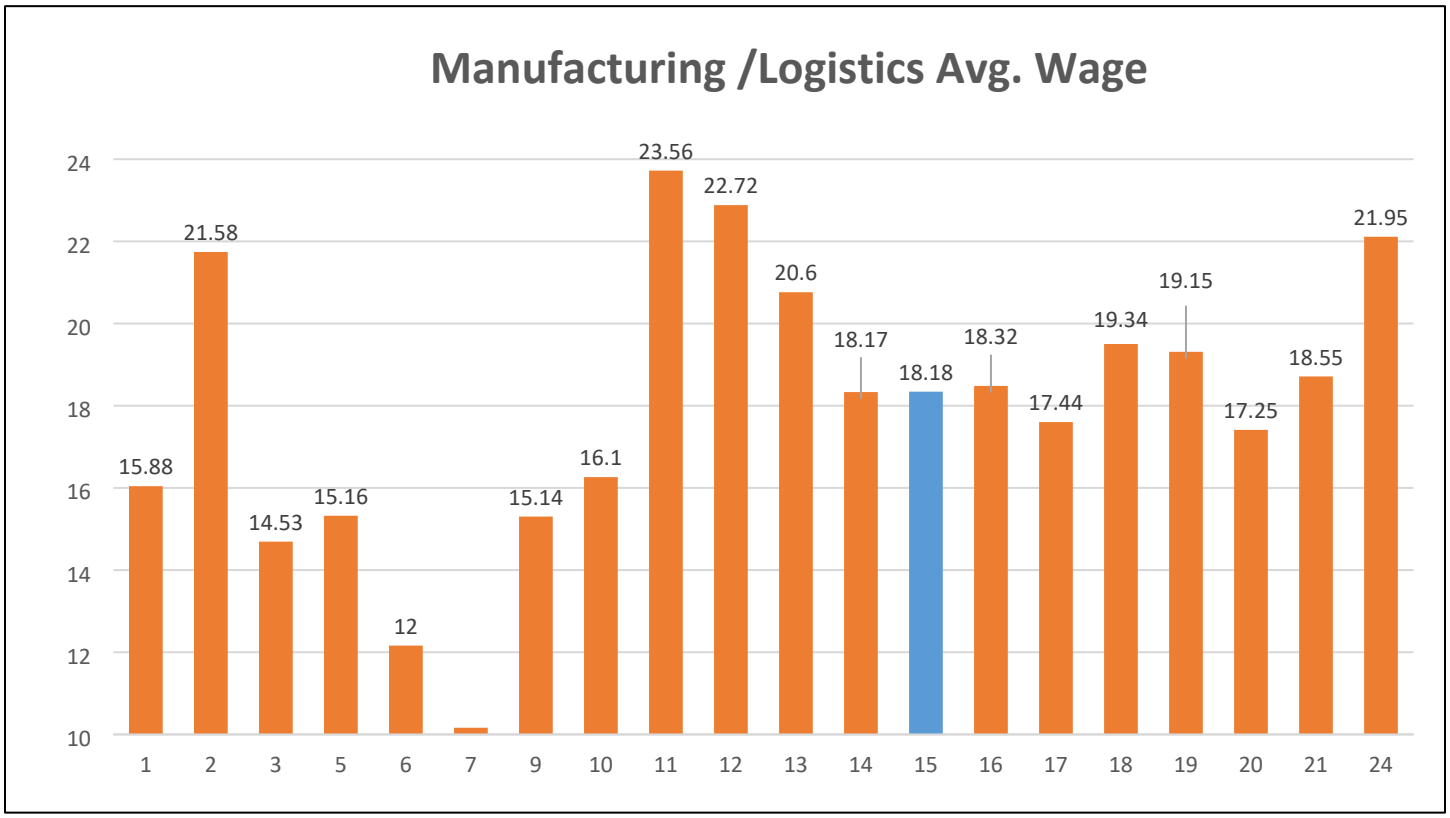
Targeted Sector Regional Comparison

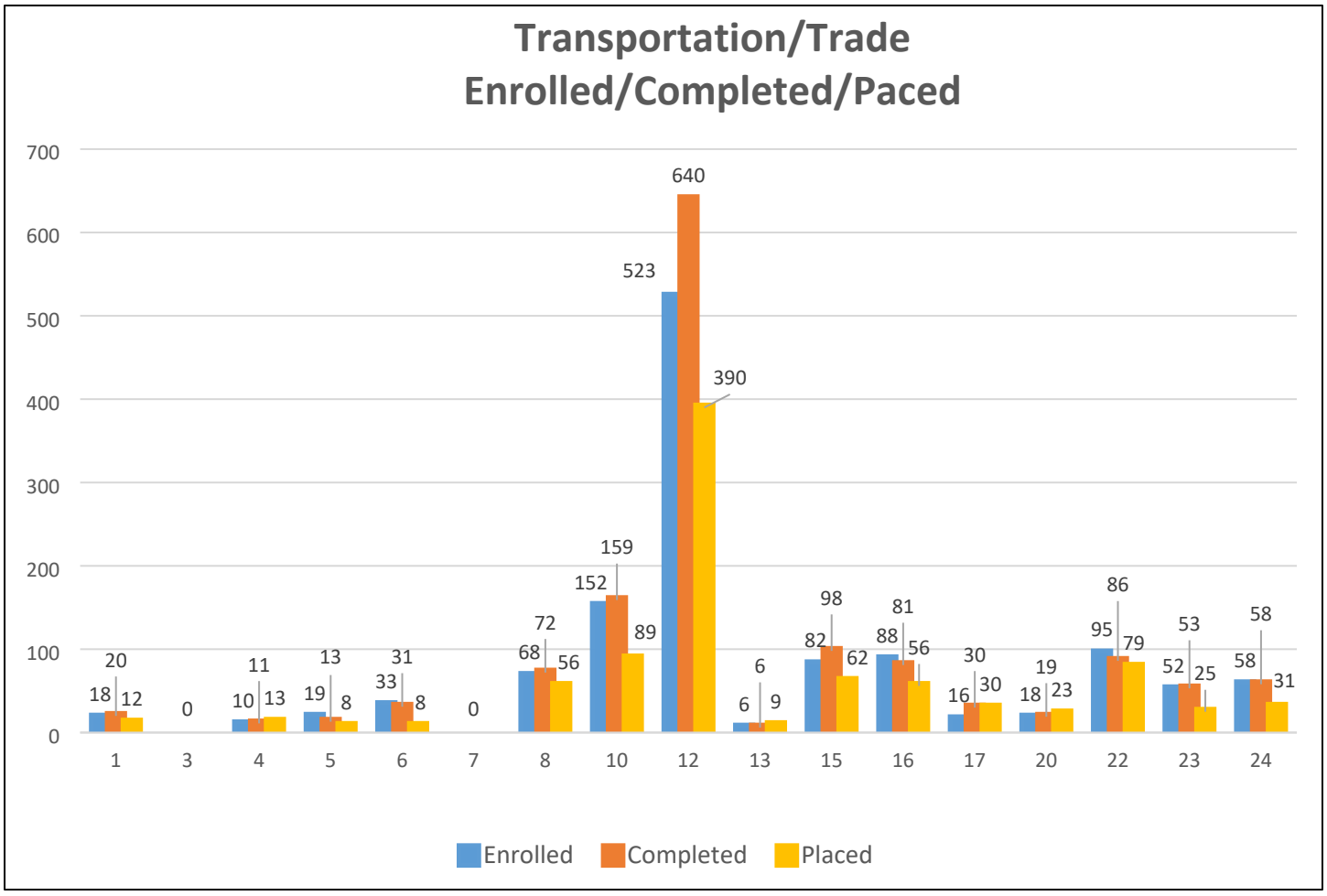
Background: At the Workforce Performance Committee meeting on February 1st, 2023 a review of Targeted Sector performance for all Workforce Regions who have the same Targeted Sectors as CareerSource Tampa Bay. Below are charts that show Targeted Sector enrollment, completion, placement, and wage rates by region that occurred during 1/1/2021-12/31/2022.

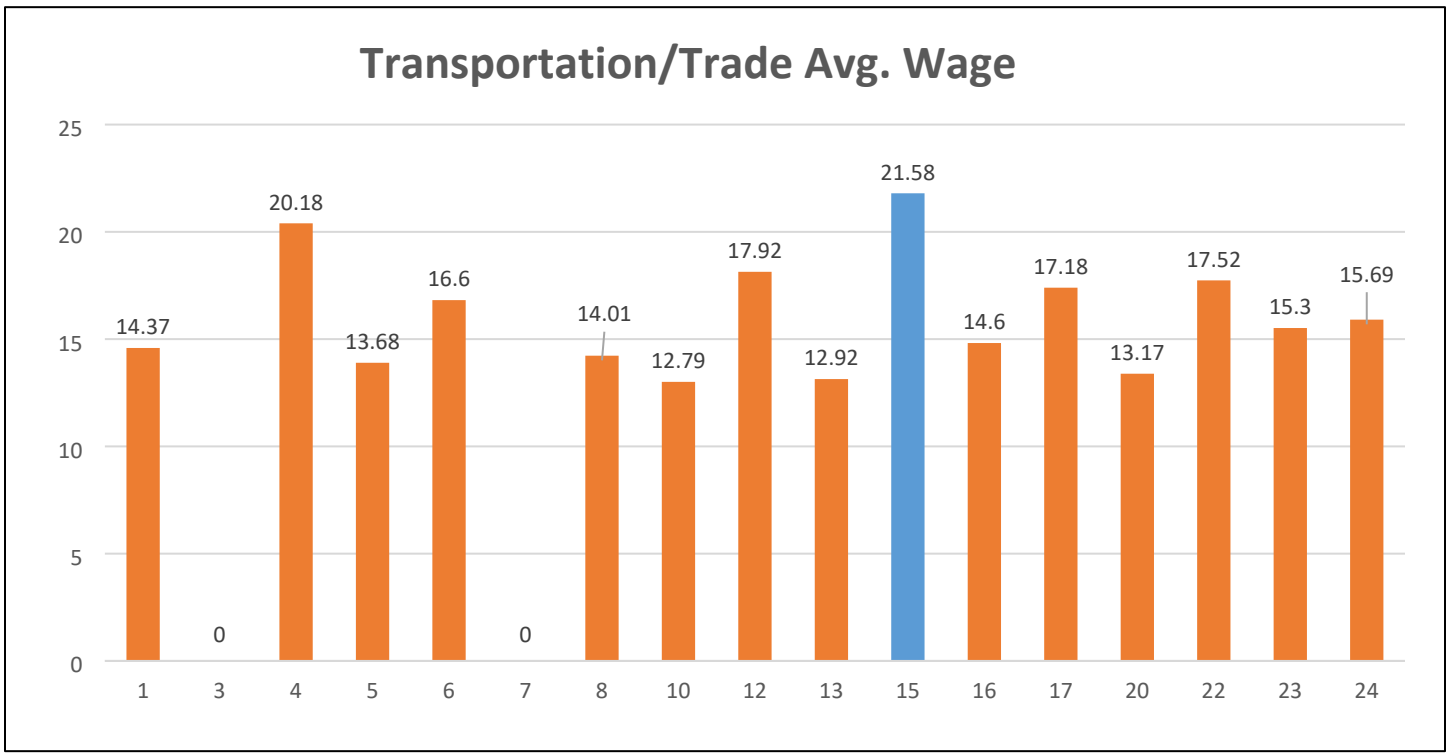


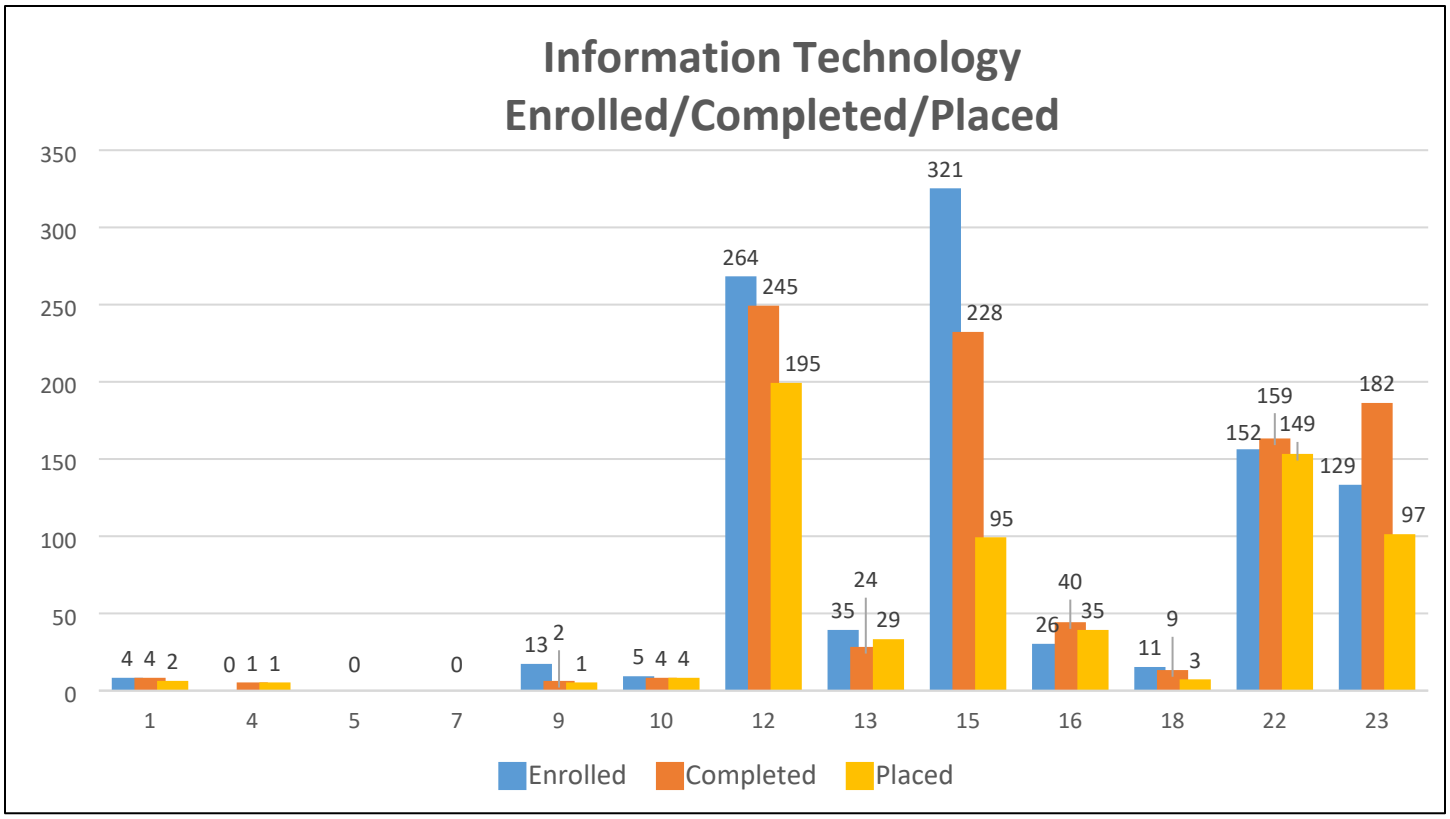


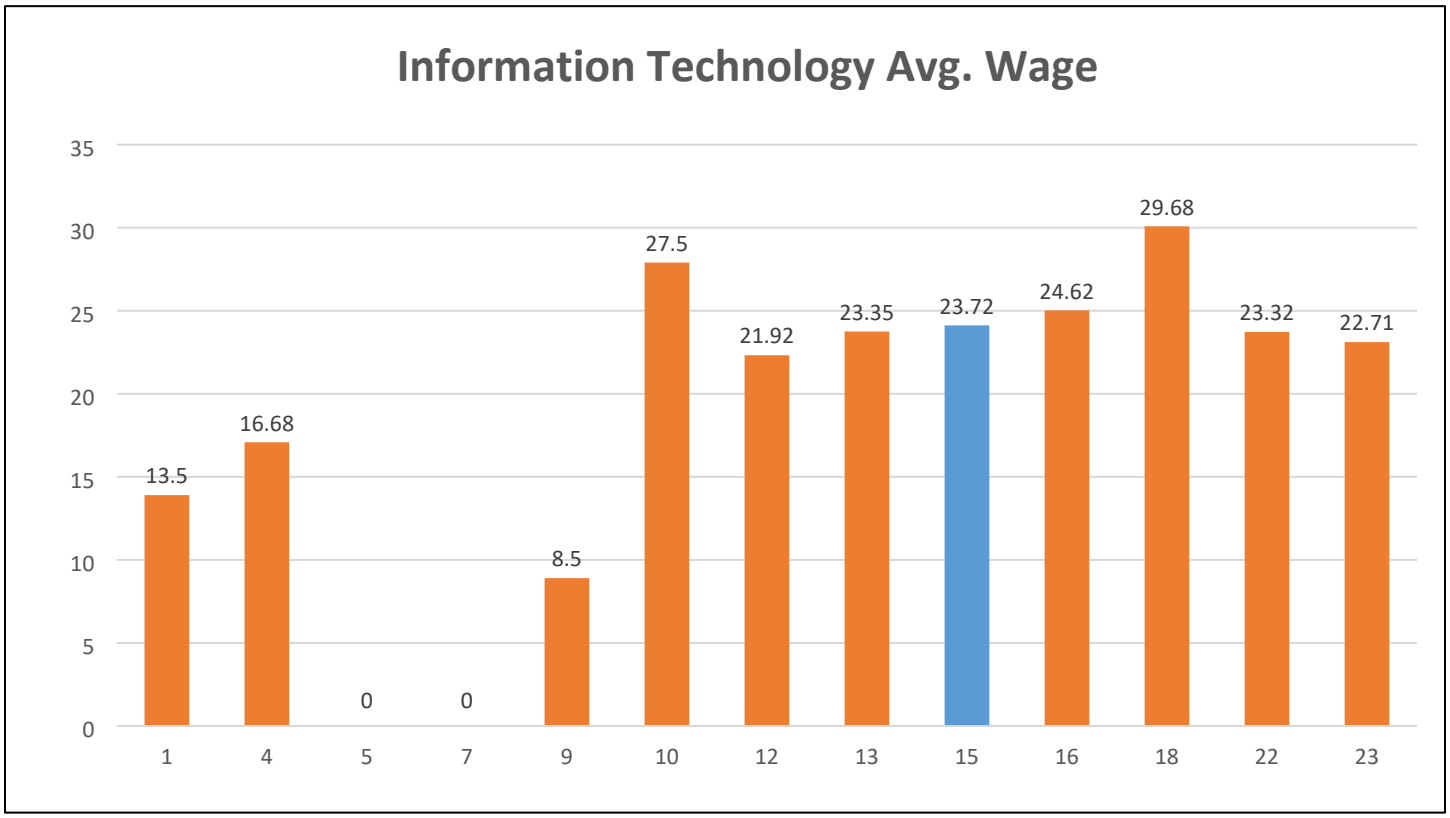

Manufacturing/Logistics
Enrolled/Completed/Placed
900
800
700
600
500
400
300
200
100
0
1 2 3 5 6 7 9 10 11 12 13 14 15 16 17 18 19 20 21 24
53 41 20
17 13 13
17 17 16
8 8 4
16 12 1
0
15 10 8
98 90 90
117 83 85
825 736 571
70 74 75
55 60 45
246 219 122
54 46 42
119 129 109
47 41 12
46 38 34
59 62 51
55 49 30
126 119 70
Enrolled
Completed
Placed

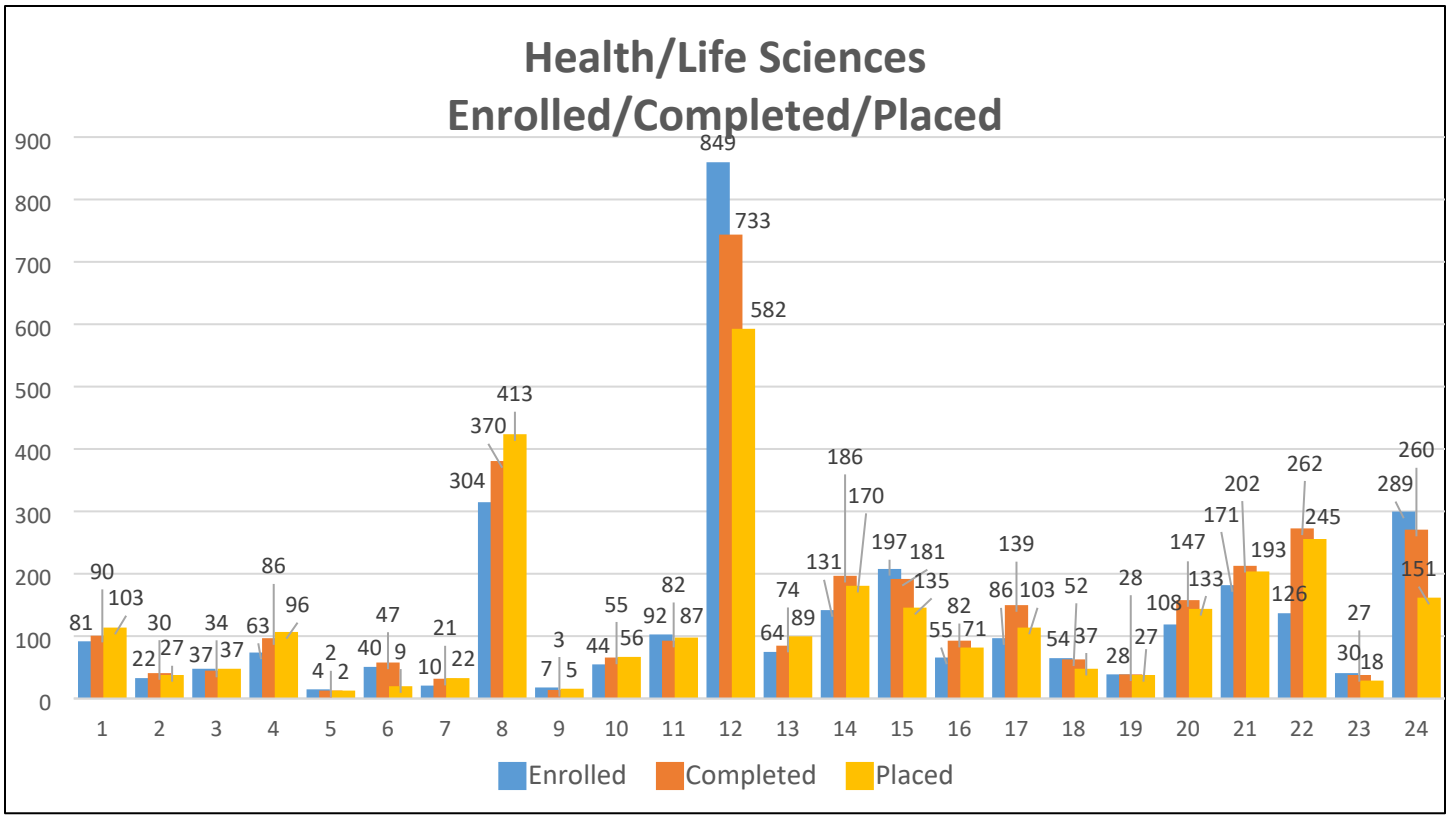

Manufacturing /Logistics Avg. Wage
24
22
20
18
16
14
12
10
1 2 3 5 6 7 9 10 11 12 13 14 15 16 17 18 19 20 21 24
15.88
21.58
14.53
15.16
12
15.14
16.1
23.56
22.72
20.6
18.17
18.18
18.32
17.44
19.34
19.15
17.25
18.55
21.95

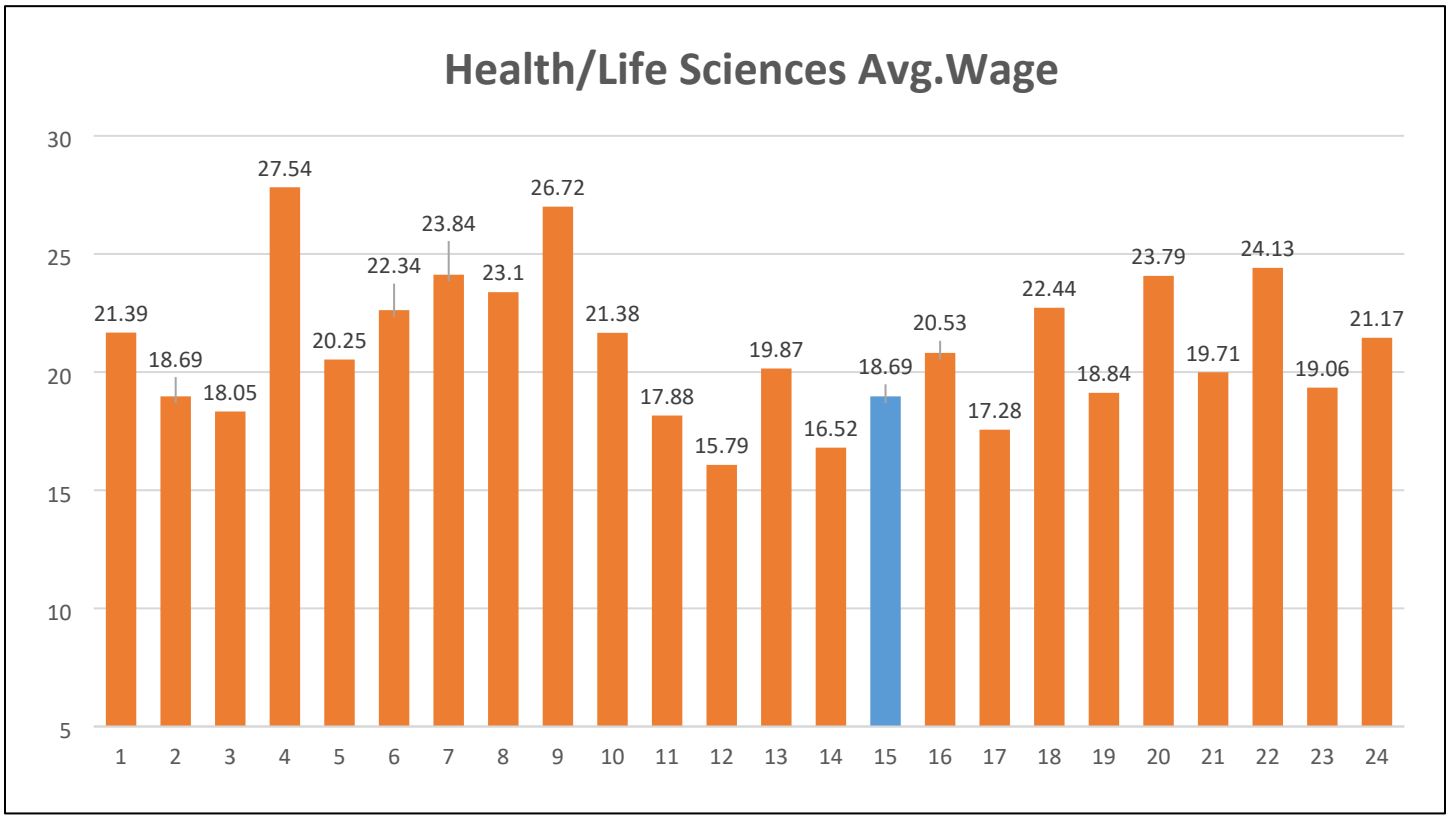

Transportation/Trade
Enrolled/Completed/Paced
700
600
500
400
300
200
100
0
1 3 4 5 6 7 8 10 12 13 15 16 17 20 22 23 24
18 12
0
10 13
19 8
33 8
0
68 72 56
152 159 89
523 640 390
6 6 9
82 98 62
88 81 56
16 30 30
18 19 23
95 86 79
52 53 25
58 58 31
Enrolled
Completed
Placed

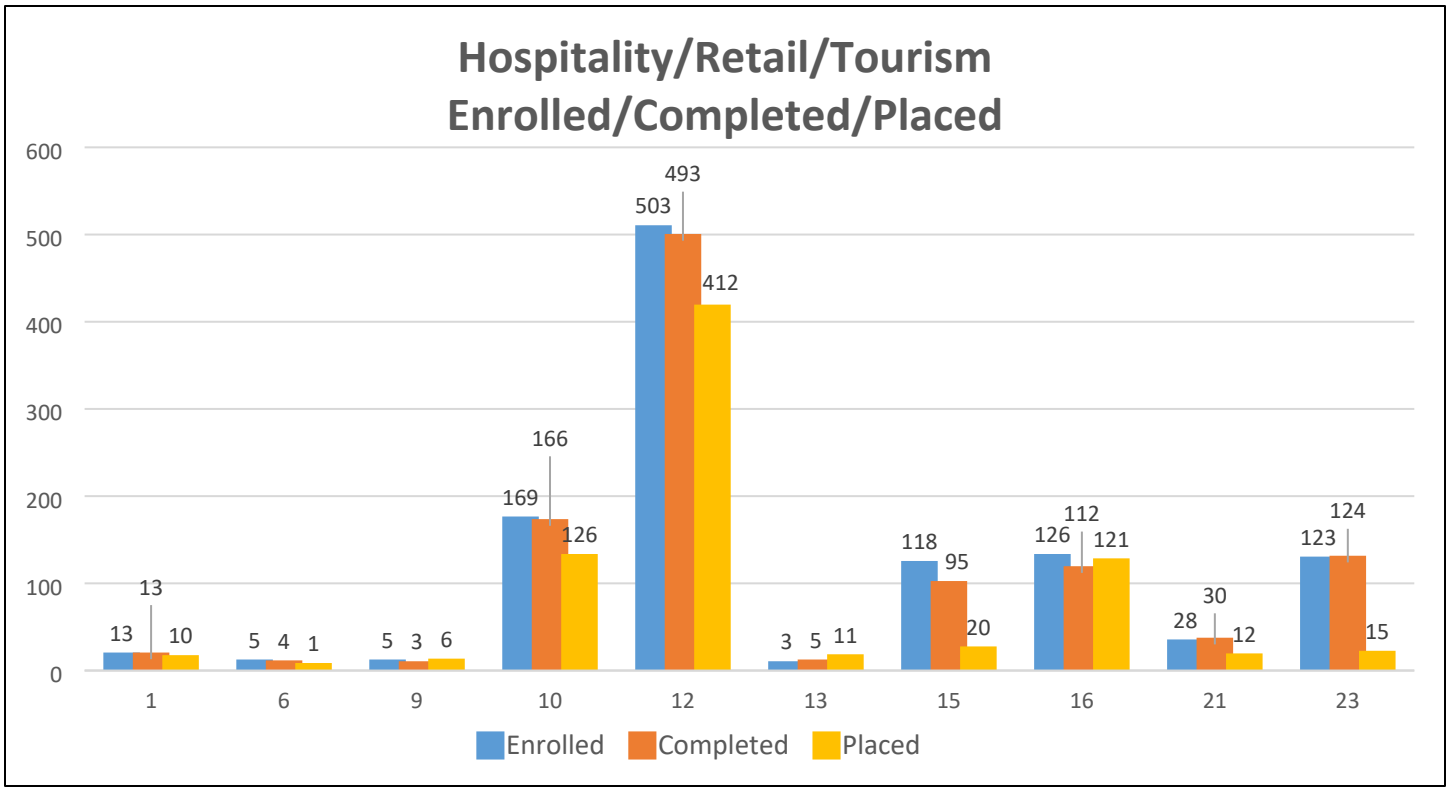

Transportation/Trade Avg. Wage
25
20
15
10
5
0
1 3 4 5 6 7 8 10 12 13 15 16 17 20 22 23 24
14.37
0
20.18
13.68
16.6
0
14.01
12.79
17.92
12.92
21.58
14.6
17.18
13.17
17.52
15.3
15.69


Information Technology
Enrolled/Completed/Placed
350
300
250
200
150
100
50
0
4 4 2
0 1 1
0
0
13 2 1
5 4 4
264 245 195
35 24 29
321 228 95
26 40 35
11 9 3
152 159 149
129 182 97
1 4 5 7 9 10 12 13 15 16 18 22 23
Enrolled
Completed
Placed


Information Technology Avg. Wage
35
30
25
20
15
10
5
0
13.5
16.68
0
0
8.5
27.5
21.92
23.35
23.72
24.62
29.68
23.32
22.71
1 4 5 7 9 10 12 13 15 16 18 22 23


Health/Life Sciences
Enrolled/Completed/Placed
900
800
700
600
500
400
300
200
100
0
81 90 103
22 30 27
37 34 37
63 86 96
4 2 2
40 47 9
10 21 22
304 370 413
7 3 5
44 55 56
92 82 87
849 733 582
64 74 89
131 186 170
197 181 135
55 82 71
86 139 103
54 52 37
28 28 27
108 147 133
171 202 193
126 262 245
30 27 18
289 260 151
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24
Enrolled
Completed
Placed


Health/Life Sciences Avg.Wage
30
25
20
15
10
5
21.39
18.69
18.05
27.54
20.25
22.34
23.84
23.1
26.72
21.38
17.88
15.79
19.87
16.52
18.69
20.53
17.28
22.44
18.84
23.79
19.71
24.13
19.06
21.17
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24


Hospitality/Retail/Tourism
Enrolled/Completed/Placed
600
500
400
300
200
100
0
13 13 10
5 4 1
5 3 6
169 166 126
503 493 412
3 5 11
118 95 20
126 112 121
28 30 12
123 124 15
1
6
9
10
12
13
15
16
21
23
Enrolled
Completed
Placed

Hospitality/Retail/Tourism Avg. Wage
35
30
25
20
15
10
5
0
31.29
10
11.1
12.23
15.41
17.19
15.6
12.24
15.57
13.14
1
6
9
10
12
13
15
16
21
23

NOTES:

NOTES:

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